



# Otsego County New York

## Total and Per Farm Overview, 2017 and change since 2012

|   | 2017        | % change since 2012 |
|---|-------------|---------------------|
| Number of farms                                     | 880         | -12                 |
| Land in farms (acres)                               | 154,634     | -14                 |
| Average size of farm (acres)                        | 176         | -3                  |
| <b>Total</b>  | <b>(\$)</b> |                     |
| Market value of products sold                       | 56,180,000  | -16                 |
| Government payments                                 | 619,000     | -55                 |
| Farm-related income                                 | 3,147,000   | -61                 |
| Total farm production expenses                      | 39,225,000  | -32                 |
| Net cash farm income                                | 20,720,000  | +12                 |
| <b>Per farm average</b>                             | <b>(\$)</b> |                     |
| Market value of products sold                       | 63,840      | -5                  |
| Government payments<br>(average per farm receiving) | 5,157       | -20                 |
| Farm-related income                                 | 8,940       | -59                 |
| Total farm production expenses                      | 44,574      | -23                 |
| Net cash farm income                                | 23,545      | +27                 |

**1** Percent of state agriculture sales

### Share of Sales by Type (%)

|                                  |    |
|----------------------------------|----|
| Crops                            | 35 |
| Livestock, poultry, and products | 65 |

### Land in Farms by Use (%) <sup>a</sup>

|             |    |
|-------------|----|
| Cropland    | 53 |
| Pastureland | 13 |
| Woodland    | 26 |
| Other       | 8  |

**Acres irrigated: 365**

(Z)% of land in farms

### Land Use Practices (% of farms)

|                |    |
|----------------|----|
| No till        | 11 |
| Reduced till   | 7  |
| Intensive till | 20 |
| Cover crop     | 8  |

## Farms by Value of Sales

|                      | Number | Percent of Total <sup>a</sup> |
|----------------------|--------|-------------------------------|
| Less than \$2,500    | 295    | 34                            |
| \$2,500 to \$4,999   | 65     | 7                             |
| \$5,000 to \$9,999   | 132    | 15                            |
| \$10,000 to \$24,999 | 143    | 16                            |
| \$25,000 to \$49,999 | 60     | 7                             |
| \$50,000 to \$99,999 | 52     | 6                             |
| \$100,000 or more    | 133    | 15                            |

## Farms by Size

|                  | Number | Percent of Total <sup>a</sup> |
|------------------|--------|-------------------------------|
| 1 to 9 acres     | 35     | 4                             |
| 10 to 49 acres   | 203    | 23                            |
| 50 to 179 acres  | 387    | 44                            |
| 180 to 499 acres | 187    | 21                            |
| 500 to 999 acres | 52     | 6                             |
| 1,000 + acres    | 16     | 2                             |

