Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: [https://www.nass.usda.gov/confidentiality](https://www.nass.usda.gov/confidentiality). Response to this survey is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0109. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

<table>
<thead>
<tr>
<th>State</th>
<th>POID</th>
<th>Tract</th>
<th>Subtr.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] ☐ [Check if name label verified]

2. Since June 1, 2018 have you or will you (name on label)--
   a. grow any crops or cut hay?
      [INCLUDE grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]
      ☐ Yes [Go to page 2] ☐ No [Continue]
   b. own or raise any livestock, poultry, bees or aquaculture?
      [INCLUDE livestock and poultry owned, and any being raised under contract for someone else.]
      ☐ Yes [Go to page 2] ☐ No [Continue]
   c. sell any agricultural products?
      ☐ Yes [Go to page 2] ☐ No [Continue]
   d. receive government agricultural payments?
      [EXCLUDE government payments received as a landlord.]
      ☐ Yes [Go to page 2] ☐ No [Continue]
   e. have more than 19 acres of idle cropland or more than 99 acres of pastureland?
      ☐ Yes [Go to page 2] ☐ No [Go to page 11]
3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one.]

☐ One individual - [Go to Section 1 on page 3.]
☐ A hired manager - [Go to Section 1 on page 3.]
☐ Partners - [Continue]

How many individuals are involved in the day-to-day decisions of this operation? [Enter the number of partners.] .................................................................
Include the partner named on the label. Partners jointly operate land and share in decision making. Do not include landlords and tenants as partners.

4. Please identify the other person(s) in this partnership, then go to Section 1, page 3. [Verify partners' names and make necessary corrections if names have already been entered.]

Name: ____________________________________________
Address: _________________________________________
City: ______________ State: _____ Zip: ________
Phone: ( ) - ____________________

Did this partner also operate land individually on June 1, 2018?
☐ Yes ☐ No

Name: ____________________________________________
Address: _________________________________________
City: ______________ State: _____ Zip: ________
Phone: ( ) - ____________________

Did this partner also operate land individually on June 1, 2018?
☐ Yes ☐ No

Name: ____________________________________________
Address: _________________________________________
City: ______________ State: _____ Zip: ________
Phone: ( ) - ____________________

Did this partner also operate land individually on June 1, 2018?
☐ Yes ☐ No

Name: ____________________________________________
Address: _________________________________________
City: ______________ State: _____ Zip: ________
Phone: ( ) - ____________________

Did this partner also operate land individually on June 1, 2018?
☐ Yes ☐ No
Section 1 - PAID WORKERS for October

<table>
<thead>
<tr>
<th>S</th>
<th>M</th>
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<th>Th</th>
<th>F</th>
<th>S</th>
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<td>31</td>
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</tr>
</tbody>
</table>

1. Did this operation have anyone on the payroll to do agricultural work the week of October 7th through October 13th?

**INCLUDE:**
- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation)

**EXCLUDE:**
- Contract and custom workers
- Retail workers and "value-added" workers

600 1 ☐ Yes [Continue]

3 ☐ No [Go to page 6]

2 ☐ Don't Know [Go to page 6]

2. How many workers did you have on payroll to do agricultural work the week of October 7th through October 13th? .................................................................

<table>
<thead>
<tr>
<th>TOTAL NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>660</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NUMBER OF WORKERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>700</td>
</tr>
</tbody>
</table>

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work? .................................................................
4. Fill out the table below for the workers paid to do agricultural work the week of October 7th through October 13th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week

**INCLUDE:**
- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

**EXCLUDE:**
- Contract and custom workers
- Retail workers and "value-added" workers

<table>
<thead>
<tr>
<th>Enter the Worker Code from Page 5</th>
<th>Number of Paid Workers that week</th>
<th>Total Hours Worked that week</th>
<th>Total Gross Wages Paid that week (Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Example: 12</td>
<td>60</td>
<td>3000</td>
<td>$42,000</td>
</tr>
<tr>
<td>Example: 32</td>
<td>2</td>
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<td>$1,500</td>
</tr>
<tr>
<td>Example: 13</td>
<td>4</td>
<td>170</td>
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</tr>
<tr>
<td>611</td>
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</tbody>
</table>

Office Use Only Use – Completion Code - Usability
1 – Incomplete, Has Labor
2 – Incomplete, Unknown
3 – No Labor

