CATTLE REPORT - January 1, 2012

Information requested in this survey is used to prepare estimates of current and future supplies of beef and milk. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes in combination with similar reports from other producers. Response is voluntary.

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1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] [Check if name label verified]

2. Were any cattle or calves, regardless of ownership, on this operation on January 1, 2012 or at any time during 2011? (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)
   - Yes [Go to Item 3.]
   - No a. Will there be any cattle or calves, regardless of ownership, on this operation during 2012?
     - Yes = 1
     - Don't Know = 2
     - No = 3
   b. Were you (the individual named on the label) operating a farm or ranch on January 1, 2012?
     - Yes – [Go to Section 3.]
     - No - [Go to Section 2.]

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one]
   - One individual – [Go to Section 1.]
   - A hired manager – [Go to Section 1.]
   - Partners – How many partners make the day-to-day decisions?

[Enter number of partners, including the partner named on the label. Identify the other person(s) in this partnership in the boxes, then continue with Section 1.]
4. Please identify the other person(s) in this partnership, then continue. [Verify partners' names and make necessary corrections if names have already been entered]

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Did this partner operate land individually on June 1, 2011?
☐ Yes   ☐ No

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Did this partner operate land individually on June 1, 2011?
☐ Yes   ☐ No
## Section 1 – Cattle and Calves

1. On January 1, 2012 were any Cattle and Calves, regardless of ownership, on the total acres operated? (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

- **Yes** - [Go to Question 2.]
- **No** - Were any cattle or calves, regardless of ownership, on the total acres operated at any time during 2011?

- **Yes** – [Go to Question 4 b.]
- **No** – [Go to Section 3.]

2. Of the total number of cattle and calves on hand January 1, how many were:

   a. Beef Cows, including beef heifers that had calved? ................................. + 351
   
   b. Milk Cows, including any dry cows or milk heifers that had calved? (Exclude any heifers not yet freshened.) [If no milk cows, go to Item 2c.] ................................. + 352
      
      (i) How many cows were milked on January 1? ................................. + 349
      
      (ii) How much milk was produced that day? (Only one day's production.) ................................. 502 Gals. OR 501 Lbs.

   c. Bulls weighing 500 pounds or more? ......................................................... + 353
   
   d. Heifers that had not calved, weighing 500 pounds or more:

      (i) For Beef Cow replacement? ................................................................. + 354

         (1) How many of these Beef Cow replacement heifers are expected to calve during 2012? ................................. 376

      (ii) For Milk Cow replacement? ................................................................. + 355

         (1) How many of these Milk Cow replacement heifers are expected to calve during 2012? ................................. 377

      (iii) Other Heifers 500 pounds or more? ......................................................... + 356

   e. Steers weighing 500 pounds or more? ......................................................... + 357

   f. Heifer, Steer, and Bull Calves weighing less than 500 pounds, including newborn calves? ......................................................... + 358

3. [Add Items 2a through 2f and verify the total.] Then the Total Cattle and Calves on hand January 1 was: ......................................................... = 350
Calf Crop For 2011 (Calves born on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

4. Of the Calves Born on the total acres operated during 2011, how many: (Exclude calves purchased.)
   b. (Of the Calves Born on the total acres operated during 2011, how many) had been Sold, Moved Off this operation, or Slaughtered by January 1? ................................................................. +
   c. Had Died by January 1? (Exclude calves born dead.) ........................................... +

5. [Add items a through c above]
   Then the Total Calves Born during 2011 was: .............................................................. =
   a. Of these Calves Born, how many were born in the 6 month period, July 1 through December 31, 2011? .................................................................

Deaths and Losses (Cattle and calves that died or were lost on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

6. How many Cattle weighing 500 pounds or more Died or Were Lost from All Causes during 2011? .................................................................

7. How many Calves weighing less than 500 pounds Died or Were Lost from All Causes during 2011? (Exclude calves born dead.) .................................................................
Cattle and Calves On Feed

We need to know about the Cattle and Calves on Feed for the slaughter market. Their ration would include grain, silage, hay, or protein supplement.

8. Are there any Cattle and Calves on Feed, regardless of ownership, on the total acres operated that will be shipped directly from your feedlot to slaughter market?
   Include cattle being fed by you for others.
   Exclude any of your cattle being custom fed in feedlots operated by others.
   Exclude cattle being “backgrounded only” for sale as feeders, for later placement on feed in another feedlot, or to be returned to pasture.
   □ Yes – [Go to Question 9.]
   □ No – Did you operate a feedlot or feeding facility, on the total acres operated at any time since January 1, 2011?
   □ Yes – [Go to Question 10.]
   □ No – [Skip Items 9, 10, and 11.]

9. How many Cattle and Calves were On Feed January 1 that will be shipped directly from your feedlot to slaughter market? .......................................................... 652
10. What was the total capacity of your feedlot on January 1? .......................................................... 676
    [If capacity is 1,000 or greater, skip Item 11.]
11. During 2011, how many cattle and calves on feed were shipped directly to slaughter market from your feedlot? .......................................................... 678

Breeding Stock Values (Report for cattle inventory on hand January 1, 2012.)

