

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	72,651	100.0	75,087
..... \$1,000	17,009,971	100.0	17,187,052
Average per farm ..... dollars	234,133	(X)	228,895
By value of sales:			
Less than \$1,000 (see text) ..... farms	19,337	26.6	21,076
..... \$1,000	1,972	(Z)	1,466
\$1,000 to \$2,499 ..... farms	3,939	5.4	3,949
..... \$1,000	6,642	(Z)	6,563
\$2,500 to \$4,999 ..... farms	4,185	5.8	4,256
..... \$1,000	15,138	0.1	15,387
\$5,000 to \$9,999 ..... farms	4,989	6.9	4,860
..... \$1,000	35,619	0.2	34,616
\$10,000 to \$19,999 ..... farms	4,363	6.0	4,440
..... \$1,000	62,474	0.4	63,723
\$20,000 to \$24,999 ..... farms	1,485	2.0	1,468
..... \$1,000	33,147	0.2	32,682
\$25,000 to \$39,999 ..... farms	3,293	4.5	3,015
..... \$1,000	104,870	0.6	95,921
\$40,000 to \$49,999 ..... farms	1,626	2.2	1,548
..... \$1,000	72,633	0.4	69,346
\$50,000 to \$99,999 ..... farms	5,724	7.9	5,666
..... \$1,000	413,523	2.4	410,096
\$100,000 to \$249,999 ..... farms	8,062	11.1	8,637
..... \$1,000	1,321,725	7.8	1,434,227
\$250,000 to \$499,999 ..... farms	6,330	8.7	6,652
..... \$1,000	2,278,434	13.4	2,418,680
\$500,000 to \$999,999 ..... farms	5,052	7.0	5,313
..... \$1,000	3,543,840	20.8	3,797,698
\$1,000,000 or more ..... farms	4,266	5.9	4,207
..... \$1,000	9,119,955	53.6	8,806,648
\$1,000,000 to \$2,499,999 ..... farms	3,482	4.8	3,477
..... \$1,000	5,236,551	30.8	5,231,803
\$2,500,000 to \$4,999,999 ..... farms	576	0.8	549
..... \$1,000	1,922,603	11.3	1,810,303
\$5,000,000 or more ..... farms	208	0.3	181
..... \$1,000	1,960,801	11.5	1,764,542
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	49,763	68.5	48,977
..... \$1,000	13,843,743	81.4	14,144,740
Grains, oilseeds, dry beans, and dry peas ..... farms	42,286	58.2	42,357
..... \$1,000	13,255,017	77.9	13,589,230
Corn ..... farms	34,821	47.9	36,898
..... \$1,000	7,395,729	43.5	8,258,574
Wheat ..... farms	4,542	6.3	6,992
..... \$1,000	158,663	0.9	280,743
Soybeans ..... farms	36,393	50.1	34,686
..... \$1,000	5,668,028	33.3	5,006,587
Sorghum ..... farms	177	0.2	336
..... \$1,000	6,840	(Z)	11,812
Barley ..... farms	29	(Z)	60
..... \$1,000	(D)	(D)	(D)
Rice ..... farms	1	(Z)	1
..... \$1,000	(D)	(D)	(D)
Other grains, oilseeds, dry beans, and dry peas ..... farms	837	1.2	1,116
..... \$1,000	25,441	0.1	30,167
Tobacco ..... farms	20	(Z)	14
..... \$1,000	981	(Z)	1,397
Cotton and cottonseed ..... farms	-	-	-
..... \$1,000	-	-	-
Vegetables, melons, potatoes, and sweet potatoes ..... farms	1,530	2.1	1,379
..... \$1,000	119,838	0.7	127,592
Fruits, tree nuts, and berries ..... farms	994	1.4	967
..... \$1,000	22,678	0.1	19,535
Fruits and tree nuts ..... farms	748	1.0	696
..... \$1,000	19,998	0.1	17,200
Berries ..... farms	456	0.6	379
..... \$1,000	2,680	(Z)	2,335
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	948	1.3	998
..... \$1,000	363,107	2.1	322,104
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	192	0.3	254
..... \$1,000	4,044	(Z)	2,613
Cultivated Christmas trees (see text) ..... farms	182	0.3	212
..... \$1,000	3,923	(Z)	2,013
Short rotation woody crops ..... farms	17	(Z)	49
..... \$1,000	121	(Z)	600
