

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2017 | Percent of total in 2017 | 2012 |
|--|-------------------|--------------------------|-----------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) | | | |
| Total sales (see text) | farms 2,302 | 100.0 | 2,451 |
| | \$1,000 1,465,973 | 100.0 | 1,274,014 |
| Average per farm | dollars 636,826 | (X) | 519,794 |
| By value of sales: | | | |
| Less than \$1,000 (see text) | farms 467 | 20.3 | 458 |
| | \$1,000 65 | (Z) | 41 |
| \$1,000 to \$2,499 | farms 144 | 6.3 | 127 |
| | \$1,000 238 | (Z) | 208 |
| \$2,500 to \$4,999 | farms 103 | 4.5 | 137 |
| | \$1,000 345 | (Z) | 507 |
| \$5,000 to \$9,999 | farms 151 | 6.6 | 145 |
| | \$1,000 1,059 | 0.1 | 1,004 |
| \$10,000 to \$19,999 | farms 178 | 7.7 | 200 |
| | \$1,000 2,546 | 0.2 | 2,755 |
| \$20,000 to \$24,999 | farms 57 | 2.5 | 40 |
| | \$1,000 1,242 | 0.1 | 878 |
| \$25,000 to \$39,999 | farms 78 | 3.4 | 122 |
| | \$1,000 2,316 | 0.2 | 4,078 |
| \$40,000 to \$49,999 | farms 35 | 1.5 | 66 |
| | \$1,000 1,560 | 0.1 | 2,924 |
| \$50,000 to \$99,999 | farms 120 | 5.2 | 135 |
| | \$1,000 8,353 | 0.6 | 9,496 |
| \$100,000 to \$249,999 | farms 137 | 6.0 | 163 |
| | \$1,000 21,793 | 1.5 | 26,604 |
| \$250,000 to \$499,999 | farms 105 | 4.6 | 115 |
| | \$1,000 39,516 | 2.7 | 42,958 |
| \$500,000 to \$999,999 | farms 261 | 11.3 | 370 |
| | \$1,000 196,282 | 13.4 | 297,654 |
| \$1,000,000 or more | farms 466 | 20.2 | 373 |
| | \$1,000 1,190,659 | 81.2 | 884,907 |
| \$1,000,000 to \$2,499,999 | farms 278 | 12.1 | 276 |
| | \$1,000 448,407 | 30.6 | 448,471 |
| \$2,500,000 to \$4,999,999 | farms 168 | 7.3 | 79 |
| | \$1,000 547,096 | 37.3 | 262,100 |
| \$5,000,000 or more | farms 20 | 0.9 | 18 |
| | \$1,000 195,156 | 13.3 | 174,336 |
| Value of sales by commodity or commodity group: | | | |
| Crops, including nursery and greenhouse crops | farms 1,308 | 56.8 | 1,296 |
| | \$1,000 325,656 | 22.2 | 429,039 |
| Grains, oilseeds, dry beans, and dry peas | farms 948 | 41.2 | 929 |
| | \$1,000 233,974 | 16.0 | 345,316 |
| Corn | farms 734 | 31.9 | 758 |
| | \$1,000 128,602 | 8.8 | 185,554 |
| Wheat | farms 292 | 12.7 | 510 |
| | \$1,000 14,775 | 1.0 | 45,481 |
| Soybeans | farms 798 | 34.7 | 734 |
| | \$1,000 85,734 | 5.8 | 102,033 |
| Sorghum | farms 10 | 0.4 | 17 |
| | \$1,000 111 | (Z) | 378 |
| Barley | farms 109 | 4.7 | 199 |
| | \$1,000 4,527 | 0.3 | 11,738 |
| Rice | farms - | - | - |
| | \$1,000 - | - | - |
| Other grains, oilseeds, dry beans, and dry peas | farms 27 | 1.2 | 22 |
| | \$1,000 224 | (Z) | 132 |
| Tobacco | farms - | - | - |
| | \$1,000 - | - | - |
| Cotton and cottonseed | farms - | - | - |
| | \$1,000 - | - | - |
| Vegetables, melons, potatoes, and sweet potatoes | farms 212 | 9.2 | 221 |
| | \$1,000 60,593 | 4.1 | 60,953 |
| Fruits, tree nuts, and berries | farms 54 | 2.3 | 58 |
| | \$1,000 3,495 | 0.2 | (D) |
| Fruits and tree nuts | farms 24 | 1.0 | 14 |
| | \$1,000 3,131 | 0.2 | (D) |
| Berries | farms 47 | 2.0 | 53 |
| | \$1,000 364 | (Z) | 370 |
| Nursery, greenhouse, floriculture, and sod (see text) | farms 94 | 4.1 | 97 |
| | \$1,000 23,882 | 1.6 | 16,333 |
| Cultivated Christmas trees and short rotation woody crops (see text) | farms 21 | 0.9 | 25 |
| | \$1,000 235 | (Z) | (D) |
| Cultivated Christmas trees (see text) | farms 21 | 0.9 | 25 |
| | \$1,000 235 | (Z) | (D) |
| Short rotation woody crops | farms - | - | - |
| | \$1,000 - | - | - |
| Other crops and hay (see text) | farms 304 | 13.2 | 306 |
| | \$1,000 3,477 | 0.2 | (D) |
| Maple syrup | farms - | - | - |
| | \$1,000 - | - | - |
