



**United States Department of Agriculture
National Agricultural Statistics Service
2014 Census of Horticultural Specialties – Maryland**



Northeastern Region – Maryland Field Office
50 Harry S. Truman Pkwy Ste 210, Annapolis, MD 21401
(410) 841-5740 · (410) 841-5755 FAX · www.nass.usda.gov/md

Horticultural Specialties Highlights

The 2014 Census of Horticultural Specialties provides detailed production and sales data for floriculture, nursery, and other specialty products. This special study is part of the larger census of agriculture program. All operations that reported producing and selling \$10,000 or more of horticultural specialty products were included in the 2014 Census of Horticultural Specialties.

In 2014, the United States had 23,221 horticultural operations that produced and sold \$13.8 billion in floriculture, nursery, and other horticultural specialty products. Maryland had 313 horticultural operations that sold \$226.0 million in horticultural products in 2014, compared to 368 horticultural operations that sold \$225.0 million in horticultural products in 2009. Horticulture producers in Maryland had \$158.6 million in total production expenses in 2014. Hired labor expenses in Maryland accounted for 38 percent of the total production expenses. Of the 3,433 hired workers in Maryland, 1,332 worked less than 150 days compared to 2,101 who worked 150 days or more.

U.S. Highlights: 2014 and 2009

Item	2014	2009	Percent change
All horticultural specialty cropsoperations	23,221	21,585	7.6
.....sales (\$1,000)	13,789,048	11,687,323	18.0
Floricultureoperations	12,415	12,009	3.4
.....sales (\$1,000)	5,879,685	5,018,449	17.2
Bedding/garden plantsoperations	9,709	9,604	1.1
.....sales (\$1,000)	3,512,384	3,149,701	11.5
Annual bedding/garden plantsoperations	7,964	7,989	-0.3
.....sales (\$1,000)	2,567,534	2,305,913	11.3
Potted herbaceous perennial plantsoperations	6,291	6,416	-1.9
.....sales (\$1,000)	944,850	843,788	12.0
Potted flowering plants for indoor or patio useoperations	4,059	4,043	0.4
.....sales (\$1,000)	1,084,274	871,474	24.4
Foliage plants for indoor or patio useoperations	2,644	2,728	-3.1
.....sales (\$1,000)	721,889	509,873	41.6
Cut flowers and cut lei flowersoperations	1,998	1,703	17.3
.....sales (\$1,000)	462,098	403,254	14.6
Cut cultivated greensoperations	728	634	14.8
.....sales (\$1,000)	99,040	84,148	17.7
Nursery stock soldoperations	8,226	8,441	-2.5
.....sales (\$1,000)	4,266,631	3,850,363	10.8
Propagative horticultural materials, bareroot and unfinished plantsoperations	1,067	1,178	-9.4
.....sales (\$1,000)	695,126	601,657	15.5
Sod, sprigs, or plugs soldoperations	1,289	1,403	-8.1
.....sales (\$1,000)	1,138,465	876,847	29.8
Dried bulbs, corms, rhizomes, and tubersoperations	204	223	-8.5
.....sales (\$1,000)	74,014	48,512	52.6
Food crops grown under protectionoperations	2,521	1,476	70.8
.....sales (\$1,000)	796,664	553,270	44.0
Transplants for commercial vegetable and strawberry productionoperations	693	502	38.0
.....sales (\$1,000)	371,817	330,647	12.5
Vegetable seedsoperations	385	340	13.2
.....sales (\$1,000)	135,122	89,031	51.8
Flower seedsoperations	169	141	19.9
.....sales (\$1,000)	31,607	30,825	2.5
Otheroperations	3,902	3,274	19.2
.....sales (\$1,000)	399,918	287,722	39.0
Aquatic plantsoperations	345	375	-8.0
.....sales (\$1,000)	20,205	26,000	-22.3
Cut Christmas trees soldoperations	3,352	2,699	24.2
.....sales (\$1,000)	366,632	249,821	46.8
Short rotation woody crops soldoperations	49	23	113.0
.....sales (\$1,000)	1,845	2,173	-15.1
Tobacco transplantsoperations	183	189	-3.2
.....sales (\$1,000)	11,236	9,728	15.5

