

# AGRICULTURAL LABOR SURVEY - October 2021

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**USDA/NASS**  
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Please make corrections to name, address, and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your response will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response is voluntary.

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	FIPS	POID	Tract	Subtr.
<b>Office Use Only</b>	_____	_____	_____	_____

1. Verify name and mailing address of this operation.  
 Make any corrections necessary (including the correct operation name) on the label and continue.
  
2. Since June 1, 2021 have you or will you (name on label):
  - a. grow any crops or cut hay? INCLUDE grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.  
 Yes - Go to page 2                       No - Continue
  - b. own or raise any livestock, poultry, bees or aquaculture?  
 INCLUDE livestock and poultry owned, and any being raised under contract for someone else.  
 Yes - Go to page 2                       No - Continue
  - c. sell any agricultural products?  
 Yes - Go to page 2                       No - Continue
  - d. receive government agricultural payments? EXCLUDE government payments received as a landlord.  
 Yes - Go to page 2                       No - Continue
  - e. have more than 19 acres of idle cropland or more than 99 acres of pastureland?  
 Yes - Go to page 2                       No - Go to page 11

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? (Check one)

- One individual - Go to Section 1 on Page 3
- A hired manager - Go to Section 1 on Page 3
- Partners - Continue

<b>For Office Use Only</b>	R. Unit
	9921
	SUB
	9941
	JUNE 1
	9930

Number

4. How many partners are involved in the day-to-day decisions of this operation, including the partner named on the front page and listed below?.....

Do not include landlords and tenants as partners

5. Please identify the other person(s) in this partnership, then go to Section 1, Page 3. (Verify partners' names and make necessary corrections if names have already been entered.)

<input type="checkbox"/> Check if verified
Name: _____
Address: _____
City: _____ State: _____ Zip: _____
check if cell phone <input type="checkbox"/>
Phone: (____) _____ <input type="checkbox"/>
Did this partner also operate land individually on June 1, 2021?
<input type="checkbox"/> Yes <input type="checkbox"/> No

<input type="checkbox"/> Check if verified
Name: _____
Address: _____
City: _____ State: _____ Zip: _____
check if cell phone <input type="checkbox"/>
Phone: (____) _____ <input type="checkbox"/>
Did this partner also operate land individually on June 1, 2021?
<input type="checkbox"/> Yes <input type="checkbox"/> No

<input type="checkbox"/> Check if verified
Name: _____
Address: _____
City: _____ State: _____ Zip: _____
check if cell phone <input type="checkbox"/>
Phone: (____) _____ <input type="checkbox"/>
Did this partner also operate land individually on June 1, 2021?
<input type="checkbox"/> Yes <input type="checkbox"/> No

<input type="checkbox"/> Check if verified
Name: _____
Address: _____
City: _____ State: _____ Zip: _____
check if cell phone <input type="checkbox"/>
Phone: (____) _____ <input type="checkbox"/>
Did this partner also operate land individually on June 1, 2021?
<input type="checkbox"/> Yes <input type="checkbox"/> No

For Office Use Only
<b>Stratum</b>
9922
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9923
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9927
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9928
<b>Ind. Op.</b>
9924

For Office Use Only	599	<b>10</b>
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## Section 1 - Paid Workers for October

October 2021

S	M	T	W	Th	F	S
					1	2
3	4	5	6	7	8	9
<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

### Instructions for Reporting Agricultural Workers

- Agricultural workers are workers directly hired and paid by the farm operation to perform work on a farm or ranch in connection with the production of agricultural products.
- INCLUDE part-time workers, paid family members, hired managers, and workers on paid leave. INCLUDE workers regardless of method of pay (hourly, salaried, piece rate, etc.).
- Do NOT INCLUDE workers hired through a contractor, custom workers (workers hired to use their machines to perform a service on the farm e.g., combining, fertilizing), retail workers, or value added workers (workers who materially alter the form of the product produced e.g., winery, dairy manufacturing plant workers).

1. Did this operation have agricultural workers on the payroll during the week of October 10th through October 16th?

- 600
- 1  Yes - Continue
- 3  No - Go to page 6
- 2  Don't Know - Go to page 6

2. How many agricultural workers did you have on the payroll during the week of October 10th through October 16th?.....

TOTAL NUMBER
660

3. In 2021, how many of the agricultural workers on the payroll that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

## Section 1 - Paid Workers for October (continued)

4. In the table below, report all agricultural workers on the payroll during the week of October 10th through October 16th.

