DAIRY PRODUCT PRICES SURVEY
Annual Validation Worksheet

USDA NASS collects weekly information on sales and prices of dairy products such as cheddar cheese to be published in the Dairy Products Prices Release. The information you provide is important to establish U.S. dairy product prices used in setting minimum class prices under the Federal milk order program. An accurate response to this survey is mandatory and subject to verification by the Agricultural Marketing Service (AMS) under Public Law No. 106-532. This law specifically protects the confidentiality of your report from public disclosure except as directed by the US Secretary of Agriculture or the US Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program.

Please make corrections to name, address and Zip Code, if necessary.

**OFFICE USE: COMPLETED BY OFFICE PRIOR TO APPOINTMENT**

<table>
<thead>
<tr>
<th>Produces more than 1 million pounds</th>
<th>Cheddar Cheese 40</th>
<th>Cheddar Cheese 500</th>
<th>Butter</th>
<th>NFDM</th>
<th>Dry Whey</th>
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**Enumerator Note:** Complete Office Use Boxes for all applicable commodity sections based on above coding.

This worksheet should be completed by a NASS representative with the individual who completes the weekly reports.

1. **Does this operation work with other locations producing or marketing Dairy Products?**
   [Enumerator Note: If yes, complete the Supplement. If no, continue.] ........................................ 2691 □ □

2. **Does this firm sell one million pounds of:**
   a. **Cheddar cheese in 40 pound blocks**, colored between 6 and 8 on the National Cheese Institute color chart, meeting Wisconsin State Brand, USDA Grade A, or better standards?  [Enumerator Note: If yes, complete Section 1a and 1b] .................................................. 2600 □ □
   b. **Cheddar cheese in 500 pound barrels**, white, meeting Wisconsin State Brand, USDA Extra Grade, or better standards?  [Enumerator Note: If yes, complete Section 1a and 1c] ... 2500 □ □
   c. **Salted butter (80% butterfat)**, fresh or storage, in 25 kilogram and 68 pound boxes meeting USDA Grade AA standards?  [Enumerator Note: If yes, complete Section 2] ........................................... 2200 □ □
   d. **Non-fortified, nonfat dry milk** in 25 kilogram bags, 50 pound bags, totes, and tankers meeting USDA Extra Grade or USPH Grade A standards?  [Enumerator Note: If yes, complete Section 3] .......................... 2300 □ □
   e. **Edible non-hygroscopic dry whey** in 25 kilogram bags, 50 pound bags, totes, and tankers meeting USDA Extra Grade standards?  [Enumerator Note: If yes, complete Section 4] .......................... 2400 □ □

3. **If all of the above are checked “No”, please explain:**

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**Enumerator Note:** If all parts of Question 2 are “no”, skip to Section 5. If any are checked “yes” complete all applicable commodity sections.
Section 1a – All Cheddar Cheese Sales

1. When reporting weekly Cheddar Cheese sales data to NASS (insert column heading):
   [Enumerator Note: Insert correct column heading (Based on OFFICE USE BOX), also if Column 1 is “No” ask Column 2]
   
