

# Nursery, 2006

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Nursery crop producers in Pennsylvania reported a value of sales totaling \$113.9 million for the year of 2006. This data was gathered from nursery crop producers who responded to the Nursery Production Survey conducted in February 2007. This is the third multi-state survey on nursery production conducted by NASS. It is meant to supplement the more comprehensive Decennial Census of Horticultural Specialties.

The total gross sales for coniferous evergreens were \$34 million in the year 2006. Gross sales for Christmas trees, cut and to be cut, totaled

\$17.3 million in the same year. Coniferous evergreens ranked fifth nationally, and Christmas trees ranked fourth nationally for their gross sales. The gross sales in 2006 for propagative material were \$22.4 million. Pennsylvania ranked fifth nationally for the gross sales of propagative material.

There were 498 nursery operations in Pennsylvania for the year 2006. Pennsylvania ranked second nationally for the total production area for nursery crops. There was 2.04 billion square feet of production area in the state.

Pennsylvania: Number of Operations by Reported Gross Value of Sales, 2003 and 2006

Value of Sales	2003	2006
	<i>Number</i>	
\$10,000 - \$99,999	406	351
\$100,000 - \$249,999	75	71
\$250,000 - \$499,999	33	31
\$500,000 - \$999,999	19	19
\$1,000,000 - \$1,999,999	9	11
\$2,000,000 - \$4,999,999	17	11
\$5,000,000 - \$9,999,999	1	1
\$10,000,000 or more	1	1
<b>Total</b>	<b>559</b>	<b>498</b>

<sup>1</sup> Highest published sales range contains operations with greater sales to prevent disclosure of individual operations.

Pennsylvania: Nursery Crops - Value of Sales by Category for Operations with \$100,000+ Sales, 2003 and 2006

Category	2003	2006
	<i>1,000 Dollars</i>	
Broadleaf evergreens	14,064	11,957
Coniferous evergreens	27,858	34,054
Deciduous evergreens	13,785	13,256
Deciduous flowering trees	8,214	5,323
Deciduous shrubs and other ornamentals	7,877	7,612
Fruit and nut plants	1	1
Christmas trees cut and to be cut	13,905	17,290
Woody Ornamentals	1,451	2,058
Transplants for vegetable and strawberry	1 <sup>2</sup>	1 <sup>2</sup>
Propagative material	26,617	22,369
<b>Total gross sales</b>	<b>113,771</b>	<b>113,919</b>

<sup>1</sup> Missing data were not included in order to avoid disclosure of individual operations.

Pennsylvania: Nursery Crops - Operations & Area in Production for Operations with \$10,000+ Sales, 2003 and 2006

Number of Operations		Total Production Area	
2003	2006	2003	2006
<i>Number</i>		<i>1,000 Square Feet</i>	
559	498	2,259,594	2,040,310

Pennsylvania: Transplants for Commercial Truck Crop Production & Propagation Material or Lining-out Stock - Producers, Sales & Percent Wholesale for Operations with \$100,000+ Sales, 2003 and 2006

Category	Producers		Gross Sales		Percent of Sales at Wholesale	
	2003	2006	2003	2006	2003	2006
	<i>Number</i>		<i>1,000 Dollars</i>		<i>Percent</i>	
Propagation material	35	34	26,617	22,369	98	98
Transplants <sup>1</sup>	-	-	-	-	-	-

<sup>1</sup> Missing data were not included in order to avoid disclosure of individual operations.

Pennsylvania: Christmas Trees, Cut & To Be Cut - Plants Sold, Sales, Percent Wholesale & Intentions January 1 for Operations with \$100,000+ Sales

Category	Year	Producers	Quantity Sold	Gross Sales	Percent of Sales at Wholesale	Number of Trees on Hand Jan 1	Percentage of January 1 Inventory Expected to Sell In:							
							1 year	2 years	3 years	4 years <sup>1</sup>	5 years	6 years	7 years	8 years or later
		<i>Number</i>	<i>1,000 Trees</i>	<i>1,000 Dols.</i>	<i>Percent</i>	<i>1,000 Trees</i>	<i>Percent of Inventory</i>							
Christmas trees, cut and to be cut	2003	71	723	13,905	87	8,086	7	8	8	9	15	10	16	27
	2006	72	873	17,290	73	8,076	9	10	10	10	13	11	14	23

<sup>1</sup> In 2004, it was enumerated for years 1, 2, 3, 4, 5, 6, 7, and 8+.

Pennsylvania: Nursery Crops - Plants Sold, Sales, Percent Wholesale and Inventory January 1, for Operations with \$100,000+ Sales

Category	Year	Producers	Quantity Sold	Gross Sales	Percent of Sales at Wholesale	Number of Trees and Plants on Hand Jan 1	Percent of Plants Sold by Category:			
							Bare Root	Balled & Burlap	Container	Other
		<i>Number</i>	<i>1,000 Plants</i>	<i>1,000 Dols.</i>	<i>Percent</i>	<i>1,000 Plants</i>	<i>Percent</i>			
Broadleaf evergreens	2003	55	824	14,064	85	1,539	1	33	66	-
	2006	52	731	11,957	94	1,849	-	28	72	-
Coniferous evergreens	2003	106	1,108	27,858	90	5,380	-	78	14	8
	2006	102	1,315	34,054	86	13,661	-	79	18	3
Deciduous shade trees	2003	79	208	13,785	83	777	2	88	10	-
	2006	77	251	13,256	87	615	1	74	25	-
Deciduous flowering trees	2003	74	149	8,214	74	387	4	77	19	-
	2006	69	104	5,323	84	276	-	63	37	-
Deciduous shrubs	2003	51	822	7,405	82	1,177	-	22	78	-
	2006	50	490	6,949	90	1,407	1	17	81	1
Fruit and nut plants <sup>1</sup>	2003	-	-	-	-	-	-	-	-	-
	2006	-	-	-	-	-	-	-	-	-
Ornamental grasses	2003	16	73	472	78	61	-	4	96	-
	2006	22	89	663	82	70	-	1	99	-
Other woody ornamentals	2003	16	156	1,451	91	646	8	-	92	-
	2006	23	162	2,058	97	520	15	5	75	5

<sup>1</sup> Missing data were not included in order to avoid disclosure of individual operations.