Value of Horticultural Specialty Crops Sold: 2014

Item	All sales		Wholesale sales		Retail sales	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
All horticultural specialty crops						
United States	23,221	13,789,048	14,885	11,859,976	14,710	1,929,073
Maryland	313	225,968	192	207,368	206	18,600
Annual bedding/garden plants						
United States	7,964	2,567,534	3,367	2,044,090	6,197	523,444
Maryland	132	62,076	62	57,180	87	4,896
Potted herbaceous perennial plants						
United States	6,291	944,850	2,710	794,915	4,805	149,936
Maryland	85	24,462	41	23,390	52	1,072
Potted flowering plants for indoor or patio use						
United States	4,059	1,084,274	2,010	993,437	2,891	90,837
Maryland	57	4,862	30	4,177	36	685
Foliage plants for indoor or patio use						
United States	2,644	721,889	1,386	702,029	1,591	19,860
Maryland	23	436	9	219	16	217
Cut flowers and cut lei flowers						
United States	1,998	462,098	974	417,108	1,350	44,990
Maryland	39	1,155	15	572	34	582
Cut cultivated greens						
United States	728	99,040	494	95,640	315	3,400
Maryland	9	24	3	(D)	7	(D)
Nursery stock sold						
United States	8,226	4,266,631	(NA)	3,834,953	(NA)	431,678
Maryland	95	96,068	(NA)	(NA)	(NA)	(NA)
Propagative horticultural materials, bareroot and unfinished plants						
United States	1,067	695,126	832	670,651	303	24,475
Maryland	16	10,457	15	(D)	3	(D)
Sod, sprigs, or plugs sold						
United States	1,289	1,138,465	(NA)	858,280	(NA)	280,185
Maryland	20	19,110	(NA)	15,713	(NA)	3,396
Dried bulbs, corms, rhizomes, and tubers						
United States	204	74,014	(NA)	64,800	(NA)	9,214
Maryland	4	7	(NA)	(D)	(NA)	(D)
Food crops grown under protection						
United States	2,521	796,664	(NA)	606,025	(NA)	190,639
Maryland	28	3,001	(NA)	2,537	(NA)	463
Transplants for commercial vegetable and strawberry production						
United States	693	371,817	(NA)	339,123	(NA)	32,694
Maryland	18	155	(NA)	(D)	(NA)	(D)
Vegetable seeds						
United States	385	135,122	(NA)	117,848	(NA)	17,274
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Flower seeds						
United States	169	31,607	(NA)	28,665	(NA)	2,942
Maryland	1	(D)	(NA)	(D)	(NA)	-
Aquatic plants						
United States	345	20,205	(NA)	17,324	(NA)	2,881
Maryland	8	1,158	(NA)	(D)	(NA)	(D)
Cut Christmas trees sold						
United States	3,352	366,632	1,563	269,996	2,550	96,636
Maryland	63	2,975	19	292	56	2,683
Short rotation woody crops sold						
United States	49	1,845	(NA)	1,289	(NA)	557
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tobacco transplants						
United States	183	11,236	(NA)	3,806	(NA)	7,429
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosing data for individual operations.
 (NA) Not available.
 - Represents zero.

Annual Bedding/Garden Plants Sold: 2014

Item	Value (\$1,000)	Flats		All pots		Hanging baskets	
		Number sold	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)
Annual bedding/garden plants sold, total							
United States	2,567,534	86,888,069	887,223	597,844	1,250,728	49,235	429,584
Maryland	62,076	1,408,428	(D)	25,766	(D)	1,022	9,616
Flowering and foliar annuals							
United States	2,160,001	73,832,363	733,604	478,746	1,004,914	48,056	421,484
Maryland	52,661	(D)	(D)	23,682	33,283	(D)	(D)
Begonias							
United States	133,349	6,638,687	63,048	30,331	48,635	2,727	21,666
Maryland	3,945	76,192	825	2,547	2,779	44	341
Combination planter/color bowl							
United States	81,344	229,498	3,749	3,381	42,819	2,745	34,776
Maryland	466	(D)	(D)	13	(D)	22	292
Geraniums (from vegetative cuttings)							
United States	223,954	839,222	9,445	54,263	165,076	5,245	49,433
Maryland	2,618	6,767	81	544	1,439	126	1,099
Impatiens, New Guinea							
United States	99,950	962,816	10,802	25,475	60,050	3,437	29,098
Maryland	3,384	33,356	345	962	2,310	88	729
Impatiens, other (<i>I. wallerana</i>)							
United States	114,829	7,725,731	71,989	15,744	23,419	3,040	19,421
Maryland	1,021	46,412	500	204	237	41	284
Marigolds							
United States	82,362	6,664,247	60,607	16,026	20,650	175	1,105
Maryland	1,063	57,453	640	396	(D)	(D)	(D)
Pansies (<i>Violas</i>)							
United States	186,024	12,146,484	114,122	45,264	61,058	1,688	10,845
Maryland	7,468	169,497	1,833	5,465	5,334	44	300
Petunias							
United States	262,959	11,722,441	114,237	38,950	79,781	8,316	68,941
Maryland	4,714	222,425	1,916	1,095	1,794	123	1,004
Other flowering and foliar annuals ¹							
United States	611,592	15,066,720	160,287	153,112	321,402	14,216	129,904
Maryland	21,453	267,548	2,026	9,300	14,706	412	4,721
Vegetable-type bedding plants ²							
United States	407,533	13,055,706	153,619	119,098	245,814	1,180	8,100
Maryland	9,415	(D)	(D)	2,084	(D)	(D)	(D)

