



## SECTION A LAND IN FARM / RANCH

For 2013, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. *(Include all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)*

### ACRES OPERATED

		None	Number of Acres
1.	How many acres of farm/ranch land were <u>owned</u> ? . . . . .	<input type="checkbox"/> +	0020
2.	How many acres of farm/ranch land were <u>rented</u> or <u>leased from others</u> — <i>(Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)</i>		
a.	for a fixed <u>cash rent</u> payment? . . . . .	<input type="checkbox"/> +	0021
b.	for a <u>flexible rent</u> payment? <i>(Include hybrid rental arrangements).</i> . . . . .	<input type="checkbox"/> +	0022
c.	for a <u>share</u> of the crop or livestock production? <i>(Exclude hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i> . . . . .	<input type="checkbox"/> +	0023
d.	for <u>free</u> ? . . . . .	<input type="checkbox"/> +	0024
3.	How many acres of farm/ranch land were rented or leased <u>to others</u> ? <i>(Include land rented for cash, for a share of crop or livestock production, or rent free.)</i> . . . . .	<input type="checkbox"/> -	0025
			<b>Total Acres</b>
4.	Then the <b>TOTAL ACRES</b> <u>in this operation</u> in 2013 were: <i>(Total Items 1 + 2a + 2b + 2c + 2d - 3.)</i> =		0026

### RENTED LAND

		None	Dollars
5.	Including rent for land and/or buildings, what was the total <b>CASH RENT PAID</b> in 2013 by this operation? <i>(Include rent paid in 2013 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION I, Item 20. Exclude grazing of livestock, to be reported in Item 6 below.)</i> . . . . .	<input type="checkbox"/>	0044
6.	Report any land this operation used (on a <b>per head or AUM basis</b> ) that is administered either by: public or private agencies, industrial corporations, grazing associations, or rented from individuals on a short term grazing arrangement in 2013.		
a.	In 2013, what were the total fees this operation paid for the use of <b>publicly owned land</b> on an AUM basis? <i>(Include fees paid for privately owned land administered by a public agency through exchange-of-use.)</i> . . . . .	<input type="checkbox"/>	0045
b.	In 2013, how much did this operation spend on pasturing or grazing of livestock on <b>privately owned land</b> (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . .	<input type="checkbox"/>	0046
7.	Report any crop or livestock <b>SHARE RENT</b> payments in 2013.		
a.	What was the estimated total MARKET VALUE of your landlord's share of <b>crop</b> production from this operation in 2013? . . . . .	<input type="checkbox"/>	0184
b.	What was the estimated total MARKET VALUE of your landlord's share of <b>livestock</b> production sold or removed from this operation in 2013? <i>(Exclude shared livestock production not part of a land rental arrangement.)</i> . . . . .	<input type="checkbox"/>	0276
8.	What was the estimated market value of the land and buildings on the acres rented or leased <b>FROM OTHERS</b> on December 31, 2013? . . . . .	<input type="checkbox"/>	0855

**[If land was rented from others in 2013, continue; otherwise go to Item 13.]**

9. Did your landlord participate in management decisions for this operation regarding land use and/or crop/livestock production? *(If more than one landlord, consider the landlord from whom the most land is rented.)*

0053  
 1  Yes    3  No

10. Where does your landlord live relative to your rented land?  
*(If more than one landlord, consider the landlord from whom the most land is rented.)*

0054  
 1  Farm or rural area within the state (population of less than 10,000 people)  
 2  Urban area within the state (population of more than 10,000 people)  
 3  Out of state  
 4  Don't know

11. Is your landlord related to a current or former operator of this operation?  
*(If more than one landlord, consider the landlord from whom the most land is rented.)*

0055  
 1  Yes    3  No

12. Which of the following best describes your landlord's primary occupation in 2013?  
*(If more than one landlord, consider the landlord from whom the most land is rented.)*

0056  
 1  Farm or ranch work    2  Other    3  Retired    4  Don't know

13. Including rent for land and/or buildings, what was the total **CASH RENT RECEIVED** in 2013 for acres rented **TO OTHERS** by this operation? *(Include rent received in 2013 for previous years, rent received in advance, and government payments received from those acres. Exclude grazing of livestock, to be reported in SECTION H, Item 3b)* . . . . .

None	Dollars
<input type="checkbox"/>	0042

14. For acres **SHARE-RENTED** to others, what was the total value of crop or livestock shares received in 2013 by this operation? *(Include rent received in 2013 for previous years and government payments received from those acres.)* . . . . .

<input type="checkbox"/>	0043
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15. What was the estimated market value of the land and buildings on the acres rented or leased **TO OTHERS** on December 31, 2013? . . . . .

<input type="checkbox"/>	0857
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**LAND USE AND CONSERVATION**

16. How many of the (item 4 page 2) total acres in this operation were:

None	Acres
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a. Used to grow annual crops in 2013 but were in perennial cover in 2012? . . . . .

(i) Of the (item 16a) acres, how many have never been used for crop production before 2013? . . . . .

b. In perennial cover in 2013 but were used to grow annual crops in 2012? . . . . .

c. Under a conservation easement in 2013? . . . . .

(i) Of the (item 16c) acres, how many are grassland? . . . . .

d. Considered cropland in 2013? *(Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.)* . . . . .

e. Cropland covered under Federal crop insurance in 2013? . . . . .

f. Pasture covered under Federal crop insurance in 2013? *(Exclude cropland reported in item 16e.)* . . . . .

<input type="checkbox"/>	0058
<input type="checkbox"/>	0059
<input type="checkbox"/>	0060
<input type="checkbox"/>	0061
<input type="checkbox"/>	0062
<input type="checkbox"/>	0063
<input type="checkbox"/>	0064
<input type="checkbox"/>	0065

17. How many of the (item 16d) cropland acres did you:

a. Double crop (harvest two or more crops) in 2013? . . . . .

b. Harvest a crop in 2013 and plant a winter crop for harvest in 2014? . . . . .

c. Use no-till practices? . . . . .

d. Use conservation tillage practices? *(Exclude no-till practices.)* . . . . .

