

New England Cash Receipts 2010

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National Agricultural Statistics Service
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CASH RECEIPTS FROM FARM MARKETINGS UP 7 PERCENT IN NEW ENGLAND

New England cash receipts from farm marketings totaled \$2.43 billion in 2010, an increase of \$160 million from the revised 2009 value. Cash receipts from milk sales, at \$716 million, were restored as the top contributor to overall marketings. Greenhouse and nursery sales, at \$549 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 52 percent of all farm marketings in the 6-State region in 2010.

Crop sales in New England were estimated at \$1.27 billion in 2010, two percent below sales generated the previous year. Increases in potato, vegetable, and wild blueberry sales were offset by reductions in most other crop marketings. The greenhouse and nursery industry remains New England's top contributor to crop sales, comprising 43 percent of total crop sales. Fall potatoes were the second largest contributor, covering 12 percent of all crop sales in the region.

New England cash receipts generated from livestock, livestock products, poultry, and aquaculture totaled \$1.16 billion in 2010, up 19 percent from 2009 due to improved receipts from the regions' dairy operations. Cash receipts from milk sales in New England totaled \$716 million, 29 percent above the 2009 decades-low record. Dairy producers received an average of \$17.89 per cwt for milk produced, \$3.85 per cwt more than a year earlier. Cash receipts from all other livestock commodities were above the previous year with the exception of poultry. Sales from chickens, eggs, turkeys and all other poultry totaled \$139 million, a decline of 7 percent from 2009 sales of \$150 million. The bulk of the decline was due to a 7 percent drop in egg sales; fewer eggs were produced and lower prices received in 2010 in the four major States than a year earlier.

Cash receipts generated from fall potatoes, milk, aquaculture and eggs secured Maine's place as first in the region in 2010. Total cash receipts from all agricultural commodities produced in the State totaled \$614 million, 10 percent above the previous year. Sales generated from fall potatoes remain the top individual contributor to the State's cash receipts total. The value of Maine potatoes marketed totaled \$140 million, 4 percent above 2009. Milk sales followed at \$108 million, up 24 percent from a year earlier. A total of 583 million pounds of milk were utilized in 2010, with returns to producers averaging \$18.60 per cwt compared with \$14.80 per cwt the previous year. An increase in farm-raised Atlantic salmon landings contributed to the 64 percent gain in aquaculture cash receipts, with sales totaling \$65.4 million.

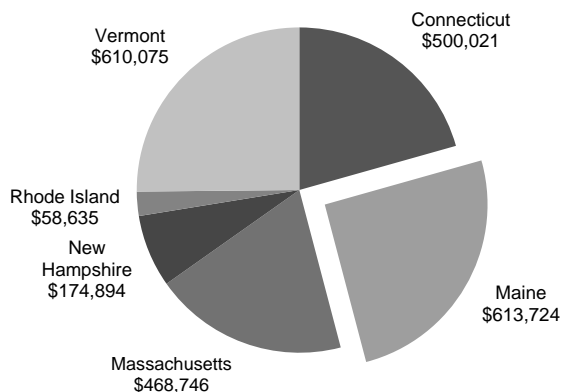
Chicken eggs generated \$57.7 million in sales; lower prices received offset the increase in eggs produced and resulted in a 9 percent reduction in value from a year earlier. Wild blueberry sales contributed \$50.6 million towards the State's 2010 cash receipts total, 58 percent above the previous year. Wild blueberry processing prices averaged \$0.60 per pound, up \$0.25 per pound from 2009.

Cash receipts generated from milk secured Vermont's place as second in the region in 2010. The value of milk marketings totaled \$443 million, 31 percent above a year earlier. Dairy producers in Vermont received on average \$17.70 per cwt for the 2.50 billion pounds sold, compared with \$13.80 per cwt in 2009. Vermont milk sales remained the top individual contributor to the State total and New England total cash receipts. Sales from milk comprised 73 percent of Vermont's total cash receipts, and 18 percent of New England's total cash receipts. Farm marketings from all crops and livestock in 2010 totaled \$610 million in the State, 20 percent above the previous year.

Cash receipts generated from greenhouse and nursery products moved Connecticut into third place in the region in 2010. The value of greenhouse and nursery marketings totaled \$229 million, 46 percent of the State's cash receipts total. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$65 million in total revenue generated. Monies received from milk sales were up 31 percent from the previous year due to increases in both pounds marketed and prices received.

