

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT)</b>			
Total sales (see text) .....	farms 69,983	100.0	68,050
	\$1,000 3,798,934	100.0	3,611,037
Average per farm .....	dollars 54,284	(X)	53,064
By value of sales:			
Less than \$1,000 (see text) .....	farms 21,786	31.1	21,851
	\$1,000 4,469	0.1	3,693
\$1,000 to \$2,499 .....	farms 9,104	13.0	8,781
	\$1,000 15,097	0.4	14,516
\$2,500 to \$4,999 .....	farms 8,563	12.2	8,016
	\$1,000 30,576	0.8	28,575
\$5,000 to \$9,999 .....	farms 9,522	13.6	8,852
	\$1,000 68,096	1.8	62,617
\$10,000 to \$19,999 .....	farms 7,445	10.6	7,606
	\$1,000 104,649	2.8	106,494
\$20,000 to \$24,999 .....	farms 2,123	3.0	2,093
	\$1,000 46,960	1.2	46,122
\$25,000 to \$39,999 .....	farms 3,529	5.0	3,407
	\$1,000 110,411	2.9	106,197
\$40,000 to \$49,999 .....	farms 1,345	1.9	1,217
	\$1,000 59,528	1.6	53,881
\$50,000 to \$99,999 .....	farms 2,284	3.3	2,067
	\$1,000 158,488	4.2	144,985
\$100,000 to \$249,999 .....	farms 1,639	2.3	1,550
	\$1,000 260,159	6.8	248,620
\$250,000 to \$499,999 .....	farms 1,011	1.4	1,001
	\$1,000 362,060	9.5	364,049
\$500,000 to \$999,999 .....	farms 788	1.1	796
	\$1,000 572,354	15.1	574,147
\$1,000,000 or more .....	farms 844	1.2	813
	\$1,000 2,006,086	52.8	1,857,141
\$1,000,000 to \$2,499,999 .....	farms 636	0.9	620
	\$1,000 973,557	25.6	960,535
\$2,500,000 to \$4,999,999 .....	farms 145	0.2	145
	\$1,000 478,806	12.6	482,822
\$5,000,000 or more .....	farms 63	0.1	48
	\$1,000 553,723	14.6	413,784
Value of sales by commodity or commodity group:			
Crops, including nursery and greenhouse crops .....	farms 30,751	43.9	19,897
	\$1,000 2,182,397	57.4	2,086,472
Grains, oilseeds, dry beans, and dry peas .....	farms 5,306	7.6	5,691
	\$1,000 1,289,438	33.9	1,301,303
Corn .....	farms 3,342	4.8	4,219
	\$1,000 446,984	11.8	545,802
Wheat .....	farms 1,212	1.7	1,467
	\$1,000 89,320	2.4	135,500
Soybeans .....	farms 3,840	5.5	3,633
	\$1,000 747,731	19.7	612,286
Sorghum .....	farms 66	0.1	82
	\$1,000 2,940	0.1	4,986
Barley .....	farms 17	(Z)	21
	\$1,000 (D)	(D)	(D)
Rice .....	farms 5	(Z)	6
	\$1,000 (D)	(D)	(D)
Other grains, oilseeds, dry beans, and dry peas .....	farms 106	0.2	57
	\$1,000 1,939	0.1	1,298
Tobacco .....	farms 598	0.9	934
	\$1,000 99,431	2.6	108,224
Cotton and cottonseed .....	farms 503	0.7	546
	\$1,000 235,410	6.2	253,428
Vegetables, melons, potatoes, and sweet potatoes .....	farms 1,964	2.8	1,273
	\$1,000 93,333	2.5	72,885
Fruits, tree nuts, and berries .....	farms 1,351	1.9	647
	\$1,000 18,273	0.5	(D)
Fruits and tree nuts .....	farms 831	1.2	279
	\$1,000 12,527	0.3	(D)
Berries .....	farms 832	1.2	427
	\$1,000 5,746	0.2	3,895
Nursery, greenhouse, floriculture, and sod (see text) .....	farms 1,147	1.6	1,149
	\$1,000 299,623	7.9	294,740
Cultivated Christmas trees and short rotation woody crops (see text) .....	farms 74	0.1	111
	\$1,000 1,313	(Z)	(D)
Cultivated Christmas trees (see text) .....	farms 74	0.1	108
	\$1,000 1,313	(Z)	(D)
Short rotation woody crops .....	farms -	-	5
	\$1,000 -	-	(D)
Other crops and hay (see text) .....	farms 23,646	33.8	12,119
	\$1,000 145,576	3.8	46,215
Maple syrup .....	farms 15	(Z)	3
	\$1,000 8	(Z)	(D)
Livestock, poultry, and their products .....	farms 39,447	56.4	39,850
	\$1,000 1,616,537	42.6	1,524,565
Poultry and eggs .....	farms 5,706	8.2	3,889
	\$1,000 639,750	16.8	552,015

