

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

| Item   | 2017      | Percent of total in 2017 | 2012       |
|--|-----------|--------------------------|------------|
| <b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>                     |           |                          |            |
| Total sales (see text) ..... farms   | 26,364    | 100.0                    | 30,961     |
| ..... \$1,000  | 8,234,102 | 100.0                    | 10,950,680 |
| Average per farm ..... dollars   | 312,324   | (X)                      | 353,693    |
| By value of sales:   |           |                          |            |
| Less than \$1,000 (see text) ..... farms   | 7,227     | 27.4                     | 9,669      |
| ..... \$1,000  | 357       | (Z)                      | 299        |
| \$1,000 to \$2,499 ..... farms   | 701       | 2.7                      | 778        |
| ..... \$1,000  | 1,166     | (Z)                      | 1,284      |
| \$2,500 to \$4,999 ..... farms   | 888       | 3.4                      | 976        |
| ..... \$1,000  | 3,272     | (Z)                      | 3,639      |
| \$5,000 to \$9,999 ..... farms   | 1,091     | 4.1                      | 1,275      |
| ..... \$1,000  | 7,950     | 0.1                      | 9,087      |
| \$10,000 to \$19,999 ..... farms   | 1,133     | 4.3                      | 1,306      |
| ..... \$1,000  | 16,201    | 0.2                      | 18,856     |
| \$20,000 to \$24,999 ..... farms   | 473       | 1.8                      | 510        |
| ..... \$1,000  | 10,423    | 0.1                      | 11,387     |
| \$25,000 to \$39,999 ..... farms   | 1,060     | 4.0                      | 1,170      |
| ..... \$1,000  | 33,620    | 0.4                      | 37,667     |
| \$40,000 to \$49,999 ..... farms   | 643       | 2.4                      | 647        |
| ..... \$1,000  | 28,639    | 0.3                      | 28,839     |
| \$50,000 to \$99,999 ..... farms   | 1,889     | 7.2                      | 2,074      |
| ..... \$1,000  | 138,309   | 1.7                      | 151,312    |
| \$100,000 to \$249,999 ..... farms   | 3,166     | 12.0                     | 3,304      |
| ..... \$1,000  | 526,663   | 6.4                      | 577,981    |
| \$250,000 to \$499,999 ..... farms   | 2,946     | 11.2                     | 3,156      |
| ..... \$1,000  | 1,065,342 | 12.9                     | 1,194,099  |
| \$500,000 to \$999,999 ..... farms   | 2,731     | 10.4                     | 2,913      |
| ..... \$1,000  | 1,951,381 | 23.7                     | 2,163,140  |
| \$1,000,000 or more ..... farms  | 2,416     | 9.2                      | 3,183      |
| ..... \$1,000  | 4,450,780 | 54.1                     | 6,753,090  |
| \$1,000,000 to \$2,499,999 ..... farms   | 2,092     | 7.9                      | 2,566      |
| ..... \$1,000  | 3,066,737 | 37.2                     | 4,070,853  |
| \$2,500,000 to \$4,999,999 ..... farms   | 253       | 1.0                      | 469        |
| ..... \$1,000  | 823,677   | 10.0                     | 1,538,072  |
| \$5,000,000 or more ..... farms  | 71        | 0.3                      | 148        |
| ..... \$1,000  | 560,366   | 6.8                      | 1,144,165  |
| Value of sales by commodity or commodity group:                                  |           |                          |            |
| Crops, including nursery and greenhouse crops ..... farms                        | 15,706    | 59.6                     | 18,220     |
| ..... \$1,000  | 6,680,614 | 81.1                     | 9,664,285  |
| Grains, oilseeds, dry beans, and dry peas ..... farms                            | 12,042    | 45.7                     | 14,370     |
| ..... \$1,000  | 6,075,358 | 73.8                     | 8,813,348  |
| Corn ..... farms   | 6,103     | 23.1                     | 7,137      |
| ..... \$1,000  | 1,409,445 | 17.1                     | 2,461,368  |
| Wheat ..... farms  | 8,197     | 31.1                     | 10,353     |
| ..... \$1,000  | 1,348,366 | 16.4                     | 2,535,187  |
| Soybeans ..... farms   | 8,395     | 31.8                     | 7,219      |
| ..... \$1,000  | 2,113,612 | 25.7                     | 1,968,362  |
| Sorghum ..... farms  | 17        | 0.1                      | 4          |
| ..... \$1,000  | 247       | (Z)                      | 54         |
| Barley ..... farms   | 1,468     | 5.6                      | 3,146      |
| ..... \$1,000  | 124,484   | 1.5                      | 367,666    |
| Rice ..... farms   | -         | -                        | -          |
| ..... \$1,000  | -         | -                        | -          |
| Other grains, oilseeds, dry beans, and dry peas ..... farms                      | 5,661     | 21.5                     | 7,419      |
