

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	5,521	100.0	5,977
..... \$1,000	580,114	100.0	550,620
Average per farm ..... dollars	105,074	(X)	92,123
By value of sales:			
Less than \$1,000 (see text) ..... farms	1,725	31.2	1,903
..... \$1,000	380	0.1	304
\$1,000 to \$2,499 ..... farms	739	13.4	749
..... \$1,000	1,228	0.2	1,215
\$2,500 to \$4,999 ..... farms	749	13.6	820
..... \$1,000	2,607	0.4	2,855
\$5,000 to \$9,999 ..... farms	658	11.9	709
..... \$1,000	4,596	0.8	4,949
\$10,000 to \$19,999 ..... farms	484	8.8	581
..... \$1,000	6,720	1.2	8,043
\$20,000 to \$24,999 ..... farms	124	2.2	162
..... \$1,000	2,719	0.5	3,578
\$25,000 to \$39,999 ..... farms	243	4.4	264
..... \$1,000	7,597	1.3	8,348
\$40,000 to \$49,999 ..... farms	95	1.7	88
..... \$1,000	4,185	0.7	3,840
\$50,000 to \$99,999 ..... farms	241	4.4	243
..... \$1,000	16,896	2.9	17,310
\$100,000 to \$249,999 ..... farms	192	3.5	194
..... \$1,000	29,039	5.0	29,875
\$250,000 to \$499,999 ..... farms	111	2.0	103
..... \$1,000	38,149	6.6	36,263
\$500,000 to \$999,999 ..... farms	72	1.3	69
..... \$1,000	50,154	8.6	47,360
\$1,000,000 or more ..... farms	88	1.6	92
..... \$1,000	415,844	71.7	386,678
\$1,000,000 to \$2,499,999 ..... farms	52	0.9	54
..... \$1,000	83,140	14.3	81,313
\$2,500,000 to \$4,999,999 ..... farms	17	0.3	14
..... \$1,000	52,601	9.1	51,798
\$5,000,000 or more ..... farms	19	0.3	24
..... \$1,000	280,103	48.3	253,567
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	3,257	59.0	3,249
..... \$1,000	420,043	72.4	389,137
Grains, oilseeds, dry beans, and dry peas ..... farms	244	4.4	261
..... \$1,000	11,140	1.9	15,216
Corn ..... farms	218	3.9	239
..... \$1,000	10,777	1.9	14,907
Wheat ..... farms	9	0.2	13
..... \$1,000	(D)	(D)	62
Soybeans ..... farms	13	0.2	8
..... \$1,000	261	(Z)	(D)
Sorghum ..... farms	1	(Z)	3
..... \$1,000	(D)	(D)	(D)
Barley ..... farms	4	0.1	-
..... \$1,000	2	(Z)	-
Rice ..... farms	-	-	-
..... \$1,000	-	-	-
Other grains, oilseeds, dry beans, and dry peas ..... farms	24	0.4	27
..... \$1,000	(D)	(D)	110
Tobacco ..... farms	46	0.8	49
..... \$1,000	26,817	4.6	35,722
Cotton and cottonseed ..... farms	-	-	-
..... \$1,000	-	-	-
Vegetables, melons, potatoes, and sweet potatoes ..... farms	981	17.8	952
..... \$1,000	40,612	7.0	36,386
Fruits, tree nuts, and berries ..... farms	508	9.2	556
..... \$1,000	25,095	4.3	27,349
Fruits and tree nuts ..... farms	325	5.9	314
..... \$1,000	20,731	3.6	21,629
Berries ..... farms	336	6.1	371
..... \$1,000	4,364	0.8	5,720
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	692	12.5	880
..... \$1,000	298,432	51.4	252,923
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	358	6.5	490
..... \$1,000	4,885	0.8	6,049
Cultivated Christmas trees (see text) ..... farms	358	6.5	490
..... \$1,000	4,885	0.8	6,049
Short rotation woody crops ..... farms	-	-	-
..... \$1,000	-	-	-
Other crops and hay (see text) ..... farms	1,647	29.8	1,453
..... \$1,000	13,062	2.3	15,492
Maple syrup ..... farms	199	3.6	160
..... \$1,000	935	0.2	571
Livestock, poultry, and their products ..... farms	2,244	40.6	2,420
..... \$1,000	160,071	27.6	161,482
Poultry and eggs ..... farms	940	17.0	777
..... \$1,000	(D)	(D)	48,859

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	659	11.9	774
..... \$1,000	11,701	2.0	9,751
Milk from cows ..... farms	124	2.2	149
..... \$1,000	81,038	14.0	69,843
Hogs and pigs ..... farms	259	4.7	335
..... \$1,000	(D)	(D)	1,259
Sheep, goats, wool, mohair, and milk ..... farms	440	8.0	420
..... \$1,000	1,532	0.3	1,435
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	324	5.9	445
..... \$1,000	5,184	0.9	8,089
Aquaculture ..... farms	69	1.2	44
..... \$1,000	23,180	4.0	19,665
Other animals and other animal products (see text) ..... farms	391	7.1	482
..... \$1,000	1,889	0.3	2,583
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	17	0.3	53
..... \$1,000	370	0.1	206
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	1,288	23.3	1,420
..... \$1,000	46,925	8.1	30,439
Average per farm ..... dollars	36,432	(X)	21,436
By value of sales:			
\$1 to \$499 ..... farms	158	2.9	306
..... \$1,000	36	(Z)	74
\$500 to \$999 ..... farms	138	2.5	162
..... \$1,000	90	(Z)	116
\$1,000 to \$4,999 ..... farms	502	9.1	515
..... \$1,000	1,216	0.2	1,245
\$5,000 to \$9,999 ..... farms	144	2.6	139
..... \$1,000	1,001	0.2	923
\$10,000 to \$24,999 ..... farms	125	2.3	129
..... \$1,000	1,891	0.3	2,020
\$25,000 to \$49,999 ..... farms	80	1.4	65
..... \$1,000	2,773	0.5	2,243
\$50,000 or more ..... farms	141	2.6	104
..... \$1,000	39,918	6.9	23,817
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	314	5.7	(NA)
..... \$1,000	19,995	3.4	(NA)
Average per farm ..... dollars	63,679	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	39	0.7	(NA)
..... \$1,000	10	(Z)	(NA)
\$500 to \$999 ..... farms	32	0.6	(NA)
..... \$1,000	22	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	97	1.8	(NA)
..... \$1,000	193	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	31	0.6	(NA)
..... \$1,000	208	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	43	0.8	(NA)
..... \$1,000	697	0.1	(NA)
\$25,000 to \$49,999 ..... farms	25	0.5	(NA)
..... \$1,000	870	0.2	(NA)
\$50,000 or more ..... farms	47	0.9	(NA)
..... \$1,000	17,995	3.1	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	440	8.0	(NA)
..... \$1,000	30,182	5.2	(NA)
Average per farm ..... dollars	68,595	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	79	1.4	(NA)
..... \$1,000	15	(Z)	(NA)
\$500 to \$999 ..... farms	61	1.1	(NA)
..... \$1,000	43	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	133	2.4	(NA)
..... \$1,000	282	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	37	0.7	(NA)
..... \$1,000	252	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	50	0.9	(NA)
..... \$1,000	822	0.1	(NA)
\$25,000 to \$49,999 ..... farms	18	0.3	(NA)
..... \$1,000	622	0.1	(NA)
\$50,000 or more ..... farms	62	1.1	(NA)
..... \$1,000	28,146	4.9	(NA)