

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) .....	farms 7,600	100.0	8,173
	\$1,000 666,962	100.0	763,062
Average per farm .....	dollars 87,758	(X)	93,364
By value of sales:			
Less than \$1,000 (see text) .....	farms 2,079	27.4	2,282
	\$1,000 505	0.1	465
\$1,000 to \$2,499 .....	farms 1,043	13.7	997
	\$1,000 1,704	0.3	1,676
\$2,500 to \$4,999 .....	farms 932	12.3	1,022
	\$1,000 3,400	0.5	3,743
\$5,000 to \$9,999 .....	farms 1,058	13.9	1,045
	\$1,000 7,614	1.1	7,324
\$10,000 to \$19,999 .....	farms 743	9.8	841
	\$1,000 10,328	1.5	11,571
\$20,000 to \$24,999 .....	farms 233	3.1	240
	\$1,000 5,108	0.8	5,242
\$25,000 to \$39,999 .....	farms 350	4.6	457
	\$1,000 10,715	1.6	14,375
\$40,000 to \$49,999 .....	farms 129	1.7	132
	\$1,000 5,696	0.9	5,854
\$50,000 to \$99,999 .....	farms 334	4.4	379
	\$1,000 24,007	3.6	27,134
\$100,000 to \$249,999 .....	farms 290	3.8	338
	\$1,000 46,788	7.0	53,046
\$250,000 to \$499,999 .....	farms 170	2.2	198
	\$1,000 59,431	8.9	69,097
\$500,000 to \$999,999 .....	farms 105	1.4	118
	\$1,000 73,705	11.1	85,342
\$1,000,000 or more .....	farms 134	1.8	124
	\$1,000 417,961	62.7	478,194
\$1,000,000 to \$2,499,999 .....	farms 86	1.1	86
	\$1,000 122,995	18.4	129,337
\$2,500,000 to \$4,999,999 .....	farms 33	0.4	20
	\$1,000 105,487	15.8	66,114
\$5,000,000 or more .....	farms 15	0.2	18
	\$1,000 189,479	28.4	282,743
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops .....	farms 4,904	64.5	4,899
	\$1,000 408,839	61.3	473,852
Grains, oilseeds, dry beans, and dry peas .....	farms 307	4.0	349
	\$1,000 16,220	2.4	(D)
Corn .....	farms 160	2.1	152
	\$1,000 8,617	1.3	(D)
Wheat .....	farms 22	0.3	17
	\$1,000 91	(Z)	707
Soybeans .....	farms 13	0.2	30
	\$1,000 390	0.1	(D)
Sorghum .....	farms 5	0.1	2
	\$1,000 9	(Z)	(D)
Barley .....	farms 51	0.7	58
	\$1,000 3,586	0.5	3,744
Rice .....	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas .....	farms 139	1.8	191
	\$1,000 3,528	0.5	8,868
Tobacco .....	farms -	-	2
	\$1,000 -	-	(D)
Cotton and cottonseed .....	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes .....	farms 1,448	19.1	1,513
	\$1,000 221,265	33.2	207,254
Fruits, tree nuts, and berries .....	farms 1,149	15.1	1,103
	\$1,000 51,510	7.7	114,657
Fruits and tree nuts .....	farms 447	5.9	244
	\$1,000 18,663	2.8	12,574
Berries .....	farms 933	12.3	948
	\$1,000 32,847	4.9	102,083
Nursery, greenhouse, floriculture, and sod (see text) .....	farms 965	12.7	1,099
	\$1,000 71,401	10.7	76,007
Cultivated Christmas trees and short rotation woody crops (see text) .....	farms 247	3.3	310
	\$1,000 3,575	0.5	(D)
Cultivated Christmas trees (see text) .....	farms 244	3.2	302
	\$1,000 3,571	0.5	3,648
Short rotation woody crops .....	farms 3	(Z)	12
	\$1,000 5	(Z)	(D)
Other crops and hay (see text) .....	farms 2,552	33.6	2,628
	\$1,000 44,867	6.7	47,980
Maple syrup .....	farms 557	7.3	500
	\$1,000 21,837	3.3	14,343
