

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	64,793	100.0	69,754
..... \$1,000	11,427,423	100.0	11,744,476
Average per farm ..... dollars	176,368	(X)	168,370
By value of sales:			
Less than \$1,000 (see text) ..... farms	15,922	24.6	17,786
..... \$1,000	2,837	(Z)	2,227
\$1,000 to \$2,499 ..... farms	4,792	7.4	4,745
..... \$1,000	8,015	0.1	7,943
\$2,500 to \$4,999 ..... farms	4,837	7.5	4,859
..... \$1,000	17,468	0.2	17,576
\$5,000 to \$9,999 ..... farms	5,653	8.7	5,888
..... \$1,000	40,441	0.4	42,201
\$10,000 to \$19,999 ..... farms	5,465	8.4	5,459
..... \$1,000	78,097	0.7	78,537
\$20,000 to \$24,999 ..... farms	1,721	2.7	1,787
..... \$1,000	38,264	0.3	39,844
\$25,000 to \$39,999 ..... farms	3,389	5.2	3,793
..... \$1,000	108,269	0.9	120,484
\$40,000 to \$49,999 ..... farms	1,562	2.4	1,912
..... \$1,000	69,649	0.6	85,488
\$50,000 to \$99,999 ..... farms	5,572	8.6	6,379
..... \$1,000	396,844	3.5	461,197
\$100,000 to \$249,999 ..... farms	6,877	10.6	7,487
..... \$1,000	1,118,593	9.8	1,249,305
\$250,000 to \$499,999 ..... farms	4,303	6.6	4,829
..... \$1,000	1,510,006	13.2	1,715,437
\$500,000 to \$999,999 ..... farms	2,530	3.9	2,610
..... \$1,000	1,757,062	15.4	1,850,278
\$1,000,000 or more ..... farms	2,170	3.3	2,220
..... \$1,000	6,281,878	55.0	6,073,959
\$1,000,000 to \$2,499,999 ..... farms	1,496	2.3	1,569
..... \$1,000	2,290,697	20.0	2,388,336
\$2,500,000 to \$4,999,999 ..... farms	439	0.7	428
..... \$1,000	1,512,577	13.2	1,438,450
\$5,000,000 or more ..... farms	235	0.4	223
..... \$1,000	2,478,604	21.7	2,247,172
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	44,332	68.4	44,977
..... \$1,000	4,067,436	35.6	4,601,488
Grains, oilseeds, dry beans, and dry peas ..... farms	29,222	45.1	33,244
..... \$1,000	2,772,764	24.3	3,382,513
Corn ..... farms	24,384	37.6	28,802
..... \$1,000	1,757,433	15.4	2,345,697
Wheat ..... farms	3,864	6.0	5,127
..... \$1,000	51,257	0.4	124,468
Soybeans ..... farms	18,296	28.2	17,106
..... \$1,000	938,273	8.2	879,153
Sorghum ..... farms	71	0.1	162
..... \$1,000	1,715	(Z)	1,490
Barley ..... farms	462	0.7	782
..... \$1,000	2,830	(Z)	3,390
Rice ..... farms	-	-	-
..... \$1,000	-	-	-
Other grains, oilseeds, dry beans, and dry peas ..... farms	3,818	5.9	6,366
..... \$1,000	21,255	0.2	28,315
Tobacco ..... farms	108	0.2	181
..... \$1,000	1,667	(Z)	3,315
Cotton and cottonseed ..... farms	-	-	-
..... \$1,000	-	-	-
Vegetables, melons, potatoes, and sweet potatoes ..... farms	3,184	4.9	2,880
..... \$1,000	542,954	4.8	555,432
Fruits, tree nuts, and berries ..... farms	1,942	3.0	1,475
..... \$1,000	177,446	1.6	219,271
Fruits and tree nuts ..... farms	1,214	1.9	713
..... \$1,000	31,958	0.3	20,981
Berries ..... farms	1,070	1.7	903
..... \$1,000	145,488	1.3	198,290
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	1,508	2.3	1,521
..... \$1,000	264,098	2.3	201,140
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	623	1.0	689
..... \$1,000	18,064	0.2	12,598
Cultivated Christmas trees (see text) ..... farms	602	0.9	683
..... \$1,000	18,025	0.2	12,557
Short rotation woody crops ..... farms	21	(Z)	11
..... \$1,000	40	(Z)	41