- Report workers under the worker code (provided on page 5) in which they are working, not under the worker code for which they have been trained.
- Report workers who fall under the same worker code on a single line.
- Report the total hours and wages paid to the group of workers during the week of October 10th through October 16th.
- Record each worker only once.
- If the worker performs work in two or more worker codes, report them under the worker code that requires the highest level of skill. If there is no measurable difference in skill requirements, report workers under the worker code in which they spend the most time.
- For salaried employees, report the standard amount of hours worked on your operation.
- Gross wages are the total amount paid to workers before taxes and other deductions. INCLUDE the worker's share of social security and unemployment insurance, but EXCLUDE the employer's share. INCLUDE in-kind payments (e.g., agricultural product like a side of beef, bushels of grain, etc.) provided in lieu of wages for work done. In-kind payments do NOT INCLUDE benefits such as housing, meals or insurance.

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614

Office Use Only – Completion Code Usability

1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
	599
	<b>7</b>

## Worker Codes for Sections 1 and 2

Code	Work Hired to Do
<b>CROP, NURSERY AND GREENHOUSE WORKERS</b>	
11	<b>Agricultural Equipment Operators - Crop, Nursery and Greenhouse:</b> Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	<b>Farmworkers - Crop, Nursery and Greenhouse:</b> Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	<b>Graders And Sorters - Crop, Nursery and Greenhouse Products:</b> Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	<b>Hand Packers And Packagers - Crop, Nursery and Greenhouse Products:</b> Pack or package by hand a wide variety of products and materials.
15	<b>All Other Field Workers: Specify:</b> _____ All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
<b>LIVESTOCK WORKERS</b>	
20	<b>Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals:</b> Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	<b>Farmworkers - Farm, Ranch, and Aquacultural Animals:</b> Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	<b>Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products:</b> Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	<b>Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products:</b> Pack or package by hand a wide variety of products and materials.
24	<b>All Other Livestock Workers: Specify:</b> _____ All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
<b>SUPERVISORS</b>	
31	<b>Farmers, Ranchers and Other Agricultural Managers:</b> Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	<b>First-Line Supervisors of Farm Workers:</b> Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
<b>OTHER WORKERS</b>	
41	<b>Agricultural Inspectors:</b> Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	<b>Animal Breeders:</b> Select and breed animals according to their genealogy, characteristics, and offspring.
43	<b>Pesticide Handlers and Sprayers:</b> Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	<b>Any Other Worker Not Listed Above: Specify:</b> _____ Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers and office workers. Excluding contract and custom workers, retail workers, and "value-added" workers.

## Section 2 - Paid Workers for July

July 2021

S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
<b>11</b>	<b>12</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>
18	19	20	21	22	23	24
25	26	27	28	29	30	31

### Instructions for Reporting Agricultural Workers

- Agricultural workers are workers directly hired and paid by the farm operation to perform work on a farm or ranch in connection with the production of agricultural products.
- INCLUDE part-time workers, paid family members, hired managers, and workers on paid leave. INCLUDE workers regardless of method of pay (hourly, salaried, piece rate, etc.).
- Do NOT INCLUDE workers hired through a contractor, custom workers (workers hired to use their machines to perform a service on the farm e.g., combining, fertilizing), retail workers, or value added workers (workers who materially alter the form of the product produced e.g., winery, dairy manufacturing plant workers).

1. Did this operation have agricultural workers on the payroll during the week of July 11th through July 17th?

- 600
- 1  Yes - Continue
- 3  No - Go to page 8
- 2  Don't Know - Go to page 8

2. How many agricultural workers did you have on the payroll during the week of July 11th through July 17th?.....

TOTAL NUMBER
660

3. In 2021, how many of the agricultural workers on the payroll that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

## Section 2 - Paid Workers for July (continued)

4. In the table below, report all agricultural workers on the payroll during the week of July 11th through July 17th.

- Report workers under the worker code (provided on page 5) in which they are working, not under the worker code for which they have been trained.
- Report workers who fall under the same worker code on a single line.
- Report the total hours and wages paid to the group of workers during the week of July 11th through July 17th.
- Record each worker only once.
- If the worker performs work in two or more worker codes, report them under the worker code that requires the highest level of skill. If there is no measurable difference in skill requirements, report workers under the worker code in which they spend the most time.
- For salaried employees, report the standard amount of hours worked on your operation.
- Gross wages are the total amount paid to workers before taxes and other deductions. INCLUDE the worker's share of social security and unemployment insurance, but EXCLUDE the employer's share. INCLUDE in-kind payments (e.g., agricultural product like a side of beef, bushels of grain, etc.) provided in lieu of wages for work done. In-kind payments do NOT INCLUDE benefits such as housing, meals or insurance.

