



Sullivan County Tennessee

Total and Per Farm Overview, 2017 and change since 2012

| | 2017 | % change since 2012 |
|---|------------|---------------------|
| Number of farms | 1,183 | +10 |
| Land in farms (acres) | 83,847 | -1 |
| Average size of farm (acres) | 71 | -10 |
| Total (\$) | | |
| Market value of products sold | 21,999,000 | +24 |
| Government payments | 250,000 | -2 |
| Farm-related income | 2,453,000 | +96 |
| Total farm production expenses | 23,799,000 | +7 |
| Net cash farm income | 903,000 | +130 |
| Per farm average (\$) | | |
| Market value of products sold | 18,596 | +12 |
| Government payments (average per farm receiving) | 9,263 | +538 |
| Farm-related income | 10,177 | +62 |
| Total farm production expenses | 20,118 | -3 |
| Net cash farm income | 763 | +128 |

1 Percent of state agriculture sales

Share of Sales by Type (%)

| | |
|----------------------------------|----|
| Crops | 15 |
| Livestock, poultry, and products | 85 |

Land in Farms by Use (%) ^a

| | |
|-------------|----|
| Cropland | 38 |
| Pastureland | 38 |
| Woodland | 19 |
| Other | 5 |

Acres irrigated: 65

(Z)% of land in farms

Land Use Practices (% of farms)

| | |
|----------------|---|
| No till | 4 |
| Reduced till | 1 |
| Intensive till | 3 |
| Cover crop | 5 |

Farms by Value of Sales

| | Number | Percent of Total ^a |
|----------------------|--------|-------------------------------|
| Less than \$2,500 | 619 | 52 |
| \$2,500 to \$4,999 | 168 | 14 |
| \$5,000 to \$9,999 | 130 | 11 |
| \$10,000 to \$24,999 | 147 | 12 |
| \$25,000 to \$49,999 | 61 | 5 |
| \$50,000 to \$99,999 | 29 | 2 |
| \$100,000 or more | 29 | 2 |

Farms by Size

| | Number | Percent of Total ^a |
|------------------|--------|-------------------------------|
| 1 to 9 acres | 171 | 14 |
| 10 to 49 acres | 566 | 48 |
| 50 to 179 acres | 343 | 29 |
| 180 to 499 acres | 85 | 7 |
| 500 to 999 acres | 14 | 1 |
| 1,000 + acres | 4 | (Z) |

Market Value of Agricultural Products Sold

| | Sales (\$1,000) | Rank in State ^b | Counties Producing Item | Rank in U.S. ^b | Counties Producing Item |
|--|-----------------|----------------------------|-------------------------|---------------------------|-------------------------|
| Total | 21,999 | 55 | 95 | 2,326 | 3,077 |
| Crops | 3,340 | 72 | 95 | 2,528 | 3,073 |
| Grains, oilseeds, dry beans, dry peas | 534 | 70 | 95 | 2,249 | 2,916 |
| Tobacco | (D) | 37 | 42 | 266 | 323 |
| Cotton and cottonseed | - | - | 26 | - | 647 |
| Vegetables, melons, potatoes, sweet potatoes | 139 | 54 | 95 | 1,410 | 2,821 |
| Fruits, tree nuts, berries | 78 | 45 | 94 | 1,383 | 2,748 |
| Nursery, greenhouse, floriculture, sod | 475 | 37 | 92 | 1,055 | 2,601 |
| Cultivated Christmas trees, short rotation woody crops | (D) | 29 | 36 | (D) | 1,384 |
| Other crops and hay | 2,108 | 21 | 95 | 1,155 | 3,040 |
| Livestock, poultry, and products | 18,659 | 31 | 95 | 1,696 | 3,073 |
| Poultry and eggs | 100 | 45 | 94 | 1,050 | 3,007 |
| Cattle and calves | 16,160 | 13 | 95 | 940 | 3,055 |
| Milk from cows | 1,163 | 27 | 68 | 905 | 1,892 |
| Hogs and pigs | 28 | 41 | 93 | 1,276 | 2,856 |
| Sheep, goats, wool, mohair, milk | 757 | 1 | 94 | 222 | 2,984 |
| Horses, ponies, mules, burros, donkeys | 415 | 14 | 93 | 519 | 2,970 |
| Aquaculture | - | - | 30 | - | 1,251 |
| Other animals and animal products | 36 | 29 | 95 | 1,106 | 2,878 |

| | | | |
|-------------------------------------|--------------|-------------------------------|---|
| Total Producers ^c | 1,896 | Percent of farms that: | Top Crops in Acres ^d |
| Sex | | Have internet access | Forage (hay/haylage), all 24,899 |
| Male | 1,236 | 77 | Corn for silage or greenchop 858 |
| Female | 660 | | Corn for grain 257 |
| Age | | Farm organically | Vegetables harvested, all 34 |
| <35 | 103 | - | Apples 23 |
| 35 – 64 | 1,016 | | |
| 65 and older | 777 | | |
| Race | | Sell directly to consumers | Livestock Inventory (Dec 31, 2017) |
| American Indian/Alaska Native | 4 | 4 | Broilers and other meat-type chickens 267 |
| Asian | 6 | | Cattle and calves 24,854 |
| Black or African American | - | Hire farm labor | Goats 1,265 |
| Native Hawaiian/Pacific Islander | 1 | 18 | Hogs and pigs 101 |
| White | 1,876 | | Horses and ponies 1,851 |
| More than one race | 9 | Are family farms | Layers 3,196 |
| Other characteristics | | 98 | Pullets 792 |
| Hispanic, Latino, Spanish origin | 12 | | Sheep and lambs 2,556 |
| With military service | 286 | | Turkeys 49 |
| New and beginning farmers | 494 | | |

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodity descriptions, and methodology.

^a May not add to 100% due to rounding. ^b Among counties whose rank can be displayed. ^c Data collected for a maximum of four producers per farm.

^d Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. ^e Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.