Please make corrections to name, address, and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality. Response is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0213. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

<table>
<thead>
<tr>
<th>Office Use</th>
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<tbody>
<tr>
<td>State</td>
</tr>
<tr>
<td>______</td>
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</tbody>
</table>

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] [Check if name label verified]

2. Were any cattle or calves, regardless of ownership, on this operation on January 1, 2019 or at any time during 2018? (Cattle and calves on grazing land leased on a **fee per head** or **animal unit month (AUM)** basis should be included by the cattle owner, excluded by the land owner.)

   □ Yes - [Go to Item 3.]
   □ No - a. Will there be any cattle or calves, regardless of ownership, on this operation during 2019?
       □ Yes - [Enter Code 1.]
       □ Don't Know - [Enter Code 2.]
       □ No - [Enter Code 3.]

   b. Were you (the individual named on the label) operating a farm or ranch on January 1, 2019?
       □ Yes - [Go to Section 3.] □ No - [Go to Section 2.]
3. Are the day-to-day decisions for this **operation** made by one individual, a hired manager, or partners?  [Check one.]

- [ ] One individual - [Go to Section 1 on Page 3.]
- [ ] A hired manager - [Go to Section 1 on Page 3.]
- [ ] Partners - [Continue.]

How many partners make the day-to-day decisions?  
[Enter number of partners, including operator, and then continue.]

4. Please identify the other person(s) in this partnership, then continue.  
[Verify partners' names and make necessary corrections if names have already been entered.]

   [Check if verified.]
   
   Name: ___________________________________________
   Address: _________________________________________
   City: _______________ State: _____ Zip: _______
   Phone: ________________________________
   Did this partner operate land individually on June 1, 2018?  
   - [ ] Yes  - [ ] No

   [Check if verified.]
   
   Name: ___________________________________________
   Address: _________________________________________
   City: _______________ State: _____ Zip: _______
   Phone: ________________________________
   Did this partner operate land individually on June 1, 2018?  
   - [ ] Yes  - [ ] No

   [Check if verified.]
   
   Name: ___________________________________________
   Address: _________________________________________
   City: _______________ State: _____ Zip: _______
   Phone: ________________________________
   Did this partner operate land individually on June 1, 2018?  
   - [ ] Yes  - [ ] No

   [Check if verified.]
   
   Name: ___________________________________________
   Address: _________________________________________
   City: _______________ State: _____ Zip: _______
   Phone: ________________________________
   Did this partner operate land individually on June 1, 2018?  
   - [ ] Yes  - [ ] No
Section 1 - Cattle and Calves

1. On January 1, 2019 were any cattle or calves, regardless of ownership, on the total acres operated? (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)
   - Yes - [Go to Item 2.]
   - No - Were any cattle or calves, regardless of ownership, on the total acres operated at any time during 2018?
     - Yes - [Go to Item 4b.]
     - No - [Go to Section 3.]

2. Of the total number of cattle and calves on hand January 1, how many were:
   a. beef cows, including beef heifers that had calved? ................................................................. + 351
   b. milk cows, including any dry cows or milk heifers that had calved?
      (Exclude any heifers not yet freshened.) [If no milk cows, go to Item 2c.] .............................. + 352
      i. How many cows were milked on January 1? ................................................................. 349
      ii. How much milk was produced that day? (Only one day's production.) ....................... 502 Gals. OR 501 Lbs.
   c. bulls weighing 500 pounds or more? .................................................................................. + 353
   d. heifers that had not calved, weighing 500 pounds or more:
      i. for beef cow replacement? ......................................................................................... + 354
         (a) How many of these beef cow replacements heifers are expected to calve during 2019? 376
      ii. for milk cow replacement? ......................................................................................... + 355
         (a) How many of these milk cow replacement heifers are expected to calve during 2019? 377
      iii. other heifers weighing 500 pounds or more? ............................................................ + 356
   e. steers weighing 500 pounds or more? ............................................................................. + 357
   f. heifer, steer, and bull calves weighing less than 500 pounds, including newborn calves? .. + 358

3. [Add Items 2a through 2f and verify the total.]
   Then the total cattle and calves on hand January 1 was: ................................................... = 350

On Small Grain Pasture
   a. Of the other heifers, steers, and calves reported above, how many were grazing on winter wheat, oats, barley, or rye on January 1? ...................................................... 189
Calf Crop for 2018 (Calves born on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

4. Of the calves born on the total acres operated during 2018, how many:
   (Exclude calves purchased.)
   a. were on hand January 1, 2019? ................................................................. +
   b. (Of the calves born on the total acres operated during 2018, how many) were sold, moved off this operation, or slaughtered by January 1? ................................................................. +
   c. had died by January 1? (Exclude calves born dead.) ........................................ +

5. [Add Items 4a through 4c and verify the total.]
   Then the total calves born during 2018 was: .................................................. =
   a. Of these calves born, how many were born in the six month period, July 1 through December 31, 2018? ..........................................................................................................................

Death and Losses (Cattle and calves that died or were lost on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

6. How many cattle weighing 500 pounds or more died or were lost from all causes during 2018? ....

7. How many calves weighing less than 500 pounds died or were lost from all causes during 2018? (Exclude calves born dead.) .................................................................