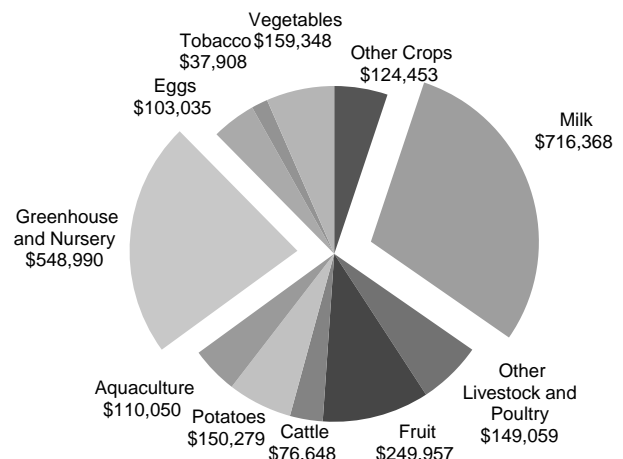
Massachusetts followed with \$469 million in total 2010 cash receipts, 1 percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts, with sales estimated at \$154 million. Cranberries, at \$81.9 million, were the next largest contributor to the State's cash receipts total. Lower prices offset the increase in barrels marketed, placing cranberry receipts 4 percent below the previous year. New Hampshire's cash receipts totaled \$175 million in 2010, with greenhouse and nursery sales and milk comprising 60 percent of all receipts. New Hampshire dairy producers also saw improved milk prices in 2010. Increased pounds of milk marketed and an average price of \$17.80 per cwt placed milk value 29 percent above the previous year. Rhode Island's greenhouse and nursery industry dominated the State's agricultural cash receipts, comprising \$32.8 million of the total \$58.6 million generated in 2010.

New England Cash Receipts – 2010
by State in 1,000 Dollars



New England Total = \$2.43 Billion

New England Cash Receipts – 2010
by Commodity in 1,000 Dollars



New England Total = \$2.43 Billion

Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture - Cattle
Other Crops = Hay + Maple Syrup + All Other Crops

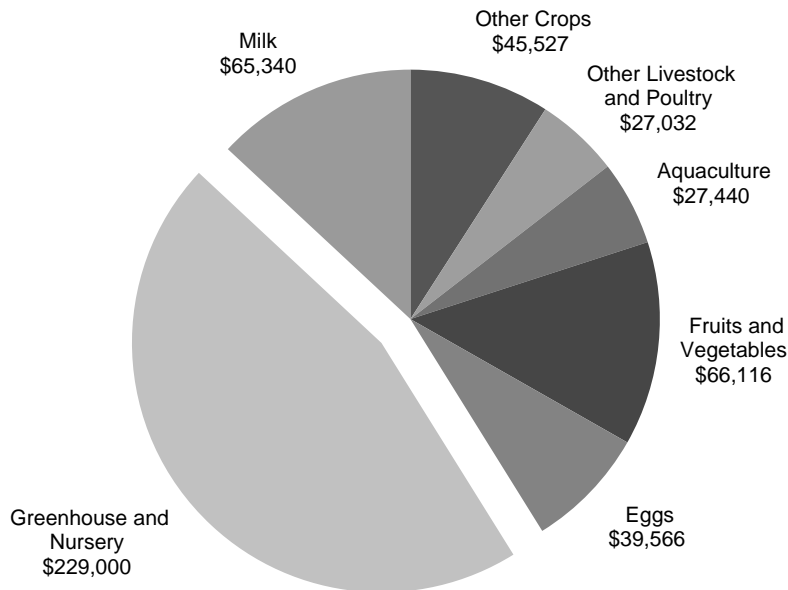
CONNECTICUT: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	6,464	6,419	5,025	5,574	5,825	4,839	1.0
Tobacco, Broadleaf	12,049	14,900	18,876	22,496	13,841	6,930	1.4
Sweet Corn	9,464	7,840	9,720	11,620	10,920	8,400	1.7
Other Vegetables	14,000	13,900	20,510	22,100	22,925	25,425	5.1
Apples	7,186	7,612	9,537	10,456	9,543	10,141	2.0
Peaches	1,120	1,620	1,980	2,400	2,160	2,520	0.5
Berries	4,750	4,755	4,750	4,285	4,290	5,495	1.1
Other Fruit	5,597	6,300	12,370	12,573	11,675	14,135	2.8
Maple Syrup	550	640	593	1,184	832	630	0.1
Greenhouse/Nursery	233,894	234,099	272,488	248,900	239,000	229,000	45.8
All Other Crops ²	69,342	47,207	28,395	45,638	42,066	33,128	6.6
Total Crops	364,416	345,292	384,244	387,226	363,077	340,643	68.1
LIVESTOCK							
Cattle and Calves	11,965	9,969	11,097	8,168	9,851	8,706	1.7
Hogs and Pigs	445	243	266	297	292	435	0.1
Milk	62,865	52,272	75,658	72,922	50,050	65,340	13.1
Chickens	11	19	19	19	20	32	
Chicken Eggs	33,458	33,840	51,938	60,116	41,686	39,566	7.9
Other Poultry	6,070	4,560	5,087	5,318	4,282	4,250	0.8
Aquaculture	12,944	20,680	26,190	27,600	27,450	27,440	5.5
All Other Livestock	15,213	15,162	13,394	13,384	13,498	13,609	2.7
Total Livestock	142,971	136,745	183,649	187,824	147,129	159,378	31.9
ALL COMMODITIES	507,387	482,037	567,893	575,050	510,206	500,021	100.0