| Livestock, poultry, and their products | farms 1,088 | 47.3 | 1,304 |
| | \$1,000 1,140,317 | 77.8 | 844,975 |
| Poultry and eggs | farms 734 | 31.9 | 764 |
| | \$1,000 1,112,087 | 75.9 | 811,301 |

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2017 | Percent of total in 2017 | 2012 |
|--|-----------------|--------------------------|--------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con. | | | |
| Total sales (see text) - Con. | | | |
| Value of sales by commodity or commodity group: - Con. | | | |
| Livestock, poultry, and their products - Con. | | | |
| Cattle and calves | farms 192 | 8.3 | 293 |
| | \$1,000 5,799 | 0.4 | 9,489 |
| Milk from cows | farms 30 | 1.3 | 50 |
| | \$1,000 16,754 | 1.1 | 16,593 |
| Hogs and pigs | farms 50 | 2.2 | 60 |
| | \$1,000 2,712 | 0.2 | 1,427 |
| Sheep, goats, wool, mohair, and milk | farms 122 | 5.3 | 89 |
| | \$1,000 260 | (Z) | 289 |
| Horses, ponies, mules, burros, and donkeys (see text) | farms 130 | 5.6 | 284 |
| | \$1,000 1,702 | 0.1 | 4,782 |
| Aquaculture | farms 4 | 0.2 | 4 |
| | \$1,000 601 | (Z) | (D) |
| Other animals and other animal products (see text) | farms 73 | 3.2 | 92 |
| | \$1,000 402 | (Z) | (D) |
| LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT) | | | |
| Value of landlord's share of total sales | farms 60 | 2.6 | 81 |
| | \$1,000 4,138 | 0.3 | 4,922 |
| FOOD MARKETING PRACTICES (SEE TEXT) | | | |
| Value of food sold directly to consumers (see text) | farms 176 | 7.6 | 179 |
| | \$1,000 13,970 | 1.0 | 4,302 |
| Average per farm | dollars 79,375 | (X) | 24,031 |
| By value of sales: | | | |
| \$1 to \$499 | farms 18 | 0.8 | 30 |
| | \$1,000 6 | (Z) | 8 |
| \$500 to \$999 | farms 13 | 0.6 | 27 |
| | \$1,000 10 | (Z) | 18 |
| \$1,000 to \$4,999 | farms 51 | 2.2 | 56 |
| | \$1,000 126 | (Z) | 119 |
| \$5,000 to \$9,999 | farms 7 | 0.3 | 12 |
| | \$1,000 40 | (Z) | 77 |
| \$10,000 to \$24,999 | farms 41 | 1.8 | 20 |
| | \$1,000 689 | (Z) | 326 |
| \$25,000 to \$49,999 | farms 16 | 0.7 | 17 |
| | \$1,000 606 | (Z) | 658 |
| \$50,000 or more | farms 30 | 1.3 | 17 |
| | \$1,000 12,492 | 0.9 | 3,096 |
| Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) | | | |
| | farms 36 | 1.6 | (NA) |
| | \$1,000 17,067 | 1.2 | (NA) |
| Average per farm | dollars 474,097 | (X) | (NA) |
| By value of sales: | | | |
| \$1 to \$499 | farms - | - | (NA) |
| | \$1,000 - | - | (NA) |
| \$500 to \$999 | farms 3 | 0.1 | (NA) |
| | \$1,000 2 | (Z) | (NA) |
| \$1,000 to \$4,999 | farms 6 | 0.3 | (NA) |
| | \$1,000 16 | (Z) | (NA) |
| \$5,000 to \$9,999 | farms 5 | 0.2 | (NA) |
| | \$1,000 35 | (Z) | (NA) |
| \$10,000 to \$24,999 | farms 8 | 0.3 | (NA) |
| | \$1,000 116 | (Z) | (NA) |
| \$25,000 to \$49,999 | farms 3 | 0.1 | (NA) |
| | \$1,000 96 | (Z) | (NA) |
| \$50,000 or more | farms 11 | 0.5 | (NA) |
| | \$1,000 16,802 | 1.1 | (NA) |
| VALUE-ADDED PRODUCTS SOLD (SEE TEXT) | | | |
| Value of processed or value-added agricultural products sold (see text) | farms 52 | 2.3 | (NA) |
| | \$1,000 4,268 | 0.3 | (NA) |
| Average per farm | dollars 82,071 | (X) | (NA) |
| By value of sales: | | | |
| \$1 to \$499 | farms 13 | 0.6 | (NA) |
| | \$1,000 (Z) | (Z) | (NA) |
| \$500 to \$999 | farms 1 | (Z) | (NA) |
| | \$1,000 (D) | (D) | (NA) |
| \$1,000 to \$4,999 | farms 14 | 0.6 | (NA) |
| | \$1,000 40 | (Z) | (NA) |
| \$5,000 to \$9,999 | farms 3 | 0.1 | (NA) |
| | \$1,000 (D) | (D) | (NA) |
| \$10,000 to \$24,999 | farms 11 | 0.5 | (NA) |
| | \$1,000 146 | (Z) | (NA) |
| \$25,000 to \$49,999 | farms 1 | (Z) | (NA) |
| | \$1,000 (D) | (D) | (NA) |
| \$50,000 or more | farms 9 | 0.4 | (NA) |
| | \$1,000 4,011 | 0.3 | (NA) |