

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) ..... farms	46,418	100.0	50,218
..... \$1,000	12,900,674	100.0	12,588,142
Average per farm ..... dollars	277,924	(X)	250,670
By value of sales:			
Less than \$1,000 (see text) ..... farms	12,865	27.7	13,837
..... \$1,000	2,466	(Z)	2,145
\$1,000 to \$2,499 ..... farms	5,248	11.3	5,457
..... \$1,000	8,545	0.1	8,957
\$2,500 to \$4,999 ..... farms	5,053	10.9	5,891
..... \$1,000	18,045	0.1	21,170
\$5,000 to \$9,999 ..... farms	5,658	12.2	6,307
..... \$1,000	40,040	0.3	44,434
\$10,000 to \$19,999 ..... farms	4,435	9.6	4,424
..... \$1,000	61,330	0.5	61,500
\$20,000 to \$24,999 ..... farms	1,210	2.6	1,155
..... \$1,000	26,745	0.2	25,645
\$25,000 to \$39,999 ..... farms	1,803	3.9	2,087
..... \$1,000	56,050	0.4	65,433
\$40,000 to \$49,999 ..... farms	711	1.5	783
..... \$1,000	31,789	0.2	34,727
\$50,000 to \$99,999 ..... farms	1,716	3.7	1,946
..... \$1,000	120,447	0.9	136,124
\$100,000 to \$249,999 ..... farms	1,649	3.6	1,836
..... \$1,000	264,381	2.0	294,634
\$250,000 to \$499,999 ..... farms	1,216	2.6	1,420
..... \$1,000	436,087	3.4	514,610
\$500,000 to \$999,999 ..... farms	1,412	3.0	1,525
..... \$1,000	1,040,266	8.1	1,105,886
\$1,000,000 or more ..... farms	3,442	7.4	3,550
..... \$1,000	10,794,481	83.7	10,272,878
\$1,000,000 to \$2,499,999 ..... farms	2,255	4.9	2,500
..... \$1,000	3,695,297	28.6	4,024,241
\$2,500,000 to \$4,999,999 ..... farms	756	1.6	684
..... \$1,000	2,633,097	20.4	2,344,745
\$5,000,000 or more ..... farms	431	0.9	366
..... \$1,000	4,466,087	34.6	3,903,891
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops ..... farms	24,144	52.0	24,610
..... \$1,000	3,734,980	29.0	4,302,877
Grains, oilseeds, dry beans, and dry peas ..... farms	8,334	18.0	9,685
..... \$1,000	1,244,092	9.6	1,774,127
Corn ..... farms	5,044	10.9	5,641
..... \$1,000	492,821	3.8	656,973
Wheat ..... farms	2,227	4.8	4,146
..... \$1,000	107,724	0.8	285,459
Soybeans ..... farms	6,512	14.0	7,006
..... \$1,000	630,791	4.9	799,769
Sorghum ..... farms	249	0.5	639
..... \$1,000	5,561	(Z)	20,911
Barley ..... farms	165	0.4	243
..... \$1,000	1,913	(Z)	3,460
Rice ..... farms	-	-	-
..... \$1,000	-	-	-
Other grains, oilseeds, dry beans, and dry peas ..... farms	474	1.0	712
..... \$1,000	5,281	(Z)	7,556
Tobacco ..... farms	1,294	2.8	1,681
..... \$1,000	731,657	5.7	732,772
Cotton and cottonseed ..... farms	901	1.9	1,430
..... \$1,000	239,587	1.9	403,366
Vegetables, melons, potatoes, and sweet potatoes ..... farms	3,508	7.6	3,304
..... \$1,000	553,449	4.3	434,974
Fruits, tree nuts, and berries ..... farms	2,205	4.8	2,151
..... \$1,000	109,139	0.8	85,150
Fruits and tree nuts ..... farms	1,354	2.9	1,230
..... \$1,000	39,174	0.3	30,728
Berries ..... farms	1,266	2.7	1,176
..... \$1,000	69,964	0.5	54,421
Nursery, greenhouse, floriculture, and sod (see text) ..... farms	2,114	4.6	2,475
..... \$1,000	552,043	4.3	580,230
Cultivated Christmas trees and short rotation woody crops (see text) ..... farms	653	1.4	1,151
..... \$1,000	86,834	0.7	67,097
Cultivated Christmas trees (see text) ..... farms	653	1.4	1,135
..... \$1,000	86,834	0.7	67,064
Short rotation woody crops ..... farms	-	-	18
