

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	24,791	100.0	25,266
..... \$1,000	3,008,739	100.0	3,040,069
Average per farm ..... dollars	121,364	(X)	120,323
By value of sales:			
Less than \$1,000 (see text) ..... farms	10,414	42.0	10,523
..... \$1,000	1,544	0.1	1,248
\$1,000 to \$2,499 ..... farms	2,749	11.1	2,610
..... \$1,000	4,537	0.2	4,266
\$2,500 to \$4,999 ..... farms	2,597	10.5	2,630
..... \$1,000	9,364	0.3	9,310
\$5,000 to \$9,999 ..... farms	2,584	10.4	2,671
..... \$1,000	18,085	0.6	18,847
\$10,000 to \$19,999 ..... farms	1,952	7.9	2,088
..... \$1,000	27,214	0.9	29,229
\$20,000 to \$24,999 ..... farms	537	2.2	520
..... \$1,000	11,968	0.4	11,409
\$25,000 to \$39,999 ..... farms	810	3.3	869
..... \$1,000	25,195	0.8	26,772
\$40,000 to \$49,999 ..... farms	322	1.3	342
..... \$1,000	14,431	0.5	15,132
\$50,000 to \$99,999 ..... farms	738	3.0	852
..... \$1,000	49,820	1.7	59,278
\$100,000 to \$249,999 ..... farms	572	2.3	566
..... \$1,000	87,637	2.9	89,300
\$250,000 to \$499,999 ..... farms	320	1.3	343
..... \$1,000	118,735	3.9	123,250
\$500,000 to \$999,999 ..... farms	341	1.4	379
..... \$1,000	242,122	8.0	275,914
\$1,000,000 or more ..... farms	855	3.4	873
..... \$1,000	2,398,086	79.7	2,376,112
\$1,000,000 to \$2,499,999 ..... farms	564	2.3	589
..... \$1,000	935,890	31.1	946,180
\$2,500,000 to \$4,999,999 ..... farms	222	0.9	205
..... \$1,000	750,614	24.9	708,537
\$5,000,000 or more ..... farms	69	0.3	79
..... \$1,000	711,582	23.7	721,395
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	10,565	42.6	10,020
..... \$1,000	1,096,245	36.4	1,293,558
Grains, oilseeds, dry beans, and dry peas ..... farms	3,073	12.4	3,323
..... \$1,000	341,400	11.3	499,618
Corn ..... farms	2,352	9.5	2,495
..... \$1,000	187,945	6.2	252,742
Wheat ..... farms	452	1.8	1,149
..... \$1,000	16,983	0.6	74,023
Soybeans ..... farms	1,601	6.5	1,754
..... \$1,000	130,646	4.3	162,034
Sorghum ..... farms	61	0.2	164
..... \$1,000	2,348	0.1	5,327
Barley ..... farms	11	(Z)	14
..... \$1,000	(D)	(D)	(D)
Rice ..... farms	3	(Z)	1
..... \$1,000	(D)	(D)	(D)
Other grains, oilseeds, dry beans, and dry peas ..... farms	331	1.3	479
..... \$1,000	3,242	0.1	4,672
Tobacco ..... farms	117	0.5	136
..... \$1,000	46,939	1.6	47,984
Cotton and cottonseed ..... farms	613	2.5	783
..... \$1,000	153,369	5.1	213,796
Vegetables, melons, potatoes, and sweet potatoes ..... farms	1,709	6.9	1,420
..... \$1,000	152,782	5.1	122,678
Fruits, tree nuts, and berries ..... farms	1,088	4.4	1,094
..... \$1,000	41,595	1.4	65,762
Fruits and tree nuts ..... farms	776	3.1	784
..... \$1,000	28,556	0.9	58,468
Berries ..... farms	534	2.2	434
..... \$1,000	13,039	0.4	7,294
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	580	2.3	658
..... \$1,000	208,341	6.9	165,740
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	123	0.5	149
..... \$1,000	1,278	(Z)	1,790
Cultivated Christmas trees (see text) ..... farms	81	0.3	91
..... \$1,000	869	(Z)	666
Short rotation woody crops ..... farms	44	0.2	60
..... \$1,000	409	(Z)	1,124
Other crops and hay (see text) ..... farms	5,674	22.9	5,224
