

HORTICULTURAL SPECIALTIES

Table 8.—TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS WITH A CROP VALUE OF \$10,000 OR MORE, BY DIVISIONS AND STATES: 1959

Division or State	Total sales					Method of sale						Wholesale sales, value		
	Establishments reporting		Value			Wholesale only		Retail only		Wholesale and retail		Dollars	Percent distribution	Percent of total sales
	Number	Percent distribution	Dollars	Percent distribution	Average per establishment (dollars)	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments			
Conterminous United States.....	9,437	100.0	541,578,815	100.0	57,389	4,346	46.1	1,213	12.9	3,878	41.1	415,212,976	100.0	76.7
Geographic Divisions:														
New England.....	678	7.2	32,185,063	5.9	47,471	252	37.2	115	17.0	311	45.9	23,394,296	5.6	72.7
Middle Atlantic.....	2,140	22.7	109,832,528	20.3	51,324	1,057	49.4	261	12.2	822	38.4	85,889,278	20.7	78.2
East North Central..	2,074	22.0	113,033,033	20.9	54,500	827	39.9	266	12.8	981	47.2	85,861,852	20.7	76.0
West North Central..	632	6.7	33,907,348	6.3	53,651	126	19.9	150	23.7	356	56.3	17,225,761	4.1	50.8
South Atlantic.....	1,272	13.5	81,504,960	15.0	64,076	585	46.0	183	14.4	504	39.6	64,058,453	15.4	78.6
East South Central..	329	3.5	22,272,181	4.1	67,697	130	39.5	37	11.2	162	49.2	16,920,676	4.1	76.0
West South Central..	443	4.7	24,435,685	4.5	55,160	184	41.5	66	14.9	193	43.6	16,640,879	4.0	68.1
Mountain.....	294	3.1	16,642,018	3.1	56,606	148	50.3	44	15.0	102	34.7	12,357,677	3.0	74.3
Pacific.....	1,575	16.7	107,765,999	19.9	68,423	1,037	65.8	91	5.8	447	28.4	92,864,104	22.4	86.2
New England:														
Maine.....	48	0.5	1,421,032	0.3	29,605	4	8.3	9	18.8	35	72.9	653,281	0.2	46.0
New Hampshire.....	35	0.4	1,664,048	0.3	47,544	7	20.0	11	31.4	17	48.6	1,180,342	0.3	70.9
Vermont.....	17	0.2	447,926	0.1	26,349	1	5.9	8	47.1	8	47.1	96,986	(1)	21.7
Massachusetts.....	362	3.8	15,056,834	2.8	41,593	177	48.9	49	13.5	136	37.6	11,198,852	2.7	74.4
Rhode Island.....	46	0.5	2,623,580	0.5	57,034	22	47.8	4	8.7	20	43.5	2,123,760	0.5	80.9
Connecticut.....	170	1.8	10,971,643	2.0	64,539	41	24.1	34	20.0	95	55.9	8,141,075	2.0	74.2
Middle Atlantic:														
New York.....	704	7.5	37,471,313	6.9	53,226	298	42.3	112	15.9	294	41.8	27,579,464	6.6	73.6
New Jersey.....	441	4.7	21,822,390	4.0	49,484	194	44.0	67	15.2	180	40.8	16,941,549	4.1	77.6
Pennsylvania.....	995	10.5	50,538,825	9.3	50,793	565	56.8	82	8.2	348	35.0	41,368,265	10.0	81.9
East North Central:														
Ohio.....	779	8.3	45,497,200	8.4	58,405	378	48.7	63	8.1	338	43.4	37,716,476	9.1	82.9
Indiana.....	258	2.7	12,778,542	2.4	49,529	84	32.6	41	15.9	133	50.8	9,435,768	2.3	73.8
Illinois.....	452	4.8	26,952,637	5.0	59,630	174	38.5	65	14.4	213	47.1	19,624,212	4.7	72.8
Michigan.....	405	4.3	19,786,147	3.7	48,855	144	35.6	53	13.1	208	51.4	14,276,182	3.4	72.2
Wisconsin.....	180	1.9	8,018,507	1.5	44,547	47	26.1	44	24.4	89	49.4	4,809,214	1.2	60.0
West North Central:														
Minnesota.....	188	2.0	9,294,354	1.7	49,438	33	17.6	58	30.9	97	51.6	4,302,249	1.0	46.3
