

Nursery, 2000

By Stephanie J. Houston

Nursery crop producers in Pennsylvania reported a wholesale value of sales totaling \$86.1 million for the year of 2000. This data was gathered from nursery crop producers who responded to the nursery production survey conducted in February 2001.

The total gross sales for coniferous evergreens was \$28.1 million in the year 2000. Gross sales for Christmas trees, cut and to be cut, totaled \$12.4 million in the same year. Both

coniferous evergreens and Christmas trees ranked 4th nationally for their gross sales. The gross sales in 2000 for propagative material was \$20.6 million. Pennsylvania ranked sixth nationally for the gross sales of propagative material.

There were 413 nursery operations in Pennsylvania for the year 2000. Pennsylvania ranked third nationally for the total production area for nursery crops in Pennsylvania. There was 1.49 billion square feet of production area in the state.

Pennsylvania: Number of Operations by Reported Gross Value of Sales, 2000

Value of Sales	2000 Number
\$10,000 - \$99,999	289
\$100,000 - \$249,999	56
\$250,000 - \$499,999	30
\$500,000 - \$999,999	13
\$1,000,000 - \$1,999,999	13
\$2,000,000 - \$4,999,999	12
\$5,000,000 - \$9,999,999	¹
\$10,000,000 or more	¹
Total	413

¹ Highest published sales range contains operations with greater sales to prevent disclosure of individual operations.

Pennsylvania: Nursery Crops - Total Value of Sales by Category for Operations with \$100,000+ Sales, 2000

Category	2000 1,000 Dollars
Broadleaf evergreens	7,032
Coniferous evergreens	28,115
Deciduous evergreens	8,416
Deciduous flowering trees	5,461
Deciduous shrubs and other ornamentals	4,026
Fruit and nut plants	¹
Christmas trees cut and to be cut	12,406
Transplants for commercial truck crop production	¹
Propagative material	20,608
Total gross sales	86,064

¹ Missing data were not included in order to avoid disclosure of individual operations.

Pennsylvania: Nursery Crops - Total Operations and Area in Production for Operations with \$10,000+ Sales, 2000

Number of Operations	Total Production Area
<i>Number</i>	<i>1,000 Square Feet</i>
413	1,489,016

Pennsylvania: Transplants for Commercial Truck Crop Production & Propagation Material or Lining-out Stock - Number of Producers, Sales & Percent Wholesale for Operations with \$100,000+ Sales, 2000

Type of Crop	Number of Producers	Gross Sales in 2000	Percent of Sales That Were Wholesale
	<i>Number</i>	<i>1,000 Dollars</i>	<i>Percent</i>
Propagation material	33	20,608	80
Transplants ¹	-	-	-

¹ Missing data were not included in order to avoid disclosure of individual operations.

Pennsylvania: Nursery Crops - Plants Sold, Sales, Percent Wholesale, Inventory, Value and Intentions January 1, 2001, for Operations with \$100,000+ Sales

Type of Tree	Number of Producers	Number of Trees and Plants Sold in 2000	Gross Sales in 2000	Percent of Sales That Were Wholesale	Number of Trees and Plants on Hand Jan 1, 2001	Value of Those on Hand Jan 1, 2001	Percentage of Jan 1, 2001 Inventory Expected to Sell in:			
							1 year	2 years	3 years	4 years
	<i>Number</i>	<i>1,000 Plants</i>	<i>1,000 Dols.</i>	<i>Percent</i>	<i>1,000 Plants</i>	<i>1,000 Dols.</i>	<i>Percent of Inventory</i>			
Broadleaf evergreens	38	664	7,032	90	1,802	12,601	34	35	17	14
Coniferous evergreens	85	1,079	28,115	95	9,422	98,463	21	21	21	37
Deciduous shade trees	53	131	8,416	90	793	17,791	21	20	28	31
Deciduous flowering trees	45	69	5,461	94	283	9,891	21	21	26	26
Deciduous shrubs & other ornamentals	41	316	4,026	89	920	7,961	39	28	24	9
Fruit and nut plants ¹	-	-	-	-	-	-	-	-	-	-
Cut and to be cut Christmas trees	70	681	12,406	84	7,463	52,951	11	11	11	67

¹ Missing data were not included in order to avoid disclosure of individual operations.