**Market Value of Agricultural Products Sold**

|  | Sales (\$1,000) | Rank in State <sup>b</sup> | Counties Producing Item | Rank in U.S. <sup>b</sup> | Counties Producing Item |
|--|-----------------|----------------------------|-------------------------|---------------------------|-------------------------|
| <b>Total</b>   | <b>56,180</b>   | <b>35</b>                  | <b>61</b>               | <b>1,663</b>              | <b>3,077</b>            |
| <b>Crops</b>   | <b>19,405</b>   | <b>34</b>                  | <b>61</b>               | <b>1,667</b>              | <b>3,073</b>            |
| Grains, oilseeds, dry beans, dry peas                  | 4,581           | 32                         | 55                      | 1,674                     | 2,916                   |
| Tobacco  | -               | -                          | -                       | -                         | 323                     |
| Cotton and cottonseed                                  | -               | -                          | -                       | -                         | 647                     |
| Vegetables, melons, potatoes, sweet potatoes           | 610             | 49                         | 60                      | 903                       | 2,821                   |
| Fruits, tree nuts, berries                             | 806             | 31                         | 60                      | 526                       | 2,748                   |
| Nursery, greenhouse, floriculture, sod                 | 3,122           | 18                         | 60                      | 500                       | 2,601                   |
| Cultivated Christmas trees, short rotation woody crops | 169             | 20                         | 53                      | 197                       | 1,384                   |
| Other crops and hay                                    | 10,118          | 9                          | 55                      | 247                       | 3,040                   |
| <b>Livestock, poultry, and products</b>                | <b>36,774</b>   | <b>31</b>                  | <b>58</b>               | <b>1,173</b>              | <b>3,073</b>            |
| Poultry and eggs                                       | 282             | 25                         | 57                      | 852                       | 3,007                   |
| Cattle and calves                                      | 5,609           | 28                         | 55                      | 1,630                     | 3,055                   |
| Milk from cows   | 28,587          | 30                         | 51                      | 260                       | 1,892                   |
| Hogs and pigs  | (D)             | 39                         | 55                      | 1,125                     | 2,856                   |
| Sheep, goats, wool, mohair, milk                       | 471             | 7                          | 54                      | 358                       | 2,984                   |
| Horses, ponies, mules, burros, donkeys                 | 618             | 14                         | 55                      | 339                       | 2,970                   |
| Aquaculture  | (D)             | 34                         | 34                      | 358                       | 1,251                   |
| Other animals and animal products                      | 1,160           | 7                          | 58                      | 163                       | 2,878                   |

|                                     |              |                               |   |
|-------------------------------------|--------------|-------------------------------|---|
| <b>Total Producers <sup>c</sup></b> | <b>1,519</b> | <b>Percent of farms that:</b> | <b>Top Crops in Acres <sup>d</sup></b>    |
| <b>Sex</b>                          |              | Have internet access          | Forage (hay/haylage), all                 |
| Male                                | 943          | <b>75</b>                     | 50,799                                    |
| Female                              | 576          |                               | Corn for grain                            |
| <b>Age</b>                          |              | Farm organically              | 6,730                                     |
| <35                                 | 154          | <b>6</b>                      | Corn for silage or greenchop              |
| 35 – 64                             | 939          |                               | 5,013                                     |
| 65 and older                        | 426          | Sell directly to consumers    | Soybeans for beans                        |
| <b>Race</b>                         |              | <b>14</b>                     | 1,562                                     |
| American Indian/Alaska Native       | 2            | Hire farm labor               | Oats for grain                            |
| Asian                               | 3            | <b>18</b>                     | 801                                       |
| Black or African American           | 2            |                               | <b>Livestock Inventory (Dec 31, 2017)</b> |
| Native Hawaiian/Pacific Islander    | -            | Are family farms              | Broilers and other meat-type chickens     |
| White                               | 1,506        | <b>99</b>                     | 1,005                                     |
| More than one race                  | 6            |                               | Cattle and calves                         |
| <b>Other characteristics</b>        |              |                               | 23,181                                    |
| Hispanic, Latino, Spanish origin    | 10           |                               | Goats                                     |
| With military service               | 111          |                               | 1,220                                     |
| New and beginning farmers           | 443          |                               | Hogs and pigs                             |
|                                     |              |                               | 219                                       |
|                                     |              |                               | Horses and ponies                         |
|                                     |              |                               | 1,197                                     |
|                                     |              |                               | Layers                                    |
|                                     |              |                               | 8,161                                     |
|                                     |              |                               | Pullets                                   |
|                                     |              |                               | 294                                       |
|                                     |              |                               | Sheep and lambs                           |
|                                     |              |                               | 1,673                                     |
|                                     |              |                               | Turkeys                                   |
|                                     |              |                               | 122                                       |

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

<sup>a</sup> May not add to 100% due to rounding. <sup>b</sup> Among counties whose rank can be displayed. <sup>c</sup> Data collected for a maximum of four producers per farm.

<sup>d</sup> Crop commodity names may be shortened; see full names at [www.nass.usda.gov/go/cropnames.pdf](http://www.nass.usda.gov/go/cropnames.pdf). <sup>e</sup> Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.