



Otero County New Mexico

Total and Per Farm Overview, 2017 and change since 2012

	2017	% change since 2012
Number of farms	473	-3
Land in farms (acres)	1,019,246	-17
Average size of farm (acres)	2,155	-14
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Total	(\$)	
Market value of products sold	18,160,000	+24
Government payments	783,000	-34
Farm-related income	902,000	-76
Total farm production expenses	18,036,000	+1
Net cash farm income	1,808,000	+2
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Per farm average	(\$)	
Market value of products sold	38,394	+28
Government payments (average per farm receiving)	19,564	-2
Farm-related income	10,246	-78
Total farm production expenses	38,132	+4
Net cash farm income	3,823	+4

1 Percent of state agriculture sales

Share of Sales by Type (%)

Crops	52
Livestock, poultry, and products	48

Land in Farms by Use (%) ^a

Cropland	1
Pastureland	78
Woodland	20
Other	1

Acres irrigated: 4,681

(Z)% of land in farms

Land Use Practices (% of farms)

No till	8
Reduced till	2
Intensive till	1
Cover crop	5

Farms by Value of Sales

	Number	Percent of Total ^a
Less than \$2,500	202	43
\$2,500 to \$4,999	69	15
\$5,000 to \$9,999	61	13
\$10,000 to \$24,999	41	9
\$25,000 to \$49,999	36	8
\$50,000 to \$99,999	33	7
\$100,000 or more	31	7

Farms by Size

	Number	Percent of Total ^a
1 to 9 acres	146	31
10 to 49 acres	119	25
50 to 179 acres	82	17
180 to 499 acres	31	7
500 to 999 acres	22	5
1,000 + acres	73	15

Market Value of Agricultural Products Sold

	Sales (\$1,000)	Rank in State ^b	Counties Producing Item	Rank in U.S. ^b	Counties Producing Item
Total	18,160	20	33	2,426	3,077
Crops	9,408	13	32	2,067	3,073
Grains, oilseeds, dry beans, dry peas	120	18	30	2,427	2,916
Tobacco	-	-	-	-	323
Cotton and cottonseed	-	-	10	-	647
Vegetables, melons, potatoes, sweet potatoes	40	22	30	1,817	2,821
Fruits, tree nuts, berries	7,589	4	29	167	2,748
Nursery, greenhouse, floriculture, sod	37	17	26	1,545	2,601
Cultivated Christmas trees, short rotation woody crops	-	-	8	-	1,384
Other crops and hay	1,621	19	31	1,420	3,040
Livestock, poultry, and products	8,753	26	33	2,189	3,073
Poultry and eggs	18	16	33	1,611	3,007
Cattle and calves	8,099	24	32	1,381	3,055
Milk from cows	-	-	19	-	1,892
Hogs and pigs	(D)	(D)	28	(D)	2,856
Sheep, goats, wool, mohair, milk	109	18	33	1,207	2,984
Horses, ponies, mules, burros, donkeys	418	9	33	510	2,970
Aquaculture	(D)	9	12	(D)	1,251
Other animals and animal products	4	27	29	1,664	2,878

Total Producers ^c	858	Percent of farms that:	Top Crops in Acres ^d
Sex		Have internet access	Forage (hay/haylage), all
Male	502	79	2,031
Female	356		Pecans, all
Age		Farm organically	(D)
<35	45	(Z)	Pistachios
35 – 64	468		Soybeans for beans
65 and older	345		240
Race		Sell directly to consumers	Apples
American Indian/Alaska Native	18	16	136
Asian	2		Livestock Inventory (Dec 31, 2017)
Black or African American	-	Hire farm labor	Broilers and other meat-type chickens
Native Hawaiian/Pacific Islander	-	20	152
White	829		Cattle and calves
More than one race	9		16,279
Other characteristics		Are family farms	Goats
Hispanic, Latino, Spanish origin	122	98	993
With military service	150		Hogs and pigs
New and beginning farmers	284		31
			Horses and ponies
			1,029
			Layers
			1,327
			Pullets
			313
			Sheep and lambs
			305
			Turkeys
			23

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

^a May not add to 100% due to rounding. ^b Among counties whose rank can be displayed. ^c Data collected for a maximum of four producers per farm.

^d Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. ^e Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.