



**United States Department of Agriculture
National Agricultural Statistics Service
2014 Census of Horticultural Specialties – Ohio**



Great Lakes Region – Ohio Field Office
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Horticultural Specialties Highlights

The 2014 Census of Horticultural Specialties provides detailed production and sales data for floriculture, nursery, and other specialty products. This special study is part of the larger census of agriculture program. All operations that reported producing and selling \$10,000 or more of horticultural specialty products were included in the 2014 Census of Horticultural Specialties.

In 2014, the United States had 23,221 horticultural operations that produced and sold \$13.8 billion in floriculture, nursery, and other horticultural specialty products. Ohio had 778 horticultural operations that sold \$392.1 million in horticultural products in 2014, compared to 784 horticultural operations that sold \$351.2 million in horticultural products in 2009. Horticulture producers in Ohio had \$360.4 million in total production expenses in 2014. Hired labor expenses in Ohio accounted for 32 percent of the total production expenses. Of the 9,253 hired workers in Ohio, 5,162 worked less than 150 days compared to 4,091 who worked 150 days or more.

U.S. Highlights: 2014 and 2009

Item	2014	2009	Percent change
All horticultural specialty cropsoperations	23,221	21,585	7.6
.....sales (\$1,000)	13,789,048	11,687,323	18.0
Floricultureoperations	12,415	12,009	3.4
.....sales (\$1,000)	5,879,685	5,018,449	17.2
Bedding/garden plantsoperations	9,709	9,604	1.1
.....sales (\$1,000)	3,512,384	3,149,701	11.5
Annual bedding/garden plantsoperations	7,964	7,989	-0.3
.....sales (\$1,000)	2,567,534	2,305,913	11.3
Potted herbaceous perennial plantsoperations	6,291	6,416	-1.9
.....sales (\$1,000)	944,850	843,788	12.0
Potted flowering plants for indoor or patio useoperations	4,059	4,043	0.4
.....sales (\$1,000)	1,084,274	871,474	24.4
Foliage plants for indoor or patio useoperations	2,644	2,728	-3.1
.....sales (\$1,000)	721,889	509,873	41.6
Cut flowers and cut lei flowersoperations	1,998	1,703	17.3
.....sales (\$1,000)	462,098	403,254	14.6
Cut cultivated greensoperations	728	634	14.8
.....sales (\$1,000)	99,040	84,148	17.7
Nursery stock soldoperations	8,226	8,441	-2.5
.....sales (\$1,000)	4,266,631	3,850,363	10.8
Propagative horticultural materials, bareroot and unfinished plantsoperations	1,067	1,178	-9.4
.....sales (\$1,000)	695,126	601,657	15.5
Sod, sprigs, or plugs soldoperations	1,289	1,403	-8.1
.....sales (\$1,000)	1,138,465	876,847	29.8
Dried bulbs, corms, rhizomes, and tubersoperations	204	223	-8.5
.....sales (\$1,000)	74,014	48,512	52.6
Food crops grown under protectionoperations	2,521	1,476	70.8
.....sales (\$1,000)	796,664	553,270	44.0
Transplants for commercial vegetable and strawberry productionoperations	693	502	38.0
.....sales (\$1,000)	371,817	330,647	12.5
Vegetable seedsoperations	385	340	13.2
.....sales (\$1,000)	135,122	89,031	51.8
Flower seedsoperations	169	141	19.9
.....sales (\$1,000)	31,607	30,825	2.5
Otheroperations	3,902	3,274	19.2
.....sales (\$1,000)	399,918	287,722	39.0
Aquatic plantsoperations	345	375	-8.0
.....sales (\$1,000)	20,205	26,000	-22.3
Cut Christmas trees soldoperations	3,352	2,699	24.2
.....sales (\$1,000)	366,632	249,821	46.8
Short rotation woody crops soldoperations	49	23	113.0
.....sales (\$1,000)	1,845	2,173	-15.1
Tobacco transplantsoperations	183	189	-3.2
.....sales (\$1,000)	11,236	9,728	15.5