<input type="checkbox"/>	0066
<input type="checkbox"/>	0067
<input type="checkbox"/>	0068
<input type="checkbox"/>	0069

## SECTION B ACREAGE and PRODUCTION

1. Were any crops harvested from this operation or did this operation receive any income from these crops in 2013? *(Include your landlord's share and crops grown under contract. Exclude crops grown on land rented to others.)*

0104

1  **Yes – Continue**3  **No – Go to Section C**

2. Report the acreage and production of crops harvested from this operation in 2013. Report quantity harvested in the unit specified, by crop. For income received in 2013, report the dollar amount this operation received from any year's production after subtracting marketing expenses. *(Exclude contract sales or removals and landlord's share of sales in column 5.)*

1 CROP	2 How many acres were HARVESTED?  (Acres)	3 What was the total production? <i>(Include landlord share and amount used on operation.)</i>  (Total Amount)	4 How much of this operation's share of the total production was (will be) used on this operation?  (Total Amount)	5 Cash or Open Market Sales <i>(from any year's production)</i>  (Dollars)
<b>FIELD CROPS</b>				
Corn for grain . . . . .	0105	0106 Bu.	0107 Bu.	0108
Corn for silage or greenchop . . . . .	0109	0110 Tons	0111 Tons	0112
Cotton, all types . . . . .	0113	0114 Lbs.		0116
Peanuts . . . . .	0117	0118 Lbs.	0119 Lbs.	0120
Potatoes <i>(report sweet potatoes in all other crops)</i> . . . . .	0121 . ____	0122 Cwt.	0123 Cwt.	0124
Rice . . . . .	0125	0126 Dry Cwt.	0127 Dry Cwt.	0128
Sorghum for grain or seed . . . . .	0129	0130 Bu.	0131 Bu.	0132
Sorghum for silage . . . . .	0133	0134 Tons	0135 Tons	0136
Soybeans . . . . .	0137	0138 Bu.	0139 Bu.	0140
Tobacco, all types . . . . .	0141 . ____	0142 Lbs.		0144
<b>SMALL GRAINS</b>				
Barley for grain or seed . . . . .	0145	0146 Bu.	0147 Bu.	0148
Oats for grain or seed . . . . .	0149	0150 Bu.	0151 Bu.	0152
Wheat, all types, for grain or seed . . . . .	0153	0154 Bu.	0155 Bu.	0156
<b>DRY HAY CROPS</b>				
Hay, dry, alfalfa and alfalfa mixtures . . . . .	0157	0158 Tons	0159 Tons	0160
Hay, dry, all others . . . . .	0161	0162 Tons	0163 Tons	0164
<b>OTHER CROPS</b>				
Canola . . . . .	0165	0166 Lbs.	0167 Lbs.	0168
Other oilseeds . . . . .	0169	0170 Lbs.	0171 Lbs.	0172
Sugarcane or sugarbeets . . . . .	0173	0174 Tons	0175 Tons	0176
Dry edible beans/peas/lentils . . . . .	0177			0185
Vegetables for processing . . . . .	0178			0186
All other vegetables and melons <i>(Exclude vegetables grown under glass or other protection.)</i> . . . . .	0179			0187
Fruits, nuts, and berries . . . . .	0180			0188
Nursery and greenhouse crops <i>(Include Christmas trees.)</i> . . . . .	0181 . ____			0189
All other crops not listed above <i>(Include sweet potatoes.)</i> . . . . .	0182			0190

**SEED TECHNOLOGY**

3. Was any alfalfa hay, canola, corn, cotton, sugarbeets, soybeans, or wheat harvested (item 2, column 2 on previous page) in 2013?

0101  **Yes – Continue**  **No – Go to Item 5**

Report the number of ACRES for each commodity	1 Genetically engineered (GE) herbicide-tolerant only seed varieties? (Acres)	2 GE Bt only varieties? (Acres)	3 GE Stacked gene varieties? (both Bt & herbicide tolerant) (Acres)	4 GE and non-GE drought tolerant varieties? (e.g. Genuity DroughtGard, Optimum AQUAmax) (Acres)	5 Non-GE only seed varieties? (Acres)	6 All non-GE varieties for Identity Preserved (IP) Markets (Acres)
Corn for grain. . . . .	0192	0193	0194	0195	0196	0197
Cotton, all types. . . . .	0198	0199	0200	0201	0202	0203
Soybeans. . . . .	0204	0205		0207	0208	0209
Wheat, all types, for grain or seed. . . . .		0211			0214	0215
Hay, dry, alfalfa and alfalfa mixtures. . . . .	0216	0217	0218	0219	0220	0221
Canola. . . . .	0222	0223	0224	0225	0226	0227
Sugarbeets. . . . .	0228	0229	0230	0231	0232	0233

4. Was any of your Identity Preserved (IP) non-GE corn or soybean (reported in item 3, column 6) production rejected due to presence of GE material?

0102  **Yes – Continue**  **No – Go to Item 5**

(i) How many bushels of your IP non-GE corn were rejected? . . . . .

(ii) How many bushels of your IP non-GE soybeans were rejected? . . . . .

Bushels
0234
0235

5. Was a decline in the effectiveness of glyphosate (e.g. Roundup) in controlling weeds on this operation observed during 2013?

0103  **Yes – Continue**  **No – Go to Item 6**

a. On how many acres of this operation's cropland was there an observed decline in the effectiveness of glyphosate in 2013? . . . . .

