

# OREGON AGRI-FACTS



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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### Nursery and greenhouse: Gross sales, by plant material, Oregon, 2001-2007

Plant material	2001	2002	2003	2004	2005	2006	2007	2007 / 2006
	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>Percent</i>
Bare root	145,100	147,500	150,100	159,400	152,700	165,200	168,300	102
B and B <sup>1</sup>	129,100	142,100	147,400	151,000	165,600	180,500	157,900	87
Container	243,100	265,100	298,300	345,300	384,000	429,000	476,700	111
Greenhouse	114,700	120,100	124,300	129,400	119,700	125,700	136,200	108
Other	48,000	52,200	58,900	58,900	55,000	65,600	48,900	75
<b>Total</b>	<b>680,000</b>	<b>727,000</b>	<b>779,000</b>	<b>844,000</b>	<b>877,000</b>	<b>966,000</b>	<b>988,000</b>	<b>102</b>

<sup>1</sup> Baled and burlapped.



## 2007 Oregon nursery industry approaches one billion in sales.

Oregon's horticultural industries continued to grow in 2007 with sales of \$988 million for nursery and greenhouse products. Sales again set a new record high, however the pace did slow. Sales in 2007 increased 2 percent from the previous year, compared to a 10 percent annual increase from 2005 to 2006. The total number of operations in the state remained at 2,100, the same as 2006. The industry employed 21,000 workers and paid \$345 million in wages during 2007. Products were marketed throughout the US and other countries with approximately 75 percent of total sales occurring outside of Oregon.



Nursery and greenhouse sales continued to be the leading agricultural industry in the state. Overall, the value of nursery sales increased \$22 million from last year. Container, bare root, and greenhouse sales all increased, whereas baled and burlapped and other nursery product sales both decreased from 2006. Container sales increased \$47.7 million, 11 percent above 2006. Greenhouse sales increased 8 percent, and bare root product sales rose 2 percent. Baled and burlapped product sales decreased 13 percent and all other nursery products dropped to 75 percent of the 2006 total.

Firms with sales of over \$2 million comprised 73 percent of the total sales and accounted for just over half of the acreage in the state. Smaller firms, with \$20,000 or less in sales, accounted for over half of the total operations in the state with sales in this category growing to \$10 million in 2007.

Oregon's top five counties of production, Marion, Clackamas, Washington, Yamhill, and Multnomah, had sales of \$846 million. These five counties accounted for 86 percent of the total sales. Marion continued to be the leading county with sales of \$238 million. Clackamas was second with \$213 million, followed by Washington with \$197 million, then Yamhill and Multnomah with \$143 million and \$55 million, respectively.

**Prices received by farmers, selected commodities, Oregon and United States**

Commodity	Unit	Oregon			United States		
		Entire month		Preliminary	Entire month		Preliminary
		Oct 2007	Sep 2008	Oct 2008	Oct 2007	Sep 2008	Oct 2008
		<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>
<b>Field crops</b>							
Wheat, all	Bu	8.30	7.71	5.24	7.65	7.43	5.79
Wheat, winter	Bu	8.31	7.51	5.00	7.55	6.99	5.29
Wheat, spring	Bu	8.21	8.54	6.28	6.99	7.77	6.60
Barley	Bu	6.16	4.84	3.70	4.53	5.74	4.97
Oats	Bu	*	*	*	2.45	3.29	2.71
Hay, all (baled) <sup>2</sup>	Ton	153.00	216.00	219.00	128.00	161.00	157.00
Hay, alfalfa (baled) <sup>2</sup>	Ton	149.00	217.00	226.00	136.00	176.00	172.00
Hay, other (baled) <sup>2</sup>	Ton	161.00	210.00	190.00	113.00	122.00	122.00
Potatoes	Cwt	5.50	10.20	8.70	5.68	8.79	7.86
<b>Vegetables and fruits <sup>1</sup></b>							
Onions, fresh <sup>3</sup>	Cwt	-	-	-	4.47	13.30	14.40
Sweet corn, fresh <sup>3</sup>	Cwt	-	-	-	21.40	24.20	31.90
Pears, fresh	Ton	-	-	-	526.00	575.00	600.00
Apples, fresh	Lb	-	-	-	0.379	0.536	0.442
Strawberries, fresh	Cwt	-	-	-	80.00	70.10	71.10
<b>Livestock and livestock products</b>							
Cows <sup>4</sup>	Cwt	45.00	50.00	44.00	46.60	54.50	49.20
Steers and heifers	Cwt	91.50	94.00	91.00	96.60	99.30	93.80
Beef cattle <sup>5</sup>	Cwt	77.60	80.80	76.90	90.90	94.40	88.60
Calves	Cwt	104.00	93.00	91.00	123.00	113.00	108.00
Lambs <sup>6</sup>	Cwt	95.00	99.00	-	97.00	99.60	-
Sheep <sup>6</sup>	Cwt	32.00	28.00	-	25.50	23.80	-
Milk, all <sup>7</sup>	Cwt	20.70	18.90	17.90	21.40	18.20	17.60
Fat test percent	Pct	3.77	3.63	3.70	3.71	3.65	3.73
Eggs, all <sup>1 2</sup>	Doz	-	-	-	0.935	0.998	1.020
Eggs, market <sup>1 2</sup>	Doz	-	-	-	0.805	0.856	0.889

