Information requested in this survey is used to prepare estimates of current and future supplies of beef and milk. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes in combination with similar reports from other producers. Response is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0213. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.]  
   [Check if name label verified]

2. Were any cattle or calves, regardless of ownership, on this operation on January 1, 2013 or at any time during 2012? (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)
   - Yes – [Go to Item 3.]
   - No – a. Will there be any cattle or calves, regardless of ownership, on this operation during 2013?
     - Yes – [Enter code 1.]
     - Don’t Know – [Enter code 2.]
     - No – [Enter code 3.]
   b. Were you (the individual named on the label) operating a farm or ranch on January 1, 2013?  
     - Yes – [Go to Section 3.]  
     - No – [Go to Section 2.]

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one]  
   - One individual – [Go to Section 1.]
   - A hired manager – [Go to Section 1.]
   - Partners – How many partners make the day-to-day decisions?  
     [Enter number of partners, including the partner named on the label. Identify the other person(s) in this partnership in the boxes on page 2, then continue with Section 1.].
4. Please identify the other person(s) in this partnership, then continue.
[Verify partners names and make necessary corrections if names have already been entered.]

☐ [Check if verified]

Name: ____________________________________________ Phone: (______) ______________________

(First) (Middle) (Last)

Address: __________________________________________

(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2012? ☐ Yes ☐ No

☐ [Check if verified]

Name: ____________________________________________ Phone: (______) ______________________

(First) (Middle) (Last)

Address: __________________________________________

(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2012? ☐ Yes ☐ No

☐ [Check if verified]

Name: ____________________________________________ Phone: (______) ______________________

(First) (Middle) (Last)

Address: __________________________________________

(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2012? ☐ Yes ☐ No

☐ [Check if verified]

Name: ____________________________________________ Phone: (______) ______________________

(First) (Middle) (Last)

Address: __________________________________________

(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2012? ☐ Yes ☐ No
Section 1 – Cattle and Calves

1. On January 1, 2013 were any cattle and calves, regardless of ownership, on the total acres operated?  
   (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)
   - Yes – [Go to Item 2.]  
   - No – Were any cattle or calves, regardless of ownership, on the total acres operated at any time during 2012?  
     - Yes – [Go to Item 4b.]  
     - No – [Go to Section 3.]

2. Of the total number of cattle and calves on hand January 1, how many were:
   a. beef cows, including beef heifers that had calved? ................................................................. +
   b. milk cows, including any dry cows or milk heifers that had calved?  
      (Exclude any heifers not yet freshened.) [If no milk cows, go to Item 2c.]  
      (i) How many cows were milked on January 1? .................................................................
      (ii) How much milk was produced that day?  
            (Only one day’s production.) .................................................................
            OR
            -
   c. bulls weighing 500 pounds or more? ................................................................. +
   d. heifers that had not calved, weighing 500 pounds or more:
      (i) for beef cow replacement? ................................................................. +
         (a) How many of these beef cow replacement heifers are expected to calve during 2013? .................................................................
      (ii) for milk cow replacement? ................................................................. +
         (a) How many of these milk cow replacement heifers are expected to calve during 2013? .................................................................
      (iii) other heifers 500 pounds or more? ................................................................. +
   e. steers weighing 500 pounds or more? ................................................................. +
   f. heifer, steer, and bull calves weighing less than 500 pounds, including newborn calves? . . . . +

3. [Add Items 2a through 2f and verify the total.]  
   Then the total cattle and calves on hand January 1 was: ................................................................. =
Calf Crop for 2012 (Calves born on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

4. Of the calves born on the total acres operated during 2012, how many:
   (Exclude calves purchased.)
   a. were on hand January 1, 2013? ................................................................. + 363
   b. (Of the calves born on the total acres operated during 2012, how many)
      were sold, moved off this operation, or slaughtered by January 1? ......................... + 364
   c. had died by January 1? (Exclude calves born dead). ........................................ 365

5. [Add items 4a through 4c and verify the total.]
   Then the total calves born during 2012 was: ...................................................... = 366
   a. Of these calves born, how many were born in the six month period,
      July 1 through December 31, 2012? .......................................................... 361

Deaths and Losses (Cattle and calves that died or were lost on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

6. How many cattle weighing 500 pounds or more died or were lost from all causes during 2012? .... 367
7. How many calves weighing less than 500 pounds died or were lost from all causes during 2012? (Exclude calves born dead). .................................................. 368

Cattle and Calves On Feed

We need to know about the cattle and calves on feed for the slaughter market. Their ration would include grain, silage, hay, or protein supplement.