¹ May not add due to rounding.

² All Other crops includes Shade and Havana Seed tobacco.

Connecticut Cash Receipts – 2010
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Peaches + Berries + Other Fruit

Other Crops = Hay + Tobacco + Maple Syrup + All Other Crops

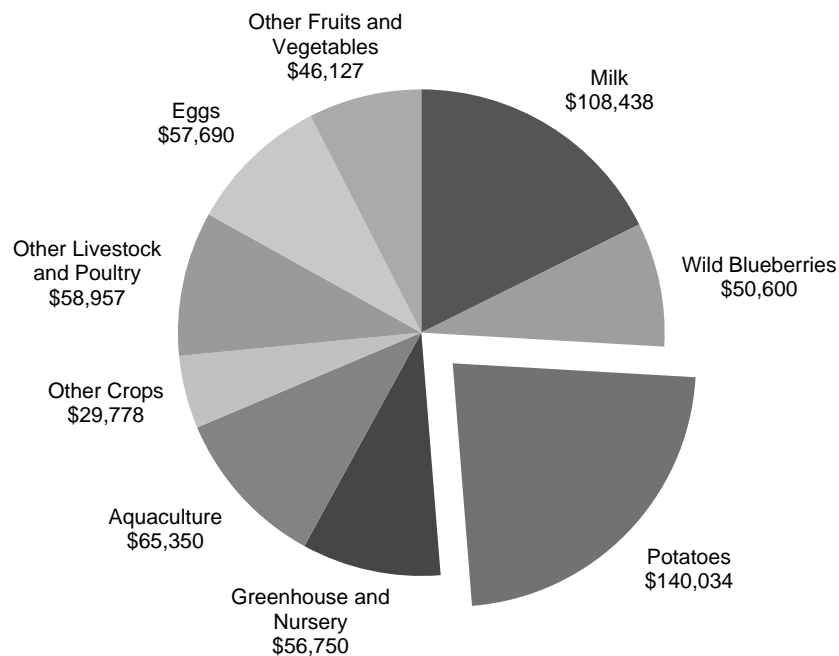
Connecticut Total = \$500 Million

MAINE: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Barley	2,281	1,964	2,720	2,884	1,893	1,653	0.3
Hay	10,726	10,854	8,796	8,512	8,415	7,582	1.2
Oats	3,722	2,440	2,665	2,096	1,820	1,790	0.3
Fall Potatoes	115,400	112,926	127,966	142,648	134,626	140,034	22.8
Sweet Corn	4,420	4,774	5,092	4,644	4,230	4,851	0.8
Other Vegetables	22,175	22,350	22,090	20,805	23,710	20,780	3.4
Apples	12,157	9,892	11,914	14,304	13,644	13,456	2.2
Wild Blueberries	39,430	60,040	83,031	54,850	31,945	50,600	8.2
Other Berries	5,920	5,520	5,820	8,120	6,570	6,750	1.1
Other Fruit	260	235	290	290	290	290	
Maple Syrup	5,698	8,384	7,525	8,832	12,996	10,553	1.7
Greenhouse/Nursery	40,630	42,600	54,399	55,700	57,250	56,750	9.2
All Other Crops	3,963	4,536	10,525	9,654	8,267	8,200	1.3
Total Crops	266,782	286,515	342,833	333,339	305,656	323,289	52.7
LIVESTOCK							
Cattle and Calves	16,394	19,298	13,986	13,330	10,845	11,128	1.8
Hogs and Pigs	1,282	828	609	792	698	994	0.2
Milk	99,120	83,790	127,458	123,786	87,616	108,438	17.7
Chickens	31	37	9	8	6	11	
Chicken Eggs	46,594	51,288	80,093	104,433	63,226	57,690	9.4
Other Poultry	2,805	2,495	2,680	2,500	2,340	855	0.1
Aquaculture	25,580	24,740	24,220	53,525	39,925	65,350	10.6
Honey	345	405	309	462	585	519	0.1
All Other Livestock	84,306	84,068	45,334	45,400	45,360	45,450	7.4
Total Livestock	276,457	266,949	294,698	344,236	250,601	290,435	47.3
