

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	70,521	100.0	77,857
..... \$1,000	45,154,359	100.0	42,627,472
Average per farm ..... dollars	640,297	(X)	547,510
By value of sales:			
Less than \$1,000 (see text) ..... farms	14,751	20.9	15,396
..... \$1,000	1,924	(Z)	1,673
\$1,000 to \$2,499 ..... farms	4,360	6.2	4,590
..... \$1,000	7,212	(Z)	7,596
\$2,500 to \$4,999 ..... farms	4,972	7.1	5,736
..... \$1,000	17,836	(Z)	20,356
\$5,000 to \$9,999 ..... farms	6,689	9.5	7,718
..... \$1,000	47,039	0.1	53,701
\$10,000 to \$19,999 ..... farms	6,264	8.9	7,455
..... \$1,000	88,972	0.2	103,217
\$20,000 to \$24,999 ..... farms	2,042	2.9	2,682
..... \$1,000	44,861	0.1	58,665
\$25,000 to \$39,999 ..... farms	4,010	5.7	4,780
..... \$1,000	125,917	0.3	148,840
\$40,000 to \$49,999 ..... farms	1,942	2.8	2,263
..... \$1,000	85,415	0.2	99,296
\$50,000 to \$99,999 ..... farms	5,667	8.0	6,679
..... \$1,000	404,438	0.9	469,861
\$100,000 to \$249,999 ..... farms	6,407	9.1	6,922
..... \$1,000	1,024,412	2.3	1,103,202
\$250,000 to \$499,999 ..... farms	3,937	5.6	4,117
..... \$1,000	1,393,385	3.1	1,444,378
\$500,000 to \$999,999 ..... farms	3,139	4.5	3,186
..... \$1,000	2,212,685	4.9	2,245,124
\$1,000,000 or more ..... farms	6,341	9.0	6,333
..... \$1,000	39,700,262	87.9	36,871,564
\$1,000,000 to \$2,499,999 ..... farms	3,087	4.4	2,998
..... \$1,000	4,885,384	10.8	4,700,623
\$2,500,000 to \$4,999,999 ..... farms	1,392	2.0	1,467
..... \$1,000	4,963,168	11.0	5,211,446
\$5,000,000 or more ..... farms	1,862	2.6	1,868
..... \$1,000	29,851,711	66.1	26,959,495
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	45,261	64.2	49,253
..... \$1,000	33,353,834	73.9	30,366,898
Grains, oilseeds, dry beans, and dry peas ..... farms	3,156	4.5	4,757
..... \$1,000	1,029,976	2.3	1,727,708
Corn ..... farms	1,167	1.7	1,796
..... \$1,000	255,070	0.6	419,544
Wheat ..... farms	704	1.0	1,499
..... \$1,000	96,115	0.2	341,702
Soybeans ..... farms	-	-	2
..... \$1,000	-	(D)	(D)
Sorghum ..... farms	83	0.1	200
..... \$1,000	7,248	(Z)	(D)
Barley ..... farms	157	0.2	261
..... \$1,000	14,482	(Z)	29,212
Rice ..... farms	1,094	1.6	1,391
..... \$1,000	533,105	1.2	782,644
Other grains, oilseeds, dry beans, and dry peas ..... farms	737	1.0	953
..... \$1,000	123,956	0.3	138,816
Tobacco ..... farms	-	-	-
..... \$1,000	-	-	-
Cotton and cottonseed ..... farms	500	0.7	630
..... \$1,000	510,599	1.1	655,094
Vegetables, melons, potatoes, and sweet potatoes ..... farms	5,048	7.2	6,155
..... \$1,000	8,167,752	18.1	6,327,838
Fruits, tree nuts, and berries ..... farms	35,087	49.8	36,574
..... \$1,000	19,708,739	43.6	17,638,972
Fruits and tree nuts ..... farms	34,390	48.8	35,526
..... \$1,000	17,454,998	38.7	15,655,703
Berries ..... farms	1,685	2.4	1,701
..... \$1,000	2,253,741	5.0	1,983,269
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	3,149	4.5	3,890
..... \$1,000	2,932,798	6.5	2,547,307
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	237	0.3	328
..... \$1,000	5,380	(Z)	2,706
Cultivated Christmas trees (see text) ..... farms	218	0.3	301
..... \$1,000	4,851	(Z)	2,499
Short rotation woody crops ..... farms	23	(Z)	38
..... \$1,000	529	(Z)	206
Other crops and hay (see text) ..... farms	5,066	7.2	5,744