8. Are there any cattle and calves on feed, regardless of ownership, on the total acres operated that will be shipped directly from your feedlot to slaughter market?
   Include cattle being fed by you for others.
   Exclude any of your cattle being custom fed in feedlots operated by others.
   Exclude cattle being “backgrounded only” for sale as feeders, for later placement on feed in another feedlot, or to be returned to pasture.
   □ Yes – [Go to Item 9.]  □ No – Did you operate a feedlot or feeding facility on the total acres operated at any time since January 1, 2012?
      □ Yes – [Go to Item 10.]  □ No – [Go to Item 12.]

9. How many cattle and calves were on feed January 1 that will be shipped directly from your feedlot to slaughter market? .......................... 652

10. What was the total capacity of your feedlot on January 1? ................................. 676
    [If capacity is 1,000 or greater, skip Item 11.]

11. During 2012, how many cattle and calves on feed were shipped directly to slaughter market from your feedlot? .............................. 678
Breeding Stock Values (Report for cattle inventory on hand January 1, 2013.)

12. What is the average replacement value per head of the following breeding stock:  
   [Report to nearest dollar.]
   
   a. Beef cows? ................................................................. $ 190
   b. Heifers kept for beef cow replacement weighing 500 pounds or more? ......................... $ 192
   c. Milk cows? ................................................................. $ 266
   d. Heifers kept for milk cow replacement weighing 500 pounds or more? ......................... $ 267
   e. Bulls weighing 500 pounds or more? ........................................... $ 191

Slaughter for Consumption by this Operation (regardless of ownership)

13. During 2012, how many cattle and calves were custom slaughtered at commercial establishments for consumption by this operation? .............
   Cattle  Calves
   268  269

14. During 2012, how many cattle and calves were slaughtered on this operation for consumption by this operation? (Include mobile slaughtering. Exclude custom slaughter at commercial establishments.). .............
   Cattle  Calves
   270  271

   1 – Incomplete, has cattle
   2 – Incomplete, cattle presence unknown
   3 – Valid Zero

   498
Section 2 – Change in Operator

[Complete this section only if the answers to items 2 and 2b on the front page are both “No.”]

1. Has the operation named on the label been sold, rented, or turned over to someone else?
   - ☐ Yes – [Continue.]
   - ☐ No – [Go to Item 1a.]

2. Was the operator (name on label) operating a farm or ranch on June 1, 2012?
   - ☐ Yes – [Continue.]
   - ☐ No – [Continue.]

3. Please provide the following information for the operation that has taken over the land:
   a. What is the name and address of the new operation?
      - Operation Name: ____________________________
      - Operator Name: ____________________________
      - Address: ____________________________
      - City: ___________________ State: ____ Zip: ______
      - Phone: _________________________
   b. Was the [Item 3a] new operation in business before June 1, 2012?
      - ☐ Yes – [Go to Section 3.] ☐ No – [Continue.]
   c. Is the [Item 3a] new operation managed?
      - ☐ Yes – [Go to Section 3.] ☐ No – [Continue.]
   d. Were any individuals associated with the [Item 3a] operation operating land individually before June 1, 2012?
      - ☐ Yes – [Go to Section 3.] ☐ No – [Go to Section 3.]

Section 3 – Conclusion

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?
   - ☐ Yes – 1a. What is the name of the other operation(s): ____________________________
   - ☐ No – [Go to Section 3.]
   1b. Was this operation in business before June 1, 2012?
      - ☐ Yes – [Go to Item 2.] ☐ No – [Go to Item 2.]
   - ☐ No – [Continue.]

2. Survey Results: To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/
   Would you rather have a brief summary mailed to you at a later date?
   - ☐ Yes – [Enter code 1.] ☐ No – [Enter code 3.]

Respondent Name: ____________________________ Phone: (____) ______________ Date: __ __ __ __ __ __

This completes the survey. Thank you for your help.