ALL COMMODITIES	543,239	553,464	637,531	677,575	556,257	613,724	100.0

¹ May not add due to rounding.

Maine Cash Receipts – 2010
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Other Berries + Other Fruit

Other Crops = Barley + Hay + Oats + Maple Syrup + All Other Crops

Maine Total = \$614 Million

MASSACHUSETTS: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	8,756	8,638	6,242	6,929	6,810	5,793	1.2
Tobacco, Broadleaf	7,949	8,342	10,328	12,923	4,015	2,503	0.5
Fall Potatoes	4,745	9,184	5,425	8,490	8,213	8,676	1.9
Sweet Corn	16,284	14,014	16,224	17,888	13,158	17,550	3.7
Other Vegetables	40,660	41,075	37,530	40,550	42,145	47,170	10.1
Apples	12,929	13,306	15,524	17,860	19,376	19,143	4.1
Peaches	1,485	2,716	2,880	4,125	4,200	4,825	1.0
Cranberries	50,708	77,871	75,856	139,220	85,574	81,880	17.5
Other Berries	6,855	6,850	5,163	6,045	6,460	7,285	1.6
Other Fruit	3,000	3,150	1,200	1,200	1,200	1,200	0.3
Maple Syrup	2,048	1,916	1,844	3,023	2,466	1,639	0.3
Greenhouse/Nursery	145,548	152,145	172,233	164,500	159,300	154,300	32.9
All Other Crops ²	14,576	9,993	14,193	19,412	15,541	11,189	2.4
Total Crops	315,543	349,200	364,642	442,165	368,458	363,153	77.5
LIVESTOCK							
Cattle and Calves	8,280	9,707	7,204	8,223	4,931	6,642	1.4
Hogs and Pigs	1,832	973	957	1,259	631	1,511	0.3
Milk	47,355	39,744	53,130	50,904	34,749	43,380	9.3
Chickens	4	5	1	1	1	1	
Chicken Eggs	3,591	3,875	4,288	3,718	2,603	2,010	0.4
Turkeys ³	2,356	2,416	2,918	D	D	D	
Other Poultry	4,805	4,815	6,000	7,137	7,206	7,458	1.6
Aquaculture	9,342	10,520	15,488	15,700	15,660	15,640	3.3
All Other Livestock	14,667	14,912	28,611	28,697	28,458	28,951	6.2
Total Livestock	92,232	86,967	118,597	115,639	94,239	105,593	22.5
ALL COMMODITIES	407,775	436,167	483,239	557,804	462,697	468,746	100.0