Cattle and Calves on Feed

We need to know about the cattle and calves on feed for the slaughter market. Their ration would include grain, silage, hay, or protein supplement.

8. Are there any cattle and calves on feed, regardless of ownership, on the total acres operated that will be shipped directly from your feedlot to slaughter market?
   Include cattle being fed by you for others.
   Exclude any of your cattle being custom fed in feedlots operated by others.
   Exclude cattle being "backgrounded only" for sale as feeders, for later placement on feed in another feedlot, or to be returned to pasture.
   Exclude "Cows and Bulls" on feed.

   □ Yes - [Go to Item 9.]  □ No - Did you operate a feedlot or feeding facility on the total acres operated at any time since January 1, 2018?
       □ Yes - [Go to Item 10.]
       □ No - [Go to Item 12.]

9. How many cattle and calves were on feed January 1 that will be shipped directly from your feedlot to slaughter market? .................................................................

10. What was the total capacity of your feedlot on January 1? .................................................................
    [If capacity is 1,000 or greater, skip Item 11.]

11. During 2018, how many cattle and calves on feed were shipped directly to slaughter market from your feedlot? ..........................................................................................................................
Inventory Values for Cattle and Calves on hand January 1, 2019.

12. What is the average value per head of the following: [Report to nearest dollar.]
   a. Beef cows? .................................................................................................................. $ per Head 190
   b. Heifers kept for beef cow replacement weighing 500 pounds or more?.................... $ per Head 192
   c. Milk cows? ................................................................................................................. $ per Head 266
   d. Heifers kept for milk cow replacement weighing 500 pounds or more?.................... $ per Head 267
   e. Bulls weighing 500 pounds or more?........................................................................... $ per Head 191
   f. Other heifers weighing 500 pounds or more?............................................................... $ per Head 195
   g. Steers weighing 500 pounds or more?............................................................................ $ per Head 196
   h. Calves weighing less than 500 pounds?........................................................................ $ per Head 197

Slaughter for Consumption by this Operation (regardless of ownership.)

13. During 2018, how many cattle and calves were custom slaughtered at commercial establishments for consumption by this operation?........................... Cattle 268 Calves 269

14. During 2018, how many cattle and calves were slaughtered on this operation for consumption by this operation? (Include mobile slaughtering. Exclude custom slaughter at commercial establishments.) ............................ Cattle 270 Calves 271

Grazing Fees in Your Area

15. Were any cattle or calves reported on the total acres operated (Item 3 on Page 3 is positive)?
   □ Yes - [Continue.] □ No - [Go to Section 3 on the back page.]

16. Which of the following is the most commonly used method of charging for grazing on privately owned, non-irrigated grazing land in your area? [Check appropriate box.]
   5 □ Per Head Per Month
   7 □ Per Animal Unit Month (AUM)
   9 □ Per Cow With Nursing Calf Per Month

   Dollars and Cents
   91-

   a. What was the average charge for this method in your area during 2018?......................

17. During 2018, did this operation pay a fee to graze cattle on privately owned, non-irrigated land using either a per head per month, per animal unit month, or per cow with nursing calf per month method?
   □ Yes - [Enter Code 1, then continue.] □ No - [Enter Code 3, then continue.]

   Code
   908

   1 - Incomplete, has cattle
   2 - Incomplete, cattle presence unknown
   3 - Valid Zero
Skip to next page

OR

Space for Notes and Comments
Section 2 - Change in Operator

[Complete this section only if the answers to Items 2 and 2b on the face page are both "No."]

1. Has the operation named on the label been sold, rented or turned over to someone else?
   - Yes - [Continue.]
   - No - [Go to Item 1a.]

2. Was the operator (named on label) operating a farm or ranch on June 1, 2018?
   - Yes - [Continue.]
   - No - [Continue.]

3. Please provide the following information for the operation that has taken over the land:
   a. What is the name and address of the new operation?
      Operation Name: ________________
      Operator Name: ________________
      Address: _______________________
      City: ___________ State: _____ Zip: ______
      Phone: _________________________

   b. Was the (Item 3a) new operation in business before June 1, 2018?
      - Yes - [Go to Section 3.]
      - No - [Continue.]

   c. Is the (Item 3a) new operation managed?
      - Yes - [Go to Section 3.]
      - No - [Continue.]

   d. Were any of the individuals associated with the (Item 3a) operation operating land individually before June 1, 2018?
      - Yes - [Go to Section 3.]
      - No - [Go to Section 3.]
Section 3 - Conclusion

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?
   ☐ Yes - [Continue.]       ☐ No - [Go to Item 2.]

   a. What is the name of the other operation(s).....

   Operation Name: __________________________

   Address: __________________________

   City: ____________  State: _____  ZIP: __________

   Phone: (___) ____________

   ☐ Yes - [Continue.]       ☐ No - [Continue.]

2. Survey Results: To received the complete results of this survey on the release date, go to:

   To have a brief summary emailed to you at a later date, please enter the email address:

   Would you rather have a brief summary mailed to you at a later date? 1 ☐ Yes 3 ☐ No

   Respondent Name: ______________________________

   Phone: (___) ____________

   Date: __ __ __ __

   This completes the survey. Thank you for your help.