¹ Excludes vegetable-type bedding plants, Ageratum, Alyssum-sweet (*Lobularia*), Angelonia, Caladium, Calendula, Calibrachoa, Canna, Celosia, Cleome, Coleus, Cosmos, Dahlia, Dianthus, Dusty Miller, flowering cabbage or kale (*Brassica*), Fuchsia, Gazania, Geraniums (from seeds and plug seedlings), Gerbera Daisy, Gomphrena, Lisianthus, Lobelia, Millet (ornamental), Nasturtium, Nicotiana, Osteospermum, Pentas, peppers - ornamental, Poppy (annual), Portulaca, Ranunculus, Rudbeckia, Salvia (annual), Scaevola, Snapdragon, *Thunbergia* (Black-eyed Susan vine), Verbena, Vinca (*Catharanthus roseus*) and Zinnia.

² Excludes flowering and foliar plants.

(D) Withheld to avoid disclosing data for individual operations.

Nursery Stock Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Nursery stock sold, total			
United States	8,226	(NA)	4,266,631
Maryland	95	(NA)	96,068
Deciduous shade trees			
United States	3,652	21,126,281	561,870
Maryland	54	420,933	11,774
Deciduous flowering trees			
United States	3,450	21,565,156	373,701
Maryland	52	238,708	8,159
Broadleaf evergreens			
United States	3,891	89,534,915	807,216
Maryland	59	1,557,600	35,256
Coniferous evergreens			
United States	4,145	60,280,052	568,413
Maryland	67	719,749	19,157
Deciduous shrubs			
United States	3,636	98,752,780	676,674
Maryland	47	1,154,930	13,808
Fruit and nut plants			
United States	1,853	138,974,392	754,708
Maryland	5	(D)	(D)
Ornamental grasses			
United States	2,175	49,313,614	158,061
Maryland	24	1,758,461	5,884
Bareroot herbaceous perennials			
United States	255	7,850,190	17,847
Maryland	2	(D)	(D)
Cacti and succulents			
United States	396	10,464,190	40,909
Maryland	1	(D)	(D)
Other woody ornamentals and vines			
United States	1,492	44,992,818	154,874
Maryland	13	(D)	1,563
Landscaping palms			
United States	1,051	6,093,570	152,358
Maryland	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Top Potted Herbaceous Perennial Plants Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Potted herbaceous perennial plants sold, total			
United States	6,291	276,674	944,850
Maryland	85	6,695	24,462
Chrysanthemums			
United States	2,921	73,854	202,575
Maryland	44	1,534	5,886
Coral Bells (<i>Heuchera</i>)			
United States	1,600	3,128	15,149
Maryland	21	194	950
Coreopsis			
United States	1,559	3,958	14,038
Maryland	20	132	455
Daylilies			
United States	2,085	7,103	28,517
Maryland	21	193	761
Dianthus			
United States	1,195	4,434	15,170
Maryland	15	53	185
Ferns (hardy/garden)			
United States	1,108	5,298	20,389
Maryland	19	343	1,237
Hostas			
United States	3,391	14,127	58,375
Maryland	43	201	1,073
Salvia (perennial)			
United States	1,315	4,216	16,695
Maryland	13	110	397
Sedum			
United States	1,356	4,659	15,031
Maryland	15	161	454
Other herbaceous perennial plants ¹			
United States	2,672	122,420	421,069
Maryland	44	2,645	8,978

¹ Excludes Achillea, Asclepias, Astilbe, Bleeding Heart, Campanula, Clematis (non-climbing), Columbine, *Delphinium* (Larkspur), *Digitalis* (Foxglove), *Echinacea* (Purple Coneflower), *Echinacea* (other), Gaillardia, Hibiscus, Iris, Lavender, *Leucantherum* (Shasta Daisy), Lobelia, Lupine, *Papaver* (Poppy), Penstemon, Peonies, *Perovskia* (Russian Sage), Phlox, Physostegia, Platycodon, Rudbeckia, Scabiosa, Verbascum, and Veronica.

