

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)			
Total sales (see text)	farms 12,429	100.0	12,256
	\$1,000 2,472,805	100.0	2,271,397
Average per farm	dollars 198,954	(X)	185,329
By value of sales:			
Less than \$1,000 (see text)	farms 3,738	30.1	3,809
	\$1,000 550	(Z)	339
\$1,000 to \$2,499	farms 1,169	9.4	989
	\$1,000 1,943	0.1	1,664
\$2,500 to \$4,999	farms 1,218	9.8	966
	\$1,000 4,306	0.2	3,453
\$5,000 to \$9,999	farms 1,101	8.9	1,207
	\$1,000 7,715	0.3	8,622
\$10,000 to \$19,999	farms 970	7.8	921
	\$1,000 13,604	0.6	13,057
\$20,000 to \$24,999	farms 409	3.3	305
	\$1,000 9,061	0.4	6,740
\$25,000 to \$39,999	farms 575	4.6	599
	\$1,000 17,876	0.7	18,970
\$40,000 to \$49,999	farms 244	2.0	394
	\$1,000 10,833	0.4	17,528
\$50,000 to \$99,999	farms 653	5.3	545
	\$1,000 45,871	1.9	39,249
\$100,000 to \$249,999	farms 706	5.7	768
	\$1,000 113,018	4.6	126,523
\$250,000 to \$499,999	farms 479	3.9	538
	\$1,000 171,993	7.0	196,397
\$500,000 to \$999,999	farms 506	4.1	649
	\$1,000 352,380	14.3	494,391
\$1,000,000 or more	farms 661	5.3	566
	\$1,000 1,723,654	69.7	1,344,465
\$1,000,000 to \$2,499,999	farms 468	3.8	429
	\$1,000 756,559	30.6	658,744
\$2,500,000 to \$4,999,999	farms 136	1.1	101
	\$1,000 448,589	18.1	337,443
\$5,000,000 or more	farms 57	0.5	36
	\$1,000 518,506	21.0	348,278
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops	farms 6,891	55.4	6,389
	\$1,000 948,125	38.3	1,050,557
Grains, oilseeds, dry beans, and dry peas	farms 3,474	28.0	3,769
	\$1,000 575,218	23.3	716,348
Corn	farms 2,572	20.7	2,923
	\$1,000 280,846	11.4	339,134
Wheat	farms 1,154	9.3	1,773
	\$1,000 46,890	1.9	87,328
Soybeans	farms 2,515	20.2	2,486
	\$1,000 237,140	9.6	268,581
Sorghum	farms 137	1.1	203
	\$1,000 3,793	0.2	7,131
Barley	farms 380	3.1	714
	\$1,000 5,754	0.2	13,157
Rice	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas	farms 151	1.2	232
	\$1,000 795	(Z)	1,018
Tobacco	farms 40	0.3	43
	\$1,000 1,416	0.1	1,026
Cotton and cottonseed	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes	farms 964	7.8	797
	\$1,000 71,357	2.9	70,711
Fruits, tree nuts, and berries	farms 545	4.4	476
	\$1,000 23,704	1.0	20,065
Fruits and tree nuts	farms 384	3.1	283
	\$1,000 20,264	0.8	16,769
Berries	farms 297	2.4	276
	\$1,000 3,440	0.1	3,297
Nursery, greenhouse, floriculture, and sod (see text)	farms 562	4.5	535
	\$1,000 230,493	9.3	204,808
Cultivated Christmas trees and short rotation woody crops (see text)	farms 113	0.9	151
	\$1,000 2,021	0.1	1,792
Cultivated Christmas trees (see text)	farms 113	0.9	144
	\$1,000 2,021	0.1	1,772
Short rotation woody crops	farms -	-	8
	\$1,000 -	-	20
Other crops and hay (see text)	farms 3,253	26.2	2,507
	\$1,000 43,917	1.8	35,806
Maple syrup	farms 28	0.2	12
