

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) .....	farms 1,043	100.0	1,243
Average per farm .....	\$1,000 57,998	100.0	59,652
	dollars	(X)	47,990
By value of sales:			
Less than \$1,000 (see text) .....	farms 284	27.2	337
	\$1,000 56	0.1	66
\$1,000 to \$2,499 .....	farms 112	10.7	114
	\$1,000 187	0.3	193
\$2,500 to \$4,999 .....	farms 128	12.3	186
	\$1,000 441	0.8	638
\$5,000 to \$9,999 .....	farms 127	12.2	162
	\$1,000 895	1.5	1,120
\$10,000 to \$19,999 .....	farms 94	9.0	137
	\$1,000 1,282	2.2	1,828
\$20,000 to \$24,999 .....	farms 22	2.1	42
	\$1,000 482	0.8	923
\$25,000 to \$39,999 .....	farms 61	5.8	49
	\$1,000 1,820	3.1	1,535
\$40,000 to \$49,999 .....	farms 33	3.2	19
	\$1,000 1,457	2.5	866
\$50,000 to \$99,999 .....	farms 73	7.0	89
	\$1,000 4,999	8.6	6,321
\$100,000 to \$249,999 .....	farms 60	5.8	59
	\$1,000 9,921	17.1	9,715
\$250,000 to \$499,999 .....	farms 24	2.3	25
	\$1,000 8,448	14.6	8,682
\$500,000 to \$999,999 .....	farms 17	1.6	15
	\$1,000 11,305	19.5	9,588
\$1,000,000 or more .....	farms 8	0.8	9
	\$1,000 16,706	28.8	18,175
\$1,000,000 to \$2,499,999 .....	farms 5	0.5	7
	\$1,000 7,847	13.5	(D)
\$2,500,000 to \$4,999,999 .....	farms 3	0.3	2
	\$1,000 8,859	15.3	(D)
\$5,000,000 or more .....	farms -	-	-
	\$1,000 -	-	-
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops .....	farms 577	55.3	661
	\$1,000 40,909	70.5	48,981
Grains, oilseeds, dry beans, and dry peas .....	farms 24	2.3	35
	\$1,000 258	0.4	848
Corn .....	farms 24	2.3	31
	\$1,000 258	0.4	(D)
Wheat .....	farms -	-	4
	\$1,000 -	-	(D)
Soybeans .....	farms -	-	1
	\$1,000 -	-	(D)
Sorghum .....	farms -	-	-
	\$1,000 -	-	-
Barley .....	farms -	-	-
	\$1,000 -	-	-
Rice .....	farms -	-	-
	\$1,000 -	-	-
Other grains, oilseeds, dry beans, and dry peas .....	farms -	-	-
	\$1,000 -	-	-
Tobacco .....	farms -	-	-
	\$1,000 -	-	-
Cotton and cottonseed .....	farms -	-	-
	\$1,000 -	-	-
Vegetables, melons, potatoes, and sweet potatoes .....	farms 220	21.1	238
	\$1,000 7,915	13.6	9,331
Fruits, tree nuts, and berries .....	farms 118	11.3	136
	\$1,000 3,046	5.3	4,131
Fruits and tree nuts .....	farms 76	7.3	58
	\$1,000 1,663	2.9	1,758
Berries .....	farms 72	6.9	97
	\$1,000 1,383	2.4	2,373
Nursery, greenhouse, floriculture, and sod (see text) .....	farms 217	20.8	291
	\$1,000 27,580	47.6	32,831
Cultivated Christmas trees and short rotation woody crops (see text) .....	farms 43	4.1	51
	\$1,000 773	1.3	439
Cultivated Christmas trees (see text) .....	farms 43	4.1	48
	\$1,000 773	1.3	438
Short rotation woody crops .....	farms -	-	3
	\$1,000 -	-	2
Other crops and hay (see text) .....	farms 196	18.8	208
	\$1,000 1,338	2.3	1,401
Maple syrup .....	farms 22	2.1	18
	\$1,000 58	0.1	11
Livestock, poultry, and their products .....	farms 461	44.2	528