Acres
0236

6. Which of the following weed management practices were used on this operation in 2013?

- a. Use of multiple herbicides with different modes of action? . . . . . 0237  Yes  No
- b. Use of label recommended application rates at the appropriate time? . . . . . 0238  Yes  No
- c. Use of mechanical (e.g. tillage) and/or non-mechanical (e.g. hand weeding) measures? . . . . . 0239  Yes  No
- d. Rotation of crops? . . . . . 0240  Yes  No
- e. Planting of cover crops? . . . . . 0241  Yes  No
- f. Cleaning of equipment between fields? . . . . . 0242  Yes  No
- g. Maintenance of field borders? . . . . . 0243  Yes  No

7. Were any of these (items 6a through 6g) practices adopted in response to:

- a. Educational materials or discussions about ways to manage glyphosate resistance? . . . . . 0244  Yes  No
- b. A rebate defraying the cost of using an additional herbicide with another mode of action? . . . . . 0245  Yes  No
- c. The adoption of a NRCS Conservation Activity Plan under the Integrated Pest Management Herbicide Resistance Weed Conservation Plan? . . . . . 0246  Yes  No

## SECTION C LIVESTOCK

1. Did you or anyone else have any livestock or poultry on this operation in 2013 (*regardless of ownership*), or did this operation receive any income from livestock, poultry, or livestock products in 2013? (**Include** your landlord's share & livestock/poultry grown for others on a contract basis. **Exclude** livestock/poultry grown or fed by someone else on a custom or contractual basis.)

0247

<sup>1</sup>  **Yes** – Continue

<sup>3</sup>  **No** – Go to Section D

2. Report the total number of livestock, poultry, and livestock products, by type. For income received in 2013, report the total dollars this operation received in 2013 after subtracting marketing expenses. (**Exclude** contract sales or removals and landlord's share of sales in column 5.)

1 LIVESTOCK	2 What was the total number of [column 1] sold or removed in 2013?	3 On Dec. 31, 2013, how many [column 1] regardless of ownership were on hand?	4 On Dec. 31, 2013, how many [column 3] were owned by this operation?	5 Cash or Open Market Sales (Dollars)
a. Beef cows ( <b>Include</b> beef heifers that have calved. <b>Exclude</b> heifers that have not calved, steers, calves, and bulls.) . . . . .	0254	0255	0256	
b. Milk cows, including any dry cows ( <b>Exclude</b> any heifers not yet freshened.) . . . . .	0257	0258	0259	
(i) Milk produced in 2013 ( <i>report in cwt.</i> ) . . . . .	0270			0510
c. Other cattle and calves ( <b>Include</b> heifers that have not calved, steers, calves, and bulls.) . . . . .	0251	0252	0253	
d. Total cattle and calves ( <i>Items a + b + c.</i> ) . . . . .	0260	0261	0295	
(i) Non-Breeding Stock . . . . .				0511
(ii) Breeding Stock . . . . .				0512
(1) Recognized gain/loss on sale of breeding cattle. ( <i>If loss was incurred, indicate w/ a negative sign</i> ) . . . . .				0535
e. All hogs and pigs . . . . .	0262	0263	0296	
(i) Non-Breeding Stock . . . . .				0508
(ii) Breeding Stock . . . . .				0509
(1) Recognized gain/loss on sale of breeding hogs. ( <i>If loss was incurred, indicate w/ a negative sign</i> ) . . . . .				0533
f. Egg layers . . . . .	0248	0249	0250	0526
(i) Chicken eggs ( <i>report in dozens</i> ) . . . . .	0266			0514
g. Turkeys . . . . .	0268	0269	0298	0515
h. Broilers . . . . .	0264	0265	0297	0513
i. Other Poultry ( <b>Include</b> other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	0274	0275	0299	0516
j. Non-Breeding Stock of other animals and other animal products ( <b>Include</b> sheep, goats, & their products (wool, mohair, & goat milk); horses, ponies, mules, burros, & donkeys; aquaculture; bees & honey; semen & embryo sales). . . . .				0517
k. Breeding Stock of other animals. . . . .				0528
(i) Recognized gain/loss on sale of breeding stock. ( <i>If a loss was incurred, indicate w/ a negative sign</i> ) . . . . .				0534

**SECTION D OTHER OPERATIONS GROWING, FEEDING, or RAISING LIVESTOCK FOR THIS OPERATION**

1. Did any OTHER operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2013 (you are the contractor)?

0271

<sup>1</sup>  **Yes – Continue**                      <sup>3</sup>  **No – Go to Section E**

What livestock or poultry were being raised or fed for you? [List type below.]	Commodity Code <b>Office Use Only</b> (Code)	What was the market value of [type] on hand on contractee operations on Jan.1, 2013? (Dollars)	What was the estimated market value (at placement) of [type] placed under contract DURING 2013? (Dollars)	How much was paid to contractees for labor, management, and reimbursement for expenses? (Dollars)	How much were your GROSS receipts from [type] sold or removed under this contract? (Dollars)	On Dec. 31, 2013 what was the market value of unsold [type] remaining under contract? (Dollars)
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

**SECTION E MARKETING CONTRACTS**

1. Did this operation have **marketing** contracts for any commodities delivered<sup>1/</sup> in 2013?  
(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)

0300

<sup>1</sup>  **Yes – Continue**                      <sup>3</sup>  **No – Go to Section F**

2. (If Yes) Report the commodities delivered in 2013 through **marketing** contract(s). List the quantities marketed and the final price received. (**Include** only the quantity owned by the operation. **Exclude** money received from contractors as reimbursement for expenses (report this in SECTION I). **Exclude** landlord shares (report in SECTION A) and marketing charges (report in SECTION I, Item 33).)

What commodities did this operation have MARKETING contracts for in 2013? [Write in commodities]	Commodity Code <b>Office Use Only</b> (Code)	What quantity of this commodity was delivered through this contract? <sup>1/</sup> (Exclude landlord's share.) (Quantity)	Unit Code (from list below) (Code)	What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract? (Dollars & Cents)	What was the total dollar amount received in 2013 from this contract? (Total Dollars)
	0301	0304	0305	0306 . ____ _	0307
	0316	0319	0320	0321 . ____ _	0322
	0331	0334	0335	0336 . ____ _	0337
	0346	0349	0350	0351 . ____ _	0352
	0361	0364	0365	0366 . ____ _	0367
	0376	0379	0380	0381 . ____ _	0382
	1351	1354	1355	1356 . ____ _	1357
	1366	1369	1370	1371 . ____ _	1372
	1381	1384	1385	1386 . ____ _	1387
	1396	1399	1400	1401 . ____ _	1402
	1411	1414	1415	1416 . ____ _	1417
	1426	1429	1430	1431 . ____ _	1432

If more space is needed, please use a separate sheet of paper.