| ..... \$1,000  | 1,079,205 | 13.1                     | 1,480,711  |
| Tobacco ..... farms  | -         | -                        | -          |
| ..... \$1,000  | -         | -                        | -          |
| Cotton and cottonseed ..... farms  | -         | -                        | -          |
| ..... \$1,000  | -         | -                        | -          |
| Vegetables, melons, potatoes, and sweet potatoes ..... farms                     | 255       | 1.0                      | 264        |
| ..... \$1,000  | 240,415   | 2.9                      | 251,033    |
| Fruits, tree nuts, and berries ..... farms                                       | 94        | 0.4                      | 74         |
| ..... \$1,000  | 363       | (Z)                      | 247        |
| Fruits and tree nuts ..... farms   | 62        | 0.2                      | 42         |
| ..... \$1,000  | 192       | (Z)                      | 127        |
| Berries ..... farms  | 57        | 0.2                      | 39         |
| ..... \$1,000  | 172       | (Z)                      | 120        |
| Nursery, greenhouse, floriculture, and sod (see text) ..... farms                | 80        | 0.3                      | 70         |
| ..... \$1,000  | 8,443     | 0.1                      | 7,271      |
| Cultivated Christmas trees and short rotation woody crops (see text) ..... farms | 11        | (Z)                      | 12         |
| ..... \$1,000  | 16        | (Z)                      | 19         |
| Cultivated Christmas trees (see text) ..... farms                                | 10        | (Z)                      | 10         |
| ..... \$1,000  | (D)       | (D)                      | (D)        |
| Short rotation woody crops ..... farms   | 1         | (Z)                      | 2          |
| ..... \$1,000  | (D)       | (D)                      | (D)        |
| Other crops and hay (see text) ..... farms                                       | 6,218     | 23.6                     | 8,101      |
| ..... \$1,000  | 356,019   | 4.3                      | 592,367    |
| Maple syrup ..... farms  | 4         | (Z)                      | -          |
| ..... \$1,000  | 1         | (Z)                      | -          |
| Livestock, poultry, and their products ..... farms                               | 9,469     | 35.9                     | 10,635     |
| ..... \$1,000  | 1,553,488 | 18.9                     | 1,286,395  |
| Poultry and eggs ..... farms   | 541       | 2.1                      | 597        |
| ..... \$1,000  | 17,568    | 0.2                      | (D)        |

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

| Item   | 2017      | Percent of total in 2017 | 2012      |
|--|-----------|--------------------------|-----------|
| <b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>  |           |                          |           |
| Total sales (see text) - Con.  |           |                          |           |
| Value of sales by commodity or commodity group: - Con.   |           |                          |           |
| Livestock, poultry, and their products - Con.  |           |                          |           |
| Cattle and calves ..... farms  | 8,335     | 31.6                     | 8,925     |
| ..... \$1,000  | 1,295,654 | 15.7                     | 1,063,287 |
| Milk from cows ..... farms   | 96        | 0.4                      | 158       |
| ..... \$1,000  | 66,161    | 0.8                      | 67,079    |
| Hogs and pigs ..... farms  | 182       | 0.7                      | 193       |
| ..... \$1,000  | 79,242    | 1.0                      | 50,366    |
| Sheep, goats, wool, mohair, and milk ..... farms   | 601       | 2.3                      | 655       |
| ..... \$1,000  | 10,449    | 0.1                      | (D)       |
| Horses, ponies, mules, burros, and donkeys (see text) ..... farms  | 815       | 3.1                      | 1,418     |
| ..... \$1,000  | 8,042     | 0.1                      | 12,462    |
| Aquaculture ..... farms  | 5         | (Z)                      | 7         |
| ..... \$1,000  | 942       | (Z)                      | 738       |
| Other animals and other animal products (see text) ..... farms   | 339       | 1.3                      | 399       |
| ..... \$1,000  | 75,430    | 0.9                      | 61,862    |
| <b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>  |           |                          |           |
| Value of landlord's share of total sales ..... farms   | 1,595     | 6.0                      | 2,138     |
| ..... \$1,000  | 82,134    | 1.0                      | 136,460   |