   a. report price as f.o.b. plant if the product is “shipped out” from a plant? ............................... 2601  
      Yes¹  No²  Yes³  No⁴  
   b. report price as f.o.b. storage facility if the product is “shipped out” from a storage facility? ............................... 2602  
      Yes¹  No²  Yes³  No⁴  
   c. report only complete transactions, i.e. cheddar cheese is “shipped out” and title transfer occurs? ............................... 2603  
      Yes¹  No²  Yes³  No⁴  
   d. report only sales of cheddar cheese 4 to 30 days in age? ............................... 2604  
      Yes¹  No²  Yes³  No⁴  
   e. report prices without deduction for brokerage fees paid by the manufacturer? ............................... 2605  
      Yes¹  No²  Yes³  No⁴  
   f. report prices without deduction for clearing charges paid by the manufacturer? ............................... 2606  
      Yes¹  No²  Yes³  No⁴  
   g. include CCC purchases? ............................... 2607  
      Yes¹  No²  Yes³  No⁴  
   h. include sales of products labeled or contracted as sourced from cows not treated with recombinant bovine somatotropin (rBST)? ............................... 2608  
      Yes¹  No²  Yes³  No⁴  
   i. exclude forward pricing sales: sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed? ............................... 2609  
      Yes¹  No²  Yes³  No⁴  
   j. exclude intra-company sales of cheddar cheese? ............................... 2610  
      Yes¹  No²  Yes³  No⁴  
   k. exclude re-sales of purchased cheddar cheese? ............................... 2611  
      Yes¹  No²  Yes³  No⁴  
   l. exclude cheddar cheese certified as organic by a USDA-accredited certifying agent? ............................... 2612  
      Yes¹  No²  Yes³  No⁴  
   m. exclude sales of cheddar cheese produced under faith-based close supervision and marketed at a higher price than the manufacturer’s wholesale market price for the basic commodity (for example, kosher cheddar cheese produced with a rabbi on site who is actively involved in the supervision of the production process)? ............................... 2613  
      Yes¹  No²  Yes³  No⁴  
   n. exclude sales under the Dairy Export Incentive Program (DEIP) or other premium assisted sales (for example: export assistance sales through the Cooperatives Working Together (CWT) program)? ............................... 2614  
      Yes¹  No²  Yes³  No⁴  

2. If any of the above are checked “No”, please explain:

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Section 1b – Cheddar Cheese 40 Pound Block Sales

1. When reporting weekly sales data for Cheddar Cheese in 40 Pound blocks to NASS (insert column heading):

   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is “No” ask Column 2]

<table>
<thead>
<tr>
<th>Did you</th>
<th>Can you</th>
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<tr>
<td>N/A</td>
<td>Yes¹</td>
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</table>

   a. report only cheese colored between 6 and 8 on the National Cheese Institute color chart? .................................................. 2641 ☐ ☐ ☐ ☐

   b. report only cheese meeting Wisconsin State Brand, USDA Grade A, or better standards? .................................................. 2642 ☐ ☐ ☐ ☐

   c. report price reflecting packaging costs for cheese wrapped in a sealed, airtight package in corrugated or solid fiberboard container with a reinforcing inner liner or sleeve (excluding all other packaging costs from the reported price)? .................................................. 2643 ☐ ☐ ☐ ☐

   d. exclude all cheese that will be aged? .................................................. 2644 ☐ ☐ ☐ ☐

2. If any of the above are checked “No”, please explain:

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Section 1c – Cheddar Cheese 500 Pound Barrel Sales

1. When reporting weekly sales data for Cheddar Cheese in 500 Pound barrels to NASS (insert column heading):

   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is “No” ask Column 2]

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<th>Did you</th>
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<td>N/A</td>
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   a. report only white cheese? .................................................. 2501 ☐ ☐ ☐ ☐

   b. report only cheese meeting Wisconsin State Brand, USDA Grade A, or better standards? .................................................. 2502 ☐ ☐ ☐ ☐

   c. report the moisture content of the cheddar cheese? .................................................. 2503 ☐ ☐ ☐ ☐

   d. exclude all packaging costs from reported price? .................................................. 2504 ☐ ☐ ☐ ☐

   e. exclude all cheese with a moisture content greater than 37.7%? .................................................. 2505 ☐ ☐ ☐ ☐

2. If any of the above are checked “No”, please explain:

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2. If any of the above are checked “No”, please explain:

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### Section 3 – Nonfat Dry Milk Sales

1. When reporting weekly Nonfat Dry Milk sales data to NASS (insert column heading):  
   [Enumerator Note: Insert correct column heading [Based on OFFICE USE BOX], also if Column 1 is "No" ask Column 2]

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2. If any of the above are checked “No”, please explain:

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### Section 4 – Dry Whey Sales