	\$1,000 115	(Z)	78
Livestock, poultry, and their products	farms 5,491	44.2	5,143
	\$1,000 1,524,681	61.7	1,220,840
Poultry and eggs	farms 1,965	15.8	1,688
	\$1,000 1,180,970	47.8	922,999

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves	farms 2,517	20.3	2,663
	\$1,000 75,040	3.0	69,917
Milk from cows	farms 389	3.1	463
	\$1,000 174,468	7.1	187,497
Hogs and pigs	farms 509	4.1	340
	\$1,000 7,250	0.3	(D)
Sheep, goats, wool, mohair, and milk	farms 1,007	8.1	795
	\$1,000 3,747	0.2	(D)
Horses, ponies, mules, burros, and donkeys (see text)	farms 574	4.6	661
	\$1,000 22,715	0.9	13,188
Aquaculture	farms 55	0.4	25
	\$1,000 18,232	0.7	9,011
Other animals and other animal products (see text)	farms 457	3.7	353
	\$1,000 42,260	1.7	(D)
LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)			
Value of landlord's share of total sales	farms 163	1.3	321
	\$1,000 10,905	0.4	16,288
FOOD MARKETING PRACTICES (SEE TEXT)			
Value of food sold directly to consumers (see text)	farms 1,347	10.8	1,276
	\$1,000 54,097	2.2	28,038
Average per farm	dollars 40,161	(X)	21,973
By value of sales:			
\$1 to \$499	farms 285	2.3	279
	\$1,000 65	(Z)	59
\$500 to \$999	farms 156	1.3	132
	\$1,000 104	(Z)	90
\$1,000 to \$4,999	farms 386	3.1	412
	\$1,000 933	(Z)	970
\$5,000 to \$9,999	farms 108	0.9	161
	\$1,000 741	(Z)	1,106
\$10,000 to \$24,999	farms 169	1.4	127
	\$1,000 2,687	0.1	2,082
\$25,000 to \$49,999	farms 78	0.6	56
	\$1,000 2,615	0.1	1,917
\$50,000 or more	farms 165	1.3	109
	\$1,000 46,953	1.9	21,814
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text)			
	farms 319	2.6	(NA)
	\$1,000 63,206	2.6	(NA)
Average per farm	dollars 198,138	(X)	(NA)
By value of sales:			
\$1 to \$499	farms 36	0.3	(NA)
	\$1,000 8	(Z)	(NA)
\$500 to \$999	farms 18	0.1	(NA)
	\$1,000 12	(Z)	(NA)
\$1,000 to \$4,999	farms 97	0.8	(NA)
	\$1,000 227	(Z)	(NA)
\$5,000 to \$9,999	farms 33	0.3	(NA)
	\$1,000 229	(Z)	(NA)
\$10,000 to \$24,999	farms 53	0.4	(NA)
	\$1,000 800	(Z)	(NA)
\$25,000 to \$49,999	farms 20	0.2	(NA)
	\$1,000 674	(Z)	(NA)
\$50,000 or more	farms 62	0.5	(NA)
	\$1,000 61,257	2.5	(NA)
VALUE-ADDED PRODUCTS SOLD (SEE TEXT)			
Value of processed or value-added agricultural products sold (see text)	farms 506	4.1	(NA)
	\$1,000 45,261	1.8	(NA)
Average per farm	dollars 89,449	(X)	(NA)
By value of sales:			
\$1 to \$499	farms 105	0.8	(NA)
	\$1,000 23	(Z)	(NA)
\$500 to \$999	farms 52	0.4	(NA)
	\$1,000 30	(Z)	(NA)
\$1,000 to \$4,999	farms 107	0.9	(NA)
	\$1,000 252	(Z)	(NA)
\$5,000 to \$9,999	farms 36	0.3	(NA)
	\$1,000 250	(Z)	(NA)
\$10,000 to \$24,999	farms 55	0.4	(NA)
	\$1,000 811	(Z)	(NA)
\$25,000 to \$49,999	farms 33	0.3	(NA)
	\$1,000 1,108	(Z)	(NA)
\$50,000 or more	farms 118	0.9	(NA)
	\$1,000 42,787	1.7	(NA)