<sup>1/</sup> "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2013.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound. ....	01	Bin .....	05	Dozen.....	09	Barrel.....	20
CWT. ....	02	Box .....	06	Flat .....	10	Acre.....	22
Ton .....	03	Bale .....	07	Head / Bird .....	11	Animal Space .....	39
Bushels.....	04	Carton.....	08	Plant / Pot .....	13	Kilogram.....	40

## SECTION F PRODUCTION CONTRACTS & CUSTOM FED LIVESTOCK

1. Did this operation have **production** contracts for any commodities it produced in 2013?  
*(A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)*

0400

<sup>1</sup>  **Yes** – Continue                      <sup>3</sup>  **No** – Go to Section G

2. Report in the table below the commodities with **production** contracts in 2013. Also list the quantities removed under these contracts and the final fee received. *(Exclude money received to pay for production expenses. Expense reimbursements should be reported in SECTION I.)*

What commodities did this operation have PRODUCTION contracts for in 2013? [Write in commodities]	Commodity Code <b>Office Use Only</b> (Code)	What quantity of this commodity was removed from the operation under this contract? <i>(Exclude landlord's share.)</i> (Quantity)	Unit Code (from list below) (Code)	What was (will be) the FINAL FEE RECEIVED per unit by this operation for producing this commodity under this contract? (Dollars & Cents)	What were the TOTAL FEES RECEIVED in 2013 under this contract? <sup>1/</sup> (Total Dollars)
	0401	0404	0405	0406 • _____	0407
	0416	0419	0420	0421 • _____	0422
	0431	0434	0435	0436 • _____	0437
	0446	0449	0450	0451 • _____	0452
	1441	1444	1445	1446 • _____	1447
	1456	1459	1460	1461 • _____	1462
	1471	1474	1475	1476 • _____	1477
	1486	1489	1490	1491 • _____	1492

If more space is needed, please use a separate sheet of paper.

<sup>1/</sup> Income received for commodities produced under contract in previous years should be recorded in Section G, Items 1a and 1a(i).

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound. . . . .	01	Bin . . . . .	05	Dozen. . . . .	09	Barrel. . . . .	20
CWT. . . . .	02	Box . . . . .	06	Flat . . . . .	10	Acre. . . . .	22
Ton . . . . .	03	Bale . . . . .	07	Head / Bird . . . . .	11	Animal Space . . . . .	39
Bushels. . . . .	04	Carton. . . . .	08	Plant / Pot . . . . .	13	Kilogram. . . . .	40

## SECTION G ACCOUNTS RECEIVABLE & DEFERRED PAYMENTS

1. For each item below, report income received or the amount owed to the operation on the dates specified.  
**Exclude** crops in storage and not yet sold. *(Include cash sales, marketing contract sales, and production contract removals.)*

**[NOTE: Crops in storage and not sold as of the reference date should be reported in Section J, Item 3a.]**

	None	Dollars
a. On January 1, 2013, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold <i>(cash or contract)</i> <b>before</b> January 1, 2013? . . . . . <input type="checkbox"/>		0885
(i) How much did this operation receive from Item 1a during 2013? . . . . . <input type="checkbox"/>		0875
b. What was the total dollar amount owed to this operation on December 31, 2013, for all commodities produced, sold <i>(cash or contract)</i> , delivered, or removed under contract in 2013 and earlier years? . . . . . <input type="checkbox"/>		0886



## SECTION H GOVERNMENT PAYMENTS & OTHER FARM RELATED INCOME

1. In 2013, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560

**Yes** – Continue                       **No** – Go to Item 2

a. In 2013, how much was received for all commodities placed under CCC loans?

*(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sugar, sunflower seed, and wheat.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0518
	<input type="checkbox"/>	0519

b. In 2013, what was the amount spent to repay all CCC loans?

*(Exclude storage and service fees.)* . . . . .

**[NOTE: If any of the crops or livestock products redeemed from the CCC were sold in 2013, verify that these sales are recorded in Marketing Contracts (SECTION E, Item 2) or in Cash and Open Market Sales (SECTIONS B and C). If the redeemed crops were NOT sold in 2013, their value should be reported in SECTION J, Item 3a.]**

2. In 2013, did this operation receive Federal, State or local farm program payments?

*(Include government payments received through a cooperative. Exclude CCC loan payments.)*

0563

**Yes** – Continue                       **No** – Go to Item 3

a. In 2013, how much was received from the Direct Counter-cyclical Payment (DCP) programs? *(Include government payments received through a cooperative.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0525

(i) Of the total (Item 2a) dollars, what percent was for DCP direct payments? . . . . .  +

	None	Percent of Item 2a
	<input type="checkbox"/>	0520

(ii) Of the total (Item 2a) dollars, what percent was for DCP counter-cyclical payments? . . . . .  +

	None	Percent of Item 2a
	<input type="checkbox"/>	0522

=                      **100%**

b. In 2013, how much was received from the Average Crop Revenue Election (ACRE) programs? *(Include government payments received through a cooperative.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0530

(i) Of the total (Item 2b) dollars, what percent was for ACRE direct payments? . . . . .  +

	None	Percent of Item 2b
	<input type="checkbox"/>	0521

(ii) Of the total (Item 2b) dollars, what percent was for ACRE revenue payments? . . . . .  +

	None	Percent of Item 2b
	<input type="checkbox"/>	0523

=                      **100%**

c. In 2013 how much was received in Loan Deficiency Payments (LDPs), Marketing Loan Gains (MLGs)? *(Include government payments received through a cooperative.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0529

d. In 2013 how many acres were enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and the Wetland Reserve Program (WRP)? . . . . .

