

If there was such a thing as an "AVERAGE" farmer, and our statistics were evenly distributed over the farms of Washington State, this "AVERAGE" farmer would be:

A 54 year old family farm operator;



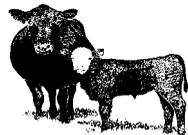
with a farm spanning 393 acres and worth \$503,040;



farm machinery and motor vehicles valued at \$69,693;



crops worth \$96,879;



and livestock, poultry, and products valued at \$41,122.

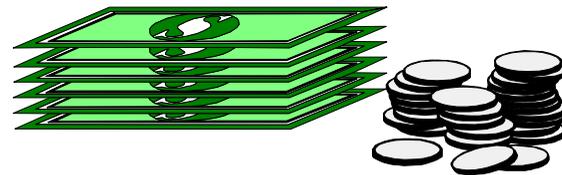


This farm has the potential to produce one or several of Washington's major commodities:

Apples	Wheat
Milk	Potatoes
Cattle & Calves	Forest Products
Hay	Pears
Sweet Cherries	Hops
Eggs	Grapes
Sweet Corn	Corn for Grain
Chickens & Broilers	Barley
Asparagus	Mint
Onions	Carrots
Red Raspberries	Green Peas
Cranberries	Dry Beans
Dry Peas	Lentils
Honey	Peaches

For every \$1 of agricultural raw product, an additional \$4-6 are generated as the products move through processing and marketing channels to reach the consumer.

Agriculture accounts for 13 percent of Washington State's 223 billion dollar economy.



IN 1997, THIS FARMER PAID:

\$ 5,205	For livestock & poultry
\$12,940	For feed
\$ 4,590	For seed
\$ 7,561	For fertilizer & lime
\$ 6,557	For pesticides
\$ 3,470	For fuel & oil
\$ 8,545	For repairs & maintenance
\$ 6,979	For real estate & nonreal estate interest
\$27,391	For contract & hired labor
\$15,482	For net rent to non-operator landlords
\$ 4,079	For property taxes
\$10,398	For capital consumption
\$24,096	For other expenses

Therefore, this farmer spends about \$376 PER DAY to cover these expenses!

After this farmer's 1997 production costs were paid, his net farm income was only \$19,510 -- and that *includes* government payments!

This farmer generates about \$138,001 in cash receipts. However, most of that is reinvested and used in Washington to cover production and farm expenses.

One acre of a Washington farmer's land is worth about \$1,290. An acre of land is roughly the size of a football field. Major crops, their 2002 production and values per acre are:

	Sweet Cherries	6,960 lbs./acre worth \$5,729/acre
	Apples	31,400 lbs./acre worth \$6,249/acre
	Wine Grapes	9,274 lbs./acre worth \$4,071/acre
	Non-storage Onions	36,000 lbs./acre worth \$8,604/acre
	Storage Onions	56,000 lbs./acre worth \$5,720/acre
	Potatoes	56,000 lbs./acre worth \$3,108/acre
	Peaches	23,570 lbs./acre worth \$7,935/acre
	Wheat	3,288 lbs./acre worth \$227/acre
	Fresh Sweet Corn	13,000 lbs./acre worth \$2,743/acre

In 1997, about 12% of Washington farms were operated by women.

TOP 40 AG COMMODITIES, 2002

Commodity	Value of Production (Thousand Dollars)
1. Apples	1,024,850
2. Milk	674,400
3. Wheat	537,039
4. Potatoes	512,820
5. Cattle & Calves	451,016
6. Hay	381,080
7. Nursery/Grnhouse Products ^{1/}	295,000
8. Cherries	151,385
9. Farm Forest Products ^{2/}	150,000
10. Grapes	134,605
11. Pears	116,437
12. Onions	100,976
13. Hops	84,589
14. Sweet Corn	72,247
15. Christmas Trees	60,000
16. Eggs	55,445
17. Corn for Silage	53,040
18. Barley	47,736
19. Asparagus	44,893
20. Mint Oil	39,454
21. Corn for Grain	38,570
22. Red Raspberries	36,985
23. Peaches	22,217
24. Aquaculture ^{3/}	21,655
25. Kentucky Bluegrass Seed	17,550
26. Mushrooms	16,987
27. Dry Edible Beans	16,564
28. Haylage	14,384
29. Green Peas, Processing	13,804
30. Lentils	13,020
31. Alfalfa Seed	12,360
32. Dry Edible Peas	10,241
33. Trout ^{4/}	9,690
34. Blueberries	8,948
35. Carrots, Processing	8,730
36. Strawberries	8,262
37. Cranberries	5,614
38. Apricots	5,509
39. Sugarbeets ^{5/}	5,334
40. Wrinkled Seed Peas	4,140