Value of Horticultural Specialty Crops Sold: 2014

Item	All sales		Wholesale sales		Retail sales	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
All horticultural specialty crops						
United States	23,221	13,789,048	14,885	11,859,976	14,710	1,929,073
Ohio	778	392,065	461	313,029	615	79,036
Annual bedding/garden plants						
United States	7,964	2,567,534	3,367	2,044,090	6,197	523,444
Ohio	425	98,096	197	59,417	349	38,679
Potted herbaceous perennial plants						
United States	6,291	944,850	2,710	794,915	4,805	149,936
Ohio	315	53,877	144	41,487	256	12,391
Potted flowering plants for indoor or patio use						
United States	4,059	1,084,274	2,010	993,437	2,891	90,837
Ohio	180	62,105	85	58,587	148	3,517
Foliage plants for indoor or patio use						
United States	2,644	721,889	1,386	702,029	1,591	19,860
Ohio	121	7,883	50	7,295	84	588
Cut flowers and cut lei flowers						
United States	1,998	462,098	974	417,108	1,350	44,990
Ohio	41	1,376	12	(D)	34	(D)
Cut cultivated greens						
United States	728	99,040	494	95,640	315	3,400
Ohio	17	58	7	27	12	31
Nursery stock sold						
United States	8,226	4,266,631	(NA)	3,834,953	(NA)	431,678
Ohio	302	133,773	(NA)	(NA)	(NA)	(NA)
Propagative horticultural materials, bareroot and unfinished plants						
United States	1,067	695,126	832	670,651	303	24,475
Ohio	33	11,810	25	11,618	10	191
Sod, sprigs, or plugs sold						
United States	1,289	1,138,465	(NA)	858,280	(NA)	280,185
Ohio	26	9,187	(NA)	5,794	(NA)	3,393
Dried bulbs, corms, rhizomes, and tubers						
United States	204	74,014	(NA)	64,800	(NA)	9,214
Ohio	2	(D)	(NA)	(D)	(NA)	(D)
Food crops grown under protection						
United States	2,521	796,664	(NA)	606,025	(NA)	190,639
Ohio	92	5,125	(NA)	4,482	(NA)	644
Transplants for commercial vegetable and strawberry production						
United States	693	371,817	(NA)	339,123	(NA)	32,694
Ohio	28	660	(NA)	476	(NA)	184
Vegetable seeds						
United States	385	135,122	(NA)	117,848	(NA)	17,274
Ohio	4	34	(NA)	(D)	(NA)	(D)
Flower seeds						
United States	169	31,607	(NA)	28,665	(NA)	2,942
Ohio	2	(D)	(NA)	(D)	(NA)	(D)
Aquatic plants						
United States	345	20,205	(NA)	17,324	(NA)	2,881
Ohio	25	570	(NA)	109	(NA)	460
Cut Christmas trees sold						
United States	3,352	366,632	1,563	269,996	2,550	96,636
Ohio	129	7,122	35	2,829	117	4,293
Short rotation woody crops sold						
United States	49	1,845	(NA)	1,289	(NA)	557
Ohio	13	98	(NA)	-	(NA)	98
Tobacco transplants						
United States	183	11,236	(NA)	3,806	(NA)	7,429
Ohio	2	(D)	(NA)	(D)	(NA)	(D)

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

- Represents zero.

Annual Bedding/Garden Plants Sold: 2014

Item	Value (\$1,000)	Flats		All pots		Hanging baskets	
		Number sold	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)
Annual bedding/garden plants sold, total							
United States	2,567,534	86,888,069	887,223	597,844	1,250,728	49,235	429,584
Ohio	98,096	3,465,492	32,501	14,220	38,231	2,836	27,365
Flowering and foliar annuals							
United States	2,160,001	73,832,363	733,604	478,746	1,004,914	48,056	421,484
Ohio	87,573	3,007,552	27,040	11,991	33,450	2,819	27,083
Begonias							
United States	133,349	6,638,687	63,048	30,331	48,635	2,727	21,666
Ohio	5,905	300,157	2,832	651	1,665	121	1,408
Combination planter/color bowl							
United States	81,344	229,498	3,749	3,381	42,819	2,745	34,776
Ohio	4,024	1,432	25	196	2,362	119	1,637
Geraniums (from vegetative cuttings)							
United States	223,954	839,222	9,445	54,263	165,076	5,245	49,433
Ohio	11,329	13,883	249	2,289	7,609	316	3,472
Impatiens, New Guinea							
United States	99,950	962,816	10,802	25,475	60,050	3,437	29,098
Ohio	4,672	28,905	456	709	2,250	204	1,966
Impatiens, other (<i>I. wallerana</i>)							
United States	114,829	7,725,731	71,989	15,744	23,419	3,040	19,421
Ohio	6,345	508,282	4,008	671	1,143	175	1,194
Marigolds							
United States	82,362	6,664,247	60,607	16,026	20,650	175	1,105
Ohio	3,385	349,912	2,802	374	(D)	(D)	(D)
Pansies (<i>Violas</i>)							
United States	186,024	12,146,484	114,122	45,264	61,058	1,688	10,845
Ohio	3,390	166,182	1,284	594	1,645	67	460
Petunias							
United States	262,959	11,722,441	114,237	38,950	79,781	8,316	68,941
Ohio	16,678	700,059	6,097	1,710	3,961	680	6,621
Other flowering and foliar annuals ¹							
United States	611,592	15,066,720	160,287	153,112	321,402	14,216	129,904
Ohio	20,522	546,452	5,471	2,388	7,401	894	7,650
Vegetable-type bedding plants ²							
United States	407,533	13,055,706	153,619	119,098	245,814	1,180	8,100
Ohio	10,523	457,940	5,461	2,229	4,780	17	282