	None	Acres
	<input type="checkbox"/>	0028

(i) In 2013, what was the total dollar amount received from CRP, CREP, and WRP payments? . . . . .

	None	Dollars
	<input type="checkbox"/>	0477

e. In 2013, how many acres were enrolled in the Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and the Conservation Stewardship Program (CStP)? . . . . .

	None	Acres
	<input type="checkbox"/>	0029

(i) In 2013, what was the total dollar amount received from EQIP, CSP, and CStP payments? . . . . .

	None	Dollars
	<input type="checkbox"/>	0478

f. In 2013, how much was received for for Agricultural disaster payments? *(Include all disaster assistance and market loss payments. Exclude Milk Income Loss Contract (MILC) payments, Federal crop insurance and other indemnity payments reported below.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0537

g. In 2013, how much was received for for all other Federal, State, or local program payments? *(Include Milk Income Loss Contract (MILC) payments; tobacco buyout payments, including lump sum payments; and other Federal, State or local programs. Exclude Federal crop insurance payments and other indemnity payments, to be reported below.)* . . . . .

	None	Dollars
	<input type="checkbox"/>	0545

3. In 2013, what was the total income received by you (the operator) and all partners for:	None	Dollars
a. custom work, machine hire, and other agricultural services provided by this operation for farmers and others? ( <b>Exclude</b> if this is a separate business.)	<input type="checkbox"/>	0546
b. grazing of livestock? ( <b>Include</b> payments for livestock pastured on a per-head basis, per-month basis, AUM basis, etc. <b>Exclude</b> contract arrangements previously reported.)	<input type="checkbox"/>	0547
c. sales of all forest products? ( <b>Include</b> firewood, timber, etc. <b>Exclude</b> maple syrup and Christmas trees.)	<input type="checkbox"/>	0549
d. sales of farm machinery and vehicles? (farm share only)	<input type="checkbox"/>	0550
e. proceeds from sales of farmland and other farm real estate owned by this operation only?	<input type="checkbox"/>	0558
(i) What was the recognized gain/loss on the (Item 3e) sales of farmland and other farm real estate? (If a loss incurred, please indicate with a <b>negative sign</b> )	<input type="checkbox"/>	0559

Acres
0561

(ii) How many acres were sold? . . . . .

None	Dollars
<input type="checkbox"/>	0552
<input type="checkbox"/>	0551
<input type="checkbox"/>	0554
<input type="checkbox"/>	0555
<input type="checkbox"/>	0556

- f. Federal crop and livestock insurance indemnity payments? . . . . .
- g. other crop and livestock insurance indemnity payments? (**Exclude** Federal payments reported in Item 3f.) . . . . .
- h. cooperative patronage dividends and refunds? . . . . .
- i. income from royalties or leases associated with energy production (e.g. natural gas, oil, and wind turbines)? . . . . .
- j. all other farm related sources of income? (**Include**: allotment or quota leases, animal boarding, sales of poultry litter and manure, income from recreational activities such as hunting, fishing, tourism, etc., State fuel tax refunds, tax refunds, real estate tax rebates for land preservation; refunds of marketing expenses; renting or leasing of livestock or machinery, sales of value-added goods such as cheese, cider, jams, etc. if these are not part of a separate business. Hedging profits and losses **and if a loss was incurred, please indicate with a negative sign**.) . . . . .

4. In 2013, did the largest portion of this operation's total gross value of sales come from crops or livestock? (If the operation had no sales in 2013, choose crops if the value of cropland on the operation exceeds the value of any livestock on the operation in 2013. Otherwise, choose livestock).

0562      1  CROP                      2  LIVESTOCK

## SECTION I OPERATING & CAPITAL EXPENDITURES

Report total production expenses paid by this operation in 2013. (**Include** only expenses related to this operation. **Exclude** expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.)

In 2013, how much was spent for (item) by [column] –

### OPERATING EXPENSES in 2013

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? ( <b>Include</b> technology or other fees, seed treatments, and seed cleaning cost. <b>Exclude</b> items purchased for resale without additional growth.) . . . . .	<input type="checkbox"/>	0600	0601	0602
2. nutrients, fertilizer, lime, and soil conditioners? ( <b>Include</b> cost of custom application and organic materials. <b>Exclude</b> potting mixes, vermiculite, and sterilized soil.) . . . . .	<input type="checkbox"/>	0606	0607	0608
3. biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? ( <b>Include</b> biological pest controls and custom application costs.) . . . . .	<input type="checkbox"/>	0612	0613	0614
a. Of the (Item 3) dollars, how much was only for custom application? ( <b>Include</b> cost of chemicals used for custom application.) . . . . .	<input type="checkbox"/>	0618	0619	0620