698
## Worker Code for Sections 1 and 2

<table>
<thead>
<tr>
<th>Code</th>
<th>Work Hired to Do</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FIELD WORKERS</strong></td>
<td></td>
</tr>
</tbody>
</table>
| 11 | **Agricultural Equipment Operators - Crop, Nursery and Greenhouse:**  
Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.  
Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops.  
Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.  
Grade, sort, or classify agricultural crops by size, weight, color or condition.  
Pack or package by hand a wide variety of products and materials. |
| 12 | **Farmworkers - Crop, Nursery and Greenhouse:**  
Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.  
Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops.  
Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.  
Grade, sort, or classify agricultural crops by size, weight, color or condition.  
Pack or package by hand a wide variety of products and materials. |
| 13 | **Graders And Sorters - Crop, Nursery and Greenhouse Products:**  
Grade, sort, or classify agricultural crops by size, weight, color or condition.  
Pack or package by hand a wide variety of products and materials. |
| 14 | **Hand Packers And Packagers - Crop, Nursery and Greenhouse Products:**  
Grade, sort, or classify agricultural crops by size, weight, color or condition.  
Pack or package by hand a wide variety of products and materials. |
| 15 | **All Other Field Workers:**  
All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14. |
| **LIVESTOCK WORKERS** | |
| 20 | **Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals:**  
Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.  
Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.  
Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.  
Pack or package by hand a wide variety of products and materials. |
| 21 | **Farmworkers - Farm, Ranch, and Aquacultural Animals:**  
Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.  
Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.  
Pack or package by hand a wide variety of products and materials. |
| 22 | **Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products:**  
Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.  
Pack or package by hand a wide variety of products and materials. |
| 23 | **Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products:**  
Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.  
Pack or package by hand a wide variety of products and materials. |
| 24 | **All Other Livestock Workers:**  
All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23. |
| **SUPERVISORS** | |
| 31 | **Farmers, Ranchers and Other Agricultural Managers:**  
Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments. |
| 32 | **First-Line Supervisors of Farm Workers:**  
Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers. |
| **OTHER WORKERS** | |
| 41 | **Agricultural Inspectors:**  
Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety. |
| 42 | **Animal Breeders:**  
Select and breed animals according to their genealogy, characteristics, and offspring. |
| 43 | **Pesticide Handlers and Sprayers:**  
Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft. |
| 44 | **Any Other Worker Not Listed Above:**  
Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and “value-added” workers. |
Section 2 - PAID WORKERS for July

July 2018

<table>
<thead>
<tr>
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</tbody>
</table>

1. Did this operation have anyone on the payroll to do agricultural work the week of July 8th through July 14th?

INCLUDE:
- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation)

EXCLUDE:
- Contract and custom workers
- Retail workers and "value-added" workers

600

1  ☐ Yes [Continue]

3  ☐ No [Go to page 8]

2  ☐ Don't Know [Go to page 8]

2. How many workers did you have on payroll to do agricultural work the week of July 8th through July 14th?

TOTAL NUMBER
660

NUMBER OF WORKERS
700

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?
Section 2 - PAID WORKERS for July (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of July 8th through July 14th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week

**INCLUDE:**
- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

**EXCLUDE:**
- Contract and custom workers
- Retail workers and "value-added" workers

<table>
<thead>
<tr>
<th>Enter the Worker Code from Page 5</th>
<th>Number of Paid Workers that week</th>
<th>Total Hours Worked that week</th>
<th>Total Gross Wages Paid that week (Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Example: 12</td>
<td>60</td>
<td>3000</td>
<td>$42,000</td>
</tr>
<tr>
<td>Example: 32</td>
<td>2</td>
<td>100</td>
<td>$1,500</td>
</tr>
<tr>
<td>Example: 13</td>
<td>4</td>
<td>170</td>
<td>$2,120</td>
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<td>611 612 613 614</td>
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</tbody>
</table>

Office Use Only Use – Completion Code - Usability
1 – Incomplete, Has Labor
2 – Incomplete, Unknown
3 – No Labor
698
Section 3 - PAID WORKERS in 2018

1. During 2018, what was or will be the largest number of hired workers on the payroll on any one day?

   INCLUDE:
   - Workers directly hired and paid by the farm operation
   - Part-time workers, paid family members, and hired managers
   - All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
   - Workers on paid leave (sick or vacation)

   EXCLUDE:
   - Contract and custom workers
   - Retail workers and "value-added" workers

     
     

   Largest Number of Workers in 2018

   None

   277

2. During 2018, did or will this operation have any H-2A temporary agricultural workers on the payroll?

   The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring non immigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

   1 ☐ Yes
   3 ☐ No
   2 ☐ Don't Know
Section 4 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales (Be sure sales represent only 2017 and earlier years’ production.)
   Considering:
   - Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2017.
   - All government agricultural payments received in 2017.
   - Landlord’s share of government payments and crops sold in 2017.

   a. What code represents total gross value of sales, including government agricultural payments?