	\$1,000 17,089	29.5	10,671
Poultry and eggs .....	farms 206	19.8	253
	\$1,000 1,420	2.4	2,177

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves ..... farms	120	11.5	161
..... \$1,000	1,074	1.9	1,180
Milk from cows ..... farms	12	1.2	14
..... \$1,000	4,563	7.9	3,902
Hogs and pigs ..... farms	62	5.9	66
..... (D)	(D)	(D)	601
Sheep, goats, wool, mohair, and milk ..... farms	95	9.1	111
..... \$1,000	(D)	(D)	257
Horses, ponies, mules, burros, and donkeys (see text) ..... farms	33	3.2	64
..... \$1,000	577	1.0	382
Aquaculture ..... farms	37	3.5	28
..... \$1,000	4,261	7.3	1,917
Other animals and other animal products (see text) ..... farms	80	7.7	104
..... \$1,000	(D)	(D)	256
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales ..... farms	3	0.3	6
..... \$1,000	(D)	(D)	26
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) ..... farms	249	23.9	376
..... \$1,000	10,164	17.5	6,253
Average per farm ..... dollars	40,818	(X)	16,630
By value of sales:			
\$1 to \$499 ..... farms	21	2.0	51
..... \$1,000	4	(Z)	15
\$500 to \$999 ..... farms	23	2.2	52
..... \$1,000	16	(Z)	36
\$1,000 to \$4,999 ..... farms	99	9.5	139
..... \$1,000	242	0.4	363
\$5,000 to \$9,999 ..... farms	39	3.7	53
..... \$1,000	263	0.5	318
\$10,000 to \$24,999 ..... farms	32	3.1	28
..... \$1,000	491	0.8	393
\$25,000 to \$49,999 ..... farms	14	1.3	18
..... \$1,000	456	0.8	680
\$50,000 or more ..... farms	21	2.0	35
..... \$1,000	8,692	15.0	4,448
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) ..... farms			
..... \$1,000	66	6.3	(NA)
Average per farm ..... dollars	4,061	7.0	(NA)
..... \$1,000	61,524	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	4	0.4	(NA)
..... \$1,000	1	(Z)	(NA)
\$500 to \$999 ..... farms	4	0.4	(NA)
..... \$1,000	4	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	12	1.2	(NA)
..... \$1,000	34	0.1	(NA)
\$5,000 to \$9,999 ..... farms	12	1.2	(NA)
..... \$1,000	79	0.1	(NA)
\$10,000 to \$24,999 ..... farms	6	0.6	(NA)
..... \$1,000	70	0.1	(NA)
\$25,000 to \$49,999 ..... farms	11	1.1	(NA)
..... \$1,000	333	0.6	(NA)
\$50,000 or more ..... farms	17	1.6	(NA)
..... \$1,000	3,540	6.1	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) ..... farms	107	10.3	(NA)
..... \$1,000	9,183	15.8	(NA)
Average per farm ..... dollars	85,822	(X)	(NA)
By value of sales:			
\$1 to \$499 ..... farms	36	3.5	(NA)
..... \$1,000	(D)	(D)	(NA)
\$500 to \$999 ..... farms	15	1.4	(NA)
..... \$1,000	11	(Z)	(NA)
\$1,000 to \$4,999 ..... farms	30	2.9	(NA)
..... \$1,000	59	0.1	(NA)
\$5,000 to \$9,999 ..... farms	8	0.8	(NA)
..... \$1,000	55	0.1	(NA)
\$10,000 to \$24,999 ..... farms	3	0.3	(NA)
..... \$1,000	46	0.1	(NA)
\$25,000 to \$49,999 ..... farms	1	0.1	(NA)
..... \$1,000	(D)	(D)	(NA)
\$50,000 or more ..... farms	14	1.3	(NA)
..... \$1,000	8,972	15.5	(NA)