..... \$1,000	-	-	33
Other crops and hay (see text) ..... farms	12,538	27.0	10,811
..... \$1,000	218,179	1.7	225,162
Maple syrup ..... farms	8	(Z)	9
..... \$1,000	7	(Z)	8
Livestock, poultry, and their products ..... farms	22,987	49.5	23,903
..... \$1,000	9,165,694	71.0	8,285,265
Poultry and eggs ..... farms	6,099	13.1	5,400
..... \$1,000	5,413,591	42.0	4,837,026

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves .....	farms 14,143	30.5	15,312
	\$1,000 275,175	2.1	332,733
Milk from cows .....	farms 233	0.5	283
	\$1,000 184,855	1.4	179,265
Hogs and pigs .....	farms 2,145	4.6	1,833
	\$1,000 3,216,902	24.9	2,873,988
Sheep, goats, wool, mohair, and milk .....	farms 2,870	6.2	2,964
	\$1,000 7,001	0.1	7,251
Horses, ponies, mules, burros, and donkeys (see text) .....	farms 1,599	3.4	2,220
	\$1,000 21,811	0.2	23,548
Aquaculture .....	farms 185	0.4	228
	\$1,000 30,948	0.2	23,365
Other animals and other animal products (see text) .....	farms 1,397	3.0	1,525
	\$1,000 15,412	0.1	8,089
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales .....	farms 654	1.4	912
	\$1,000 26,268	0.2	37,702
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) .....	farms 4,058	8.7	4,475
	\$1,000 69,968	0.5	31,826
Average per farm .....	dollars 17,242	(X)	7,112
By value of sales:			
\$1 to \$499 .....	farms 991	2.1	1,254
	\$1,000 225	(Z)	269
\$500 to \$999 .....	farms 504	1.1	684
	\$1,000 333	(Z)	469
\$1,000 to \$4,999 .....	farms 1,372	3.0	1,582
	\$1,000 3,017	(Z)	3,447
\$5,000 to \$9,999 .....	farms 424	0.9	373
	\$1,000 2,890	(Z)	2,480
\$10,000 to \$24,999 .....	farms 371	0.8	325
	\$1,000 5,496	(Z)	4,968
\$25,000 to \$49,999 .....	farms 171	0.4	125
	\$1,000 5,820	(Z)	4,156
\$50,000 or more .....	farms 225	0.5	132
	\$1,000 52,187	0.4	16,036
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) .....	farms 925	2.0	(NA)
	\$1,000 175,736	1.4	(NA)
Average per farm .....	dollars 189,985	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 167	0.4	(NA)
	\$1,000 40	(Z)	(NA)
\$500 to \$999 .....	farms 78	0.2	(NA)
	\$1,000 58	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 248	0.5	(NA)
	\$1,000 596	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 108	0.2	(NA)
	\$1,000 719	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 102	0.2	(NA)
	\$1,000 1,540	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 71	0.2	(NA)
	\$1,000 2,416	(Z)	(NA)
\$50,000 or more .....	farms 151	0.3	(NA)
	\$1,000 170,366	1.3	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) .....	farms 1,062	2.3	(NA)
	\$1,000 31,422	0.2	(NA)
Average per farm .....	dollars 29,587	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 276	0.6	(NA)
	\$1,000 50	(Z)	(NA)
\$500 to \$999 .....	farms 143	0.3	(NA)
	\$1,000 87	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 293	0.6	(NA)
	\$1,000 660	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 97	0.2	(NA)
	\$1,000 628	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 111	0.2	(NA)
	\$1,000 1,656	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 33	0.1	(NA)
	\$1,000 1,123	(Z)	(NA)
\$50,000 or more .....	farms 109	0.2	(NA)
	\$1,000 27,219	0.2	(NA)