# ECENSUS OF County Profile

### Phillips County Montana



#### Total and Per Farm Overview, 2017 and change since 2012

|                                | 2017       | % change since 2012 |
|--------------------------------|------------|---------------------|
| Number of farms                | 445        | -12                 |
| Land in farms (acres)          | 1,936,545  | -6                  |
| Average size of farm (acres)   | 4,352      | +7                  |
| Total                          | (\$)       |                     |
| Market value of products sold  | 74,636,000 | -22                 |
| Government payments            | 9,471,000  | +29                 |
| Farm-related income            | 11,267,000 | +114                |
| Total farm production expenses | 71,743,000 | -15                 |
| Net cash farm income           | 23,631,000 | (Z)                 |
| Per farm average               | (\$)       |                     |
| Market value of products sold  | 167,721    | -11                 |
| Government payments            |            |                     |
| (average per farm receiving)   | 32,215     | +53                 |
| Farm-related income            | 43,841     | +93                 |
| Total farm production expenses | 161,220    | -4                  |
| Net cash farm income           | 53,104     | +14                 |

### **2** Percent of state agriculture sales

#### Share of Sales by Type (%)

| Crops                            | 34 |
|----------------------------------|----|
| Livestock, poultry, and products | 66 |

#### Land in Farms by Use (%) a

| Cropland    | 26  |
|-------------|-----|
| Pastureland | 72  |
| Woodland    | (Z) |
| Other       | 1   |

#### Acres irrigated: 31,427

2% of land in farms

#### Land Use Practices (% of farms)

| No till        | 21 |
|----------------|----|
| Reduced till   | 11 |
| Intensive till | 16 |
| Cover crop     | 6  |
|                |    |

| Farms by Value of Sale | s      |                               | Farms by Size    |        |                               |
|------------------------|--------|-------------------------------|------------------|--------|-------------------------------|
|                        | Number | Percent of Total <sup>a</sup> |                  | Number | Percent of Total <sup>a</sup> |
| Less than \$2,500      | 90     | 20                            | 1 to 9 acres     | 20     | 4                             |
| \$2,500 to \$4,999     | 24     | 5                             | 10 to 49 acres   | 31     | 7                             |
| \$5,000 to \$9,999     | 37     | 8                             | 50 to 179 acres  | 45     | 10                            |
| \$10,000 to \$24,999   | 42     | 9                             | 180 to 499 acres | 58     | 13                            |
| \$25,000 to \$49,999   | 38     | 9                             | 500 to 999 acres | 50     | 11                            |
| \$50,000 to \$99,999   | 33     | 7                             | 1,000 + acres    | 241    | 54                            |
| \$100,000 or more      | 181    | 41                            |                  |        |                               |



**United States Department of Agriculture** National Agricultural Statistics Service

www.nass.usda.gov/AgCensus

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#### Market Value of Agricultural Products Sold

|   | Sales<br>(\$1,000) | Rank<br>in<br>State <sup>b</sup> | Counties<br>Producing<br>Item | Rank<br>in<br>U.S. <sup>ь</sup> | Counties<br>Producing<br>Item |
|---|--------------------|----------------------------------|-------------------------------|---------------------------------|-------------------------------|
| Total   | 74,636             | 22                               | 56                            | 1,416                           | 3,077                         |
| Crops   | 25,376             | 25                               | 56                            | 1,509                           | 3,073                         |
| Grains, oilseeds, dry beans, dry peas                     | 18,806             | 20                               | 54                            | 1,172                           | 2,916                         |
| Tobacco   | -                  | -                                | -                             | -                               | 323                           |
| Cotton and cottonseed                                     | -                  | -                                | -                             | -                               | 647                           |
| Vegetables, melons, potatoes, sweet potatoes              | -                  | -                                | 42                            | -                               | 2,821                         |
| Fruits, tree nuts, berries                                | -                  | -                                | 27                            | -                               | 2,748                         |
| Nursery, greenhouse, floriculture, sod                    | -                  | -                                | 35                            | -                               | 2,601                         |
| Cultivated Christmas trees, short rotation<br>woody crops | -                  | -                                | 9                             | -                               | 1,384                         |
| Other crops and hay                                       | 6,570              | 20                               | 56                            | 382                             | 3,040                         |
| Livestock, poultry, and products                          | 49,259             | 14                               | 56                            | 963                             | 3,073                         |
| Poultry and eggs  | (D)                | (D)                              | 53                            | (D)                             | 3,007                         |
| Cattle and calves   | 47,987             | 12                               | 56                            | 295                             | 3,055                         |
| Milk from cows  | -                  | -                                | 25                            | -                               | 1,892                         |
| Hogs and pigs   | (D)                | 17                               | 54                            | (D)                             | 2,856                         |
| Sheep, goats, wool, mohair, milk                          | 455                | 23                               | 55                            | 364                             | 2,984                         |
| Horses, ponies, mules, burros, donkeys                    | 181                | 27                               | 56                            | 1,049                           | 2,970                         |
| Aquaculture   | -                  | -                                | 13                            | -                               | 1,251                         |
| Other animals and animal products                         | (D)                | 23                               | 52                            | (D)                             | 2,878                         |

| Total Producers °  | 807                       | Percent of farm                                     | s that: | Top Crops in Acres <sup>d</sup>   |   |
|--|---------------------------|---|---------|---|---|
| <b>Sex</b><br>Male<br>Female   | 520<br>287                | Have internet<br>access                             | 83      | Forage (hay/haylage), all Lentils   | 17,352<br>78,515<br>28,393<br>25,963    |
| <b>Age</b><br><35<br>35 – 64<br>65 and older   | 102<br>497<br>208         | Farm<br>organically                                 | 2       | Barley for grain  | 5,498                                   |
| Race<br>American Indian/Alaska Native<br>Asian<br>Black or African American<br>Native Hawaiian/Pacific Islander<br>White                     | 28<br>-<br>-<br>766<br>13 | Sell directly to<br>consumers<br>Hire<br>farm labor | 1<br>29 | Goats   | (D)<br>76,901<br>130                    |
| More than one race<br><b>Other characteristics</b><br>Hispanic, Latino, Spanish origin<br>With military service<br>New and beginning farmers | 13<br>2<br>59<br>193      | Are family<br>farms                                 | 91      | Hogs and pigs<br>Horses and ponies<br>Layers<br>Pullets<br>Sheep and lambs<br>Turkeys | (D)<br>883<br>342<br>(D)<br>2,829<br>13 |

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

<sup>a</sup> May not add to 100% due to rounding. <sup>b</sup> Among counties whose rank can be displayed. <sup>c</sup> Data collected for a maximum of four producers per farm. <sup>d</sup> Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. <sup>e</sup> Position below the line does not indicate rank. (D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.