Other crops and hay (see text) ..... farms	10,656	14.7	8,393
..... \$1,000	78,078	0.5	82,268
Maple syrup ..... farms	60	0.1	40
..... \$1,000	197	(Z)	159
Livestock, poultry, and their products ..... farms	19,814	27.3	20,158
..... \$1,000	3,166,229	18.6	3,042,312
Poultry and eggs ..... farms	2,710	3.7	2,378
..... \$1,000	199,924	1.2	136,876

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves .....	farms 13,946	19.2	14,160
	\$1,000 826,851	4.9	984,466
Milk from cows .....	farms 722	1.0	908
	\$1,000 350,038	2.1	347,339
Hogs and pigs .....	farms 2,261	3.1	2,019
	\$1,000 1,739,444	10.2	1,519,514
Sheep, goats, wool, mohair, and milk .....	farms 2,284	3.1	2,276
	\$1,000 12,513	0.1	10,716
Horses, ponies, mules, burros, and donkeys (see text) .....	farms 1,233	1.7	2,086
	\$1,000 16,416	0.1	24,638
Aquaculture .....	farms 45	0.1	52
	\$1,000 7,811	(Z)	5,425
Other animals and other animal products (see text) .....	farms 1,237	1.7	1,051
	\$1,000 13,232	0.1	13,338
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales .....	farms 10,156	14.0	11,736
	\$1,000 1,154,349	6.8	1,308,470
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) .....	farms 2,628	3.6	2,981
	\$1,000 44,290	0.3	33,009
Average per farm .....	dollars 16,853	(X)	11,073
By value of sales:			
\$1 to \$499 .....	farms 660	0.9	650
	\$1,000 139	(Z)	124
\$500 to \$999 .....	farms 316	0.4	376
	\$1,000 214	(Z)	252
\$1,000 to \$4,999 .....	farms 837	1.2	1,074
	\$1,000 1,996	(Z)	2,553
\$5,000 to \$9,999 .....	farms 297	0.4	344
	\$1,000 2,057	(Z)	2,351
\$10,000 to \$24,999 .....	farms 274	0.4	331
	\$1,000 4,310	(Z)	4,850
\$25,000 to \$49,999 .....	farms 106	0.1	97
	\$1,000 3,732	(Z)	3,366
\$50,000 or more .....	farms 138	0.2	109
	\$1,000 31,842	0.2	19,513
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) .....	farms 520	0.7	(NA)
	\$1,000 121,431	0.7	(NA)
Average per farm .....	dollars 233,521	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 80	0.1	(NA)
	\$1,000 18	(Z)	(NA)
\$500 to \$999 .....	farms 71	0.1	(NA)
	\$1,000 49	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 169	0.2	(NA)
	\$1,000 396	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 58	0.1	(NA)
	\$1,000 415	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 57	0.1	(NA)
	\$1,000 800	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 36	(Z)	(NA)
	\$1,000 1,265	(Z)	(NA)
\$50,000 or more .....	farms 49	0.1	(NA)
	\$1,000 118,488	0.7	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) .....	farms 614	0.8	(NA)
	\$1,000 20,366	0.1	(NA)
Average per farm .....	dollars 33,169	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 158	0.2	(NA)
	\$1,000 33	(Z)	(NA)
\$500 to \$999 .....	farms 57	0.1	(NA)
	\$1,000 36	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 138	0.2	(NA)
	\$1,000 338	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 64	0.1	(NA)
	\$1,000 423	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 71	0.1	(NA)
	\$1,000 1,118	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 44	0.1	(NA)
	\$1,000 1,546	(Z)	(NA)
\$50,000 or more .....	farms 82	0.1	(NA)
	\$1,000 16,874	0.1	(NA)