WASHINGTON'S RANK IN
THE NATION'S AGRICULTURE

Commodity	Rank	% of US Production
Red Raspberries	1	87.8
Hops	1	74.4
Spearmint Oil	1	74.4
Wrinkled Seed Peas	1	65.6
Apples	1	60.2
Concord Grapes	1	51.8
Sweet Cherries	1	48.0
Pears	1	44.9
Lentils	1	41.9
Peppermint Oil	1	35.2
Processing Carrots	1	34.5
Tart Cherries	1	32.8
Niagara Grapes	1	32.4
Processing Sweet Corn	1	29.2
Asparagus	2	33.7
Dry Edible Peas	2	31.4
Fall Potatoes	2	22.3
Processing Green Peas	2	21.6
Apricots	2	5.4
All Grapes	2	4.5
Dry Onions	3	16.2
All Wheat	3	8.0
Butter Production ³	3	7.9
Trout Sales	3	7.7
Prunes & Plums	3	1.4
Barley	4	8.1
Strawberries	4	0.8
Peaches	4	2.6
Cranberries	5	2.9

Based on 2002 Production



DID YOU KNOW?

Washington's potato growers have the highest yields per acre in the world! We produce almost twice as many pounds per acre as our more famous neighboring state to the east.

Washington's Whitman County produces more wheat and barley than any other county in the United States. They are also the number one county in the U.S. for dry peas and lentils.

Washington dairy cows produce more pounds of milk per cow each year than cows in any other state.

Washington hops and hop byproducts are now exported around the world. On an annual basis, 60% of all hop production from this region goes overseas. The rest remains in the U.S. for domestic consumption.

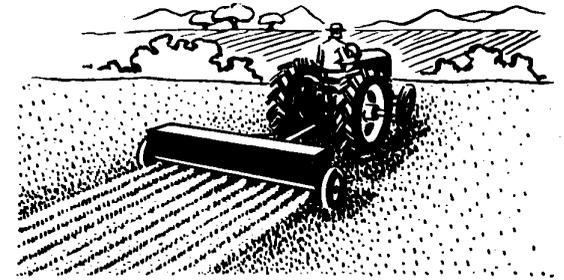
Washington apples are sold in all 50 states and in more than 40 countries.

For additional information, contact

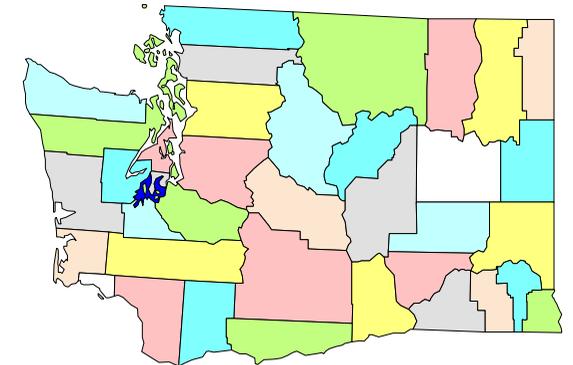
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THE



PRIDE OF



WASHINGTON STATE

September 2003

^{1/} Includes Floriculture.
^{2/} Value of forest products sold from operations meeting the USDA farm definition.
^{3/} WSDFW value. Excludes trout.
^{4/} Trout sold plus eggs sold.
^{5/} Value based on previous year's price. Data for 2002 will be published in February, 2004.