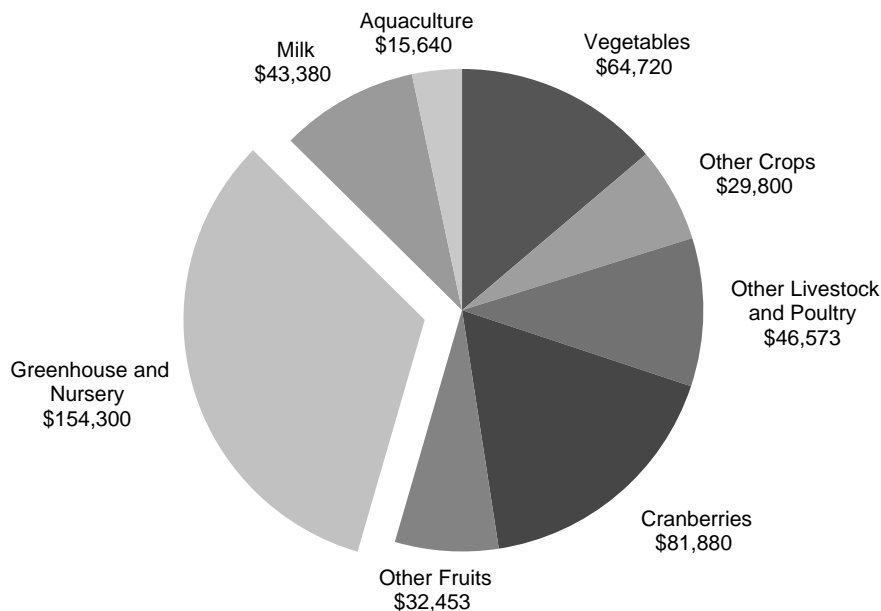
D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² All Other Crops includes shade type tobacco.

³ Turkeys included in Other Poultry beginning in 2008.

Massachusetts Cash Receipts – 2010 by Commodity in 1,000 Dollars



Other Fruits = Apples + Peaches + Other Berries + Other Fruit

Other Crops = Hay + Tobacco + Fall Potatoes + Maple Syrup + All Other Crops

Other Livestock and Poultry = Total Livestock - Milk - Aquaculture

Massachusetts Total = \$469 Million

NEW HAMPSHIRE: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	5,475	5,990	4,559	4,601	4,339	3,547	2.0
Sweet Corn	5,312	4,095	5,304	7,808	4,543	4,697	2.7
Other Vegetables	7,585	8,270	7,415	8,795	5,195	5,955	3.4
Apples	7,384	7,645	10,615	13,776	14,703	11,065	6.3
Berries	3,335	3,640	2,253	2,135	2,290	2,200	1.3
Other Fruit	200	200	100	100	100	100	0.1
Maple Syrup	2,354	2,810	3,276	5,111	5,029	4,820	2.8
Greenhouse/Nursery	59,190	62,130	67,607	60,000	53,040	52,040	29.8
All Other Crops	2,385	2,415	5,450	6,450	4,677	4,772	2.7
Total Crops	93,220	97,195	106,579	108,776	93,916	89,196	51.0
LIVESTOCK							
Cattle and Calves	8,803	10,515	6,226	5,349	7,232	7,644	4.4
Hogs and Pigs	464	340	331	332	528	515	0.3
Milk	48,737	41,038	60,060	58,904	40,600	52,510	30.0
Chickens	24	23	18	68	D	D	
Chicken Eggs	2,838	3,048	4,373	7,321	D	D	
Turkeys ²	D	D	89	D	D	D	
Other Poultry	9,825	11,115	10,910	12,850	D	D	
All Poultry ³					17,967	16,238	9.3
Aquaculture	1,054	1,060	1,674	1,725	1,717	1,620	0.9
All Other Livestock	5,206	5,374	7,022	7,179	7,096	7,171	4.1
Total Livestock	76,951	72,513	90,703	93,728	75,140	85,698	49.0
ALL COMMODITIES	170,171	169,708	197,282	202,504	169,056	174,894	100.0