Iowa.....	130	1.4	8,935,139	1.6	68,732	22	16.9	29	22.3	79	60.8	4,347,077	1.0	48.7
Missouri.....	145	1.5	8,707,332	1.6	60,051	50	34.5	21	14.5	74	51.0	5,225,737	1.3	60.0
North Dakota.....	11	0.1	396,080	0.1	36,007	2	18.2	4	36.4	5	45.5	222,988	0.1	56.3
South Dakota.....	17	0.2	848,026	0.2	49,884	1	5.9	3	17.6	13	76.5	298,922	0.1	35.2
Nebraska.....	43	0.5	1,949,387	0.4	45,335	1	2.3	12	27.9	30	69.8	709,303	0.2	36.4
Kansas.....	98	1.0	3,777,030	0.7	38,541	17	17.3	23	23.5	58	59.2	2,119,285	0.5	56.1
South Atlantic:														
Delaware.....	55	0.6	2,591,361	0.5	47,116	38	69.1	5	9.1	12	21.8	2,159,934	0.5	83.4
Maryland.....	148	1.6	7,443,284	1.4	50,292	59	39.9	17	11.5	72	48.6	4,790,273	1.2	64.4
District of Columbia.....	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Virginia.....	124	1.3	8,420,797	1.6	67,910	31	25.0	27	21.8	66	53.2	5,388,941	1.3	64.0
West Virginia.....	52	0.6	2,056,557	0.4	39,549	5	9.6	11	21.2	36	69.2	1,189,349	0.3	57.8
North Carolina.....	157	1.7	7,789,495	1.4	49,615	65	41.4	25	15.9	67	42.7	6,018,245	1.4	77.3
South Carolina.....	47	0.5	1,925,579	0.4	40,970	12	25.5	6	12.8	29	61.7	1,247,018	0.3	64.8
Georgia.....	105	1.1	5,855,989	1.1	55,771	41	39.0	11	10.5	53	50.5	4,819,600	1.2	82.3
Florida.....	584	6.2	45,421,898	8.4	77,777	334	57.2	81	13.9	169	28.9	38,445,093	9.3	84.6
East South Central:														
Kentucky.....	87	0.9	3,711,576	0.7	42,662	18	20.7	14	16.1	55	63.2	1,860,306	0.4	50.1
Tennessee.....	115	1.2	9,356,947	1.7	81,365	52	45.2	9	7.8	54	47.0	7,682,054	1.9	82.1
Alabama.....	93	1.0	7,427,578	1.4	79,866	47	50.5	7	7.5	39	41.9	6,283,621	1.5	84.6
Mississippi.....	34	0.4	1,776,080	0.3	52,238	13	38.2	7	20.6	14	41.2	1,094,695	0.3	61.6
West South Central:														
Arkansas.....	36	0.4	1,643,387	0.3	45,650	8	22.2	12	33.3	16	44.4	1,012,894	0.2	61.6
Louisiana.....	62	0.7	3,137,315	0.6	50,602	24	38.7	4	6.5	34	54.8	2,118,124	0.5	67.5
Oklahoma.....	77	0.8	5,530,654	1.0	71,827	17	22.1	15	19.5	45	58.4	2,949,829	0.7	53.3
Texas.....	268	2.8	14,124,329	2.6	52,703	135	50.4	35	13.1	98	36.6	10,560,032	2.5	74.8
Mountain:														
Montana.....	24	0.3	1,043,530	0.2	43,480	1	4.2	13	54.2	10	41.7	328,742	0.1	31.5
Idaho.....	27	0.3	609,381	0.1	22,570	2	7.4	6	22.2	19	70.4	251,420	0.1	41.3
Wyoming.....	9	0.1	206,210	(1)	22,912	...	...	3	33.3	6	66.7	11,284	(1)	5.5
Colorado.....	158	1.7	8,503,649	1.6	53,821	117	74.1	8	5.1	33	20.9	7,788,164	1.9	91.6
New Mexico.....	10	0.1	567,003	0.1	56,700	5	50.0	1	10.0	4	40.0	496,288	0.1	87.5
Arizona.....	28	0.3	4,277,859	0.8	152,781	11	39.3	5	17.9	12	42.9	2,508,125	0.6	58.6
Utah.....	30	0.3	1,246,336	0.2	41,545	5	16.7	7	23.3	18	60.0	805,604	0.2	64.6
Nevada.....	8	0.1	188,050	(1)	23,506	7	87.5	1	12.5	...	...	168,050	(1)	89.4
Pacific:														
Washington.....	204	2.2	10,303,629	1.9	50,508	89	43.6	23	11.3	92	45.1	7,914,625	1.9	76.8
Oregon.....	246	2.6	12,249,163	2.3	49,793	142	57.7	21	8.5	83	33.7	9,991,957	2.4	81.6
California.....	1,125	11.9	85,213,207	15.7	75,745	806	71.6	47	4.2	272	24.2	74,957,522	18.1	88.0

NA Not available.
 1Less than 0.05 percent.