| <b>FOOD MARKETING PRACTICES (SEE TEXT)</b>   |           |                          |           |
| Value of food sold directly to consumers (see text) ..... farms  |           |                          |           |
| ..... \$1,000  | 312       | 1.2                      | 433       |
| Average per farm ..... dollars   | 3,331     | (Z)                      | 1,936     |
| ..... \$1,000  | 10,675    | (X)                      | 4,472     |
| By value of sales:   |           |                          |           |
| \$1 to \$499 ..... farms   | 41        | 0.2                      | 132       |
| ..... \$1,000  | 9         | (Z)                      | (D)       |
| \$500 to \$999 ..... farms   | 39        | 0.1                      | 34        |
| ..... \$1,000  | 26        | (Z)                      | 23        |
| \$1,000 to \$4,999 ..... farms   | 114       | 0.4                      | 163       |
| ..... \$1,000  | 286       | (Z)                      | 380       |
| \$5,000 to \$9,999 ..... farms   | 40        | 0.2                      | 65        |
| ..... \$1,000  | 261       | (Z)                      | 405       |
| \$10,000 to \$24,999 ..... farms   | 45        | 0.2                      | 27        |
| ..... \$1,000  | 692       | (Z)                      | 401       |
| \$25,000 to \$49,999 ..... farms   | 16        | 0.1                      | 7         |
| ..... \$1,000  | 517       | (Z)                      | 229       |
| \$50,000 or more ..... farms   | 17        | 0.1                      | 5         |
| ..... \$1,000  | 1,539     | (Z)                      | (D)       |
| Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms |           |                          |           |
| ..... \$1,000  | 93        | 0.4                      | (NA)      |
| Average per farm ..... dollars   | 18,739    | 0.2                      | (NA)      |
| ..... \$1,000  | 201,498   | (X)                      | (NA)      |
| By value of sales:   |           |                          |           |
| \$1 to \$499 ..... farms   | 18        | 0.1                      | (NA)      |
| ..... \$1,000  | 4         | (Z)                      | (NA)      |
| \$500 to \$999 ..... farms   | 6         | (Z)                      | (NA)      |
| ..... \$1,000  | 4         | (Z)                      | (NA)      |
| \$1,000 to \$4,999 ..... farms   | 21        | 0.1                      | (NA)      |
| ..... \$1,000  | 46        | (Z)                      | (NA)      |
| \$5,000 to \$9,999 ..... farms   | 4         | (Z)                      | (NA)      |
| ..... \$1,000  | 33        | (Z)                      | (NA)      |
| \$10,000 to \$24,999 ..... farms   | 3         | (Z)                      | (NA)      |
| ..... \$1,000  | 38        | (Z)                      | (NA)      |
| \$25,000 to \$49,999 ..... farms   | 5         | (Z)                      | (NA)      |
| ..... \$1,000  | 191       | (Z)                      | (NA)      |
| \$50,000 or more ..... farms   | 36        | 0.1                      | (NA)      |
| ..... \$1,000  | 18,423    | 0.2                      | (NA)      |
| <b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>  |           |                          |           |
| Value of processed or value-added agricultural products sold (see text) ..... farms  |           |                          |           |
| ..... \$1,000  | 101       | 0.4                      | (NA)      |
| Average per farm ..... dollars   | 835       | (Z)                      | (NA)      |
| ..... \$1,000  | 8,267     | (X)                      | (NA)      |
| By value of sales:   |           |                          |           |
| \$1 to \$499 ..... farms   | 24        | 0.1                      | (NA)      |
| ..... \$1,000  | (D)       | (D)                      | (NA)      |
| \$500 to \$999 ..... farms   | 13        | (Z)                      | (NA)      |
| ..... \$1,000  | 8         | (Z)                      | (NA)      |
| \$1,000 to \$4,999 ..... farms   | 32        | 0.1                      | (NA)      |
| ..... \$1,000  | 74        | (Z)                      | (NA)      |
| \$5,000 to \$9,999 ..... farms   | 10        | (Z)                      | (NA)      |
| ..... \$1,000  | 75        | (Z)                      | (NA)      |
| \$10,000 to \$24,999 ..... farms   | 9         | (Z)                      | (NA)      |
| ..... \$1,000  | 115       | (Z)                      | (NA)      |
| \$25,000 to \$49,999 ..... farms   | 10        | (Z)                      | (NA)      |
| ..... \$1,000  | 310       | (Z)                      | (NA)      |
| \$50,000 or more ..... farms   | 3         | (Z)                      | (NA)      |
| ..... \$1,000  | (D)       | (D)                      | (NA)      |