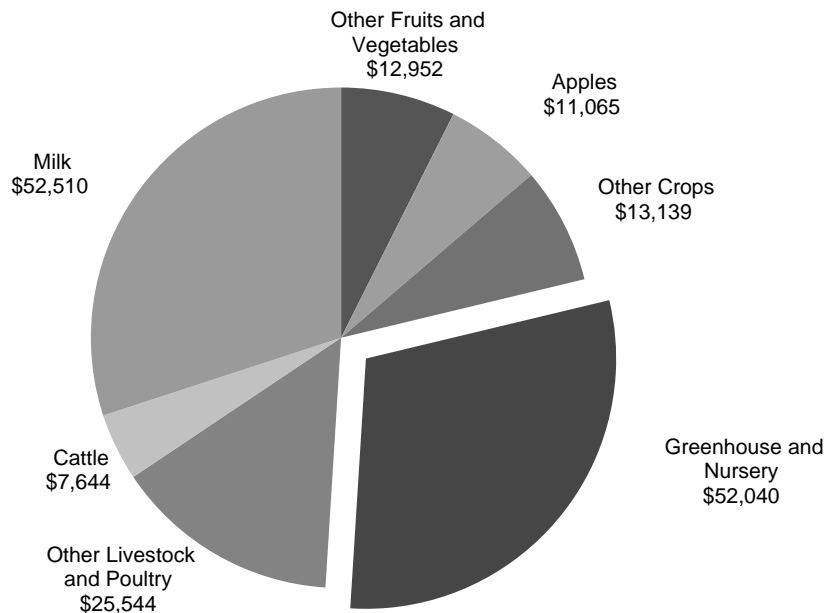
D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Turkeys included in Other Poultry in 2005, 2006, and 2008.

³ All Poultry includes Chickens, Eggs, Turkeys and All Other Poultry beginning in 2009.

New Hampshire Cash Receipts – 2010
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Cattle

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Berries + Other Fruit

Other Crops = Hay + Maple Syrup + All Other Crops

New Hampshire Total = \$175 Million

RHODE ISLAND: Cash Receipts, 2005 – 2010

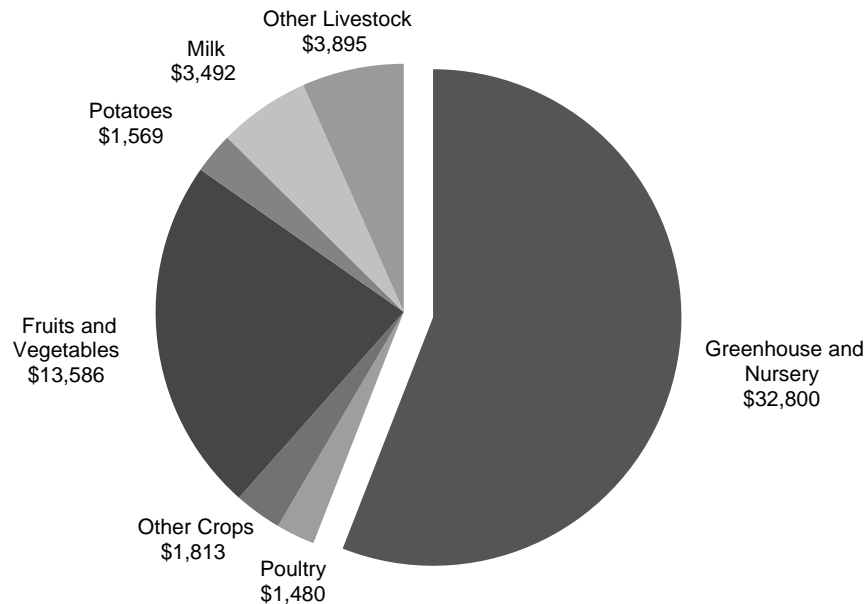
COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
1,000 Dollars							Percent
CROPS							
Hay	1,038	976	662	659	647	668	1.1
Fall Potatoes	829	1,173	1,155	1,946	1,228	1,569	2.7
Sweet Corn	1,960	1,404	1,890	2,516	1,800	2,450	4.2
Other Vegetables	3,945	4,075	5,065	5,125	5,300	6,300	10.7
Apples	915	784	1,101	1,413	1,501	1,621	2.8
Berries	1,290	1,310	2,500	2,225	2,030	2,315	3.9
Other Fruit	700	700	882	900	900	900	1.5
Greenhouse/Nursery	42,275	43,965	41,330	37,700	34,800	32,800	55.9
All Other Crops	380	375	1,023	1,130	925	1,145	2.0
Total Crops	53,332	54,762	55,608	53,614	49,131	49,768	84.9
LIVESTOCK							
Cattle and Calves	1,274	986	851	787	780	616	1.1
Hogs and Pigs	410	308	226	293	154	187	0.3
Milk	3,125	2,768	3,798	3,980	2,769	3,492	6.0
Poultry	2,214	2,439	2,085	2,205	1,780	1,480	2.5
Aquaculture ²	840	1,365	1,653	D	D	D	
All Other Livestock	2,049	1,566	1,140	3,045	3,060	3,092	5.3
Total Livestock	9,912	9,432	9,753	10,310	8,543	8,867	15.1
ALL COMMODITIES	63,244	64,194	65,361	63,924	57,674	58,635	100.0

D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Aquaculture included in All Other Livestock beginning in 2008.