12. What is the average replacement value per head of the following breeding stock:
   [Report to nearest dollar.]
   a. Beef Cows? .......................................................... $190
   b. Heifers kept for beef cow replacement weighing 500 pounds or more? .......................................................... $192
   c. Milk Cows? .......................................................... $266
   d. Heifers kept for milk cow replacement weighing 500 pounds or more? .......................................................... $267
   e. Bulls weighing 500 pounds or more? .......................................................... $191

Slaughter for Consumption by this Operation (regardless of ownership)

13. During 2011, how many cattle and calves were custom slaughtered at commercial establishments for consumption by this operation? .......................................................... 268
14. During 2011, how many cattle and calves were slaughtered on this operation, for consumption by this operation? (Include mobile slaughtering. Exclude custom slaughter at commercial establishments.) .......................................................... 270

1 – Incomplete, has Cattle
2 – Incomplete, Cattle presence unknown
3 – Valid Zero
Grazing Fees In Your Area

15. Were any Cattle or Calves reported on the total acres operated, (Item 3, page 3 is positive)?
   - Yes – [Continue]  
   - No – [Go to Section 1A on next page.]

16. Which of the following is the most commonly used method of charging for grazing on
    privately owned, non-irrigated grazing land in your area?
       [Check appropriate box.]
       5. Per Head Per Month  
       7. Per Animal Unit Month (AUM)  
       9. Per Cow With Nursing Calf Per Month

       a. What was the average charge for this method in your area during 2011? .........................

17. During 2011, did this operation pay a fee to graze cattle on privately owned, non-irrigated land
    using either a per head per month, per animal unit month, or per cow with nursing calf per
    month method?
       - Yes   - [Enter code 1, then continue.]
       - No    - [Enter code 3, then continue.]
Section 1A – Causes of Predator and Non-Predator Loss

Questions 1 – 4 are collected for use by other agencies within the Department of Agriculture.

[Refer to Items 6 and 7 on the previous pages.]

1. If Cattle or Calves died or were lost on this operation last year, please report what happened to them.

Record answers in the tables below.

How many Cattle or Calves died or were lost from:

2. Predator Causes:

- Grizzly Bears.
- Black Bears.
- Bobcats or Lynx.
- Coyotes.
- Dogs.
- Foxes.
- Wolves.
- Ravens.
- Eagles.
- Vultures.
- Mountain Lions, Cougars, or Pumas.
- Other Predators [specify]
- Unknown predators.

3. Non-Predator Causes:

- Digestive problems (bloat, scours, parasites, enterotoxemia, acidosis, etc.).
- Respiratory problems (pneumonia, shipping fever, etc.).
- Metabolic problems (milk fever, grass tetany, etc.).
- Mastitis.
- Lameness or injury.
- Other Diseases.
- Weather related causes (chilling, drowning, lightning, etc.).
- Calving related problems.
- Poisoning (nitrate poisoning, noxious feeds, noxious weeds, etc.).
- Old age.
- Theft (stolen).
- Other non-predator causes [specify]
- Unknown non-predator causes.

4. Add calf and cattle deaths by cause in each column. These totals should agree with the death loss recorded in items 6 and 7 previously. If they don’t agree, make corrections wherever necessary.

- Office Use

| 1 - Incomplete | 115 |
| 3 – Valid Zero |     |

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Section 2 – Change in Operator

•[Complete this section only if questions (2 and 2b) on the front page are answered “No”.
]

1. Has the operation named on the label been sold, rented, or turned over to someone else?
   - [ ] Yes – [Continue]
   - [ ] No - [Go to Item 1a.]

2. Was the operator (name on label) operating a farm or ranch on June 1, 2011?
   - [ ] Yes - [Continue]
   - [ ] No - [Continue]

3. Please provide the following information for the operation that has taken over the land:
   a. What is the name and address of the new operation?
      - Operation Name: ____________________________
      - Operator Name: ____________________________
      - Address: ______ ____________________________
      - City: ___________________ State: ______ Zip: ___
      - Phone: _________________________
   b. Was the [Item 3a] new operation in business before June 1, 2011?
      - [ ] Yes - [Go to Section 3.]
      - [ ] No - [Continue]
   c. Is the [Item 3a] new operation managed?
      - [ ] Yes - [Go to Section 3.]
      - [ ] No - [Continue]
   d. Were any individuals associated with the [Item 3a] operation operating land individually before June 1, 2011?
      - [ ] Yes - [Go to Section 3.]
      - [ ] No - [Go to Section 3.]

Section 3 – Conclusion

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?
   - [ ] Yes – 1a. What is the name of the other operation(s): ____________________________
   - 1b. Was this operation in business before June 1, 2011? [ ] Yes [ ] No
   - [ ] No - [Continue]

SURVEY RESULTS: To receive the complete results of this survey on its release date, go to www.nass.usda.gov/results/099

Would you rather have a brief summary mailed to you at a later date? [ ] Yes [ ] No

This completes the survey. Thank you for your help.

Respondent’s Name: _____________________ Phone: (_____) ____________________

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