\* Price not published to avoid disclosure of individual farms or insufficient sales reported to establish a price. <sup>1</sup> Oregon not published monthly. <sup>2</sup> Most recent price is a mid-month price. <sup>3</sup> F.O.B. shipping point. <sup>4</sup> Beef cows and cull dairy cows sold for slaughter. <sup>5</sup> "Cows" and "steers and heifers" combined. <sup>6</sup> Entire month. <sup>7</sup> Before deductions for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.

**Index summary table**

Indexes/Ratios	1910-14=100		1990-92=100	
	Oct 2007	Oct 2008	Oct 2007	Oct 2008
<b>United States</b>				
Prices received	896	919	141	145
Prices paid	2,175	2,500	163	188
Ratio <sup>1</sup>	-	-	86	77
Parity Ratio <sup>2</sup>	41	37	-	-
<b>Oregon</b>				
Commodity group				
All farm products	846	888	139	149
All crops	814	940	145	167
Livestock <sup>3</sup>	925	764	126	104

**Feed price ratios: United States, October 2008**

Feed price ratio <sup>1 2</sup>	2007	2008	
	Oct	Sep *	Oct
Broiler Feed	4.3	3.5	4.4
Market egg feed	10.2	7.7	9.9
Hog-corn	12.9	10.5	12.7
Milk-feed	3.10	1.89	2.12
Steer and heifer-corn	29.4	19.8	23.5
Turkey-feed	6.4	5.5	6.7

<sup>1</sup> Effective January 1995, prices of commercial prepared feeds are based on current US prices received for corn, soybeans, alfalfa hay, and all wheat.

<sup>2</sup> Feed price ratio definitions are available in the national release.

\* Revised.

<sup>1</sup> Ratio of index of prices received by farmers to index of prices paid by farmers.

<sup>2</sup> Ratio of index of prices received to PPITW (1910-14=100)

<sup>3</sup> Includes livestock and livestock products.

