

Survey Definitions

Broadleaf Evergreens: Included in the category are azaleas, boxwood, holly, rhododendron, and other broadleaf plants which retain their leaves year-round.

Coniferous Evergreens: The category includes arborvitae, balled and burlapped Christmas trees, cedar, fir, pine, spruce, and other coniferous plants which retain their needles year-round.

Cut and To Be Cut Christmas Trees: Christmas trees grown to be sold as cut trees. Balled and burlapped trees are included in coniferous evergreens.

Deciduous Flowering Trees: Included are dogwood, hawthorn, magnolia, redbud, and various ornamental trees which are grown and known for their flowering ability and lose their leaves during the cold months.

Deciduous Shade Trees: Included are ash, birch, maples, oak, willow, and others which are primarily used for shade and lose their leaves during the cold months.

Deciduous Shrubs: Plants included are hibiscus, lilacs, roses, ground covers, vines, palms, and other ornamentals which lose their foliage during cold months.

Fruit and Nut Plants: Citrus, deciduous fruit and nut trees, grapevines, small fruit plants, and other fruit and nut trees are included in this category.

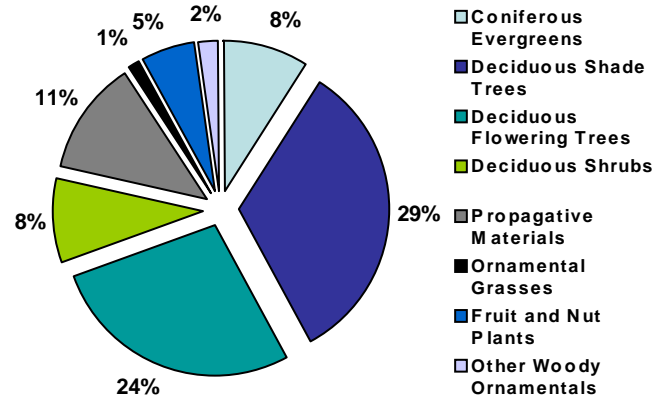
Ornamental Grasses: Includes grasses for landscape or garden use, sedges and reeds. Sod, turf, and range grasses are specifically excluded from this category.

Other Woody Ornamentals and Vines: Include climbing clematis, ground covers, and other vines.

Production Area: The total area used to produce the nursery crop items of interest.

Propagation Material or Lining-Out Stock: This includes unfinished plants of the nursery crops to be further grown on by other growers such as lining-out stock, root stock, rooted cuttings, seedlings, and tissue-cultured plantlets.

Tennessee Nursery Production Sales All Operations with \$100,000+ Sales



U.S. Nursery Production Valued at \$4.65 Billion

Total gross sales of nursery crops totals \$4.65 billion in 2006, an increase of 17 percent over 3 years earlier, for operations with \$100,000 or more in sales in the 17 States surveyed. Eleven nursery crop categories and cut Christmas trees are included. There were 7,292 nursery producers with sales of \$10,000 or more in the 17 States. Producers with sales of \$100,000 or greater number 3,326, of those, there are 905 with sales over \$1 million. Nurseries with sales over \$10,000 report a total of 471,106 acres in production of nursery crops and cut Christmas trees in 2006, 3 percent more than in 2003. Nursery producers with sales of \$10,000 or more paid total gross wages of \$1.41 billion in the 17 surveyed States in 2006. During the year, 52 percent of all nurseries hired full-time workers (those paid for 150 days or more) and part-time workers (those paid for 149 days or less) were hired by 54 percent of nursery producers.



Tennessee Nursery Production

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Callicarpa dichotoma 'Duet'

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SUMMARY

Tennessee's third Nursery Production Survey showed that for nursery operations with sales of \$100,000 or more during 2006, the gross value of sales for nine surveyed categories totaled \$149 million. Tennessee ranked eighth in total gross sales of the country's top 17 nursery producing states selected for this multi-state survey. Deciduous shade trees accounted for 29 percent of the total nursery crop for the state, followed by deciduous flowering trees at 24 percent, and propagative materials at 11 percent.

All nursery operations with sales over \$10,000 totaled 354. Those firms with sales of \$100,000 or greater numbered 135, while those with gross sales over \$1 million totaled 43. The 354 nurseries reported production area of 1.51 billion square feet, or over 34 thousand acres.

For a complete copy of the *Nursery Crops Summary* released September 26, 2007, please visit our website at www.nass.usda.gov.

Nursery Operations, Area: All Operations with \$10,000+ Sales, Tennessee, 2006

Gross Value of Sales	Operations
\$10,000 to \$99,999	178
\$100,000 to \$249,999	65
\$250,000 to \$499,999	40
\$500,000 to \$999,999	30
\$1,000,000 to \$1,999,999	27
\$2,000,000 to \$4,999,999	11
\$5,000,000 to \$9,999,999	3
Total	354

Nursery Production: All Operations with \$100,000+ Sales, Tennessee, 2006

Category	Producers	Number Sold	Gross Sales	U.S. Rank	Percent of Sales Wholesale
	Number	1,000	\$1,000	Number	Percent
Broadleaf Evergreens	114	2,060	14,737	12	92
Coniferous Evergreens	111	1,452	11,376	13	91
Deciduous Shade Trees	131	2,175	42,769	4	96
Deciduous Flowering Trees	132	3,075	35,554	3	97
Deciduous Shrubs	116	2,295	12,284	12	90
Propagative Materials	65	¹	16,401	7	99
Ornamental Grasses	40	298	1,595	14	90
Fruit and Nut Plants	33	1,565	7,725	5	95
Other Woody Ornamentals	26	916	2,237	10	85
Total			149,036	8	

¹ This item was not asked.

Nursery Crops: All Operations with \$100,000+ Sales, Tennessee, 2006

Category	Number on Hand January 1, 2007	U. S. Rank	Percentage of Gross Sales by Category		
			Bare Root	Ball & Burlap	Containers
	1,000	Number	Percent	Percent	Percent
Broadleaf Evergreens	4,241	11	4	43	53
Coniferous Evergreens	3,367	12	1	69	30
Deciduous Shade Trees	3,316	4	3	47	50
Deciduous Flowering Trees	3,802	2	14	34	52
Deciduous Shrubs	3,193	9	8	32	60
Ornamental Grasses	713	10	0	1	99
Fruit and Nut Plants	1,213	7	35	5	60
Other Woody Ornamentals	1,360	7	41	1	58