Rhode Island Cash Receipts – 2010
by Commodity in 1,000 Dollars



Other Livestock = Total Livestock - Milk - Poultry

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit

Other Crops = Hay + All Other Crops

Rhode Island Total = \$58.6 Million

VERMONT: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	13,866	14,286	12,186	11,909	11,037	10,159	1.7
Sweet Corn	3,157	2,250	3,672	2,800	2,430	2,800	0.5
Other Vegetables	9,930	10,535	9,520	11,220	11,175	12,970	2.1
Apples	8,693	9,311	10,620	11,988	12,819	9,071	1.5
Berries	3,630	3,040	4,120	5,815	6,230	3,830	0.6
Other Fruit	1,135	1,273	1,135	1,135	1,135	1,135	0.2
Maple Syrup	14,178	19,630	18,624	28,045	32,292	30,260	5.0
Greenhouse/Nursery	26,355	27,200	28,154	26,300	25,100	24,100	4.0
All Other Crops	5,711	6,328	11,448	10,491	8,680	10,561	1.7
Total Crops	86,655	93,853	99,479	109,703	110,898	104,886	17.2
LIVESTOCK							
Cattle and Calves	49,877	47,854	47,745	48,382	41,265	41,912	6.9
Hogs and Pigs	372	365	362	365	427	501	0.1
Milk	419,840	352,912	517,884	498,810	338,238	443,208	72.6
Chickens	6	7	13	21	23	20	
Chicken Eggs	2,451	2,637	4,271	5,252	3,782	3,769	0.6
Turkeys ²	1,600	1,688	1,897	D	D	D	
Other Poultry	1,330	1,375	4,815	5,590	5,528	5,894	1.0
Aquaculture ³	80	80	D	D	D	D	
Honey	612	403	544	726	492	575	0.1
All Other Livestock	9,050	8,727	9,229	9,305	9,140	9,310	1.5
Total Livestock	485,218	416,048	586,760	568,451	398,895	505,189	82.8
ALL COMMODITIES	571,873	509,901	686,239	678,154	509,793	610,075	100.0

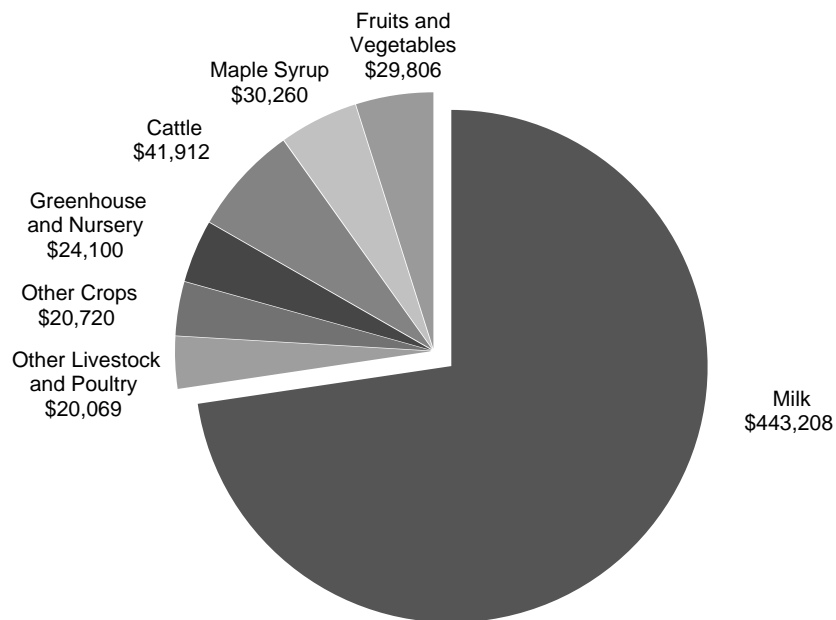
D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Turkeys included in Other Poultry beginning in 2008.