Top Potted Flowering Plants for Indoor or Patio Use Sold: 2014

Item	Operations	All pots sold	Value (\$1,000)
Flowering plants for indoor or patio use sold, total			
United States	4,059	221,336,583	1,084,274
Maryland	57	850,580	4,862
Chrysanthemums, florist			
United States	570	13,688,060	50,914
Maryland	5	6,670	25
Hibiscus, potted			
United States	336	6,593,165	34,335
Maryland	4	(D)	6
Hydrangea			
United States	427	4,531,797	30,103
Maryland	6	21,191	206
Lilies, Easter			
United States	714	7,700,593	36,994
Maryland	13	32,889	216
Orchids, other			
United States	324	11,675,154	98,365
Maryland	6	10,676	121
Orchids, Phalaenopsis			
United States	312	21,619,655	186,394
Maryland	5	4,080	56
Poinsettias			
United States	1,527	50,445,385	240,937
Maryland	24	582,810	3,190
Roses, florist potted			
United States	426	9,469,995	36,352
Maryland	3	(D)	(D)
Other potted flowering plants ¹			
United States	671	30,238,988	135,789
Maryland	8	23,921	93
Other potted spring flowering bulbs ²			
United States	258	10,729,540	36,697
Maryland	3	17,330	58

¹ Excludes potted spring flowering bulbs, African Violets, Alstroemeria, Anthurium, Azaleas - finished florist, Begonias, Bromeliad, Cape Primrose (*Streptocarpus*), Cineraria, combination planters, Cyclamens, Exacum, Gardenias, Gerbera Daisies, Gloxinias, Kalanchoes, Lilies - other, Orchids - Dendrobium, Orchids - Oncidiinae, Primula, Regal Pelargonium, Sunflowers, and Zygocactus (*Schlumbergera*).

² Excludes potted flowering plants, Crocus, Daffodils (*Narcissus*), Hyacinth, and Tulips.

(D) Withheld to avoid disclosing data for individual operations.

Sod, Sprigs, and Plugs Sold: 2014

Geographic area	Area used for production		Area harvested		Value (\$1,000)
	Operations	Acres	Operations	Acres	
United States	1,292	320,566	1,289	195,497	1,138,465
Maryland	20	4,859	20	2,723	19,110

Food Crops Grown Under Protection and Sold: 2014

Item	Operations	Area under protection (1,000 sq ft)	Total production (cwt)	Value (\$1,000)
Food crops grown under protection and sold, total				
United States	2,521	93,303	5,219,313	796,664
Maryland	28	310	17,975	3,001
Cucumbers				
United States	733	10,997	726,205	77,650
Maryland	10	12	444	125
Herbs, cut fresh				
United States	524	13,854	355,210	70,929
Maryland	7	22	202	24
Lettuce, all				
United States	763	4,330	219,303	55,547
Maryland	10	15	398	46
Peppers, all (excluding ornamentals)				
United States	534	3,522	77,019	5,996
Maryland	9	10	734	26
Strawberries				
United States	130	623	7,055	918
Maryland	4	(D)	(D)	8
Tomatoes				
United States	1,889	42,597	1,925,297	401,133
Maryland	26	241	15,948	2,751
Other food crops grown under protection and sold				
United States	851	17,380	1,909,224	184,491
Maryland	5	(D)	(D)	19

(D) Withheld to avoid disclosing data for individual operations.