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614

Office Use Only – Completion Code Usability

1 – Incomplete, Has Labor  
2 – Incomplete, Unknown  
3 – No Labor

698

### Section 3 - Agricultural Workers on the Payroll in 2021

1. During 2021, what was or will be the largest number of agricultural workers on the payroll on any one day?

- INCLUDE part-time workers, paid family members, hired managers, and workers on paid leave. INCLUDE workers regardless of method of pay (hourly, salaried, piece rate, etc.).
- Do NOT INCLUDE workers hired through a contractor, custom workers (workers hired to use their machines to perform a service on the farm e.g., combining, fertilizing), retail workers, or value added workers (workers who materially alter the form of the product produced e.g., winery, dairy manufacturing plant workers).....

		NONE		Largest Number of Workers in 2021
278	3	<input type="checkbox"/>	<input type="checkbox"/>	277

2. During 2021, did or will this operation have any H-2A temporary agricultural workers on the payroll?

The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring non-immigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

279

- 1  Yes
- 3  No
- 2  Don't Know



**Section 4 - Value of Sales**

1. Please classify this operation in terms of the gross value of sales and government agricultural payments in 2020.

- INCLUDE: • sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2020.  
 • the value of hay, silage, and other crops harvested in 2020, but not sold.  
 • the value of all crops, livestock, and poultry produced under contract in 2020.  
 • landlord's share of government payments and crops sold in 2020.

EXCLUDE dollars received on land rented to others.

- 860
- 1  \$0 - \$999
  - 2  \$1,000 - \$9,999
  - 3  \$10,000 - \$49,999
  - 4  \$50,000 - \$99,999
  - 5  \$100,000 - \$249,999
  - 6  \$250,000 - \$499,999
  - 7  \$500,000 - \$999,999
  - 8  \$1,000,000 - \$4,999,999
  - 9  \$5,000,000 and over

2. Is the 2020 gross value of sales and government agricultural payments for this operation less than \$1,000?

- Yes - Continue       No - Skip to Item 4

3. Record all 2021 crops, land uses, and livestock or poultry now on the total acres operated, then go to Item 4, next page.

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
Abandoned Crops .....		_____		Cut Christmas Trees	
Cover Crops .....		_____		_____	
Idle Cropland .....		_____		_____	
Summer Fallow .....		_____		_____	
_____		_____		_____	

  

Government Payments	WHOLE DOLLARS	Fruits/Nuts	ACRES	Livestock	NUMBER
CRP/WRP Payments .....		_____		Cattle – Dairy.....	
Other Gov't Payments .....		_____		Cattle – Other.....	
		_____		Chickens.....	
		_____		Hogs.....	
		_____		Horses.....	
		_____		Mules/Burros .....	
		_____		_____	
		_____		_____	
		_____		_____	

  

Pasture/Rangeland	ACRES	Vegetables/Melons	ACRES	Office Use
Cropland Used Only For Pasture		_____		TOTAL POINTS
Permanent Pasture .....		_____		861
Woodland Pasture .....		_____		PASTURE POINTS
		_____		869

  

Aquaculture	NUMBER	Berries	ACRES
Acres of Ponds in Use .....		_____	
Foodsize/Stockers .....		_____	
Fingerlings/Broodfish .....		_____	
Trout Eggs .....		_____	