¹ Excludes vegetable-type bedding plants, Ageratum, Alyssum-sweet (*Lobularia*), Angelonia, Caladium, Calendula, Calibrachoa, Canna, Celosia, Cleome, Coleus, Cosmos, Dahlia, Dianthus, Dusty Miller, flowering cabbage or kale (*Brassica*), Fuchsia, Gazania, Geraniums (from seeds and plug seedlings), Gerbera Daisy, Gomphrena, Lisianthus, Lobelia, Millet (ornamental), Nasturtium, Nicotiana, Osteospermum, Pentas, peppers - ornamental, Poppy (annual), Portulaca, Ranunculus, Rudbeckia, Salvia (annual), Scaevola, Snapdragon, *Thunbergia* (Black-eyed Susan vine), Verbena, Vinca (*Catharanthus roseus*) and Zinnia.

² Excludes flowering and foliar plants.

(D) Withheld to avoid disclosing data for individual operations.

Nursery Stock Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Nursery stock sold, total			
United States	8,226	(NA)	4,266,631
Ohio	302	(NA)	133,773
Deciduous shade trees			
United States	3,652	21,126,281	561,870
Ohio	124	280,412	18,601
Deciduous flowering trees			
United States	3,450	21,565,156	373,701
Ohio	115	387,071	18,732
Broadleaf evergreens			
United States	3,891	89,534,915	807,216
Ohio	148	1,891,273	25,413
Coniferous evergreens			
United States	4,145	60,280,052	568,413
Ohio	205	1,251,668	31,705
Deciduous shrubs			
United States	3,636	98,752,780	676,674
Ohio	154	2,645,898	33,152
Fruit and nut plants			
United States	1,853	138,974,392	754,708
Ohio	57	42,303	270
Ornamental grasses			
United States	2,175	49,313,614	158,061
Ohio	98	524,899	3,060
Bareroot herbaceous perennials			
United States	255	7,850,190	17,847
Ohio	4	(D)	(D)
Cacti and succulents			
United States	396	10,464,190	40,909
Ohio	6	(D)	(D)
Other woody ornamentals and vines			
United States	1,492	44,992,818	154,874
Ohio	53	398,837	2,478
Landscaping palms			
United States	1,051	6,093,570	152,358
Ohio	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Top Potted Herbaceous Perennial Plants Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Potted herbaceous perennial plants sold, total			
United States	6,291	276,674	944,850
Ohio	315	14,693	53,877
Chrysanthemums			
United States	2,921	73,854	202,575
Ohio	194	1,882	6,874
Coral Bells (<i>Heuchera</i>)			
United States	1,600	3,128	15,149
Ohio	104	325	1,696
Coreopsis			
United States	1,559	3,958	14,038
Ohio	97	392	1,430
Daylilies			
United States	2,085	7,103	28,517
Ohio	119	540	2,281
Dianthus			
United States	1,195	4,434	15,170
Ohio	72	500	1,593
Ferns (hardy/garden)			
United States	1,108	5,298	20,389
Ohio	62	168	917
Hostas			
United States	3,391	14,127	58,375
Ohio	200	860	3,741
Salvia (perennial)			
United States	1,315	4,216	16,695
Ohio	74	295	1,094
Sedum			
United States	1,356	4,659	15,031
Ohio	70	318	1,085
Other herbaceous perennial plants ¹			
United States	2,672	122,420	421,069
Ohio	122	6,656	22,009

¹ Excludes Achillea, Asclepias, Astilbe, Bleeding Heart, Campanula, Clematis (non-climbing), Columbine, *Delphinium* (Larkspur), *Digitalis* (Foxglove), *Echinacea* (Purple Coneflower), *Echinacea* (other), Gaillardia, Hibiscus, Iris, Lavender, *Leucantherum* (Shasta Daisy), Lobelia, Lupine, *Papaver* (Poppy), Penstemon, Peonies, *Perovskia* (Russian Sage), Phlox, Physostegia, Platycodon, Rudbeckia, Scabiosa, Verbascum, and Veronica.

