Your help is needed to estimate the number of agricultural workers and their average wage rate. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes. Response is voluntary. The information will be used to compile and publish estimates at a Regional and National level for the United States.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0109. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

### Attempted Contacts

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Notes</th>
</tr>
</thead>
</table>

### Stratum, POID, Tract, Subtr.

<table>
<thead>
<tr>
<th>Stratum</th>
<th>POID</th>
<th>Tract</th>
<th>Subtr.</th>
</tr>
</thead>
</table>

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.]

2. **Since June 1, 2012, have you or will you** (name on label) --
   a. **grow any crops or cut hay?**
      [Include grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]
      
      1. Yes - [Go to item 3.]
      3. No - [Continue.]
   b. **own or raise any livestock or poultry?**
      [Include livestock and poultry owned, and any being raised under contract for someone else.]
      
      1. Yes - [Go to item 3.]
      3. No - [Continue.]
   c. **sell any agricultural products?**
      
      1. Yes - [Go to item 3.]
      3. No - [Continue.]
   d. **receive government agricultural payments?**
      [Exclude government payments received as a landlord.]
      
      1. Yes - [Go to item 3.]
      3. No - [Continue.]
   e. **have more than 19 acres of idle cropland or more than 99 acres of pastureland?**
      
      1. Yes - [Go to item 3.]
      3. No - [Go to Section 5, page 7, item 1.]
3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one]

☐ One individual – [Go to Section 1, page 3, item 1.]
☐ A hired manager – [Go to Section 1, page 3, item 1.]
☐ Partners – How many partners make the day-to-day decisions?

[Enter number of partners, including operator, and then continue.]

4. Please identify the other person(s) in this partnership, then go to Section 1, page 3. (Verify partners’ names and make necessary corrections if names have already been entered.)

| Name: ________________________________ | Name: ________________________________ |
| Address: ______________________________ | Address: ______________________________ |
| City: __________ State: _____ ZIP: ______ | City: __________ State: _____ ZIP: ______ |
| Phone: (_____ ) - ______________________ | Phone: (_____ ) - ______________________ |

Did this partner also operate land individually on June 1, 2012?

☐ Yes ☐ No

| Name: ________________________________ | Name: ________________________________ |
| Address: ______________________________ | Address: ______________________________ |
| City: __________ State: _____ ZIP: ______ | City: __________ State: _____ ZIP: ______ |
| Phone: (_____ ) - ______________________ | Phone: (_____ ) - ______________________ |

Did this partner also operate land individually on June 1, 2012?

☐ Yes ☐ No
Section 1 - PAID WORKERS for APRIL

1. Did this operation have anyone on the payroll to do agricultural work the week of April 7th through the 13th?  
   [Include part-time workers, paid family members and hired managers. Only report Hired Workers that were directly paid by the farm operation. Do not include contract laborers or workers.]

   CODE
   399
   4

   400

2. For the paid workers, record the number of workers, hours worked, and the gross wages paid the week of April 7th through the 13th. Separate the workers by the main type of work they were hired to do based on the following groups:

<table>
<thead>
<tr>
<th>Code</th>
<th>Work Hired to Do</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>FIELD WORKERS: Jack-of-all-trades and machinery operators on crop farms, fruit or vegetable pickers, greenhouse or nursery workers, hay balers and haulers, etc.</td>
</tr>
<tr>
<td>2</td>
<td>LIVESTOCK WORKERS: Jack-of-all-trades and machinery operators on livestock or poultry operations, workers hired to fix fences, tend animals, milk cows, gather eggs, etc.</td>
</tr>
<tr>
<td>3</td>
<td>SUPERVISOR/MANAGER: Hired managers, range foremen, crew leaders, etc. Exclude individuals not directly involved in day-to-day decisions on the farm.</td>
</tr>
<tr>
<td>4</td>
<td>OTHER WORKERS: Office workers, bookkeepers, pilots, pesticide applicators, etc.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Work Hired to Do</th>
<th>Worker Code</th>
<th>Number of Paid Workers</th>
<th>Total Hours Worked</th>
<th>Total Gross Wages That Week (Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIELD WORKERS</td>
<td>411</td>
<td>412</td>
<td>413</td>
<td>414</td>
</tr>
<tr>
<td></td>
<td>421</td>
<td>422</td>
<td>423</td>
<td>424</td>
</tr>
<tr>
<td>LIVESTOCK WORKERS</td>
<td>431</td>
<td>432</td>
<td>433</td>
<td>434</td>
</tr>
<tr>
<td>SUPERVISOR/MANAGER</td>
<td>441</td>
<td>442</td>
<td>443</td>
<td>444</td>
</tr>
<tr>
<td>OTHER WORKERS</td>
<td>451</td>
<td>452</td>
<td>453</td>
<td>454</td>
</tr>
</tbody>
</table>

