

Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed, and seed plus change in stored

quantity (inventory). On the other hand, value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

Cash Receipts: All Commodities 1/

| Commodity | 2002 | 2003 | 2004 | 2005 | 2006 2/ |
|-------------------------------|---------------------------|------------------|------------------|------------------|------------------|
| | ----- 1,000 Dollars ----- | | | | |
| Cotton lint, all | 125,970 | 177,240 | 125,511 | 153,183 | 148,425 |
| Cottonseed | 26,415 | 26,037 | 34,394 | 30,325 | 21,475 |
| Hay | 104,963 | 107,040 | 113,038 | 139,812 | 143,674 |
| Wheat | 28,788 | 40,385 | 37,832 | 26,003 | 29,679 |
| Barley | 9,376 | 9,932 | 10,757 | 7,203 | 6,934 |
| Corn, grain | 10,353 | 9,212 | 8,814 | 7,237 | 7,189 |
| Sorghum, grain | 1,023 | 1,193 | 1,413 | 1,639 | 2,134 |
| Oil crops | 618 | 1,113 | 1,015 | 606 | 408 |
| Potatoes | 28,006 | 21,155 | 21,712 | 13,421 | 15,466 |
| Lettuce, Head & Other | 683,774 | 186,475 | 374,403 | 237,573 | 221,483 |
| Lettuce, Leaf | 146,466 | 65,712 | 95,550 | 116,204 | 66,242 |
| Lettuce, Romaine | 190,483 | 90,298 | 107,043 | 154,928 | 101,204 |
| Onions | 5,762 | 7,418 | 7,040 | 9,384 | 4,410 |
| Cauliflower | 36,950 | 31,920 | 28,960 | 39,693 | 40,105 |
| Broccoli | 81,575 | 40,310 | 50,962 | 49,915 | 53,550 |
| Carrots | 3/ | 13,385 | 14,688 | 3/ | 3/ |
| Honeydews | 11,693 | 14,774 | 13,608 | 22,848 | 27,810 |
| Cantaloupes | 61,272 | 87,172 | 75,060 | 99,864 | 100,516 |
| Watermelons | 21,912 | 31,329 | 25,584 | 51,178 | 39,312 |
| Spinach | 21,920 | 17,238 | 25,095 | 33,245 | 21,240 |
| Cabbage | 13,085 | 18,392 | 26,989 | 22,739 | 26,951 |
| Peppers, chile | 2,759 | 10,970 | 16,388 | 18,862 | 15,840 |
| Misc. vegetables | 129,565 | 115,566 | 138,515 | 160,837 | 190,137 |
| Grapefruit | 1,174 | 819 | 824 | 2,152 | 1,390 |
| Oranges | 3,922 | 1,103 | 4,310 | 1,579 | 2,057 |
| Lemons | 37,254 | 25,121 | 33,387 | 28,088 | 31,060 |
| Tangerines | 9,198 | 5,842 | 7,031 | 8,000 | 5,719 |
| Apples | 4,506 | 549 | 5,656 | 5,275 | 5,438 |
| Grapes | 7,953 | 8,204 | 1,335 | 538 | 749 |
| Pecans | 16,480 | 23,400 | 25,900 | 35,200 | 24,500 |
| Misc. fruits & nuts | 15,160 | 11,553 | 15,003 | 12,259 | 18,020 |
| All other crops | 150,231 | 162,106 | 155,476 | 171,333 | 185,380 |
| Crops | 1,988,605 | 1,362,964 | 1,603,294 | 1,661,122 | 1,558,497 |
| Cattle and calves | 630,507 | 749,854 | 735,031 | 773,700 | 737,453 |
| Hogs | 23,332 | 31,514 | 41,362 | 41,144 | 35,575 |
| Sheep and lambs | 5,959 | 8,961 | 8,857 | 8,244 | 5,235 |
| Dairy products | 399,789 | 424,680 | 570,381 | 555,621 | 504,448 |
| Honey | 2,586 | 3,377 | 1,954 | 1,890 | 2,711 |
| Wool/Mohair | 353 | 407 | 312 | 278 | 314 |
| Other livestock | 30,628 | 40,818 | 42,743 | 31,513 | 34,991 |
| Livestock and products | 1,093,154 | 1,259,611 | 1,400,640 | 1,412,390 | 1,320,727 |
| All commodities | 3,081,759 | 2,622,576 | 3,003,933 | 3,073,513 | 2,879,224 |
| Gov't Payments | 70,786 | 135,507 | 83,378 | 126,362 | 109,088 |
| Total Cash Receipts | 3,152,545 | 2,758,083 | 3,087,311 | 3,199,875 | 2,988,312 |

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.

2/ Preliminary.

3/ Included in Misc. vegetables.