Top Potted Flowering Plants for Indoor or Patio Use Sold: 2014

Item	Operations	All pots sold	Value (\$1,000)
Flowering plants for indoor or patio use sold, total			
United States	4,059	221,336,583	1,084,274
Ohio	180	10,043,515	62,105
Chrysanthemums, florist			
United States	570	13,688,060	50,914
Ohio	40	112,381	568
Hibiscus, potted			
United States	336	6,593,165	34,335
Ohio	10	3,332	49
Hydrangea			
United States	427	4,531,797	30,103
Ohio	16	57,426	587
Lilies, Easter			
United States	714	7,700,593	36,994
Ohio	61	550,902	2,491
Orchids, other			
United States	324	11,675,154	98,365
Ohio	2	(D)	(D)
Orchids, Phalaenopsis			
United States	312	21,619,655	186,394
Ohio	2	(D)	(D)
Poinsettias			
United States	1,527	50,445,385	240,937
Ohio	88	(D)	(D)
Roses, florist potted			
United States	426	9,469,995	36,352
Ohio	30	9,230	189
Other potted flowering plants ¹			
United States	671	30,238,988	135,789
Ohio	26	184,704	884
Other potted spring flowering bulbs ²			
United States	258	10,729,540	36,697
Ohio	9	(D)	(D)

¹ Excludes potted spring flowering bulbs, African Violets, Alstroemeria, Anthurium, Azaleas - finished florist, Begonias, Bromeliad, Cape Primrose (*Streptocarpus*), Cineraria, combination planters, Cyclamens, Exacum, Gardenias, Gerbera Daisies, Gloxinias, Kalanchoes, Lilies - other, Orchids - Dendrobium, Orchids - Oncidiinae, Primula, Regal Pelargonium, Sunflowers, and Zygocactus (*Schlumbergera*).

² Excludes potted flowering plants, Crocus, Daffodils (*Narcissus*), Hyacinth, and Tulips.

(D) Withheld to avoid disclosing data for individual operations.

Sod, Sprigs, and Plugs Sold: 2014

Geographic area	Area used for production		Area harvested		Value (\$1,000)
	Operations	Acres	Operations	Acres	
United States	1,292	320,566	1,289	195,497	1,138,465
Ohio	26	5,355	26	2,035	9,187

Food Crops Grown Under Protection and Sold: 2014

Item	Operations	Area under protection (1,000 sq ft)	Total production (cwt)	Value (\$1,000)
Food crops grown under protection and sold, total				
United States	2,521	93,303	5,219,313	796,664
Ohio	92	1,040	45,828	5,125
Cucumbers				
United States	733	10,997	726,205	77,650
Ohio	16	29	401	45
Herbs, cut fresh				
United States	524	13,854	355,210	70,929
Ohio	8	90	(D)	(D)
Lettuce, all				
United States	763	4,330	219,303	55,547
Ohio	32	206	14,319	1,137
Peppers, all (excluding ornamentals)				
United States	534	3,522	77,019	5,996
Ohio	14	23	346	36
Strawberries				
United States	130	623	7,055	918
Ohio	3	10	(D)	(D)
Tomatoes				
United States	1,889	42,597	1,925,297	401,133
Ohio	65	416	8,841	1,158
Other food crops grown under protection and sold				
United States	851	17,380	1,909,224	184,491
Ohio	17	265	19,121	2,003

(D) Withheld to avoid disclosing data for individual operations.