³ Aquaculture included in All Other Livestock beginning in 2007.

Vermont Cash Receipts – 2010
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Cattle

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit

Other Crops = Hay + All Other Crops

Vermont Total = \$610 Million

NEW ENGLAND: Cash Receipts, 2005 – 2010

COMMODITY	2005	2006	2007	2008	2009	2010	2010 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	46,325	47,163	37,470	38,184	37,073	32,588	1.3
Tobacco, Broadleaf ²	19,998	23,242	29,204	35,419	17,856	9,433	0.4
Tobacco, Shade ²	45,971	34,524	26,712	44,811	40,128	28,475	1.2
Fall Potatoes ³	120,974	123,283	134,546	153,084	144,067	150,279	6.2
Sweet Corn	40,597	34,377	41,902	47,276	37,081	40,748	1.7
Other Vegetables	98,295	100,205	102,130	108,595	110,450	118,600	4.9
Apples	49,264	48,550	59,311	69,797	71,586	64,497	2.7
Peaches ⁴	2,605	4,336	4,860	6,525	6,360	7,345	0.3
Wild Blueberries ⁵	39,430	60,040	83,031	54,850	31,945	50,600	2.1
Cranberries ⁶	50,708	77,871	75,856	139,220	85,574	81,880	3.4
Other Berries	25,780	25,115	24,606	28,625	27,870	27,875	1.1
Other Fruit	10,892	11,858	15,977	16,198	15,300	17,760	0.7
Maple Syrup ⁷	24,828	33,380	31,862	46,195	53,615	47,902	2.0
Greenhouse/Nursery	547,892	562,139	636,211	593,100	568,490	548,990	22.6
All Other Crops	56,389	40,734	49,707	52,944	43,741	43,963	1.8
Total Crops	1,179,948	1,226,817	1,353,385	1,434,823	1,291,136	1,270,935	52.4
LIVESTOCK							
Cattle and Calves	96,593	98,329	87,109	84,239	74,904	76,648	3.2
Hogs and Pigs	4,805	3,057	2,751	3,338	2,730	4,143	0.2
Sheep and Lambs ⁸	2,819	2,450	2,336	2,558	2,351	2,755	0.1
Milk	681,042	572,524	837,988	809,306	554,022	716,368	29.5
Chickens ⁹	76	91	60	117	50	64	
Chicken Eggs ¹⁰	88,932	94,688	144,963	180,840	111,297	103,035	4.2
Turkeys ^{11 12}	3,956	4,104	4,904	D	D	D	
Other Poultry ¹³	27,049	26,799	31,577	35,600	39,103	36,175	1.5
Aquaculture ¹⁴	49,840	58,445	69,225	98,550	84,752	110,050	4.5
All Other Livestock	128,629	128,167	103,247	105,640	105,338	105,922	4.4
Total Livestock	1,083,741	988,654	1,284,160	1,320,188	974,547	1,155,160	47.6
ALL COMMODITIES	2,263,689	2,215,471	2,637,545	2,755,011	2,265,683	2,426,095	100.0

D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Tobacco in CT and MA.

³ Potatoes in ME, MA, and RI.

⁴ Peaches in CT and MA.

⁵ Wild Blueberries in ME.

⁶ Cranberries in MA.

⁷ Maple Syrup in CT, ME, MA, NH, and VT.

⁸ Sheep estimates by State unavailable.

⁹ Chickens in CT, ME, MA, NH, and VT in 2005 – 2008; CT, ME, MA, and VT in 2009 – 2010.

¹⁰ Chicken Eggs in CT, ME, MA, NH, and VT in 2005 – 2008; CT, ME, MA, and VT in 2009 – 2010.

¹¹ Turkeys in MA and VT in 2005 – 2006; MA, NH and VT in 2007.

¹² Turkeys in Other Poultry in 2008 – 2010.

¹³ Other Poultry includes NH eggs in 2009 – 2010.

¹⁴ Aquaculture in CT, ME, MA, NH, and RI in 2007; CT, ME, MA, and NH in 2008 – 2010.

SOURCE: *Farm Cash Receipts*, Economic Research Service (ERS), USDA, <http://www.ers.usda.gov/data/FarmIncome/infidmu.htm>.

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