

Table 32. Horticultural Production Expenses, Returns and Allowances, and Number of Hired Workers by Value of Sales: 2019

[For meaning of abbreviations and symbols, see introductory text.]

Item	Total	\$2,500,000 or more	\$1,000,000 to \$2,499,999	\$500,000 to \$999,999	\$250,000 to \$499,999
HORTICULTURAL PRODUCTION EXPENSES					
Totaloperations	20,655	1,014	1,274	1,430	1,773
\$1,000	11,635,518	7,210,385	1,766,960	963,039	631,262
Seeds, plants, vines, trees, etc. purchasedoperations	18,419	954	1,171	1,302	1,639
\$1,000	1,989,177	1,222,704	304,050	164,104	110,593
Potting soils and growing media purchasedoperations	12,436	633	755	828	1,076
\$1,000	360,663	209,670	54,217	29,802	21,619
Fertilizer, lime, and soil conditioner purchasedoperations	18,589	983	1,242	1,362	1,704
\$1,000	378,972	231,206	62,714	31,304	20,072
Chemicals purchasedoperations	17,826	998	1,240	1,372	1,681
\$1,000	295,941	192,655	47,026	21,997	13,296
Containers purchasedoperations	14,080	799	933	1,032	1,319
\$1,000	552,517	370,804	72,281	40,494	24,066
Plasticoperations	11,814	674	776	826	1,110
\$1,000	430,427	289,337	54,738	30,781	19,567
Styrofoam or other foam containersoperations	505	45	34	28	41
\$1,000	6,661	4,678	453	400	197
Naturally based containers (wood, peat, straw, rice hulls, etc.)operations	1,793	126	134	128	175
\$1,000	36,809	25,907	5,576	2,408	1,008
Clay potsoperations	779	42	64	44	86
\$1,000	6,133	4,063	817	365	154
Glazed potteryoperations	696	41	48	39	79
\$1,000	16,902	13,389	1,424	352	459
Other containersoperations	2,045	142	156	194	188
\$1,000	55,584	33,430	9,273	6,188	2,682
Hired labor expenses, alloperations	14,861	992	1,229	1,378	1,658
\$1,000	4,416,561	2,719,874	710,661	393,286	251,591
Worked 150 days or moreoperations	10,482	978	1,205	1,316	1,510
\$1,000	3,513,129	2,164,176	600,371	310,538	197,319
Worked less than 150 daysoperations	10,649	677	738	821	1,101
\$1,000	903,432	555,698	110,290	82,748	54,272
Contract labor expensesoperations	4,649	438	399	407	442
\$1,000	461,588	347,761	44,387	23,578	13,865
Gasoline, fuels, and oils purchasedoperations	19,632	1,010	1,260	1,407	1,737
\$1,000	440,005	239,755	69,990	41,199	29,880
Utilities purchasedoperations	18,813	1,007	1,258	1,396	1,718
\$1,000	379,825	213,653	55,944	33,649	24,904
Repairs, supplies, and maintenance costsoperations	18,871	1,008	1,258	1,403	1,731
\$1,000	548,849	309,176	92,055	47,383	31,895
Rent and lease expenses for land, buildings, machinery, etc.operations	8,196	787	837	829	920
\$1,000	408,436	244,278	62,934	35,621	24,813
Interest paid on all debt related to the horticultural operationoperations	8,207	709	810	806	931
\$1,000	197,126	111,116	30,410	19,824	11,723
Property taxes paid in 2019operations	19,470	966	1,215	1,356	1,674
\$1,000	153,294	58,452	20,345	13,219	12,470
Marketing expensesoperations	10,702	638	842	852	968
\$1,000	106,088	59,306	15,746	7,800	6,268
Packaging expensesoperations	5,860	476	528	526	541
\$1,000	195,823	142,392	25,288	11,276	8,090
All other production expensesoperations	11,293	835	1,027	1,116	1,360
\$1,000	750,655	537,584	98,913	48,502	26,116
RETURNS AND ALLOWANCES					
Total returns and allowancesoperations	1,624	253	203	180	151
\$1,000	155,805	110,898	17,177	10,891	3,742
GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR					
Hired workersoperations workers	14,861 242,695	992 114,944	1,229 35,772	1,378 23,428	1,658 18,298
Workers by days worked:					
150 days or moreoperations workers	10,482 140,668	978 73,932	1,205 23,312	1,316 14,215	1,510 10,172
Less than 150 daysoperations workers	10,649 102,027	677 41,012	738 12,460	821 9,213	1,101 8,126