Top Foliage Plants for Indoor or Patio Use Sold: 2014

Item	Total		All pots		Hanging baskets	
	Operations	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold	Value (\$1,000)
Foliage plants for indoor or patio use sold, total						
United States	2,644	721,889	191,502	647,483	11,515,012	74,406
Ohio	121	7,883	1,392	6,412	216,541	1,471
Aglaonema						
United States	96	19,421	3,435	(D)	(D)	(D)
Ohio	1	(D)	(D)	(D)	(NA)	(NA)
Cacti and succulents						
United States	580	105,409	34,396	101,485	336,312	3,923
Ohio	22	54	11	494	494	(D)
Combination planters (dish gardens, terrariums, etc.)						
United States	183	28,189	5,957	24,513	453,674	3,676
Ohio	18	79	10	76	120	3
Dracaena						
United States	716	43,337	13,453	43,298	2,824	39
Ohio	47	234	136	234	(NA)	(NA)
Ferns (tropical ferns potted)						
United States	1,004	57,363	10,814	36,402	3,176,003	20,961
Ohio	74	(D)	46	(D)	100,405	852
Ficus						
United States	218	20,912	3,430	(D)	17,292	(D)
Ohio	5	(D)	(D)	(D)	(D)	(D)
Hedera (Ivy)						
United States	391	16,481	8,496	14,547	439,517	1,934
Ohio	22	259	25	(D)	(D)	(D)
Palms						
United States	276	74,242	15,028	(D)	(D)	(D)
Ohio	5	(D)	(D)	(D)	(NA)	(NA)
Spathiphyllum						
United States	184	46,628	12,298	(D)	(D)	(D)
Ohio	3	(D)	(D)	(D)	(NA)	(NA)
Other foliage plants for indoor or patio use ¹						
United States	1,047	159,496	36,478	122,732	5,660,784	36,764
Ohio	39	1,397	(D)	1,085	(D)	312

¹ Excludes Anthurium, Bromeliad, Croton, Dieffenbachia, *Epipremnum* (Pothos), *Maranta* (Calathea), Philodendron, Schefflera, and *Syngonium* (Nepthytis).

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Propagative Horticultural Materials, Bareroot and Unfinished Plants Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Propagative horticultural materials, bareroot and unfinished plants sold, total			
United States	1,067	1,878,473,634	695,126
Ohio	33	26,460,051	11,810
Liners sold, total			
United States	565	590,042,690	283,661
Ohio	18	18,574,598	7,976
Cuttings sold, total			
United States	235	286,886,844	76,139
Ohio	16	1,443,656	1,046
Plug seedlings sold, total			
United States	344	881,518,812	257,890
Ohio	11	5,909,670	2,527
Tissue cultured plantlets sold, total			
United States	77	98,751,853	54,157
Ohio	3	(D)	(D)
Prefinished plants sold, total			
United States	79	21,273,435	23,278
Ohio	4	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

Top Cut Flowers and Cut Lei Flowers Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Cut flowers and cut lei flowers sold, total			
United States	1,998	(X)	462,098
Ohio	41	(X)	1,376
Chrysanthemums, pompon (bunches)			
United States	80	7,998	13,471
Ohio	(NA)	(NA)	(NA)
Gerbera Daisies (stems)			
United States	118	110,095	35,231
Ohio	2	(D)	(D)
Gladioli (spikes)			
United States	331	87,459	25,140
Ohio	9	(D)	(D)
Iris (stems)			
United States	189	49,442	13,863
Ohio	2	(D)	(D)
Lilies, Asiatic (stems)			
United States	303	38,317	25,062
Ohio	14	(D)	(D)
Lilies, Oriental (stems)			
United States	266	39,695	38,287
Ohio	6	(D)	(D)
Roses, hybrid tea (stems)			
United States	66	29,802	14,497
Ohio	2	(D)	(D)
Sunflowers (stems)			
United States	663	28,298	13,747
Ohio	22	71	55
Tulips (stems)			
United States	262	174,689	65,330
Ohio	7	(D)	(D)
Other cut flowers ¹			
United States	778	(X)	79,076
Ohio	14	(X)	(D)

¹ Excludes cut lei flowers, Alstroemeria, Anemone, Anthurium, Aster, Bird of Paradise (*Strelitzia*), Calla Lilies, Campanula, Carnations - miniature, Carnations - standard, Celosia, Chrysanthemums - other, Cosmos, Daffodils (*Narcissus*), Dahlia, *Delphinium* (Larkspur), Dianthus (other than carnations), dried flowers, flowering cabbage or kale (*Brassica*), Freesia, Ginger and Heliconia, Ginger - pink, Ginger - red, Ginger - other, Godetia, Gypsophila, Heather, Heliconia, Hydrangea, Ilex, Leptospermum, Liatris, Lilies - other, Limonium, Lisianthus, Marguerite Daisies, Matricaria, Orchids - Cattleya, Orchids - Cymbidium, Orchids - Dendrobium, Orchids - Oncidiinae, Orchids - Phalaenopsis, Orchids - Vandaceous, Orchids - other, Peony, Protea, Roses - garden, Roses - spray type, Roses - Sweetheart, Snapdragons, Solidago, Statice, Stephanotis, Stock, Trachelium, Waxflower, and Zinnia.