## Section 4 - Value of Sales (continued)

4. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

### Code

- |      |   |    |                          |
|------|---|----|--------------------------|
| 1 –  | <b>Grains, Oilseeds, Dry Beans, and Dry Peas</b> .....  | 1  | <input type="checkbox"/> |
|      | (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.) |    |                          |
| 2 –  | <b>Tobacco</b> .....  | 2  | <input type="checkbox"/> |
| 3 –  | <b>Cotton and Cottonseed</b> .....  | 3  | <input type="checkbox"/> |
| 4 –  | <b>Vegetables, Melons, Potatoes and Sweet Potatoes</b> .....  | 4  | <input type="checkbox"/> |
|      | (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)                                       |    |                          |
| 5 –  | <b>Fruit, Tree Nuts and Berries</b> .....   | 5  | <input type="checkbox"/> |
|      | (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)             |    |                          |
| 6 –  | <b>Nursery, Greenhouse, Floriculture and Sod</b> .....  | 6  | <input type="checkbox"/> |
|      | (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)              |    |                          |
| 7 –  | <b>Cut Christmas Trees and Short Rotation Woody Crops</b> .....   | 7  | <input type="checkbox"/> |
| 8 –  | <b>Other Crops and Hay, CRP and Pasture</b> .....   | 8  | <input type="checkbox"/> |
|      | (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)                                  |    |                          |
| 9 –  | <b>Hogs and Pigs</b> .....  | 9  | <input type="checkbox"/> |
| 10 – | <b>Milk and Other Dairy Products</b> from Cows .....  | 10 | <input type="checkbox"/> |
| 11 – | <b>Cattle and Calves</b> .....  | 11 | <input type="checkbox"/> |
|      | (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)            |    |                          |
| 12 – | <b>Sheep, Goats, and their Products</b> .....   | 12 | <input type="checkbox"/> |
|      | (wool, mohair, milk and cheese)   |    |                          |
| 13 – | <b>Horses, Ponies, and Mules</b> .....  | 13 | <input type="checkbox"/> |
|      | (burros and donkeys)  |    |                          |
| 14 – | <b>Poultry and Eggs</b> .....   | 14 | <input type="checkbox"/> |
|      | (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)       |    |                          |
| 15 – | <b>Aquaculture</b> .....  | 15 | <input type="checkbox"/> |
|      | (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)  |    |                          |
| 16 – | <b>Other Animals and Other Animal Products</b> .....  | 16 | <input type="checkbox"/> |
|      | (honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)  |    |                          |

Farm Type Code
862

## Section 5 - Change in Operator

Complete this section only if all questions in Item 2 on the face page are answered "No".

1. Has the operation named on the label been sold, rented, or turned over to someone else?

Yes - Go to Item 2                       No - Continue

- a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? Include growing crops, grains, row crops, oilseeds, fruits, vegetables, or specialty crops, raising any livestock, poultry or bees.

Yes                       Don't Know                       No

(Regardless of answer to above, write a note to explain the situation, then go to Section 6.)

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2. Was the operator (name on label) operating a farm or ranch on June 1, 2021?

Yes - Continue                       No - Continue

3. Please provide the following information for the operation that has taken over the land:

What is the name and address of the new operation?

Operation Name: \_\_\_\_\_

Operator Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: ( \_\_\_\_\_ ) \_\_\_\_\_ - \_\_\_\_\_

check if  
cell phone

4. Was the (item 3) new operation in business before June 1, 2021?

Yes - Go to Section 6                       No - Continue

5. Is the (item 3) operation managed?

Yes - Go to Section 6                       No - Continue

6. Were any of the individuals associated with the (item 3) new operation operating land individually before June 1, 2021?

Yes - Go to Section 6                       No - Go to Section 6

**Section 6 - Conclusion**

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?

- Yes - Continue                       No - Go to Item 2

a. What is the name of the other operation(s)?.....

b. Was this additional operation in business before June 1, 2021 ?

- Yes - Continue                       No - Continue

Operation Name: _____
Address: _____
City: _____ State: ____ ZIP: _____
Phone: (____) _____ <input type="checkbox"/> check if cell phone

[ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, answer item 2 below and complete a separate questionnaire for the additional operation.]

**2. Comments:**

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To receive the complete results of this survey on the release date, go to: [nass.usda.gov/results](http://nass.usda.gov/results)

To have a brief summary emailed to you, please enter your email address:
1095

Operation Email: (if different from above)	Operation Phone:	
9937	9936 ( ) - _____	check if cell phone <input type="checkbox"/>

Respondent Name:	Respondent Phone (if different from above)			
9912	9911 ( ) - _____	check if cell phone <input type="checkbox"/>	9910	MM DD YY Date: ____

**This completes the survey. Thank you for your help.**

OFFICE USE ONLY										
Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID	
1-Comp	9901	1-Op/Mgr	9902	1-PASI (Mail)	9903	9998	9900	9985	9989	
2-R		2-Spouse		2-PATI (Tel)					- - - - -	
3-Inac		3-Acct/Bkpr		3-PAPI (Face-to-Face)					- - - - -	
4-Office Hold		4-Partner		6-Email					- - - - -	
5-R - Est		9-Other		7-Fax					- - - - -	
6-Inac - Est				19-Other					- - - - -	
7-Off Hold - Est									- - - - -	
						Optional Use				
						9907	9908	9906	9916	
S/E Name										