..... \$1,000	998,589	2.2	1,467,274
Maple syrup ..... farms	-	-	-
..... \$1,000	-	-	-
Livestock, poultry, and their products ..... farms	18,447	26.2	21,531
..... \$1,000	11,800,525	26.1	12,260,574
Poultry and eggs ..... farms	3,976	5.6	3,758
..... \$1,000	1,856,879	4.1	1,663,919

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	10,267	14.6	12,594
..... \$1,000	3,111,410	6.9	3,259,325
Milk from cows ..... farms	1,287	1.8	1,554
..... \$1,000	6,483,130	14.4	6,945,102
Hogs and pigs ..... farms	1,236	1.8	1,163
..... \$1,000	31,687	0.1	51,526
Sheep, goats, wool, mohair, and milk ..... farms	3,887	5.5	4,376
..... \$1,000	86,900	0.2	108,136
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	1,768	2.5	3,050
..... \$1,000	48,275	0.1	62,241
Aquaculture ..... farms	142	0.2	229
..... \$1,000	105,617	0.2	103,016
Other animals and other animal products (see text) ..... farms	1,600	2.3	1,766
..... \$1,000	76,627	0.2	67,309
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	2,030	2.9	2,147
..... \$1,000	267,973	0.6	266,275
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	7,623	10.8	8,588
..... \$1,000	782,028	1.7	169,915
Average per farm ..... dollars	102,588	(X)	19,785
By value of sales:			
\$1 to \$499 ..... farms	1,125	1.6	1,965
..... \$1,000	255	(Z)	426
\$500 to \$999 ..... farms	811	1.2	1,077
..... \$1,000	541	(Z)	722
\$1,000 to \$4,999 ..... farms	2,148	3.0	2,927
..... \$1,000	5,067	(Z)	6,687
\$5,000 to \$9,999 ..... farms	782	1.1	881
..... \$1,000	5,297	(Z)	5,876
\$10,000 to \$24,999 ..... farms	952	1.3	817
..... \$1,000	14,453	(Z)	12,634
\$25,000 to \$49,999 ..... farms	515	0.7	362
..... \$1,000	17,388	(Z)	12,597
\$50,000 or more ..... farms	1,290	1.8	559
..... \$1,000	739,026	1.6	130,974
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	4,301	6.1	(NA)
..... \$1,000	4,355,737	9.6	(NA)
Average per farm ..... dollars	1,012,726	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	230	0.3	(NA)
..... \$1,000	52	(Z)	(NA)
\$500 to \$999 ..... farms	250	0.4	(NA)
..... \$1,000	166	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	768	1.1	(NA)
..... \$1,000	1,988	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	478	0.7	(NA)
..... \$1,000	3,265	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	526	0.7	(NA)
..... \$1,000	8,290	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	353	0.5	(NA)
..... \$1,000	12,309	(Z)	(NA)
\$50,000 or more ..... farms	1,696	2.4	(NA)
..... \$1,000	4,329,666	9.6	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	2,655	3.8	(NA)
..... \$1,000	2,160,548	4.8	(NA)
Average per farm ..... dollars	813,766	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	344	0.5	(NA)
..... \$1,000	68	(Z)	(NA)
\$500 to \$999 ..... farms	188	0.3	(NA)
..... \$1,000	121	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	470	0.7	(NA)
..... \$1,000	1,142	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	245	0.3	(NA)
..... \$1,000	1,604	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	274	0.4	(NA)
..... \$1,000	4,192	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	210	0.3	(NA)
..... \$1,000	6,885	(Z)	(NA)
\$50,000 or more ..... farms	924	1.3	(NA)
..... \$1,000	2,146,536	4.8	(NA)