3. TOTAL PAID WORKERS 360

4. In 2013, how many of these TOTAL PAID WORKERS will be paid by this operation-----

   a. for 150 days or more of work? .................................................................
   b. for 149 days or less of work? .................................................................

   Sum MUST equal TOTAL PAID WORKERS, item 3 above. ...................................... TOTAL

   NUMBER OF WORKERS
   500
   501

   Office Use – Completion Code – Usability
   1 – Incomplete, Has Labor
   2 – Incomplete, Unknown
   3 – No Labor

   598
Section 2 - PAID WORKERS for JANUARY

1. Did this operation have anyone on the payroll to do agricultural work the week of January 6th through the 12th?
   [Include part-time workers, paid family members and hired managers. Only report Hired Workers that were directly paid by the farm operation. Do not include contract laborers or workers.]

   - Yes - [Enter code 1, and continue.]
   - Don't Know - [Enter code 2, then go to Section 3.]
   - No - [Enter code 3 then go to Section 3.]

2. For the paid workers, record the number of workers, hours worked, and the gross wages paid the week of January 6th through the 12th. Please separate the workers by the main type of work they were hired to do based on the following groups:

<table>
<thead>
<tr>
<th>Code</th>
<th>Work Hired to Do</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>FIELD WORKERS: Jack-of-all-trades and machinery operators on crop farms, fruit or vegetable pickers, greenhouse or nursery workers, hay balers and haulers, etc.</td>
</tr>
<tr>
<td>2</td>
<td>LIVESTOCK WORKERS: Jack-of-all-trades and machinery operators on livestock or poultry operations, workers hired to fix fences, tend animals, milk cows, gather eggs, etc.</td>
</tr>
<tr>
<td>3</td>
<td>SUPERVISOR/MANAGER: Hired managers, range foremen, crew leaders, etc. Exclude individuals not directly involved in day-to-day decisions on the farm.</td>
</tr>
<tr>
<td>4</td>
<td>OTHER WORKERS: Office workers, bookkeepers, pilots, pesticide applicators, etc.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Work Hired to Do</th>
<th>Worker Code (shown above)</th>
<th>Number of Paid Workers</th>
<th>Total Hours Worked</th>
<th>Total Gross Wages That Week (Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>411</td>
<td>412</td>
<td>413</td>
<td>414</td>
<td></td>
</tr>
<tr>
<td>421</td>
<td>422</td>
<td>423</td>
<td>424</td>
<td></td>
</tr>
<tr>
<td>431</td>
<td>432</td>
<td>433</td>
<td>434</td>
<td></td>
</tr>
<tr>
<td>441</td>
<td>442</td>
<td>443</td>
<td>444</td>
<td></td>
</tr>
<tr>
<td>451</td>
<td>452</td>
<td>453</td>
<td>454</td>
<td></td>
</tr>
</tbody>
</table>

3. TOTAL PAID WORKERS: 360

4. In 2013, how many of these TOTAL PAID WORKERS will be paid by this operation----
   a. for 150 days or more of work? ........................................
   b. for 149 days or less of work? ........................................