**In 2013, how much was spent for (item) by [column] –**

None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
4. livestock purchases of –			
a. breeding stock for beef cattle, dairy cattle, hogs and sheep? . . . . . <input type="checkbox"/>	0621	0622	0623
b. other cattle, calves, hogs and pigs? [Report other sheep in Item 4d.] . . . . . <input type="checkbox"/>	0624	0625	0626
c. chickens and turkeys? [Report ducks and game birds in Item 4d.] . . . . . <input type="checkbox"/>	0627	0628	0629
d. other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.? . . . . <input type="checkbox"/>	0630	0631	0632
5. leasing of livestock? ( <b>Include</b> leasing of bees for pollination.) . . . . . <input type="checkbox"/>	0633	0634	0635
6. purchased feed for livestock and poultry? ( <b>Include</b> grain, hay, silage, mixed feeds, concentrates, etc.) . . . . . <input type="checkbox"/>	0636	0637	0638
7. bedding and litter for livestock? . . . . . <input type="checkbox"/>	0639	0640	0641
8. medical supplies, veterinary and custom services for livestock? ( <b>Exclude</b> manure disposal. <b>Include</b> artificial insemination (AI), branding, breeding fees, castrating, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.) . . . . . <input type="checkbox"/>	0642	0643	0644
9. purchases for the farm business of –			
a. all fuels, oils and lubricants? (total of 9a(i) through 9a(vi) must equal Item 9a). . . . . <input type="checkbox"/>	0663	0664	0665
(i) diesel fuel? ( <b>Include</b> biodiesel). . . . . <input type="checkbox"/>	0645	0646	0647
(ii) gasoline and gasohol? ( <b>Include</b> ethanol blends). . . . . <input type="checkbox"/>	0648	0649	0650
(iii) natural gas? . . . . . <input type="checkbox"/>	0651	0652	0653
(iv) LP gas (propane, butane)? . . . . . <input type="checkbox"/>	0654	0655	0656
(v) oils and lubricants? ( <b>Include</b> grease, hydraulic fluids, motor oils, transmission fluids, etc.) . . . . . <input type="checkbox"/>	0657	0658	0659
(vi) all other fuel? ( <b>Include</b> coal, fuel oil, kerosene, wood, etc.) . . . . . <input type="checkbox"/>	0660	0661	0662
10. electricity for the farm business? . . . . . <input type="checkbox"/>	0675	0676	0677
11. purchased water for irrigation from off-farm suppliers? ( <b>Include</b> irrigation assessments and fees.) . . . . . <input type="checkbox"/>	0696	0697	0698
12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access? . . . . . <input type="checkbox"/>	0872	0873	0874
13. farm supplies, marketing containers, hand tools and farm shop power equipment? ( <b>Include</b> expenses for temporary fencing. <b>Exclude</b> expenses for bedding/litter and permanent fencing.) . . . . . <input type="checkbox"/>	0702	0703	0704
14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? ( <b>Include</b> repairs to drying equipment, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. <b>Exclude</b> irrigation equipment and pump repairs.) . . . . . <input type="checkbox"/>	0708	0709	0710
15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? ( <b>Include</b> conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities. <b>Exclude</b> any new construction or remodeling.) . . . . . <input type="checkbox"/>	0714	0715	0716

**In 2013, how much was spent for (item) by [column] –**

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
16. maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" means the house is —				
• recorded as an asset in farm record books, or	<input type="checkbox"/>	0726		
• deeded as part of the farm.) . . . . .	<input type="checkbox"/>			
17. insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION I, Item 26 or SECTION N, Item 2e(i) and other payroll insurance items.) . . . . .	<input type="checkbox"/>	0729	0730	0731
a. Of the (Item 17) dollars how much was for Federal crop insurance? . . . . .	<input type="checkbox"/>	0732	0733	0734
18. interest and fees paid on debts —				
a. secured by real estate? (Include interest paid on the operator's dwelling, if owned by the operation.) . . . . .	<input type="checkbox"/>	0738	0739	
b. not secured by real estate? (Include service fees on CCC loan redemptions.) . . . . .	<input type="checkbox"/>	0741	0742	
19. property taxes paid on —				
a. real estate (land and buildings)? (Include real estate taxes on the operator's dwelling, if owned by the operation.) . . . . .	<input type="checkbox"/>	0744	0745	0746
b. livestock, machinery, and other farm production items? . . . . .	<input type="checkbox"/>	0747	0748	0749
20. renting or leasing of tractors, vehicles, equipment or storage structures? (Include farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire.) . . . . .	<input type="checkbox"/>	0750	0751	
21. vehicle registration and licensing fees? . . . . .	<input type="checkbox"/>	0753	0754	
22. depreciation expense claimed by this operation in 2013 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. Estimate from 2012 if necessary.) . . . . .	<input type="checkbox"/>	0756		
a. Of the (Item 22) dollars, how much was claimed for breeding livestock? . . . . .	<input type="checkbox"/>	0757		
23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corporate officers and paid family members, including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and Worker's Compensation.) . . . . .	<input type="checkbox"/>	0758	0759	0760
24. Of the (Item 23) dollars, how much salary or wage was paid to — (total 24a + 24b + 24c + 24d + 24e must equal Item 23)				
a. you (the principal operator)? . . . . .	<input type="checkbox"/>	0764	0765	0766
b. your (the principal operator's) spouse? (Even if your spouse is an operator, include his/her wages here.) . . . . .	<input type="checkbox"/>	0767	0768	0769
c. other members of your (the operator's) household? (Even if your other household members are operators, include their wages here.) . . . . .	<input type="checkbox"/>	0574	0575	0576
d. other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.) . . . . .	<input type="checkbox"/>	0770	0771	0772
e. all other paid farm and ranch labor? . . . . .	<input type="checkbox"/>	0773	0774	0775

**In 2013, how much was spent for (item) by [column] –**

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
25. payroll taxes for hired labor? ( <i>Include employer's share of Social Security and unemployment taxes. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.</i> ) . . . . .	<input type="checkbox"/>	0705	0706	0707
		Percent		
a. What percent of the (Item 25) dollars was for household members? . . . . .	<input type="checkbox"/>	0788		
26. benefits for hired labor? ( <i>Include employer's share of health insurance, pension or retirement plans, Worker's Compensation, etc. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.</i> ) . . . . .	<input type="checkbox"/>	0915	0916	0917
		Percent		
a. What percent of the (Item 26) dollars was for household members? . . . . .	<input type="checkbox"/>	0790		
27. contract labor? ( <i>Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.</i> ) . . . . .	<input type="checkbox"/>	0782	0783	0784
28. custom work such as — ( <i>Custom work is work performed by machines &amp; labor hired as a unit.</i> )				
a. hauling? ( <i>Include all custom grain, livestock, milk, manure, and other custom hauling.</i> ) . . . . .	<input type="checkbox"/>	0776	0777	0778
b. all other custom work done on this operation? ( <i>Report custom livestock services in Item 8.</i> ) . . . . .	<input type="checkbox"/>	0791	0792	0793
29. The cash value of all commodities and NON-CASH PAYMENTS for farm work provided to:				
a. workers who were members of your ( <i>the operator's</i> ) household? ( <i>Include value of a percentage of crops, calves, etc. Exclude operator payments or draws.</i> ) . . . . .	<input type="checkbox"/>	0797		
b. workers who were NOT members of your ( <i>the operator's</i> ) household? ( <i>Include feed, fuel, housing, meals, utilities, vehicles for personal use, etc. Exclude home gardens, unless expenses were recorded previously. Exclude partner payments or draws.</i> ) . . . . .	<input type="checkbox"/>	0798		
30. The market value of commodities produced and used on this operation for home consumption? ( <i>Exclude any commodities provided as payment to household members for farm work reported in Item 29a.</i> ) . . . . .	<input type="checkbox"/>	0799		
		Percent		
a. What percent of the (Item 30) dollars was for livestock and livestock products? . . . . .	<input type="checkbox"/>	0800		
		Dollars		
31. professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.? . . . .	<input type="checkbox"/>	0801		
32. general business expenses? . . . . .	<input type="checkbox"/>	0804	0805	0806
Specify General Business Expenses & Amounts:				
33. Marketing and storage expenses incurred by this operation? ( <i>Include check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.</i> ) . . . . .	<input type="checkbox"/>	0868	0869	0870