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

(X) Not applicable.

Transplants for Commercial Vegetable and Strawberry Production Sold: 2014

Item	Total operations	Area used for production				Value (\$1,000)
		Under protection		In the open		
		Operations	1,000 sq ft	Operations	Acres	
Total transplants for commercial vegetable and strawberry production sold						
United States	693	543	31,582	242	6,982	371,817
Ohio	28	27	220	1	(D)	660
Broccoli, cabbage, cauliflower, and other crucifers						
United States	383	310	5,897	108	281	47,338
Ohio	22	21	31	1	(D)	62
Greens (collard, turnip, kale, etc.)						
United States	190	144	956	87	147	10,617
Ohio	13	13	(D)	-	-	(D)
Peppers, all (excluding ornamentals)						
United States	401	347	7,465	93	112	24,539
Ohio	22	22	33	-	-	82
Strawberries for commercial production						
United States	131	93	506	63	5,285	166,192
Ohio	2	2	(D)	-	-	(D)
Tomatoes						
United States	489	429	10,649	107	144	57,840
Ohio	25	24	136	1	(D)	474
Other transplants for commercial production						
United States	258	215	6,110	71	1,014	65,292
Ohio	15	15	18	-	-	40

(D) Withheld to avoid disclosing data for individual operations.
 - Represents zero.

Top Horticultural Production Expenses and Number of Hired Workers: 2014

Item	United States	Ohio
HORTICULTURAL PRODUCTION EXPENSES		
All horticultural production expenses	23,221	778
operations		
\$1,000	10,997,042	360,392
Seeds, plants, vines, trees, etc. purchased	20,114	718
operations		
\$1,000	1,789,013	81,196
Containers purchased	14,692	591
operations		
\$1,000	573,656	24,577
Hired labor expenses, all	17,086	602
operations		
\$1,000	4,086,606	116,044
Gasoline, fuels, and oils purchased	22,207	746
operations		
\$1,000	562,895	15,927
All other production expenses ¹	11,517	401
operations		
\$1,000	542,804	11,054
GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR		
Hired workers	17,086	602
operations		
workers	274,759	9,253

¹ Includes customwork, storage and warehousing, insurance premiums, etc. Excludes potting soils and growing media, fertilizer, lime, and soil conditioner, chemicals, contract labor, utilities, repairs, supplies, and maintenance costs, rent and lease expenses, interest paid on all debt, property taxes paid in 2014, marketing expenses, and packaging expenses.

Value of Horticultural Specialty Crops Sold by Marketing Channels: 2014

Item	United States	Ohio
Consumers (direct sales) operations value (\$1,000)	15,406 2,119,414	604 66,620
Retail florists operations value (\$1,000)	2,907 200,932	108 8,149
Retail garden centers/nurseries, excluding mass marketers operations value (\$1,000)	7,605 2,360,602	288 92,996
Supermarkets/grocers operations value (\$1,000)	3,025 1,047,659	117 37,021
Other mass marketers operations value (\$1,000)	2,668 2,884,785	74 82,284
Interiorscapers operations value (\$1,000)	1,523 65,702	38 1,553
Landscape contractors operations value (\$1,000)	8,096 1,948,110	302 51,653
Wholesale florists operations value (\$1,000)	2,631 538,711	80 2,016
Landscape redistribution yards operations value (\$1,000)	3,029 673,231	106 27,594
Non-profit groups (fund raisers) operations value (\$1,000)	3,255 92,316	153 5,191
Other marketing channels operations value (\$1,000)	4,518 1,857,424	120 16,987

Land Area Used for Horticultural Production: 2014

Geographic area	Greenhouses		Shade structure area		Natural shade area		Area in the open	
	Operations	Area (1,000 sq ft)	Operations	Area (1,000 sq ft)	Operations	Acres	Operations	Acres
United States	14,593	894,907	4,058	429,708	1,804	5,404	12,927	497,339
Ohio	576	36,452	88	972	31	35	379	17,072

Horticultural Specialty Operations and Sales by Legal Status for Tax Purposes: 2014

Geographic area	Total		Family or individual		Partnership		Corporation		Other - cooperative, estate or trust, institutional, etc.	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
United States	23,221	13,789,048	12,193	1,968,588	1,873	1,140,653	8,736	10,541,841	419	137,966
Ohio	778	392,065	425	47,860	57	11,375	290	331,443	6	1,387