



FARM CASH RECEIPTS AND EXPENDITURES - 1999

August 2000

FLORIDA CASH RECEIPTS

The Economic Research Service, USDA, reports that receipts from Florida agricultural products in 1999 amounted to \$7.07 billion. This is a 1.5 percent increase from the previous year. Cash receipts from all crops increased 2.3 percent from 1998, and cash receipts from all livestock and livestock products decreased by only 1.9 percent.

Receipts from all crops accounted for 80.7 percent of all cash receipts. As in previous years, the leading crop commodities were oranges, foliage and floriculture, sugarcane, and tomatoes. The leading livestock commodities were milk, cattle and calves, and broilers.

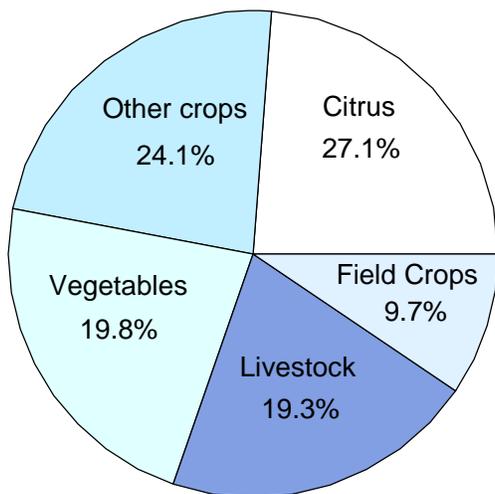
of citrus commodities accounted for 27.1 percent of all sales in Florida. (Receipts for citrus are on a "delivered in" basis without discounting picking and hauling costs.)

Sales of grapefruit were up from \$151 million in 1998 to \$213 million in 1999. Sales from oranges (\$1.6 billion) and limes (\$6.71 million) increased from the previous year.

VEGETABLES AND MELONS

Cash receipts from vegetable and melon crops amounted to \$1.4 billion in 1999, down 11.6 percent from 1998, and accounted for 19.8 percent of the total cash receipts. Tomatoes and green peppers accounted for most of the decrease from a year earlier. Cucumbers, eggplant, radishes snap beans, sweet corn, and watermelons all showed an increase from last year. Receipts of tomatoes, at \$391.7 million, accounted for 28 percent of all vegetable and melon receipts and 5.5 percent of all cash receipts.

**FLORIDA AGRICULTURE
 CASH RECEIPTS, 1999**



CITRUS

Cash receipts from citrus crops amounted to \$1.92 billion dollars, an increase of 14.4 percent from 1998. Sales

FIELD CROPS

Receipts for field crops amounted to \$684.5 million, up 2.5 percent from last year. Sugarcane, at \$519.7 million, increased 8.6 percent from 1998 and accounts for 76 percent of the field crop receipts and 7.4 percent of all cash receipts. Hay receipts, 21.5 million, were up 9.5 percent from the previous year.

LIVESTOCK

Total cash receipts from livestock and livestock products were \$1.36 billion, down 1.9 percent from the previous year, and account for 19.3 percent of all cash receipts. Milk receipts account for 30 percent of the receipts in this category, followed by cattle and calves (23 percent) and broilers (18 percent).

Cash receipts from Florida farm marketings by commodities, calendar years 1995-1999 ^{1/}