Livestock, poultry, and their products .....	farms 3,358	44.2	3,679
	\$1,000 258,123	38.7	289,210
Poultry and eggs .....	farms 1,541	20.3	1,504
	\$1,000 16,683	2.5	38,938

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	1,253	16.5	1,656
..... \$1,000	26,423	4.0	31,076
Milk from cows ..... farms	286	3.8	367
..... \$1,000	134,560	20.2	126,632
Hogs and pigs ..... farms	696	9.2	699
..... \$1,000	1,892	0.3	1,726
Sheep, goats, wool, mohair, and milk ..... farms	730	9.6	691
..... \$1,000	4,596	0.7	3,637
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	222	2.9	441
..... \$1,000	1,926	0.3	7,159
Aquaculture ..... farms	81	1.1	58
..... \$1,000	64,070	9.6	75,107
Other animals and other animal products (see text) ..... farms	489	6.4	468
..... \$1,000	7,972	1.2	4,935
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	61	0.8	138
..... \$1,000	216	(Z)	549
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	2,045	26.9	2,311
..... \$1,000	37,868	5.7	24,793
Average per farm ..... dollars	18,518	(X)	10,728
By value of sales:			
\$1 to \$499 ..... farms	386	5.1	559
..... \$1,000	101	(Z)	116
\$500 to \$999 ..... farms	260	3.4	294
..... \$1,000	178	(Z)	201
\$1,000 to \$4,999 ..... farms	633	8.3	784
..... \$1,000	1,484	0.2	1,876
\$5,000 to \$9,999 ..... farms	253	3.3	284
..... \$1,000	1,755	0.3	1,933
\$10,000 to \$24,999 ..... farms	240	3.2	187
..... \$1,000	3,720	0.6	2,831
\$25,000 to \$49,999 ..... farms	122	1.6	98
..... \$1,000	4,316	0.6	3,310
\$50,000 or more ..... farms	151	2.0	105
..... \$1,000	26,313	3.9	14,526
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	795	10.5	(NA)
..... \$1,000	74,513	11.2	(NA)
Average per farm ..... dollars	93,726	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	196	2.6	(NA)
..... \$1,000	58	(Z)	(NA)
\$500 to \$999 ..... farms	70	0.9	(NA)
..... \$1,000	48	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	184	2.4	(NA)
..... \$1,000	485	0.1	(NA)
\$5,000 to \$9,999 ..... farms	73	1.0	(NA)
..... \$1,000	499	0.1	(NA)
\$10,000 to \$24,999 ..... farms	113	1.5	(NA)
..... \$1,000	1,838	0.3	(NA)
\$25,000 to \$49,999 ..... farms	51	0.7	(NA)
..... \$1,000	1,721	0.3	(NA)
\$50,000 or more ..... farms	108	1.4	(NA)
..... \$1,000	69,864	10.5	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	870	11.4	(NA)
..... \$1,000	25,383	3.8	(NA)
Average per farm ..... dollars	29,176	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	176	2.3	(NA)
..... \$1,000	39	(Z)	(NA)
\$500 to \$999 ..... farms	88	1.2	(NA)
..... \$1,000	56	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	290	3.8	(NA)
..... \$1,000	676	0.1	(NA)
\$5,000 to \$9,999 ..... farms	112	1.5	(NA)
..... \$1,000	737	0.1	(NA)
\$10,000 to \$24,999 ..... farms	116	1.5	(NA)
..... \$1,000	1,788	0.3	(NA)
\$25,000 to \$49,999 ..... farms	35	0.5	(NA)
..... \$1,000	1,258	0.2	(NA)
\$50,000 or more ..... farms	53	0.7	(NA)
..... \$1,000	20,828	3.1	(NA)