



Otter Tail County Minnesota

Total and Per Farm Overview, 2017 and change since 2012

	2017	% change since 2012
Number of farms	2,544	-16
Land in farms (acres)	794,496	-10
Average size of farm (acres)	312	+7
Total	(\$)	
Market value of products sold	349,919,000	-31
Government payments	8,675,000	-36
Farm-related income	17,041,000	+19
Total farm production expenses	281,284,000	-25
Net cash farm income	94,351,000	-41
Per farm average	(\$)	
Market value of products sold	137,547	-17
Government payments (average per farm receiving)	5,312	-8
Farm-related income	11,801	+37
Total farm production expenses	110,568	-10
Net cash farm income	37,088	-29

2 Percent of state agriculture sales

Share of Sales by Type (%)

Crops	57
Livestock, poultry, and products	43

Land in Farms by Use (%) ^a

Cropland	73
Pastureland	6
Woodland	11
Other	10

Acres irrigated: 75,537

10% of land in farms

Land Use Practices (% of farms)

No till	7
Reduced till	20
Intensive till	31
Cover crop	7

Farms by Value of Sales

	Number	Percent of Total ^a
Less than \$2,500	994	39
\$2,500 to \$4,999	129	5
\$5,000 to \$9,999	219	9
\$10,000 to \$24,999	223	9
\$25,000 to \$49,999	180	7
\$50,000 to \$99,999	232	9
\$100,000 or more	567	22

Farms by Size

	Number	Percent of Total ^a
1 to 9 acres	122	5
10 to 49 acres	371	15
50 to 179 acres	1,009	40
180 to 499 acres	635	25
500 to 999 acres	223	9
1,000 + acres	184	7

Market Value of Agricultural Products Sold

	Sales (\$1,000)	Rank in State ^b	Counties Producing Item	Rank in U.S. ^b	Counties Producing Item
Total	349,919	16	87	192	3,077
Crops	200,860	13	87	127	3,073
Grains, oilseeds, dry beans, dry peas	178,869	16	85	91	2,916
Tobacco	-	-	-	-	323
Cotton and cottonseed	-	-	-	-	647
Vegetables, melons, potatoes, sweet potatoes	(D)	16	86	250	2,821
Fruits, tree nuts, berries	237	24	84	943	2,748
Nursery, greenhouse, floriculture, sod	2,922	16	82	515	2,601
Cultivated Christmas trees, short rotation woody crops	(D)	7	54	(D)	1,384
Other crops and hay	10,704	13	87	238	3,040
Livestock, poultry, and products	149,059	21	87	308	3,073
Poultry and eggs	51,715	7	87	246	3,007
Cattle and calves	38,422	11	87	393	3,055
Milk from cows	48,329	9	80	167	1,892
Hogs and pigs	3,940	47	85	498	2,856
Sheep, goats, wool, mohair, milk	579	13	85	295	2,984
Horses, ponies, mules, burros, donkeys	208	16	84	934	2,970
Aquaculture	2,924	1	28	91	1,251
Other animals and animal products	2,942	5	85	65	2,878

Total Producers ^c	4,141	Percent of farms that:	Top Crops in Acres ^d
Sex		Have internet access	Soybeans for beans 179,243
Male	2,862	73	Corn for grain 168,402
Female	1,279		Forage (hay/haylage), all 81,319
Age		Farm organically	Wheat for grain, all 30,196
<35	335	1	Dry edible beans 14,437
35 – 64	2,504		
65 and older	1,302		
Race		Sell directly to consumers	Livestock Inventory (Dec 31, 2017)
American Indian/Alaska Native	8	4	Broilers and other meat-type chickens 1,927
Asian	12		Cattle and calves 78,216
Black or African American	1	Hire farm labor	Goats 1,269
Native Hawaiian/Pacific Islander	1	19	Hogs and pigs 11,746
White	4,098		Horses and ponies 1,564
More than one race	21		Layers 3,960
Other characteristics		Are family farms	Pullets 202
Hispanic, Latino, Spanish origin	35	97	Sheep and lambs 2,162
With military service	474		Turkeys 831,000
New and beginning farmers	860		

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

^a May not add to 100% due to rounding. ^b Among counties whose rank can be displayed. ^c Data collected for a maximum of four producers per farm.

^d Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. ^e Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.