In 2013, how much was spent for (item) by [column] –

**CAPITAL EXPENSES in 2013**

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
34. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc.? <i>(Exclude moveable equipment.)</i> . . . . .	<input type="checkbox"/>	0807	0808	0809
35. new construction and remodeling of dwellings <i>(excluding the operator's dwelling, barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? (Exclude repairs and maintenance.)</i> . . . . .	<input type="checkbox"/>	0810	0811	0812
36. new construction or remodeling of the operator's dwelling, if owned by the operation? . . . . .	<input type="checkbox"/>	0813		

Report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates & discounts) of the following items purchased in 2013 for the farm/ranch:

	None	Percent for farm/ranch use	Dollars
37. Cars – <i>(Include new and used.)</i> . . . . .	<input type="checkbox"/>	0817	0816
38. Trucks – <i>(Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.)</i> . . . . .	<input type="checkbox"/>	0819	0818
			None Dollars
39. Tractors – <i>(Include new and used.)</i> . . . . .	<input type="checkbox"/>		0820
40. Self-propelled equipment – <i>(Include implements and self-propelled equipment for livestock, dairy, or poultry production. Exclude tractors.)</i> . . . . .	<input type="checkbox"/>		0821
41. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production. <i>(Include farm share only.)</i> . . . . .	<input type="checkbox"/>		0822
42. Office equipment, furniture, and computers that were placed on a depreciation schedule. . . . .	<input type="checkbox"/>		0823
		None	Acres
43. Farmland and other farm real estate for expanding this operation. . . . .	<input type="checkbox"/>	0802	0803
			None
44. All other capital expenditures. <i>(Include all other capital expenditures that were placed on a depreciation schedule.)</i> . . . . .	<input type="checkbox"/>		0824

Specify Other Capital Expenditures & Amounts:

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
45. What other expenses did this operation have in 2013 that have not been recorded? <i>(Include potting soil.)</i> . . . . .	<input type="checkbox"/>	0825	0826	0827

Specify Other Expenses & Amounts:

**SECTION J FARM ASSETS**

1. What was the MARKET VALUE of the following assets OWNED by this operation on December 31, 2013: *(Include owned assets on rented land.)*

	None	Dollars
a. farm operator's dwelling, if <b>owned by the operation?</b> <i>(Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.)</i> . . . . .	<input type="checkbox"/>	0850
b. all other dwellings? . . . . .	<input type="checkbox"/>	0851
c. all other farm buildings and structures? <i>(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)</i> . . . . .	<input type="checkbox"/>	0852
d. orchard trees and vines, nursery trees, and trees grown for woody crops? . . . . .	<input type="checkbox"/>	0853
e. land? <i>(Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)</i> . . . . .	<input type="checkbox"/>	0854

2. What was the ESTIMATED MARKET VALUE of the following on December 31, 2013:

a. trucks and cars <b>owned</b> by the operation? <i>(Include farm share only)</i> . . . . .	<input type="checkbox"/>	0882
b. tractors, machinery, tools, equipment and implements <b>owned</b> by the operation? . . . . .	<input type="checkbox"/>	0883
c. stock in farm cooperatives and the Farm Credit System? . . . . .	<input type="checkbox"/>	0884

For each item below, report the MARKET VALUE(S) of the assets owned by the operation on the dates specified.

3. What was the ESTIMATED MARKET VALUE for the farm share of [item] on —

	None	Beginning of Year JAN. 1, 2013? (Dollars)	End of Year DEC. 31, 2013? (Dollars)
a. crops owned and stored on or off this operation? <i>(Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)</i> . . . . .	<input type="checkbox"/>	0888	0889
b. breeding livestock <b>owned</b> by and <b>located</b> on or off this operation? <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section F).)</i> . . . . .	<input type="checkbox"/>	0863	0864
c. non-breeding livestock <b>owned</b> by and <b>located</b> on or off this operation? <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section F).)</i> . . . . .	<input type="checkbox"/>	0876	0877
d. production inputs <b>owned</b> by this operation, such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies? . . . . .	<input type="checkbox"/>	0878	0879
e. production inputs <b>already used</b> by this operation for cover crops or crops planted but not yet mature for harvest (also known as <i>sunk costs</i> ), or the value of inputs used for production contracts that have yet to be delivered? . . . . .	<input type="checkbox"/>	0880	0881

**LIQUID ASSETS**

4. What was the ESTIMATED MARKET VALUE of all other farm assets **not previously listed** on December 31, 2013? *(Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, insurance indemnity payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).)* . . . . .