**Crop production summary, Oregon, 2007**

<b>Crop</b>	<b>Acres harvested</b>	<b>Yield per acre</b>	<b>Unit</b>	<b>Production <sup>1</sup></b>	<b>Price per unit</b>	<b>Total value</b>
	<i>Acres</i>			<i>1,000 units</i>	<i>Dollars</i>	<i>1,000 dollars</i>
<b>Greenhouse and nursery</b>	-	-	-	-	-	<b>988,000</b>
	<b>Field crops</b>					
Barley	53,000	47	Bushels	2,491	5.11	12,729
Beans, dry edible	7,900	18.5	Cwt	146	29.00	4,234
Corn, grain	35,000	195	Bushels	6,825	4.45	30,371
Corn, silage	25,000	26	Ton	650	30.48	19,812
Hay, alfalfa	400,000	4.1	Ton	1,640	153.00	250,920
Hay, all other	600,000	2.2	Ton	1,320	166.00	219,120
Hops	5,270	1,811	Pounds	9,543	3.12	29,774
Oats	22,000	93	Bushels	2,046	3.89	7,959
Peas, Austrian winter	2,000	18	Cwt	36	12.90	464
Peppermint	22,000	87	Pounds	1,914	14.00	26,796
Potatoes, all	36,500	554	Cwt	20,238	7.75	156,941
Spearmint	2,200	129	Pounds	284	12.90	3,664
Sugarbeets	11,000	31.9	Ton	351	39.50	13,865
Wheat, all	855,000	55	Bushels	46,785	8.23	384,691
Wheat, spring	120,000	53	Bushels	6,360	8.62	54,823
Wheat, winter	735,000	55	Bushels	40,425	8.16	329,868
<b>Total field crops</b>	<b>2,076,870</b>	-	-	-	-	<b>1,161,340</b>
	<b>Seed crops <sup>2</sup></b>					
Alfalfa seed	3,240	650	Pounds	2,090	1.48	3,091
Bentgrass seed	8,540	570	Pounds	4,871	2.47	12,017
Bluegrass seed	22,060	1,103	Pounds	24,338	0.98	23,964
Clover seed, crimson	3,580	780	Pounds	2,806	1.01	2,844
Clover seed, red	14,520	630	Pounds	9,088	1.20	10,908
Fescue seed, chewings	9,310	1,180	Pounds	10,997	0.83	9,168
Fescue seed, red	7,480	1,010	Pounds	7,521	0.72	5,432
Fescue seed, tall	161,490	1,520	Pounds	245,587	0.75	184,225
Orchardgrass seed	15,530	770	Pounds	11,897	1.40	16,654
Ryegrass seed, annual	128,100	1,850	Pounds	237,400	0.28	66,472
Ryegrass seed, perennial	161,120	1,500	Pounds	241,083	0.67	160,540
Sugarbeet seed	2,372	2,450	Pounds	5,818	0.61	3,542
Vegetable/flower seed	11,271	-	Pounds	-	-	22,575
<b>Total seed crops</b>	<b>548,613</b>	-	-	-	-	<b>521,432</b>
	<b>Fruit and nut crops</b>					
Apples	4,200	16.05	Ton	68.0	562.00	37,943
Cherries, sweet	12,500	2.80	Ton	34.0	1,450.00	49,256
Cherries, tart	750	0.33	Ton	0.25	692.00	173
Grapes, wine	13,800	2.80	Ton	38.6	1,880.00	72,568
Hazelnuts	28,100	1.32	Ton	37.0	2,040.00	75,480
Peaches	600	4.51	Ton	2.7	970.00	2,618
Pears, Bartlett	4,200	14.00	Ton	59.0	375.00	22,147
Pears, other	12,000	12.30	Ton	147.0	458.00	67,270
Prunes and plums	1,500	2.00	Ton	3.0	421.00	1,264
<b>Total fruit and nut crops</b>	<b>77,650</b>	-	-	-	-	<b>328,719</b>
	<b>Berry crops</b>					
Blueberries	4,600	9,780	Pounds	45,000	1.50	67,488
Blackberries	7,100	8,300	Pounds	58,900	0.49	28,597
Boysenberries	800	4,880	Pounds	3,900	0.57	2,206
Cranberries	2,700	183.3	Barrels	495	59.60	29,502
Loganberries	30	3,000	Pounds	90	0.98	88
Raspberries, black	1,400	2,610	Pounds	3,650	0.98	3,583
Raspberries, red	1,700	2,940	Pounds	5,000	0.89	4,434
Strawberries	1,900	13,000	Pounds	24,700	0.66	16,378
<b>Total berry crops</b>	<b>20,230</b>	-	-	-	-	<b>152,276</b>
	<b>Vegetable crops</b>					
Snap beans, processing	19,100	6.0	Ton	115.01	202.00	23,239
Sweet corn, processing	21,900	9.7	Ton	212.24	88.40	18,756
Onions, storage	20,800	712.0	Cwt	14,816	3.84	50,390
Green peas, processing	18,000	2.3	Ton	41.10	205.00	8,437
<b>Total vegetable crops</b>	<b>79,800</b>	-	-	-	-	<b>100,822</b>

<sup>1</sup> Utilized production is listed for fruit, nut and berry crops.

<sup>2</sup> Source: Extension Economic Information Office, Oregon State University, Web site: <http://oain.oregonstate.edu>.

**Nursery and greenhouse: Operations, acreage, and gross sales, by county, Oregon, 2005-2007**

County	Number of operations	Acres	Gross sales			
	2007	2007	2005	2006	2007	2007 / 2006
	<i>Operations</i>	<i>Acres</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>1,000 dollars</i>	<i>Percent</i>
Clackamas	530	13,300	206,500	212,500	212,700	100
Curry	20	250	3,700	4,200	3,625	86
Deschutes	40	300	3,800	4,600	4,700	102
Douglas	50	600	3,900	3,900	4,500	115
Jackson	70	125	3,300	3,700	3,500	95
Josephine	50	200	2,800	2,800	3,600	129
Klamath	20	1,700	17,500	20,900	17,500	84
Lane	150	850	24,500	24,500	33,000	135
Linn	80	800	15,300	16,900	18,200	108
Marion	350	15,000	194,800	230,900	238,000	103
Multnomah	170	5,000	46,600	47,000	55,000	117
Polk	50	1,500	9,700	9,700	10,500	108
Umatilla	20	600	8,000	9,600	8,000	83
Washington	250	7,000	193,300	212,600	197,000	93
Yamhill	110	5,500	110,100	125,700	143,000	114
Other counties <sup>1</sup>	140	975	33,200	36,500	35,175	96
<b>Oregon</b>	<b>2,100</b>	<b>53,700</b>	<b>877,000</b>	<b>966,000</b>	<b>988,000</b>	<b>102</b>
Top five counties <sup>2</sup>	1,410	45,800	751,300	828,700	845,700	102

<sup>1</sup> Contains counties with less than two million dollars of sales and counties that were combined to avoid disclosure of individual operations.

<sup>2</sup> Top five counties include: Clackamas, Marion, Multnomah, Washington, and Yamhill.