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2017 and 2012 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

Item	2017	Percent of total in 2017	2012
<b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD (SEE TEXT) - Con.</b>			
Total sales (see text) - Con.			
Value of sales by commodity or commodity group: - Con.			
Livestock, poultry, and their products - Con.			
Cattle and calves .....	farms 30,462	43.5	32,852
	\$1,000 719,701	18.9	735,511
Milk from cows .....	farms 418	0.6	469
	\$1,000 125,373	3.3	145,445
Hogs and pigs .....	farms 1,429	2.0	812
	\$1,000 66,393	1.7	48,245
Sheep, goats, wool, mohair, and milk .....	farms 4,564	6.5	3,502
	\$1,000 11,942	0.3	8,906
Horses, ponies, mules, burros, and donkeys (see text) .....	farms 3,039	4.3	3,737
	\$1,000 35,064	0.9	21,326
Aquaculture .....	farms 62	0.1	66
	\$1,000 7,013	0.2	(D)
Other animals and other animal products (see text) .....	farms 1,535	2.2	1,488
	\$1,000 11,301	0.3	(D)
<b>LANDLORD'S SHARE OF TOTAL SALES (SEE TEXT)</b>			
Value of landlord's share of total sales .....	farms 1,861	2.7	2,182
	\$1,000 107,647	2.8	110,198
<b>FOOD MARKETING PRACTICES (SEE TEXT)</b>			
Value of food sold directly to consumers (see text) .....	farms 3,773	5.4	3,679
	\$1,000 34,844	0.9	19,182
Average per farm .....	dollars 9,235	(X)	5,214
By value of sales:			
\$1 to \$499 .....	farms 1,148	1.6	1,127
	\$1,000 263	(Z)	229
\$500 to \$999 .....	farms 653	0.9	587
	\$1,000 442	(Z)	400
\$1,000 to \$4,999 .....	farms 1,120	1.6	1,261
	\$1,000 2,485	0.1	2,817
\$5,000 to \$9,999 .....	farms 340	0.5	344
	\$1,000 2,286	0.1	2,339
\$10,000 to \$24,999 .....	farms 335	0.5	242
	\$1,000 5,077	0.1	3,632
\$25,000 to \$49,999 .....	farms 92	0.1	70
	\$1,000 3,151	0.1	2,267
\$50,000 or more .....	farms 85	0.1	48
	\$1,000 21,139	0.6	7,498
Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products (see text) .....			
	farms 458	0.7	(NA)
	\$1,000 30,163	0.8	(NA)
Average per farm .....	dollars 65,858	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 88	0.1	(NA)
	\$1,000 16	(Z)	(NA)
\$500 to \$999 .....	farms 42	0.1	(NA)
	\$1,000 28	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 136	0.2	(NA)
	\$1,000 311	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 59	0.1	(NA)
	\$1,000 392	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 49	0.1	(NA)
	\$1,000 698	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 31	(Z)	(NA)
	\$1,000 1,026	(Z)	(NA)
\$50,000 or more .....	farms 53	0.1	(NA)
	\$1,000 27,692	0.7	(NA)
<b>VALUE-ADDED PRODUCTS SOLD (SEE TEXT)</b>			
Value of processed or value-added agricultural products sold (see text) .....	farms 757	1.1	(NA)
	\$1,000 16,024	0.4	(NA)
Average per farm .....	dollars 21,168	(X)	(NA)
By value of sales:			
\$1 to \$499 .....	farms 199	0.3	(NA)
	\$1,000 33	(Z)	(NA)
\$500 to \$999 .....	farms 100	0.1	(NA)
	\$1,000 63	(Z)	(NA)
\$1,000 to \$4,999 .....	farms 251	0.4	(NA)
	\$1,000 574	(Z)	(NA)
\$5,000 to \$9,999 .....	farms 55	0.1	(NA)
	\$1,000 346	(Z)	(NA)
\$10,000 to \$24,999 .....	farms 75	0.1	(NA)
	\$1,000 1,205	(Z)	(NA)
\$25,000 to \$49,999 .....	farms 27	(Z)	(NA)
	\$1,000 936	(Z)	(NA)
\$50,000 or more .....	farms 50	0.1	(NA)
	\$1,000 12,866	0.3	(NA)