..... \$1,000	150,540	5.0	176,190
Maple syrup ..... farms	1	(Z)	-
..... \$1,000	(D)	(D)	-
Livestock, poultry, and their products ..... farms	9,846	39.7	9,968
..... \$1,000	1,912,494	63.6	1,746,511
Poultry and eggs ..... farms	2,680	10.8	2,210
..... \$1,000	1,652,564	54.9	1,476,817

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	5,384	21.7	5,778
..... \$1,000	109,242	3.6	92,352
Milk from cows ..... farms	80	0.3	75
..... \$1,000	56,788	1.9	56,008
Hogs and pigs ..... farms	735	3.0	571
..... \$1,000	68,599	2.3	93,527
Sheep, goats, wool, mohair, and milk ..... farms	1,646	6.6	1,440
..... \$1,000	3,049	0.1	2,477
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	1,076	4.3	1,601
..... \$1,000	12,086	0.4	16,406
Aquaculture ..... farms	57	0.2	57
..... \$1,000	6,484	0.2	5,138
Other animals and other animal products (see text) ..... farms	627	2.5	601
..... \$1,000	3,682	0.1	3,786
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	160	0.6	287
..... \$1,000	2,331	0.1	5,157
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	1,522	6.1	1,581
..... \$1,000	29,987	1.0	27,375
Average per farm ..... dollars	19,702	(X)	17,315
By value of sales:			
\$1 to \$499 ..... farms	398	1.6	517
..... \$1,000	79	(Z)	112
\$500 to \$999 ..... farms	244	1.0	266
..... \$1,000	157	(Z)	181
\$1,000 to \$4,999 ..... farms	532	2.1	500
..... \$1,000	1,207	(Z)	1,093
\$5,000 to \$9,999 ..... farms	127	0.5	118
..... \$1,000	857	(Z)	779
\$10,000 to \$24,999 ..... farms	104	0.4	77
..... \$1,000	1,538	0.1	1,119
\$25,000 to \$49,999 ..... farms	48	0.2	40
..... \$1,000	1,674	0.1	1,258
\$50,000 or more ..... farms	69	0.3	63
..... \$1,000	24,475	0.8	22,833
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	287	1.2	(NA)
..... \$1,000	44,581	1.5	(NA)
Average per farm ..... dollars	155,334	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	44	0.2	(NA)
..... \$1,000	11	(Z)	(NA)
\$500 to \$999 ..... farms	34	0.1	(NA)
..... \$1,000	21	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	107	0.4	(NA)
..... \$1,000	231	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	20	0.1	(NA)
..... \$1,000	140	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	27	0.1	(NA)
..... \$1,000	418	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	9	(Z)	(NA)
..... \$1,000	327	(Z)	(NA)
\$50,000 or more ..... farms	46	0.2	(NA)
..... \$1,000	43,433	1.4	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	282	1.1	(NA)
..... \$1,000	72,412	2.4	(NA)
Average per farm ..... dollars	256,780	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	90	0.4	(NA)
..... \$1,000	15	(Z)	(NA)
\$500 to \$999 ..... farms	35	0.1	(NA)
..... \$1,000	19	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	72	0.3	(NA)
..... \$1,000	154	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	21	0.1	(NA)
..... \$1,000	119	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	13	0.1	(NA)
..... \$1,000	173	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	17	0.1	(NA)
..... \$1,000	582	(Z)	(NA)
\$50,000 or more ..... farms	34	0.1	(NA)
..... \$1,000	71,351	2.4	(NA)