

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) .....	farms 75,966	100.0	77,064
	\$1,000 5,737,920	100.0	5,067,334
Average per farm .....	dollars 75,533	(X)	65,755
By value of sales:			
Less than \$1,000 (see text) .....	farms 23,684	31.2	21,895
	\$1,000 4,577	0.1	3,282
\$1,000 to \$2,499 .....	farms 8,237	10.8	8,068
	\$1,000 13,591	0.2	13,471
\$2,500 to \$4,999 .....	farms 8,344	11.0	8,655
	\$1,000 29,822	0.5	31,048
\$5,000 to \$9,999 .....	farms 9,677	12.7	10,313
	\$1,000 69,140	1.2	73,582
\$10,000 to \$19,999 .....	farms 7,745	10.2	8,746
	\$1,000 109,104	1.9	123,176
\$20,000 to \$24,999 .....	farms 2,375	3.1	2,707
	\$1,000 52,411	0.9	60,009
\$25,000 to \$39,999 .....	farms 4,310	5.7	4,512
	\$1,000 134,376	2.3	141,665
\$40,000 to \$49,999 .....	farms 1,639	2.2	1,946
	\$1,000 72,551	1.3	86,280
\$50,000 to \$99,999 .....	farms 3,470	4.6	3,882
	\$1,000 242,054	4.2	275,442
\$100,000 to \$249,999 .....	farms 2,874	3.8	2,929
	\$1,000 452,272	7.9	481,770
\$250,000 to \$499,999 .....	farms 1,405	1.8	1,434
	\$1,000 496,131	8.6	515,485
\$500,000 to \$999,999 .....	farms 958	1.3	934
	\$1,000 686,117	12.0	659,050
\$1,000,000 or more .....	farms 1,248	1.6	1,043
	\$1,000 3,375,774	58.8	2,603,075
\$1,000,000 to \$2,499,999 .....	farms 913	1.2	786
	\$1,000 1,438,248	25.1	1,233,409
\$2,500,000 to \$4,999,999 .....	farms 237	0.3	200
	\$1,000 786,192	13.7	670,522
\$5,000,000 or more .....	farms 98	0.1	57
	\$1,000 1,151,334	20.1	699,144
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops .....	farms 36,584	48.2	35,991
	\$1,000 2,541,086	44.3	2,280,568
Grains, oilseeds, dry beans, and dry peas .....	farms 8,927	11.8	12,228
	\$1,000 1,870,668	32.6	1,656,983
Corn .....	farms 6,178	8.1	9,642
	\$1,000 825,135	14.4	693,575
Wheat .....	farms 1,180	1.6	2,152
	\$1,000 112,625	2.0	202,462
Soybeans .....	farms 5,851	7.7	6,217
	\$1,000 926,138	16.1	752,272
Sorghum .....	farms 72	0.1	175
	\$1,000 1,076	(Z)	2,581
Barley .....	farms 76	0.1	118
	\$1,000 1,356	(Z)	2,525
Rice .....	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas .....	farms 137	0.2	180
	\$1,000 4,338	0.1	3,567
Tobacco .....	farms 2,615	3.4	4,530
	\$1,000 351,234	6.1	356,603
Cotton and cottonseed .....	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes .....	farms 2,471	3.3	2,231
	\$1,000 33,567	0.6	28,787
Fruits, tree nuts, and berries .....	farms 1,218	1.6	1,113
	\$1,000 7,955	0.1	7,839
Fruits and tree nuts .....	farms 678	0.9	565
	\$1,000 5,335	0.1	5,238
Berries .....	farms 776	1.0	677
	\$1,000 2,620	(Z)	2,602
Nursery, greenhouse, floriculture, and sod (see text) .....	farms 1,101	1.4	1,279
	\$1,000 83,002	1.4	79,283
Cultivated Christmas trees and short rotation woody crops (see text) .....	farms 62	0.1	81
	\$1,000 331	(Z)	186
Cultivated Christmas trees (see text) .....	farms 61	0.1	78
	\$1,000 (D)	(D)	181
Short rotation woody crops .....	farms 1	(Z)	3
	\$1,000 (D)	(D)	5
Other crops and hay (see text) .....	farms 26,843	35.3	22,318
	\$1,000 194,329	3.4	150,888
Maple syrup .....	farms 83	0.1	42
	\$1,000 61	(Z)	21
