



Otero County Colorado

Total and Per Farm Overview, 2017 and change since 2012

	2017	% change since 2012
Number of farms	444	-18
Land in farms (acres)	687,530	-3
Average size of farm (acres)	1,548	+19
Total	(\$)	
Market value of products sold	121,550,000	-16
Government payments	2,724,000	+10
Farm-related income	2,705,000	-49
Total farm production expenses	111,886,000	-9
Net cash farm income	15,092,000	-48
Per farm average	(\$)	
Market value of products sold	273,760	+3
Government payments (average per farm receiving)	12,552	+50
Farm-related income	15,199	-35
Total farm production expenses	251,996	+11
Net cash farm income	33,992	-36

2 Percent of state agriculture sales

Share of Sales by Type (%)

Crops	25
Livestock, poultry, and products	75

Land in Farms by Use (%) ^a

Cropland	11
Pastureland	88
Woodland	(Z)
Other	1

Acres irrigated: 49,291

7% of land in farms

Land Use Practices (% of farms)

No till	3
Reduced till	10
Intensive till	24
Cover crop	6

Farms by Value of Sales

	Number	Percent of Total ^a
Less than \$2,500	134	30
\$2,500 to \$4,999	32	7
\$5,000 to \$9,999	40	9
\$10,000 to \$24,999	52	12
\$25,000 to \$49,999	43	10
\$50,000 to \$99,999	54	12
\$100,000 or more	89	20

Farms by Size

	Number	Percent of Total ^a
1 to 9 acres	40	9
10 to 49 acres	95	21
50 to 179 acres	131	30
180 to 499 acres	59	13
500 to 999 acres	44	10
1,000 + acres	75	17

Market Value of Agricultural Products Sold

	Sales (\$1,000)	Rank in State ^b	Counties Producing Item	Rank in U.S. ^b	Counties Producing Item
Total	121,550	11	63	960	3,077
Crops	30,569	22	63	1,398	3,073
Grains, oilseeds, dry beans, dry peas	10,365	18	49	1,380	2,916
Tobacco	-	-	-	-	323
Cotton and cottonseed	-	-	-	-	647
Vegetables, melons, potatoes, sweet potatoes	(D)	8	45	(D)	2,821
Fruits, tree nuts, berries	(D)	23	31	(D)	2,748
Nursery, greenhouse, floriculture, sod	(D)	32	50	(D)	2,601
Cultivated Christmas trees, short rotation woody crops	-	-	24	-	1,384
Other crops and hay	13,905	9	62	178	3,040
Livestock, poultry, and products	90,980	8	63	571	3,073
Poultry and eggs	(D)	(D)	59	(D)	3,007
Cattle and calves	90,264	8	62	139	3,055
Milk from cows	-	-	23	-	1,892
Hogs and pigs	49	25	54	1,102	2,856
Sheep, goats, wool, mohair, milk	415	19	60	408	2,984
Horses, ponies, mules, burros, donkeys	159	34	59	1,141	2,970
Aquaculture	(D)	23	23	(D)	1,251
Other animals and animal products	(D)	33	58	(D)	2,878

Total Producers ^c	772	Percent of farms that:	Top Crops in Acres ^d
Sex		Have internet access	78
Male	501	Farm organically	1
Female	271	Sell directly to consumers	4
Age		Hire farm labor	25
<35	72	Are family farms	94
35 – 64	496		
65 and older	204		
Race			Livestock Inventory (Dec 31, 2017)
American Indian/Alaska Native	17		Broilers and other meat-type chickens (D)
Asian	9		Cattle and calves 75,253
Black or African American	1		Goats 1,720
Native Hawaiian/Pacific Islander	3		Hogs and pigs 192
White	732		Horses and ponies 836
More than one race	10		Layers 816
Other characteristics			Pullets 169
Hispanic, Latino, Spanish origin	64		Sheep and lambs 2,362
With military service	61		Turkeys 45
New and beginning farmers	217		

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

^a May not add to 100% due to rounding. ^b Among counties whose rank can be displayed. ^c Data collected for a maximum of four producers per farm.

^d Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. ^e Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.