Top Foliage Plants for Indoor or Patio Use Sold: 2014

Item	Total		All pots		Hanging baskets	
	Operations	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold	Value (\$1,000)
Foliage plants for indoor or patio use sold, total						
United States	2,644	721,889	191,502	647,483	11,515,012	74,406
Maryland	23	436	71	411	(D)	25
Aglaonema						
United States	96	19,421	3,435	(D)	(D)	(D)
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cacti and succulents						
United States	580	105,409	34,396	101,485	336,312	3,923
Maryland	5	16	2	16	(NA)	(NA)
Combination planters (dish gardens, terrariums, etc.)						
United States	183	28,189	5,957	24,513	453,674	3,676
Maryland	1	(D)	(D)	(D)	(NA)	(NA)
Dracaena						
United States	716	43,337	13,453	43,298	2,824	39
Maryland	6	15	(D)	(D)	(D)	(D)
Ferns (tropical ferns potted)						
United States	1,004	57,363	10,814	36,402	3,176,003	20,961
Maryland	4	7	(D)	(D)	170	(D)
Ficus						
United States	218	20,912	3,430	(D)	17,292	(D)
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hedera (Ivy)						
United States	391	16,481	8,496	14,547	439,517	1,934
Maryland	5	3	3	3	(NA)	(NA)
Palms						
United States	276	74,242	15,028	(D)	(D)	(D)
Maryland	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Spathiphyllum						
United States	184	46,628	12,298	(D)	(D)	(D)
Maryland	1	(D)	(D)	(D)	(NA)	(NA)
Other foliage plants for indoor or patio use ¹						
United States	1,047	159,496	36,478	122,732	5,660,784	36,764
Maryland	10	374	49	(D)	(D)	(D)

¹ Excludes Anthurium, Bromeliad, Croton, Dieffenbachia, Epipremnum (Pothos), Maranta (Calathea), Philodendron, Schefflera, and Syngonium (Nephtytis).

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Propagative Horticultural Materials, Bareroot and Unfinished Plants Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Propagative horticultural materials, bareroot and unfinished plants sold, total			
United States	1,067	1,878,473,634	695,126
Maryland	16	19,631,010	10,457
Liners sold, total			
United States	565	590,042,690	283,661
Maryland	6	3,153,500	1,708
Cuttings sold, total			
United States	235	286,886,844	76,139
Maryland	2	(D)	(D)
Plug seedlings sold, total			
United States	344	881,518,812	257,890
Maryland	6	(D)	(D)
Tissue cultured plantlets sold, total			
United States	77	98,751,853	54,157
Maryland	2	(D)	(D)
Unfinished plants sold, total			
United States	79	21,273,435	23,278
Maryland	1	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

Top Cut Flowers and Cut Lei Flowers Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Cut flowers and cut lei flowers sold, total			
United States	1,998	(X)	462,098
Maryland	39	(X)	1,155
Chrysanthemums, pompon (bunches)			
United States	80	7,998	13,471
Maryland	(NA)	(NA)	(NA)
Gerbera Daisies (stems)			
United States	118	110,095	35,231
Maryland	1	(D)	(D)
Gladioli (spikes)			
United States	331	87,459	25,140
Maryland	3	(D)	(D)
Iris (stems)			
United States	189	49,442	13,863
Maryland	2	(D)	(D)
Lilies, Asiatic (stems)			
United States	303	38,317	25,062
Maryland	6	3	10
Lilies, Oriental (stems)			
United States	266	39,695	38,287
Maryland	7	9	30
Roses, hybrid tea (stems)			
United States	66	29,802	14,497
Maryland	(NA)	(NA)	(NA)
Sunflowers (stems)			
United States	663	28,298	13,747
Maryland	17	180	136
Tulips (stems)			
United States	262	174,689	65,330
Maryland	2	(D)	(D)
Other cut flowers ¹			
United States	778	(X)	79,076
Maryland	12	(X)	(D)

¹ Excludes cut lei flowers, Alstroemeria, Anemone, Anthurium, Aster, Bird of Paradise (*Strelitzia*), Calla Lilies, Campanula, Carnations - miniature, Carnations - standard, Celosia, Chrysanthemums - other, Cosmos, Daffodils (*Narcissus*), Dahlia, *Delphinium* (Larkspur), Dianthus (other than carnations), dried flowers, flowering cabbage or kale (*Brassica*), Freesia, Ginger and Heliconia, Ginger - pink, Ginger - red, Ginger - other, Godetia, Gypsophila, Heather, Heliconia, Hydrangea, Ilex, Leptospermum, Liatris, Lilies - other, Limonium, Lisianthus, Marguerite Daisies, Matricaria, Orchids - Cattleya, Orchids - Cymbidium, Orchids - Dendrobium, Orchids - Oncidiinae, Orchids - Phalaenopsis, Orchids - Vandaceous, Orchids - other, Peony, Protea, Roses - garden, Roses - spray type, Roses - Sweetheart, Snapdragons, Solidago, Statice, Stephanotis, Stock, Trachelium, Waxflower, and Zinnia.