Other crops and hay (see text) ..... farms	21,478	33.1	17,779
..... \$1,000	290,443	2.5	227,219
Maple syrup ..... farms	1,394	2.2	1,131
..... \$1,000	7,455	0.1	2,422
Livestock, poultry, and their products ..... farms	31,055	47.9	33,135
..... \$1,000	7,359,987	64.4	7,142,988
Poultry and eggs ..... farms	5,408	8.3	5,350
..... \$1,000	487,405	4.3	465,717

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves .....	farms 23,808	36.7	25,614
	\$1,000 1,496,148	13.1	1,416,881
Milk from cows .....	farms 8,788	13.6	11,295
	\$1,000 5,150,658	45.1	4,952,039
Hogs and pigs .....	farms 2,508	3.9	2,210
	\$1,000 92,260	0.8	90,589
Sheep, goats, wool, mohair, and milk .....	farms 3,011	4.6	2,737
	\$1,000 39,654	0.3	29,673
Horses, ponies, mules, burros, and donkeys (see text) .....	farms 1,788	2.8	2,404
	\$1,000 12,929	0.1	11,512
Aquaculture .....	farms 119	0.2	158
	\$1,000 13,942	0.1	13,847
Other animals and other animal products (see text) .....	farms 1,657	2.6	1,707
	\$1,000 66,990	0.6	162,731
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales .....	farms 424	0.7	569
	\$1,000 15,167	0.1	13,526
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) .....	farms 5,088	7.9	5,848
	\$1,000 58,576	0.5	46,949
Average per farm .....	dollars 11,513	(X)	8,028
By value of sales:			
\$1 to \$499 .....	farms 1,073	1.7	1,326
	\$1,000 233	(Z)	273
\$500 to \$999 .....	farms 580	0.9	748
	\$1,000 395	(Z)	510
\$1,000 to \$4,999 .....	farms 1,844	2.8	2,282
	\$1,000 4,413	(Z)	5,395
\$5,000 to \$9,999 .....	farms 611	0.9	649
	\$1,000 4,069	(Z)	4,436
\$10,000 to \$24,999 .....	farms 541	0.8	480
	\$1,000 8,194	0.1	7,120
\$25,000 to \$49,999 .....	farms 205	0.3	192
	\$1,000 6,854	0.1	6,438
\$50,000 or more .....	farms 234	0.4	171
	\$1,000 34,417	0.3	22,777
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) .....			
	farms 1,153	1.8	(NA)
	\$1,000 124,835	1.1	(NA)
Average per farm .....	dollars 108,269	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 108	0.2	(NA)
	\$1,000 24	(Z)	(NA)
\$500 to \$999 .....	farms 84	0.1	(NA)
	\$1,000 58	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 301	0.5	(NA)
	\$1,000 709	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 172	0.3	(NA)
	\$1,000 1,173	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 168	0.3	(NA)
	\$1,000 2,567	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 121	0.2	(NA)
	\$1,000 4,090	(Z)	(NA)
\$50,000 or more .....	farms 199	0.3	(NA)
	\$1,000 116,213	1.0	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) .....	farms 1,294	2.0	(NA)
	\$1,000 46,102	0.4	(NA)
Average per farm .....	dollars 35,628	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 292	0.5	(NA)
	\$1,000 60	(Z)	(NA)
\$500 to \$999 .....	farms 138	0.2	(NA)
	\$1,000 90	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 409	0.6	(NA)
	\$1,000 975	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 137	0.2	(NA)
	\$1,000 901	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 166	0.3	(NA)
	\$1,000 2,443	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 66	0.1	(NA)
	\$1,000 2,203	(Z)	(NA)
\$50,000 or more .....	farms 86	0.1	(NA)
	\$1,000 39,430	0.3	(NA)