

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	86,104	100.0	88,637
..... \$1,000	28,956,455	100.0	30,821,532
Average per farm ..... dollars	336,296	(X)	347,728
By value of sales:			
Less than \$1,000 (see text) ..... farms	21,850	25.4	21,843
..... \$1,000	1,786	(Z)	1,204
\$1,000 to \$2,499 ..... farms	3,354	3.9	3,206
..... \$1,000	5,582	(Z)	5,356
\$2,500 to \$4,999 ..... farms	3,697	4.3	3,613
..... \$1,000	13,483	(Z)	13,101
\$5,000 to \$9,999 ..... farms	4,258	4.9	4,328
..... \$1,000	30,220	0.1	30,997
\$10,000 to \$19,999 ..... farms	4,417	5.1	4,427
..... \$1,000	63,476	0.2	63,582
\$20,000 to \$24,999 ..... farms	1,648	1.9	1,614
..... \$1,000	36,561	0.1	35,939
\$25,000 to \$39,999 ..... farms	3,606	4.2	3,686
..... \$1,000	115,628	0.4	117,542
\$40,000 to \$49,999 ..... farms	2,045	2.4	2,089
..... \$1,000	91,348	0.3	93,390
\$50,000 to \$99,999 ..... farms	7,600	8.8	7,470
..... \$1,000	557,971	1.9	547,324
\$100,000 to \$249,999 ..... farms	10,661	12.4	10,036
..... \$1,000	1,731,247	6.0	1,666,502
\$250,000 to \$499,999 ..... farms	8,847	10.3	9,769
..... \$1,000	3,162,953	10.9	3,559,383
\$500,000 to \$999,999 ..... farms	7,883	9.2	9,637
..... \$1,000	5,555,050	19.2	7,035,084
\$1,000,000 or more ..... farms	6,238	7.2	6,919
..... \$1,000	17,591,150	60.8	17,652,127
\$1,000,000 to \$2,499,999 ..... farms	4,575	5.3	5,218
..... \$1,000	7,119,597	24.6	8,073,336
\$2,500,000 to \$4,999,999 ..... farms	1,057	1.2	1,191
..... \$1,000	3,621,892	12.5	4,034,177
\$5,000,000 or more ..... farms	606	0.7	510
..... \$1,000	6,849,661	23.7	5,544,614
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	57,554	66.8	58,654
..... \$1,000	13,832,573	47.8	17,366,814
Grains, oilseeds, dry beans, and dry peas ..... farms	49,420	57.4	52,509
..... \$1,000	13,539,549	46.8	17,146,679
Corn ..... farms	44,456	51.6	47,744
..... \$1,000	8,463,142	29.2	11,745,805
Wheat ..... farms	218	0.3	338
..... \$1,000	2,762	(Z)	4,948
Soybeans ..... farms	40,514	47.1	41,621
..... \$1,000	5,058,007	17.5	5,375,888
Sorghum ..... farms	39	(Z)	47
..... \$1,000	332	(Z)	581
Barley ..... farms	31	(Z)	77
..... \$1,000	460	(Z)	572
Rice ..... farms	-	-	-
..... \$1,000	-	-	-
Other grains, oilseeds, dry beans, and dry peas ..... farms	1,600	1.9	2,629
..... \$1,000	14,846	0.1	18,885
Tobacco ..... farms	-	-	-
..... \$1,000	-	-	-
Cotton and cottonseed ..... farms	-	-	-
..... \$1,000	-	-	-
Vegetables, melons, potatoes, and sweet potatoes ..... farms	1,119	1.3	978
..... \$1,000	20,253	0.1	19,699
Fruits, tree nuts, and berries ..... farms	985	1.1	592
..... \$1,000	10,869	(Z)	3,668
Fruits and tree nuts ..... farms	684	0.8	422
..... \$1,000	6,931	(Z)	2,976
Berries ..... farms	455	0.5	212
..... \$1,000	3,938	(Z)	692
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	637	0.7	631
..... \$1,000	144,324	0.5	99,218
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	104	0.1	137
..... \$1,000	963	(Z)	774
Cultivated Christmas trees (see text) ..... farms	95	0.1	134
..... \$1,000	910	(Z)	735
Short rotation woody crops ..... farms	9	(Z)	6
..... \$1,000	53	(Z)	38
Other crops and hay (see text) ..... farms	15,415	17.9	11,206