1. **When reporting weekly Dry Whey sales data to NASS**
   (insert column heading):
   
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX – Page 1}, also if Column 1 is “No” ask Column 2]

   a. report only **edible non-hygroscopic dry whey** in 25 kilogram bags, 50 pound bags, totes, and tankers? ............................. 2401
   
   b. report only dry whey meeting **USDA Extra Grade** standards? ............................. 2402
   
   c. report price as **f.o.b. plant** if the product is “shipped out” from a plant? ............................. 2403
   
   d. report price as **f.o.b. storage facility** if the product is “shipped out” from the storage facility? ............................. 2404
   
   e. report only **complete transactions**, i.e. dry whey is “shipped out” and title transfer occurs? ............................. 2405
   
   f. report prices without deduction for **brokerage fees** paid by the manufacturer? ............................. 2406
   
   g. report prices without deduction for **clearing charges** paid by the manufacturer? ............................. 2407
   
   h. include sales of products labeled or contracted as sourced from cows not treated with **recombinant bovine somatotropin (rBST)**? ............................. 2408
   
   i. exclude **forward pricing sales**: sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed? ............................. 2409
   
   j. exclude **intra-company** sales of dry whey? ............................. 2410
   
   k. exclude **re-sales** of purchased dry whey? ............................. 2411
   
   l. exclude dry whey **certified as organic** by a USDA-accredited certifying agent? ............................. 2412
   
   m. exclude sales of dry whey produced **under faith-based close supervision and marketed** at a higher price than the manufacturer’s wholesale market price for the basic commodity (for example, kosher dry whey produced with a rabbi on site who is actively involved in the supervision of the production process)? ............................. 2413
   
   n. exclude **premium assisted** sales (for example: seller receives additional monetary value above sale price from a third party (i.e. government or private entity) for the export of dairy products based on criteria defined by the third party)? ............................. 2414
   
   o. exclude all sales of dry whey more than **180 days old**? ............................. 2415
   
   p. exclude all **Grade A** dry whey? ............................. 2416

2. If any of the above are checked “No”, please explain:

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Section 5 – Other Information

1. **Does another firm report any Dairy Products Price data for this operation?**
   
   If yes, who and what products? [Enumerator Note: If no, skip to Question 2].
   
   __________________________________________________________________________

   a. If yes, does this plant have production sales not included in data submitted through your reporting firm (i.e. cheese is reported through another firm but your plant also makes and sells dry whey OR your plant has additional walk-in cash sales outside the information reported by the firm listed?).

2. **Does this operation make day-to-day marketing decisions for more than one plant?**
   
   If yes, please identify all plants, in the Multiple Plant List (page 8), to be included with this firm’s information before continuing to Question 3. If no, (and the supplement was completed), please determine the location and contact information to complete the required Annual Validation.

3. **Do you understand the instructions and requirements of the Dairy Product Prices program?**

4. **Do you need any additional explanation of any definition, question, or issues discussed in the Annual Validation Worksheet?**
   
   If yes, review all sections the respondent would like additional clarification.

5. **Who is the primary contact at your operation for completing the Dairy Products Prices surveys?**

   Name: __________________________________________  Position: ______________________________

   Telephone: (____) __________________________  Email: ______________________________________

6. **Who is the secondary contact at your operation for completing the Dairy Products Prices survey?**

   Name: __________________________________________  Position: ______________________________

   Telephone: (____) __________________________  Email: ______________________________________
Multiple Plants List Table: [Enumerator Note: List Plant Name, Address, Telephone, and Dairy Products produced for all company locations.]

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<th>ST ID</th>
<th>Line POID</th>
<th>PP</th>
<th>Plant Name</th>
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General Survey Comments:

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OFFICE USE

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<th>Butter</th>
<th>NFDM</th>
<th>Dry Whey</th>
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<td>0500</td>
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Respondent Name: ______________________ Phone: ______________________

Date: __ __ __ __ __

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0020. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.