SUMMARY

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Table 8.—TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS WITH A CROP VALUE OF \$10,000 OR MORE, BY DIVISIONS AND STATES: 1959—Continued

Division or State	Retail sales, value			Value of crops at wholesale prices			Returns and allowances (discounts and value of returned products)			Cost of flower, nursery, and bulb stock purchased			
	Dollars	Percent distribution	Percent of total sales	Dollars	Percent distribution	Percent of total sales	Establishments reporting	Dollars	Average per establishment reporting (dollars)	Establishments reporting	Dollars	Average per establishment reporting (dollars)	Percent of total sales for all establishments
Contiguous United States.....	126,365,839	100.0	23.3	482,047,113	100.0	89.0	1,372	4,838,055	3,526	6,235	80,521,773	13,050	14.9
Geographic Divisions:													
New England.....	8,790,767	7.0	27.3	28,031,036	5.8	87.1	85	206,281	2,427	527	6,047,611	11,476	18.8
Middle Atlantic.....	23,943,250	18.9	21.8	97,895,593	20.3	89.1	260	1,436,539	5,525	1,330	13,993,060	10,521	12.7
East North Central.....	27,171,181	21.5	24.0	100,932,305	20.9	89.3	265	577,803	2,180	1,356	15,986,435	12,413	13.0
West North Central.....	16,681,587	13.2	49.2	25,357,613	5.3	74.8	110	447,336	4,067	490	8,797,946	17,955	25.9
South Atlantic.....	17,446,507	13.8	21.4	74,223,172	15.4	91.1	192	582,386	3,033	834	12,209,546	14,640	15.0
East South Central.....	5,351,505	4.2	24.0	19,888,223	4.1	89.3	70	195,146	2,788	243	3,435,640	14,138	15.4
West South Central.....	7,794,806	6.2	31.9	20,516,313	4.3	84.0	85	163,084	1,919	311	5,234,076	16,830	21.4
Mountain.....	4,284,341	3.4	25.7	14,282,998	3.0	85.8	44	39,052	888	179	1,651,475	9,226	9.9
Pacific.....	14,901,895	11.8	13.8	100,919,860	20.9	93.6	261	1,190,428	4,561	965	13,165,984	13,644	12.2
New England:													
Maine.....	767,751	0.6	54.0	1,007,974	0.2	70.9	6	7,501	1,250	42	334,725	7,970	23.6
New Hampshire.....	483,706	0.4	29.1	1,419,174	0.3	85.3	4	6,847	1,712	30	267,203	8,907	16.1
Vermont.....	350,940	0.3	78.3	298,017	0.1	66.5	2	878	439	13	102,876	7,914	23.0
Massachusetts.....	3,857,982	3.1	25.6	13,492,346	2.8	89.6	40	36,524	913	264	3,010,362	11,403	20.0
Rhode Island.....	499,820	0.4	19.1	2,325,445	0.5	88.6	7	6,814	973	39	315,830	8,098	12.0
Connecticut.....	2,830,568	2.2	25.8	9,488,080	2.0	86.5	26	147,717	5,681	139	2,016,615	14,508	18.4
Middle Atlantic:													
New York.....	9,891,849	7.8	26.4	31,896,383	6.6	85.1	82	475,077	5,794	496	5,506,857	11,103	14.7
New Jersey.....	4,880,841	3.9	22.4	19,323,214	4.0	88.5	72	350,694	4,871	323	3,306,063	10,235	15.1
Pennsylvania.....	9,170,560	7.3	18.1	46,675,996	9.7	92.4	106	610,768	5,762	511	5,180,140	10,137	10.2
East North Central:													
Ohio.....	7,780,724	6.2	17.1	42,081,606	8.7	92.5	80	121,827	1,523	445	4,376,734	9,835	9.6
Indiana.....	3,342,774	2.6	26.2	11,401,198	2.4	89.2	31	70,006	2,258	184	1,841,225	10,007	14.4
Illinois.....	7,328,425	5.8	27.2	23,521,258	4.9	87.3	74	146,794	1,984	327	4,168,816	12,749	15.5
Michigan.....	5,509,965	4.4	27.8	17,283,241	3.6	87.4	57	98,031	1,720	276	3,917,356	14,193	19.8
Wisconsin.....	3,209,293	2.5	40.0	6,645,002	1.4	82.9	23	141,145	6,137	124	1,682,304	13,567	18.4
West North Central:													