..... \$1,000	116,615	0.4	96,776
Maple syrup ..... farms	53	0.1	38
..... \$1,000	163	(Z)	34
Livestock, poultry, and their products ..... farms	32,978	38.3	33,918
..... \$1,000	15,123,882	52.2	13,454,718
Poultry and eggs ..... farms	3,443	4.0	2,853
..... \$1,000	1,579,664	5.5	1,291,808

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	23,427	27.2	24,573
..... \$1,000	4,760,338	16.4	4,504,373
Milk from cows ..... farms	1,248	1.4	1,523
..... \$1,000	868,320	3.0	799,467
Hogs and pigs ..... farms	6,221	7.2	6,616
..... \$1,000	7,796,511	26.9	6,767,424
Sheep, goats, wool, mohair, and milk ..... farms	3,874	4.5	3,513
..... \$1,000	61,679	0.2	43,020
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	1,816	2.1	2,355
..... \$1,000	19,730	0.1	14,750
Aquaculture ..... farms	37	(Z)	48
..... \$1,000	23,826	0.1	7,690
Other animals and other animal products (see text) ..... farms	1,105	1.3	938
..... \$1,000	13,814	(Z)	26,186
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	4,791	5.6	6,255
..... \$1,000	440,830	1.5	668,830
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	2,575	3.0	2,964
..... \$1,000	19,974	0.1	17,522
Average per farm ..... dollars	7,757	(X)	5,912
By value of sales:			
\$1 to \$499 ..... farms	640	0.7	720
..... \$1,000	126	(Z)	143
\$500 to \$999 ..... farms	287	0.3	354
..... \$1,000	190	(Z)	246
\$1,000 to \$4,999 ..... farms	928	1.1	1,115
..... \$1,000	2,084	(Z)	2,645
\$5,000 to \$9,999 ..... farms	298	0.3	391
..... \$1,000	1,950	(Z)	2,633
\$10,000 to \$24,999 ..... farms	242	0.3	261
..... \$1,000	3,528	(Z)	3,839
\$25,000 to \$49,999 ..... farms	111	0.1	68
..... \$1,000	3,767	(Z)	2,236
\$50,000 or more ..... farms	69	0.1	55
..... \$1,000	8,329	(Z)	5,780
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	558	0.6	(NA)
..... \$1,000	15,851	0.1	(NA)
Average per farm ..... dollars	28,407	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	114	0.1	(NA)
..... \$1,000	23	(Z)	(NA)
\$500 to \$999 ..... farms	57	0.1	(NA)
..... \$1,000	39	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	168	0.2	(NA)
..... \$1,000	398	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	67	0.1	(NA)
..... \$1,000	448	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	66	0.1	(NA)
..... \$1,000	975	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	34	(Z)	(NA)
..... \$1,000	1,227	(Z)	(NA)
\$50,000 or more ..... farms	52	0.1	(NA)
..... \$1,000	12,741	(Z)	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	749	0.9	(NA)
..... \$1,000	23,297	0.1	(NA)
Average per farm ..... dollars	31,104	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	185	0.2	(NA)
..... \$1,000	40	(Z)	(NA)
\$500 to \$999 ..... farms	47	0.1	(NA)
..... \$1,000	32	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	196	0.2	(NA)
..... \$1,000	440	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	96	0.1	(NA)
..... \$1,000	605	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	83	0.1	(NA)
..... \$1,000	1,339	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	37	(Z)	(NA)
..... \$1,000	1,254	(Z)	(NA)
\$50,000 or more ..... farms	105	0.1	(NA)
..... \$1,000	19,588	0.1	(NA)