| Commodity | Cash receipts - 1,000 dollars | | | | | 1999 percent of total |
|--------------------------|-------------------------------|-----------|-----------|-----------|-----------|-----------------------------|
| | 1995 | 1996 | 1997 | 1998 | 1999 | |
| ALL CROPS | 4,845,123 | 5,100,179 | 5,238,187 | 5,573,108 | 5,701,947 | 80.70 |
| CITRUS | 1,548,892 | 1,582,373 | 1,491,139 | 1,675,695 | 1,916,767 | 27.13 |
| Grapefruit | 225,205 | 216,210 | 186,188 | 151,037 | 212,987 | 3.01 |
| K-Early Citrus Fruit | 905 | 669 | 40 | 40 | 40 | 0.00 |
| Lemons | 2,079 | 2,879 | 1,341 | 2,526 | 2,080 | 0.03 |
| Limes | 3,479 | 1,859 | 5,159 | 4,826 | 6,713 | 0.10 |
| Oranges | 1,187,419 | 1,258,711 | 1,213,597 | 1,412,013 | 1,596,166 | 22.59 |
| Tangelos | 16,943 | 16,282 | 17,391 | 18,088 | 14,498 | 0.21 |
| Tangerines | 98,561 | 71,670 | 54,882 | 75,655 | 71,233 | 1.01 |
| Temples | 14,301 | 14,093 | 12,541 | 11,510 | 13,050 | 0.18 |
| OTHER FRUITS & NUTS | 167,553 | 166,700 | 206,545 | 228,553 | 226,582 | 3.21 |
| Avocados | 11,324 | 12,408 | 14,016 | 16,468 | 16,468 | 0.23 |
| Mangos | 1,725 | 1,500 | 1,450 | NA | NA | 0.00 |
| Pecans | 945 | 1,095 | 1,320 | 1,045 | 2,340 | 0.03 |
| Blueberries | 5,050 | 4,965 | 5,040 | 6,240 | 7,015 | 0.10 |
| Strawberries | 118,608 | 112,632 | 146,119 | 161,200 | 150,660 | 2.13 |
| Other | 29,901 | 34,100 | 38,600 | 43,600 | 50,099 | 0.71 |
| VEGETABLES & MEL- ONS | 1,320,797 | 1,375,363 | 1,480,124 | 1,585,919 | 1,401,267 | 19.83 |
| Cabbage | 18,135 | 26,768 | 39,701 | 27,729 | 20,830 | 0.29 |
| Carrots | 16,971 | 12,516 | 16,538 | 11,340 | NA | 0.00 |
| Cucumbers | 51,081 | 79,761 | 98,867 | 75,085 | 81,293 | 1.15 |
| Eggplant | 14,005 | 14,784 | 15,548 | 15,480 | 17,226 | 0.24 |
| Escarole | 9,440 | 5,776 | 7,000 | 11,550 | 8,250 | 0.12 |
| Green Peppers | 177,188 | 222,768 | 251,766 | 271,182 | 224,529 | 3.18 |
| Lettuce | 10,118 | 6,691 | 3,360 | 10,913 | 2,547 | 0.04 |
| Potatoes | 84,010 | 126,165 | 109,761 | 128,329 | 123,527 | 1.75 |
| Radishes | 23,873 | 20,021 | 19,018 | 18,816 | 19,647 | 0.28 |
| Snap Beans | 63,206 | 75,182 | 65,020 | 129,505 | 154,999 | 2.19 |
| Squash | 41,686 | 27,297 | 36,228 | 54,515 | 53,802 | 0.76 |
| Sweet Corn | 108,423 | 100,526 | 127,331 | 104,608 | 105,840 | 1.50 |
| Tomatoes | 414,966 | 447,556 | 487,060 | 517,619 | 391,709 | 5.54 |
| Watermelons | 62,700 | 49,980 | 54,750 | 60,120 | 72,450 | 1.03 |
| Other | 224,995 | 159,572 | 148,176 | 149,128 | 124,618 | 1.76 |

Cash receipts from Florida farm marketings by commodities, calendar years 1995-1999 ^{1/}