<table>
<thead>
<tr>
<th>Total Value</th>
<th>GVS Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>'None' during 2017</td>
<td>99</td>
</tr>
<tr>
<td>$ 1</td>
<td>1</td>
</tr>
<tr>
<td>$ 1,000</td>
<td>2</td>
</tr>
<tr>
<td>$ 2,500</td>
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<td>$ 5,000</td>
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<td>$ 10,000</td>
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<td>$ 250,000</td>
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<td>$ 500,000</td>
<td>10</td>
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<tr>
<td>$ 1,000,000</td>
<td>11</td>
</tr>
<tr>
<td>$ 2,500,000</td>
<td>12</td>
</tr>
<tr>
<td>$ 5,000,000</td>
<td>13</td>
</tr>
<tr>
<td>$ over</td>
<td></td>
</tr>
</tbody>
</table>

   b. Does the GVS (gross value of sales) Code in Code Box 550 equal to '1' or '99'?  

   - ☐ Yes - (Continue)  ☐ No - (Go to page 10, Item 2.)

   c. Record all 2018 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 10, Item 2.
2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

<table>
<thead>
<tr>
<th>Code</th>
<th>Category</th>
<th>Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Grains, Oilseeds, Dry Beans, and Dry Peas (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)</td>
<td>1</td>
</tr>
<tr>
<td>2</td>
<td>Tobacco</td>
<td>2</td>
</tr>
<tr>
<td>3</td>
<td>Cotton and Cottonseed</td>
<td>3</td>
</tr>
<tr>
<td>4</td>
<td>Vegetables, Melons, Potatoes and Sweet Potatoes (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)</td>
<td>4</td>
</tr>
<tr>
<td>5</td>
<td>Fruit, Tree Nuts and Berries (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)</td>
<td>5</td>
</tr>
<tr>
<td>6</td>
<td>Nursery, Greenhouse, Floriculture and Sod (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>Cut Christmas Trees and Short Rotation Woody Crops</td>
<td>7</td>
</tr>
<tr>
<td>8</td>
<td>Other Crops and Hay, CRP and Pasture (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)</td>
<td>8</td>
</tr>
<tr>
<td>9</td>
<td>Hogs and Pigs</td>
<td>9</td>
</tr>
<tr>
<td>10</td>
<td>Milk and Other Dairy Products from Cows</td>
<td>10</td>
</tr>
<tr>
<td>11</td>
<td>Cattle and Calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)</td>
<td>11</td>
</tr>
<tr>
<td>12</td>
<td>Sheep, Goats, and their Products (wool, mohair, milk and cheese)</td>
<td>12</td>
</tr>
<tr>
<td>13</td>
<td>Horses, Ponies, and Mules (burros and donkeys)</td>
<td>13</td>
</tr>
<tr>
<td>14</td>
<td>Poultry and Eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)</td>
<td>14</td>
</tr>
<tr>
<td>15</td>
<td>Aquaculture (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)</td>
<td>15</td>
</tr>
<tr>
<td>16</td>
<td>Other Animals and Other Animal Products (honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)</td>
<td>16</td>
</tr>
</tbody>
</table>
Section 5 - CHANGE in OPERATOR

Complete this section only if you answered “NO” for all questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented, or turned over to someone else?
   - ☐ Yes - [Go to item 2]  ☐ No - [Go to a.]

   a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? (INCLUDE growing crops or raising livestock.)
   - ☐ Yes  ☐ Don’t Know  ☐ No

   [Regardless of answer to above, write a note to explain the situation, then go to page 12.]
   ______________________________________________________
   ______________________________________________________
   ______________________________________________________
   ______________________________________________________
   ______________________________________________________

2. Please provide the following information for the operation that has taken over the land:

   Operation Name: _________________________________
   Operator Name: _________________________________
   Address: _________________________________________
   City: __________ State: _______ Zip: __________
   Phone: (_____) - _________________________________

3. Was this new operation, reported in item 2, in business before June 1, 2018?
   - ☐ Yes - [Go to page 12.]  ☐ No - [Continue]

4. Is this new operation managed?
   - ☐ Yes - [Go to page 12.]  ☐ No - [Continue]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2018?
   - ☐ Yes - [Go to page 12.]  ☐ No - [Go to page 12.]
Section 6 - CONCLUSION

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?
   ☐ Yes - Continue  ☐ No - Go to Comments

   a. What is the name of the other operation(s)? ......

   Operation Name: ____________________________________________
   Address: ___________________________________________________
   City: ___________________ State: _____ ZIP: ______________
   Phone: (______) ________________________________

   [ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, answer item 2 below and complete a separate questionnaire for the additional operation.]

2. Was this additional operation in business before June 1, 2018?
   ☐ Yes - Continue  ☐ No - Continue

Comments:

______________________________________________________________________

______________________________________________________________________

3. Survey Results: To receive the complete results of this survey on the release date go to www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

   To have a brief summary emailed to you at a later date, please enter your email address.

   Would you rather have a brief summary mailed to you at a later date? 1 ☐ Yes 3 ☐ No

   Respondent Name: 9911
   Phone: 9910 MM DD YY

   Date:

   Thank you for your help

OFFICE USE ONLY

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S/E Name