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Table 32. Horticultural Production Expenses, Returns and Allowances, and Number of Hired Workers by Value of Sales: 2019 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	\$100,000 to \$249,999	\$50,000 to \$99,999	\$40,000 to \$49,999	\$25,000 to \$39,999	\$20,000 to \$24,999	\$10,000 to \$19,999
HORTICULTURAL PRODUCTION EXPENSES						
Total	3,266 \$1,000	3,254 260,003	1,144 54,998	2,536 97,895	1,220 31,415	3,744 71,636
Seeds, plants, vines, trees, etc. purchased	2,966 \$1,000	2,949 47,679	1,004 10,185	2,239 16,782	1,059 4,964	3,136 10,018
Potting soils and growing media purchased	2,063 \$1,000	2,110 11,330	693 2,742	1,514 4,157	670 1,417	2,094 3,187
Fertilizer, lime, and soil conditioner purchased	3,042 \$1,000	2,957 7,382	1,028 1,803	2,209 3,179	1,024 1,185	3,038 2,687
Chemicals purchased	2,977 \$1,000	2,861 4,708	959 1,055	2,097 2,124	960 667	2,681 1,462
Containers purchased	2,358 \$1,000	2,297 10,914	749 2,502	1,674 3,713	728 1,404	2,191 2,394
Plastic	2,037 \$1,000	2,000 8,910	618 1,949	1,399 2,908	610 1,016	1,764 1,838
Styrofoam or other foam containers	62 \$1,000	66 132	27 51	91 142	18 32	93 81
Naturally based containers (wood, peat, straw, rice hulls, etc.)	275 \$1,000	282 398	104 95	225 224	85 43	259 158
Clay pots	166 \$1,000	130 273	49 61	83 45	31 37	84 53
Glazed pottery	187 \$1,000	118 424	47 92	64 85	19 27	54 44
Other containers	327 \$1,000	264 784	113 254	227 309	104 249	330 220
Hired labor expenses, all	2,837 \$1,000	2,523 82,517	686 13,657	1,416 24,805	599 6,681	1,543 16,797
Worked 150 days or more	2,144 \$1,000	1,559 56,264	328 9,259	609 16,250	242 4,170	591 11,067
Worked less than 150 days	2,023 \$1,000	1,905 26,254	541 4,398	1,106 8,555	484 2,511	1,253 5,731
Contract labor expenses	741 \$1,000	702 8,509	238 1,991	498 3,554	167 984	617 2,290
Gasoline, fuels, and oils purchased	3,167 \$1,000	3,128 14,638	1,094 3,845	2,321 6,257	1,123 2,187	3,385 4,492
Utilities purchased	3,131 \$1,000	3,004 12,737	1,036 3,126	2,217 5,759	1,029 1,784	3,017 4,476
Repairs, supplies, and maintenance costs	3,116 \$1,000	2,966 15,753	1,034 4,313	2,203 7,385	1,068 2,502	3,084 6,206
Rent and lease expenses for land, buildings, machinery, etc.	1,457 \$1,000	1,090 10,221	336 1,757	740 4,159	331 1,467	869 2,017
Interest paid on all debt related to the horticultural operation	1,545 \$1,000	1,188 6,624	369 1,230	745 2,346	313 977	791 2,007
Property taxes paid in 2019	3,036 \$1,000	3,072 11,737	1,088 3,525	2,409 6,638	1,161 3,115	3,493 7,568
Marketing expenses	1,703 \$1,000	1,696 5,007	580 886	1,228 1,996	545 484	1,650 1,433
Packaging expenses	829 \$1,000	894 2,047	246 419	659 959	276 342	885 679
All other production expenses	1,743 \$1,000	1,506 8,199	545 1,962	1,190 4,083	508 1,256	1,463 3,923
RETURNS AND ALLOWANCES						
Total returns and allowances	241 \$1,000	178 3,289	49 538	126 1,668	63 509	180 2,015
GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR						
Hired workers	2,837 \$1,000	2,523 12,424	686 3,059	1,416 5,884	599 2,047	1,543 5,417
Workers by days worked:						
150 days or more	2,144 \$1,000	1,559 4,912	328 962	609 1,777	242 538	591 1,461
Less than 150 days	2,023 \$1,000	1,905 7,512	541 2,097	1,106 4,107	484 1,509	1,253 3,956