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

(X) Not applicable.

Transplants for Commercial Vegetable and Strawberry Production Sold: 2014

Item	Total operations	Area used for production				Value (\$1,000)
		Under protection		In the open		
		Operations	1,000 sq ft	Operations	Acres	
Total transplants for commercial vegetable and strawberry production sold						
United States	693	543	31,582	242	6,982	371,817
Maryland	18	16	28	2	(D)	155
Broccoli, cabbage, cauliflower, and other crucifers						
United States	383	310	5,897	108	281	47,338
Maryland	2	2	(D)	-	-	(D)
Greens (collard, turnip, kale, etc.)						
United States	190	144	956	87	147	10,617
Maryland	1	1	(D)	-	-	(D)
Peppers, all (excluding ornamentals)						
United States	401	347	7,465	93	112	24,539
Maryland	15	15	10	-	-	44
Strawberries for commercial production						
United States	131	93	506	63	5,285	166,192
Maryland	2	-	-	2	(D)	(D)
Tomatoes						
United States	489	429	10,649	107	144	57,840
Maryland	15	15	10	-	-	43
Other transplants for commercial production						
United States	258	215	6,110	71	1,014	65,292
Maryland	15	15	(D)	-	-	4

(D) Withheld to avoid disclosing data for individual operations.
- Represents zero.

Top Horticultural Production Expenses and Number of Hired Workers: 2014

Item	United States	Maryland
HORTICULTURAL PRODUCTION EXPENSES		
All horticultural production expenses	23,221	313
\$1,000	10,997,042	158,618
Seeds, plants, vines, trees, etc. purchased	20,114	279
\$1,000	1,789,013	25,338
Containers purchased	14,692	192
\$1,000	573,656	9,180
Hired labor expenses, all	17,086	234
\$1,000	4,086,606	59,744
Gasoline, fuels, and oils purchased	22,207	305
\$1,000	562,895	9,604
All other production expenses ¹	11,517	150
\$1,000	542,804	8,311
GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR		
Hired workers	17,086	234
workers	274,759	3,433

¹ Includes customwork, storage and warehousing, insurance premiums, etc. Excludes potting soils and growing media, fertilizer, lime, and soil conditioner, chemicals, contract labor, utilities, repairs, supplies, and maintenance costs, rent and lease expenses, interest paid on all debt, property taxes paid in 2014, marketing expenses, and packaging expenses.

Value of Horticultural Specialty Crops Sold by Marketing Channels: 2014

Item	United States	Maryland
Consumers (direct sales) operations value (\$1,000)	15,406 2,119,414	216 17,947
Retail florists operations value (\$1,000)	2,907 200,932	53 2,834
Retail garden centers/nurseries, excluding mass marketers operations value (\$1,000)	7,605 2,360,602	105 70,455
Supermarkets/grocers operations value (\$1,000)	3,025 1,047,659	32 3,787
Other mass marketers operations value (\$1,000)	2,668 2,884,785	44 25,293
Interiorscapers operations value (\$1,000)	1,523 65,702	33 314
Landscape contractors operations value (\$1,000)	8,096 1,948,110	138 60,959
Wholesale florists operations value (\$1,000)	2,631 538,711	51 10,418
Landscape redistribution yards operations value (\$1,000)	3,029 673,231	62 25,633
Non-profit groups (fund raisers) operations value (\$1,000)	3,255 92,316	53 575
Other marketing channels operations value (\$1,000)	4,518 1,857,424	55 7,753

Land Area Used for Horticultural Production: 2014

Geographic area	Greenhouses		Shade structure area		Natural shade area		Area in the open	
	Operations	Area (1,000 sq ft)	Operations	Area (1,000 sq ft)	Operations	Acres	Operations	Acres
United States	14,593	894,907	4,058	429,708	1,804	5,404	12,927	497,339
Maryland	216	9,788	41	571	20	26	198	14,063

Horticultural Specialty Operations and Sales by Legal Status for Tax Purposes: 2014

Geographic area	Total		Family or individual		Partnership		Corporation		Other - cooperative, estate or trust, institutional, etc.	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
United States	23,221	13,789,048	12,193	1,968,588	1,873	1,140,653	8,736	10,541,841	419	137,966
Maryland	313	225,968	171	44,144	23	(D)	116	144,544	3	(D)

(D) Withheld to avoid disclosing data for individual operations.