

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)			
Total sales (see text)	farms 4,123	100.0	4,391
	\$1,000 187,794	100.0	190,907
Average per farm	dollars 45,548	(X)	43,477
By value of sales:			
Less than \$1,000 (see text)	farms 1,306	31.7	1,516
	\$1,000 266	0.1	294
\$1,000 to \$2,499	farms 550	13.3	599
	\$1,000 893	0.5	981
\$2,500 to \$4,999	farms 524	12.7	593
	\$1,000 1,904	1.0	2,124
\$5,000 to \$9,999	farms 528	12.8	516
	\$1,000 3,752	2.0	3,608
\$10,000 to \$19,999	farms 397	9.6	379
	\$1,000 5,448	2.9	5,156
\$20,000 to \$24,999	farms 105	2.5	115
	\$1,000 2,294	1.2	2,496
\$25,000 to \$39,999	farms 222	5.4	170
	\$1,000 6,876	3.7	5,255
\$40,000 to \$49,999	farms 65	1.6	83
	\$1,000 2,951	1.6	3,741
\$50,000 to \$99,999	farms 160	3.9	156
	\$1,000 11,108	5.9	10,564
\$100,000 to \$249,999	farms 123	3.0	119
	\$1,000 20,045	10.7	19,602
\$250,000 to \$499,999	farms 74	1.8	85
	\$1,000 25,409	13.5	29,412
\$500,000 to \$999,999	farms 37	0.9	29
	\$1,000 25,908	13.8	19,863
\$1,000,000 or more	farms 32	0.8	31
	\$1,000 80,941	43.1	87,812
\$1,000,000 to \$2,499,999	farms 26	0.6	24
	\$1,000 38,932	20.7	37,436
\$2,500,000 to \$4,999,999	farms 3	0.1	3
	\$1,000 (D)	(D)	9,605
\$5,000,000 or more	farms 3	0.1	4
	\$1,000 (D)	(D)	40,772
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops	farms 2,304	55.9	2,356
	\$1,000 107,802	57.4	100,714
Grains, oilseeds, dry beans, and dry peas	farms 70	1.7	101
	\$1,000 4,090	2.2	5,068
Corn	farms 65	1.6	83
	\$1,000 4,053	2.2	5,039
Wheat	farms 2	(Z)	7
	\$1,000 (D)	(D)	6
Soybeans	farms 2	(Z)	-
	\$1,000 (D)	(D)	-
Sorghum	farms 2	(Z)	2
	\$1,000 (D)	(D)	(D)
Barley	farms -	-	6
	\$1,000 -	(Z)	(Z)
Rice	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas	farms 2	(Z)	19
	\$1,000 (D)	(D)	(D)
Tobacco	farms -	-	-
	\$1,000 -	-	-
Cotton and cottonseed	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes	farms 588	14.3	665
	\$1,000 17,990	9.6	(D)
Fruits, tree nuts, and berries	farms 440	10.7	428
	\$1,000 12,947	6.9	10,777
Fruits and tree nuts	farms 235	5.7	138
	\$1,000 9,293	4.9	6,865
Berries	farms 324	7.9	347
	\$1,000 3,654	1.9	3,913
Nursery, greenhouse, floriculture, and sod (see text)	farms 463	11.2	529
	\$1,000 53,314	28.4	49,892
Cultivated Christmas trees and short rotation woody crops (see text)	farms 181	4.4	223
	\$1,000 3,348	1.8	3,110
Cultivated Christmas trees (see text)	farms 181	4.4	223
	\$1,000 3,348	1.8	3,110
Short rotation woody crops	farms -	-	-
	\$1,000 -	-	-
Other crops and hay (see text)	farms 1,335	32.4	1,382
	\$1,000 16,113	8.6	(D)
Maple syrup	farms 528	12.8	491
	\$1,000 6,014	3.2	3,583
Livestock, poultry, and their products	farms 1,893	45.9	1,936