   Sum MUST equal TOTAL PAID WORKERS, item 3 above. .................. TOTAL

   Office Use – Completion Code – Usability
   1 – Incomplete, Has Labor
   2 – Incomplete, Unknown
   3 – No Labor
   598
Section 3 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales
   [Be sure sales represent only 2012 and earlier years' production.]

   Considering:
   - Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2012.
   - The value of product removed for all crops, livestock, and poultry produced under contract in 2012.
   - Sales of all miscellaneous agricultural products in 2012.
   - All government agricultural payments received in 2012.
   - Landlord's share of government payments and crops sold in 2012.

   a. What code represents the total gross value of sales, including government agricultural payments?

<table>
<thead>
<tr>
<th>Total Value</th>
<th>GVS Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>'None' during 2012</td>
<td>99</td>
</tr>
<tr>
<td>$1 -- 999</td>
<td>1</td>
</tr>
<tr>
<td>$1,000 -- 4,999</td>
<td>2</td>
</tr>
<tr>
<td>$5,000 -- 9,999</td>
<td>3</td>
</tr>
<tr>
<td>$10,000 -- 24,999</td>
<td>4</td>
</tr>
<tr>
<td>$25,000 -- 49,999</td>
<td>5</td>
</tr>
<tr>
<td>$50,000 -- 99,999</td>
<td>6</td>
</tr>
<tr>
<td>$100,000 -- 249,999</td>
<td>7</td>
</tr>
<tr>
<td>$250,000 -- 499,999</td>
<td>8</td>
</tr>
<tr>
<td>$500,000 -- 999,999</td>
<td>9</td>
</tr>
<tr>
<td>$1,000,000 -- 2,499,999</td>
<td>10</td>
</tr>
<tr>
<td>$2,500,000 -- 4,999,999</td>
<td>11</td>
</tr>
<tr>
<td>$5,000,000 and over</td>
<td>12</td>
</tr>
<tr>
<td>$5,000,000 and over</td>
<td>13</td>
</tr>
</tbody>
</table>

   b. Does the GVS (gross value of sales) Code in Code Box 550 equal ‘1’ or ‘99’?
      □ Yes - [Continue]  □ No - [Go to page 6, item 2]

   c. Record all 2013 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 6, item 2.
Section 3 - VALUE of SALES (continued)

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

Code

1. Grains, Oilseeds, Dry Beans, and Dry Peas .......................... 1
   (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice,
   small grains, sorghum, soybeans, sunflowers, straw, etc.)

2. Tobacco ................................................................. 2

3. Cotton and Cottonseed .............................................. 3

4. Vegetables, Melons, Potatoes and Sweet Potatoes .................. 4
   (beets, cabbage, cantaloupes, pumpkins, sweet corn,
   tomatoes, watermelons, vegetable seeds, etc.)

5. Fruit, Tree Nuts and Berries ....................................... 5
   (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit,
   oranges, pears, pecans, strawberries, walnuts, etc.)

6. Nursery, Greenhouse, Floriculture and Sod ........................ 6
   (bedding plants, bulbs, cut flowers, flower seeds, foliage plants,
   mushrooms, nursery potted plants, shrubbery, sod, etc.)

7. Cut Christmas Trees and Short Rotation Woody Crops ............ 7

8. Other Crops and Hay, CRP and Pasture ............................ 8
   (grass seed, hay and grass silage, hops, maple syrup, mint,
   peanuts, sugarcane, sugarbeets, CRP, etc.)

9. Hogs and Pigs ......................................................... 9

10. Milk and Other Dairy Products from Cows ........................ 10

11. Cattle and Calves ................................................... 11
   (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals,
   stockers and feeders, veal calves, etc.)

12. Sheep, Goats, and their Products .................................. 12
   (wool, mohair, milk and cheese)

13. Horses, Ponies, and Mules ........................................... 13
   (burros and donkeys)

14. Poultry and Eggs ...................................................... 14
   (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings,
   ostriches, pigeons, pheasants, quail, poultry products, etc.)