Livestock, poultry, and their products .....	farms 40,641	53.5	41,112
	\$1,000 3,196,834	55.7	2,786,765
Poultry and eggs .....	farms 5,181	6.8	3,982
	\$1,000 1,310,132	22.8	1,107,452

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	32,109	42.3	33,284
..... \$1,000	1,002,387	17.5	1,033,722
Milk from cows ..... farms	658	0.9	970
..... \$1,000	166,813	2.9	207,602
Hogs and pigs ..... farms	1,430	1.9	866
..... \$1,000	128,036	2.2	122,130
Sheep, goats, wool, mohair, and milk ..... farms	3,660	4.8	2,932
..... \$1,000	11,792	0.2	8,464
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	3,046	4.0	4,561
..... \$1,000	465,774	8.1	178,938
Aquaculture ..... farms	58	0.1	52
..... \$1,000	3,420	0.1	2,884
Other animals and other animal products (see text) ..... farms	1,596	2.1	1,642
..... \$1,000	108,479	1.9	125,574
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	2,481	3.3	3,035
..... \$1,000	119,690	2.1	109,712
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms			
..... \$1,000	3,782	5.0	3,438
Average per farm ..... dollars	28,836	0.5	16,438
.....	7,625	(X)	4,781
By value of sales:			
\$1 to \$499 ..... farms	1,089	1.4	1,180
..... \$1,000	218	(Z)	242
\$500 to \$999 ..... farms	562	0.7	499
..... \$1,000	371	(Z)	331
\$1,000 to \$4,999 ..... farms	1,288	1.7	1,155
..... \$1,000	2,883	0.1	2,571
\$5,000 to \$9,999 ..... farms	366	0.5	247
..... \$1,000	2,464	(Z)	1,663
\$10,000 to \$24,999 ..... farms	265	0.3	208
..... \$1,000	3,933	0.1	3,114
\$25,000 to \$49,999 ..... farms	111	0.1	93
..... \$1,000	3,674	0.1	3,039
\$50,000 or more ..... farms	101	0.1	56
..... \$1,000	15,293	0.3	5,479
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms			
..... \$1,000	615	0.8	(NA)
Average per farm ..... dollars	14,236	0.2	(NA)
.....	23,149	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	110	0.1	(NA)
..... \$1,000	26	(Z)	(NA)
\$500 to \$999 ..... farms	44	0.1	(NA)
..... \$1,000	29	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	197	0.3	(NA)
..... \$1,000	458	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	56	0.1	(NA)
..... \$1,000	373	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	85	0.1	(NA)
..... \$1,000	1,379	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	58	0.1	(NA)
..... \$1,000	1,897	(Z)	(NA)
\$50,000 or more ..... farms	65	0.1	(NA)
..... \$1,000	10,075	0.2	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms			
..... \$1,000	889	1.2	(NA)
Average per farm ..... dollars	11,610	0.2	(NA)
.....	13,060	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	248	0.3	(NA)
..... \$1,000	45	(Z)	(NA)
\$500 to \$999 ..... farms	127	0.2	(NA)
..... \$1,000	81	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	282	0.4	(NA)
..... \$1,000	658	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	72	0.1	(NA)
..... \$1,000	506	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	65	0.1	(NA)
..... \$1,000	914	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	44	0.1	(NA)
..... \$1,000	1,487	(Z)	(NA)
\$50,000 or more ..... farms	51	0.1	(NA)
..... \$1,000	7,920	0.1	(NA)