

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) .....	farms 3,423	100.0	4,137
Average per farm .....	\$1,000 665,758	100.0	764,144
	dollars 194,496	(X)	184,710
By value of sales:			
Less than \$1,000 (see text) .....	farms 894	26.1	1,114
	\$1,000 116	(Z)	135
\$1,000 to \$2,499 .....	farms 270	7.9	296
	\$1,000 440	0.1	502
\$2,500 to \$4,999 .....	farms 350	10.2	439
	\$1,000 1,280	0.2	1,539
\$5,000 to \$9,999 .....	farms 391	11.4	550
	\$1,000 2,680	0.4	3,822
\$10,000 to \$19,999 .....	farms 260	7.6	321
	\$1,000 3,651	0.5	4,512
\$20,000 to \$24,999 .....	farms 102	3.0	75
	\$1,000 2,280	0.3	1,637
\$25,000 to \$39,999 .....	farms 169	4.9	168
	\$1,000 5,310	0.8	5,363
\$40,000 to \$49,999 .....	farms 53	1.5	58
	\$1,000 2,337	0.4	2,564
\$50,000 to \$99,999 .....	farms 199	5.8	241
	\$1,000 13,522	2.0	16,557
\$100,000 to \$249,999 .....	farms 225	6.6	246
	\$1,000 36,478	5.5	39,475
\$250,000 to \$499,999 .....	farms 250	7.3	331
	\$1,000 84,011	12.6	118,670
\$500,000 to \$999,999 .....	farms 128	3.7	162
	\$1,000 89,321	13.4	107,597
\$1,000,000 or more .....	farms 132	3.9	136
	\$1,000 424,332	63.7	461,771
\$1,000,000 to \$2,499,999 .....	farms 85	2.5	92
	\$1,000 130,290	19.6	141,348
\$2,500,000 to \$4,999,999 .....	farms 32	0.9	31
	\$1,000 113,776	17.1	106,683
\$5,000,000 or more .....	farms 15	0.4	13
	\$1,000 180,266	27.1	213,740
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops .....	farms 1,344	39.3	1,494
	\$1,000 276,077	41.5	366,010
Grains, oilseeds, dry beans, and dry peas .....	farms 137	4.0	156
	\$1,000 17,538	2.6	(D)
Corn .....	farms 79	2.3	102
	\$1,000 10,633	1.6	6,056
Wheat .....	farms 55	1.6	55
	\$1,000 5,762	0.9	9,475
Soybeans .....	farms -	-	-
	\$1,000 -	-	-
Sorghum .....	farms 2	0.1	-
	\$1,000 (D)	(D)	-
Barley .....	farms 10	0.3	19
	\$1,000 623	0.1	734
Rice .....	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas .....	farms 8	0.2	11
	\$1,000 (D)	(D)	(D)
Tobacco .....	farms -	-	-
	\$1,000 -	-	-
Cotton and cottonseed .....	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes .....	farms 102	3.0	153
	\$1,000 18,150	2.7	47,486
Fruits, tree nuts, and berries .....	farms 91	2.7	126
	\$1,000 (D)	(D)	(D)
Fruits and tree nuts .....	farms 87	2.5	112
	\$1,000 1,225	0.2	(D)
Berries .....	farms 6	0.2	23
	\$1,000 (D)	(D)	(D)
Nursery, greenhouse, floriculture, and sod (see text) .....	farms 96	2.8	100
	\$1,000 14,899	2.2	18,835
Cultivated Christmas trees and short rotation woody crops (see text) .....	farms 1	(Z)	2
	\$1,000 (D)	(D)	(D)
Cultivated Christmas trees (see text) .....	farms 1	(Z)	2
	\$1,000 (D)	(D)	(D)
Short rotation woody crops .....	farms -	-	-
	\$1,000 -	-	-
Other crops and hay (see text) .....	farms 1,134	33.1	1,245
	\$1,000 224,188	33.7	280,554
Maple syrup .....	farms -	-	-
	\$1,000 -	-	-
Livestock, poultry, and their products .....	farms 2,006	58.6	2,488
	\$1,000 389,681	58.5	398,134
Poultry and eggs .....	farms 301	8.8	371
	\$1,000 (D)	(D)	731

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	1,317	38.5	1,498
..... \$1,000	247,173	37.1	241,611
Milk from cows ..... farms	19	0.6	25
..... \$1,000	118,545	17.8	125,569
Hogs and pigs ..... farms	58	1.7	78
..... (D)	(D)	(D)	516
Sheep, goats, wool, mohair, and milk ..... farms	365	10.7	525
..... \$1,000	14,822	2.2	16,541
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	373	10.9	610
..... \$1,000	4,676	0.7	7,503
Aquaculture ..... farms	7	0.2	17
..... \$1,000	2,902	0.4	4,030
Other animals and other animal products (see text) ..... farms	130	3.8	179
..... \$1,000	1,101	0.2	1,633
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	72	2.1	139
..... \$1,000	3,344	0.5	6,468
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	254	7.4	397
..... \$1,000	13,642	2.0	4,265
Average per farm ..... dollars	53,707	(X)	10,742
By value of sales:			
\$1 to \$499 ..... farms	50	1.5	122
..... \$1,000	10	(Z)	21
\$500 to \$999 ..... farms	24	0.7	55
..... \$1,000	18	(Z)	38
\$1,000 to \$4,999 ..... farms	110	3.2	156
..... \$1,000	247	(Z)	333
\$5,000 to \$9,999 ..... farms	40	1.2	20
..... \$1,000	240	(Z)	135
\$10,000 to \$24,999 ..... farms	11	0.3	24
..... \$1,000	162	(Z)	423
\$25,000 to \$49,999 ..... farms	11	0.3	10
..... \$1,000	363	0.1	388
\$50,000 or more ..... farms	8	0.2	10
..... \$1,000	12,601	1.9	2,926
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms	70	2.0	(NA)
..... \$1,000	3,899	0.6	(NA)
Average per farm ..... dollars	55,705	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	8	0.2	(NA)
..... \$1,000	(D)	(D)	(NA)
\$500 to \$999 ..... farms	-	-	(NA)
..... \$1,000	-	-	(NA)
\$1,000 to \$4,999 ..... farms	33	1.0	(NA)
..... \$1,000	94	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	9	0.3	(NA)
..... \$1,000	71	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	7	0.2	(NA)
..... \$1,000	109	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	2	0.1	(NA)
..... \$1,000	(D)	(D)	(NA)
\$50,000 or more ..... farms	11	0.3	(NA)
..... \$1,000	3,550	0.5	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	70	2.0	(NA)
..... \$1,000	1,678	0.3	(NA)
Average per farm ..... dollars	23,977	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	19	0.6	(NA)
..... \$1,000	5	(Z)	(NA)
\$500 to \$999 ..... farms	5	0.1	(NA)
..... \$1,000	3	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	23	0.7	(NA)
..... \$1,000	51	(Z)	(NA)
\$5,000 to \$9,999 ..... farms	8	0.2	(NA)
..... \$1,000	48	(Z)	(NA)
\$10,000 to \$24,999 ..... farms	3	0.1	(NA)
..... \$1,000	40	(Z)	(NA)
\$25,000 to \$49,999 ..... farms	5	0.1	(NA)
..... \$1,000	143	(Z)	(NA)
\$50,000 or more ..... farms	7	0.2	(NA)
..... \$1,000	1,388	0.2	(NA)