| Commodity | Cash receipts - 1,000 dollars | | | | | |
|--|-------------------------------|---------------|-----------|-----------|-----------|-----------------------|
| | 1995 | 1996 | 1997 | 1998 | 1999 | 1999 percent of total |
| FIELD CROPS | 644,120 | 667,445 | 638,023 | 667,815 | 684,507 | 9.69 |
| Corn | 12,792 | 20,917 | 16,195 | 7,878 | 5,468 | 0.08 |
| Cotton | 38,600 | 44,172 | 43,950 | 34,784 | 27,953 | 0.40 |
| Hay | 11,849 | 11,907 | 14,846 | 19,667 | 21,535 | 0.30 |
| Peanuts | 52,463 | 66,361 | 63,857 | 69,464 | 60,408 | 0.85 |
| Soybeans | 5,165 | 6,212 | 7,747 | 4,985 | 2,923 | 0.04 |
| Sugarcane | 458,204 | 455,435 | 434,188 | 478,536 | 519,731 | 7.36 |
| Tobacco | 30,907 | 31,021 | 32,293 | 29,056 | 26,414 | 0.37 |
| Wheat | 1,255 | 1,534 | 2,080 | 1,518 | 955 | 0.01 |
| Other | 32,885 | 29,886 | 22,867 | 21,927 | 19,120 | 0.27 |
| FOLIAGE & FLORICULTURE ^{2/} | 629,773 | 676,727 | 656,234 | 629,136 | 671,207 | 9.50 |
| AQUATIC PLANTS | 8,610 | 10,900 | 13,221 | 11,901 | 13,650 | 0.19 |
| OTHER CROPS & PRODUCTS ^{3/} | 525,378 | 620,671 | 752,901 | 774,089 | 787,967 | 11.15 |
| ALL LIVESTOCK AND LIVESTOCK PRODUCTS | 1,238,378 | 1,312,154 | 1,385,551 | 1,390,238 | 1,363,431 | 19.30 |
| Milk | 263,528 | 431,280 | 407,715 | 424,424 | 411,596 | 5.83 |
| Cattle and Calves | 287,352 | 218,919 | 320,424 | 291,182 | 309,852 | 4.39 |
| Poultry and Eggs | 315,277 | 362,760 | 353,838 | 367,803 | 354,870 | 5.02 |
| Broilers | 218,361 | 230,607 | 229,383 | 252,840 | 246,126 | 3.48 |
| Eggs | 95,320 | 131,355 | 123,701 | 113,197 | 107,570 | 1.52 |
| Other | 1,596 | 798 | 754 | 1,766 | 1,174 | 0.02 |
| Aquaculture | 70,080 | 80,250 | 88,016 | 92,674 | 71,981 | 1.02 |
| Catfish | 390 | 350 | 352 | 674 | 1,190 | 0.02 |
| Tropical Fish | 52,500 | 55,000 | 57,200 | 55,100 | 43,184 | 0.61 |
| Alligators Farmed | 4,550 | 3,900 | 3,190 | 2,300 | 3,352 | 0.05 |
| Clams & Oysters | 6,430 | 9,000 | 13,100 | 11,200 | 16,249 | 0.23 |
| Other Aquaculture | 6,210 | 12,000 | 14,174 | 23,400 | 8,006 | 0.11 |
| Hogs | 12,098 | 15,409 | 12,335 | 5,772 | 5,743 | 0.08 |
| Horses & Mules | ^{4/} | ^{4/} | 108,000 | 111,600 | 114,000 | 1.61 |
| Honey | 12,659 | 21,672 | 11,738 | 14,426 | 12,326 | 0.17 |
| Sheep & Lambs, Wool | 127 | 135 | 138 | 135 | NA | 0.00 |
| Other Livestock & Products | 177,257 | 181,729 | 83,347 | 82,222 | 83,063 | 1.18 |
| TOTAL CASH RECEIPTS FROM FARM MARKETINGS | 6,083,501 | 6,412,333 | 6,623,738 | 6,963,346 | 7,065,378 | 100.00 |

^{1/} 1995-98 revised. 1999 preliminary. Percents for individual commodities do not add to totals for some groups because of rounding. ^{2/} Potted foliage for indoor and patio use, bedding and potted flowering plants, selected cut flowers and cultivated cut greens. ^{3/} Includes mushrooms, sod, ornamental shrubs and trees. Excludes forestry products. ^{4/} Included in "Other Livestock & Products".

Value added to the U.S. Economy by the Florida Agricultural Sector via the Production of Goods and Services, 1995-99 ^{1/}