	\$1,000 79,992	42.6	90,193
Poultry and eggs	farms 885	21.5	930
	\$1,000 (D)	(D)	13,488

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves	farms 595	14.4	606
	\$1,000 9,706	5.2	9,477
Milk from cows	farms 140	3.4	154
	\$1,000 52,451	27.9	54,798
Hogs and pigs	farms 351	8.5	343
	(D) (D)	(D)	846
Sheep, goats, wool, mohair, and milk	farms 474	11.5	529
	\$1,000 1,874	1.0	1,478
Horses, ponies, mules, burros, and donkeys (see text)	farms 164	4.0	233
	\$1,000 2,772	1.5	4,085
Aquaculture	farms 66	1.6	22
	(D) (D)	(D)	3,376
Other animals and other animal products (see text)	farms 289	7.0	284
	\$1,000 1,517	0.8	2,646
LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)			
Value of landlord's share of total sales	farms 29	0.7	76
	\$1,000 131	0.1	291
FOOD MARKETING PRACTICES (SEE TEXT)			
Value of food sold directly to consumers (see text)	farms 1,193	28.9	1,348
	\$1,000 32,279	17.2	20,321
Average per farm	dollars 27,057	(X)	15,075
By value of sales:			
\$1 to \$499	farms 165	4.0	363
	\$1,000 35	(Z)	69
\$500 to \$999	farms 140	3.4	171
	\$1,000 96	0.1	115
\$1,000 to \$4,999	farms 423	10.3	440
	\$1,000 951	0.5	997
\$5,000 to \$9,999	farms 190	4.6	141
	\$1,000 1,383	0.7	975
\$10,000 to \$24,999	farms 115	2.8	95
	\$1,000 1,819	1.0	1,481
\$25,000 to \$49,999	farms 64	1.6	74
	\$1,000 2,158	1.1	2,576
\$50,000 or more	farms 96	2.3	64
	\$1,000 25,837	13.8	14,107
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text)			
	farms 319	7.7	(NA)
	\$1,000 8,323	4.4	(NA)
Average per farm	dollars 26,090	(X)	(NA)
By value of sales:			
\$1 to \$499	farms 41	1.0	(NA)
	\$1,000 10	(Z)	(NA)
\$500 to \$999	farms 37	0.9	(NA)
	\$1,000 26	(Z)	(NA)
\$1,000 to \$4,999	farms 105	2.5	(NA)
	\$1,000 230	0.1	(NA)
\$5,000 to \$9,999	farms 46	1.1	(NA)
	\$1,000 305	0.2	(NA)
\$10,000 to \$24,999	farms 43	1.0	(NA)
	\$1,000 632	0.3	(NA)
\$25,000 to \$49,999	farms 19	0.5	(NA)
	\$1,000 618	0.3	(NA)
\$50,000 or more	farms 28	0.7	(NA)
	\$1,000 6,502	3.5	(NA)
VALUE-ADDED PRODUCTS SOLD (SEE TEXT)			
Value of processed or value-added agricultural products sold (see text)	farms 522	12.7	(NA)
	\$1,000 12,932	6.9	(NA)
Average per farm	dollars 24,774	(X)	(NA)
By value of sales:			
\$1 to \$499	farms 128	3.1	(NA)
	\$1,000 27	(Z)	(NA)
\$500 to \$999	farms 68	1.6	(NA)
	\$1,000 49	(Z)	(NA)
\$1,000 to \$4,999	farms 173	4.2	(NA)
	\$1,000 373	0.2	(NA)
\$5,000 to \$9,999	farms 55	1.3	(NA)
	\$1,000 401	0.2	(NA)
\$10,000 to \$24,999	farms 37	0.9	(NA)
	\$1,000 538	0.3	(NA)
\$25,000 to \$49,999	farms 15	0.4	(NA)
	\$1,000 525	0.3	(NA)
\$50,000 or more	farms 46	1.1	(NA)
	\$1,000 11,019	5.9	(NA)