Minnesota.....	4,992,105	4.0	53.7	6,993,119	1.5	75.2	34	113,514	3,339	144	2,182,507	15,156	23.5
Iowa.....	4,988,062	3.6	51.3	6,368,607	1.3	71.3	24	140,375	5,849	100	3,421,671	34,217	38.3
Missouri.....	3,481,595	2.8	40.0	6,814,641	1.4	78.3	15	41,665	2,778	111	1,345,711	12,124	15.5
North Dakota.....	173,092	0.1	43.7	330,002	0.1	83.3	2	223	112	10	118,385	11,839	29.9
South Dakota.....	549,104	0.4	64.8	566,136	0.1	66.8	4	3,539	885	12	293,025	24,419	34.6
Nebraska.....	1,239,884	1.0	63.6	1,323,074	0.3	67.9	11	129,532	11,776	33	481,620	14,595	24.7
Kansas.....	1,657,745	1.3	43.9	2,962,034	0.6	78.4	20	18,488	924	80	955,027	11,938	25.3
South Atlantic:													
Delaware.....	431,427	0.3	16.6	2,394,993	0.5	92.4	7	24,596	3,514	21	518,194	24,676	20.0
Maryland.....	2,653,011	2.1	35.6	6,214,857	1.3	83.5	20	107,606	5,380	110	1,606,930	14,608	21.6
District of Columbia.....	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Virginia.....	3,031,856	2.4	36.0	7,201,464	1.5	85.5	22	109,606	4,982	97	905,493	9,335	10.8
West Virginia.....	867,208	0.7	42.2	1,676,528	0.3	81.5	5	13,859	2,772	47	483,592	10,289	23.5
North Carolina.....	1,771,250	1.4	22.7	6,909,945	1.4	88.7	17	30,069	1,769	119	1,431,355	12,028	18.4
South Carolina.....	678,561	0.5	35.2	1,683,141	0.3	87.4	6	13,200	2,200	38	343,605	9,042	17.8
Georgia.....	1,036,389	0.8	17.7	5,309,476	1.1	90.7	23	58,824	2,558	67	850,618	12,696	14.5
Florida.....	6,976,805	5.5	15.4	42,832,769	8.9	94.3	92	224,626	2,442	335	6,069,759	18,119	13.4
East South Central:													
Kentucky.....	1,851,270	1.5	49.9	2,771,724	0.6	74.7	9	32,586	3,621	64	803,868	12,560	21.7
Tennessee.....	1,674,893	1.3	17.9	8,622,611	1.8	92.2	28	76,190	2,721	88	1,365,719	15,520	14.6
Alabama.....	1,143,957	0.9	15.4	7,021,605	1.5	94.5	25	65,557	2,622	69	1,025,120	14,857	13.8
Mississippi.....	681,385	0.5	38.4	1,472,283	0.3	82.9	8	20,813	2,602	22	240,933	10,952	13.6
West South Central:													
Arkansas.....	630,493	0.5	38.4	1,401,830	0.3	85.3	5	4,070	814	29	595,118	20,521	36.2
Louisiana.....	1,019,191	0.8	32.5	2,660,351	0.6	84.8	11	9,600	873	50	714,491	14,290	22.8
Oklahoma.....	2,580,825	2.0	46.7	4,308,754	0.9	77.9	15	45,726	3,048	57	869,469	15,254	15.7
Texas.....	3,564,297	2.8	25.2	12,145,378	2.5	86.0	54	103,688	1,920	175	3,054,998	17,457	21.6
Mountain:													
Montana.....	714,788	0.6	68.5	654,990	0.1	62.8	6	2,439	407	15	155,776	10,385	14.9
Idaho.....	357,961	0.3	58.7	447,781	0.1	73.5	10	5,910	591	23	194,696	8,465	31.9
Wyoming.....	194,926	0.2	94.5	97,311	(¹)	47.2	1	50	50	6	39,248	6,541	19.0
Colorado.....	715,485	0.6	8.4	8,146,388	1.7	95.8	12	15,913	1,326	88	747,529	8,495	8.8
New Mexico.....	70,715	0.1	12.5	530,666	0.1	93.6	1	2,000	2,000	9	123,540	13,727	21.8
Arizona.....	1,769,734	1.4	41.4	3,237,037	0.7	75.7	4	5,849	1,462	14	186,249	13,304	4.4
Utah.....	440,732	0.3	35.4	993,508	0.2	79.7	10	6,891	689	23	203,937	8,867	16.4
Nevada.....	20,000	(¹)	10.6	175,317	(¹)	93.2	...	...	...	1	500	500	0.3
Pacific:													
Washington.....	2,389,004	1.9	23.2	9,188,431	1.9	89.2	60	164,359	2,739	158	1,660,592	10,510	16.1
Oregon.....	2,257,206	1.8	18.4	11,218,546	2.3	91.6	37	44,490	1,202	163	1,580,962	9,699	12.9
California.....	10,255,685	8.1	12.0	80,512,883	16.7	94.5	164	981,579	5,985	644	9,924,430	15,411	11.6

NA Not available.
¹Less than 0.05 percent.