| Item | 1995 | 1996 | 1997 | 1998 | 1999 |
|---|-----------|-----------|-----------|-----------|-----------|
| Thousand dollars | | | | | |
| Final crop output | 4,834,324 | 5,101,819 | 5,230,930 | 5,545,133 | 5,711,623 |
| Food grains | 1,255 | 1,534 | 2,080 | 1,518 | 955 |
| Feed crops | 24,641 | 32,824 | 31,041 | 27,545 | 27,003 |
| Cotton | 38,600 | 44,172 | 43,950 | 34,784 | 27,953 |
| Oil crops | 57,696 | 72,638 | 71,665 | 74,472 | 63,352 |
| Tobacco | 30,907 | 31,021 | 32,293 | 29,056 | 26,414 |
| Fruits and tree nuts | 1,716,445 | 1,749,073 | 1,697,684 | 1,904,248 | 2,143,349 |
| Vegetables | 1,311,640 | 1,354,965 | 1,466,377 | 1,570,535 | 1,396,968 |
| All other crops | 1,655,059 | 1,793,610 | 1,879,410 | 1,915,601 | 2,011,909 |
| Home consumption | 2,799 | 2,799 | 2,799 | 2,799 | 2,799 |
| Value of inventory adjustment ^{2/} | 4,718 | 19,183 | 3,631 | 15,425 | 10,921 |
| Final animal output | 1,117,040 | 1,188,311 | 1,291,811 | 1,314,624 | 1,213,546 |
| Meat animals | 299,558 | 234,454 | 332,885 | 297,080 | 315,721 |
| Dairy products | 363,528 | 431,280 | 407,715 | 424,424 | 411,596 |
| Poultry and eggs | 315,277 | 362,760 | 353,838 | 367,803 | 354,870 |
| Miscellaneous livestock | 156,015 | 177,660 | 231,075 | 244,146 | 131,373 |
| Home consumption | 1,664 | 1,361 | 1,483 | 1,372 | 1,541 |
| Value of inventory adjustment ^{2/} | 19,022 | 19,204 | 35,185 | 20,201 | 1,555 |
| Services and forestry | 277,941 | 284,973 | 306,327 | 298,710 | 351,154 |
| Machine hire and customwork | 31,033 | 36,665 | 20,329 | 15,643 | 21,323 |
| Forest products sold | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Other farm income | 77,383 | 79,828 | 114,050 | 111,490 | 156,363 |
| Gross imputed rental value of farm dwellings | 154,525 | 153,480 | 156,948 | 156,577 | 158,468 |
| Final agricultural sector output | 6,229,305 | 6,575,103 | 6,829,068 | 7,158,467 | 7,276,323 |
| Less: Intermediate consumption outlays | 2,766,065 | 3,014,824 | 2,987,417 | 3,029,038 | 2,901,891 |
| Farm origin | 569,839 | 669,644 | 637,096 | 617,566 | 635,041 |
| Feed purchased | 296,986 | 362,979 | 318,181 | 283,599 | 325,479 |
| Livestock and poultry purchased | 51,602 | 44,062 | 38,326 | 49,036 | 59,908 |
| Seed purchased | 221,251 | 262,603 | 280,589 | 284,931 | 249,654 |
| Manufactured inputs | 854,485 | 889,317 | 966,652 | 905,000 | 809,978 |
| Fertilizers and lime | 321,924 | 346,710 | 376,830 | 334,431 | 289,238 |
| Pesticides | 358,895 | 377,661 | 404,573 | 389,495 | 341,751 |
| Petroleum fuel and oils | 112,691 | 126,720 | 131,741 | 118,473 | 120,596 |
| Electricity | 60,975 | 38,226 | 53,508 | 62,601 | 58,393 |
| Other intermediate expenses | 1,341,741 | 1,455,863 | 1,383,669 | 1,506,472 | 1,456,872 |
| Repair and maintenance of capital items | 170,514 | 201,093 | 169,460 | 162,824 | 151,375 |
| Machine hire and customwork | 155,571 | 163,374 | 119,476 | 125,900 | 129,348 |
| Marketing, storage, & transportation expenses | 278,606 | 354,965 | 324,814 | 402,197 | 344,981 |
| Contract labor | 301,220 | 392,109 | 355,393 | 411,786 | 423,428 |
| Miscellaneous expenses | 435,830 | 344,322 | 414,526 | 403,765 | 407,740 |
| Plus: Net government transactions | 139,387 | 174,849 | 183,477 | 172,571 | 120,169 |
| + Direct Government payments | 55,045 | 22,842 | 19,044 | 24,866 | 76,914 |
| - Motor vehicle registration & licensing fees | 5,602 | 3,756 | 4,409 | 6,230 | 5,857 |
| - Property taxes | 188,830 | 193,935 | 198,112 | 191,207 | 191,226 |
| Gross value added | 3,323,853 | 3,385,430 | 3,658,174 | 3,956,857 | 4,254,263 |
| Less: Capital consumption | 278,907 | 280,921 | 279,966 | 278,567 | 279,502 |
| Net value added | 3,044,946 | 3,104,509 | 3,378,208 | 3,678,290 | 3,974,761 |
| Less: Factor payments | 1,171,270 | 1,225,213 | 1,238,529 | 1,281,239 | 1,166,554 |
| Employee compensation (total hired labor) | 812,249 | 821,608 | 851,189 | 894,369 | 792,025 |
| Net rent received by nonoperator landlords | 34,556 | 48,753 | 34,629 | 32,993 | 11,832 |
| Real estate and nonreal estate interest | 324,465 | 354,852 | 352,711 | 353,877 | 362,697 |
| Net farm income | 1,873,676 | 1,879,296 | 2,139,679 | 2,397,051 | 2,808,207 |

^{1/} Final sector output is the gross value of the commodities and services produced within a year. Net value-added is the sector's contribution to the National economy and is the sum of the income from production earned by all factors-of-production. Net farm income is the farm operators' share of income from the sector's production activities. The concept presented is consistent with that employed by the Organization for Economic Cooperation and Development. ^{2/} A positive value of inventory change represents current-year production not sold by December 1. A negative value is an offset to production from prior years included in current-year sales.

SOURCE: Economic Research Service/USDA