15. Aquaculture ........................................................... 15
   (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)

16. Other Animals and Other Animal Products ........................ 16
   (bees, honey, rabbits, fur-bearing animals, semen, manure,
   other animal specialties, etc.)

Section 4 - OTHER AGRICULTURAL LABOR INFORMATION

1. During 2012, what was the largest number of hired workers, including paid family members, on the payroll on any one day?

   [ ] Don’t Know - [Enter code 2]
   [ ] None - [Enter code 3]

2. During 2012, did this operation have any H-2A Temporary Agricultural Workers on the payroll?

   [ ] Yes - [Enter code 1]
   [ ] Don’t Know - [Enter code 2]
   [ ] No - [Enter code 3]

[Skip page 7, go to back page, item 1 and continue]
Section 5 - CHANGE IN OPERATOR

Complete this section **only** if you answered “NO” for **all** questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented or turned over to someone else?
   - Yes - [Go to item 2]
   - No - [Continue →]

   a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year (including growing crops or raising livestock)?
      - Yes
      - Don’t Know
      - No

   Regardless of answer to above, write a note to explain the situation, then go to back page, item 1.

2. Please provide the following information for the operation that has taken over the land:
   - Operation Name: ____________________________________________
   - Operator Name: ____________________________________________
   - Address: __________________________________ Phone: (______) - ______________________
   - City: __________________________________ State: ________ ZIP: ________

3. Was this new operation, reported in item 2, in business before June 1, 2012?
   - Yes - [Go to back page, item 1.]
   - No - [Continue.]

4. Is this new operation, reported in item 2, managed?
   - Yes - [Go to back page, item 1.]
   - No - [Continue.]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2012?
   - Yes - [Go to back page, item 1.]
   - No - [Go to back page, item 1.]
Section 6 - CONCLUSION

1. Do you (the operator named on the label) make any day-to-day decisions for ANOTHER farm or ranch?
   a. □ Yes - What is the name of this other operation? . . . . . . . . . . . . . . . . . . . .
      Operation Name: ____________________________________________________
      Address: _____________________________________________
      City: ___________________ State: _____ ZIP: ______
      Phone: (______) ______________________________

      [ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, complete a separate questionnaire for the additional operation.]

   b. Was this additional operation in business before June 1, 2012?
      □ Yes – [Continue.] □ No – [Continue.]

COMMENTS:

2. SURVEY RESULTS: To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/.
   Would you rather have a brief summary mailed to you at a later date? □ Yes □ No

Thank you for your response

Respondent Name: ____________________________
Phone: (______) ______--__________
Date: ________ ______ ______

Office Use for POID

<table>
<thead>
<tr>
<th>Response</th>
<th>Respondent</th>
<th>Mode</th>
<th>Enum.</th>
<th>Eval.</th>
<th>Change</th>
<th>S/E Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-Comp</td>
<td>9901</td>
<td>1-Mail</td>
<td>9903</td>
<td>098</td>
<td>100</td>
<td>785</td>
</tr>
<tr>
<td>2-R</td>
<td>9902</td>
<td>2-Tel</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3-Inac</td>
<td>1-Op/Mgr</td>
<td>3-Face-to-Face</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4-Office Hold</td>
<td>2-Sp</td>
<td>4-CAI</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5-R – Est</td>
<td>3-Acct/Bkpr</td>
<td>5-Web</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6-Inac – Est</td>
<td>4-Partner</td>
<td>6-e-mail</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7-Off Hold – Est</td>
<td>9-Oth</td>
<td>7-Fax</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8-Known Zero</td>
<td></td>
<td>8-CAPI</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9-Oth</td>
<td></td>
<td>9-Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10-Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Optional Use

789

Office Use for POID

<table>
<thead>
<tr>
<th>Office Use for POID</th>
<th>789</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| S/E Name | 407 | 408 | 9906 | 9916 |