None	DEC. 31, 2013 (Dollars)
<input type="checkbox"/>	0887

## SECTION K FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2013, including any loans obtained in earlier years? *(Include seasonal production and other loans taken and repaid during 2013.)*

1080  **Yes – Continue**  **No – Go to Section L**

2. What was the total amount of all farm business loans taken out and fully repaid in 2013? *(Include seasonal production and other loans.)*  None

Dollars
0890

3. To estimate the financial position of farms correctly and their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2013, including any line of credit. *(Include farm/ranch loans, debt on the operator's house if owned by the operation, and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)*

1 Who is the lender?  [From Lender Codes Below.]  (Code)	2 What was the balance owed on Dec. 31, 2013 including outstanding principal plus unpaid interest?  (Dollars)	3 What was the interest rate on Dec.31, 2013?  [Report in hundredths of a percent. Example: 9% = 09.00]  (Percent)	4 What is the type of loan?  [From Loan Type Codes Below.]  (Code)	5 What year was it obtained?  (Year)	6 What is the original term of the loan?  (Number of Years)	7 What percent is for operating expenses, capital expenditures, or other expenses of the farm operation?  (Percent)	8 What is the primary farm purpose of this loan?  [From Loan Purpose Codes Below.]  (Code)	9 Is this loan a: 1 fixed rate loan? OR a variable/adjustable rate loan repriced: 2 monthly? 3 quarterly? 4 annually? 5 more than annually?  (Code)
1001	1002	1003	1004	1005	1008	1006	1007	1009
1010	1011	1012	1013	1014	1017	1015	1016	1018
1019	1020	1021	1022	1023	1026	1024	1025	1027
1028	1029	1030	1031	1032	1035	1033	1034	1036
1037	1038	1039	1040	1041	1044	1042	1043	1045

If more space is needed, please use a separate sheet of paper.

Lender Codes (Column 1)		Lender Codes (Column 1) (continued)		Loan Purpose Codes (Column 8)	
Lender	Code	Lender	Code	Purpose	Code
Farm credit system	1	Any other individuals	14	Purchased real estate (land & its attachments)	1
USDA Farm Service Agency (FSA)	2	Any other lenders	15	> farm and home improvements	
Small Business Administration (SBA)	3	Credit cards	16	> building construction	
State & county government lending agencies	4	Farmer Mac	17	> construction of livestock and poultry facilities	
Savings and loan associations, residential mortgage lenders	5	Credit Union	18	> grove development and rehabilitation	
Commercial banks	6	Other debts (such as unpaid bills, etc.)	19	Purchase feeder livestock	2
Life insurance companies	7			Purchase other livestock	3
Implement dealers and financing corporations	8			Other current operating expenses	4
Input suppliers	9			> current crop production	
Co-ops and other merchants	10			> care and feeding livestock including poultry	
Contractor	11			> labor, feed, seed, fertilizer, grove caretaking, repair and maintenance	
Individuals from whom any land in this operation was bought under a mortgage or deed of trust	12			Farm machinery and equipment	5
Individuals from whom any land in this operation was bought under a land purchase contract	13			Debt consolidation	6
				Other	7

4. If you had farm loans in addition to the five reported in Item 3, what is the total amount of debt from these loans owed on December 31, 2013? *(Include farm/ranch loans and debt on the operator's house if it is owned by the operation. Exclude any loans exclusively for non-farm purposes that are secured by assets of the farm/ranch.)*  None

Dollars
1047

5. How much of the total debt owed on December 31, 2013 (reported in items 3 and 4 above), was for the operator's dwelling? *(If the operator's dwelling is owned by the operation debt should be included here and above. Exclude operator's dwelling if not owned by the operation.)*

1057
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<b>Office Use Only</b>	0999
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**SECTION L FARM MANAGEMENT and USE OF TIME**

1. In 2013, how many owners of this operation were there? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** yourself if you have an ownership interest.) . . . . .

Number
1246

a. What percent of the ownership interest did you (the operator) and your household hold? (**Exclude** relatives not living in your household.) . . . . .

Percent
1248

2. In 2013, what was this operation's status for tax purposes?

1240

1  Family or individual operation (**Exclude** partnerships and corporations.)

2  Legal partnership operation (**Include** family partnerships.)



a. Is this partnership registered under State law? . . . . . 1204 1  Yes 3  No



b. How many partners are there in this operation? . . . . .

Number
1232

3  C-Corporation

4  S-Corporation

5  Other (**Include** estates, trusts, cooperatives, grazing associations, etc.)

3. Was this operation organized as a Limited Liability Company (LLC) under State law? . . . . . 1202 1  Yes 3  No

4. In 2013, did any households, other than your (the principal operator's) household, share in the net farm income of this business? (*Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.*)

1225

1  **Yes – Continue**

3  **No – Go to Item 5**

a. How many other households shared in the net income of the farm business? . . . . .

Number
0976

5. Is this operation either a C-Corporation or an LLC that chose to file as a C-Corporation in 2013?

1226

1  **Yes – Go to Item 5a**

3  **No – Go to Item 5b**

a. How much did you (the principal operator) and your household receive in corporate dividends from this farming operation in 2013? (*If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.*) [After answering, skip Item 5b and proceed to Item 6.] . . . . .

Dollars
0975

b. What percent of net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation in 2013? (*If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*) . . . . .

Percent
0974

6. In 2013, how many operators (individuals) were involved in the day-to-day decisions for this operation? (*Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude family members unless they make day-to-day decisions for the operation. Exclude hired workers unless they are a hired manager.*) . . . . .

Number
1200

7. Did you (the principal operator) have a spouse at any point during 2013?

1205

1  **Yes – Continue**

3  **No – Go to Item 9**

8. Did your spouse make day-to-day decisions for this farm/ranch at any point during 2013? [*If yes, the principal operator's spouse should be included in Item 6 above.*] . . . . .

1209

1  Yes 3  No

9. Answer the following questions for up to three primary operators of this operation as of **December 31, 2013**.  
 (If one of the operators is the principal operator's spouse **and** makes day-to-day decisions, record his/her information under operator 2.)

	Principal Operator	Operator 2	Operator 3
a. Full name of operator . . . . .			
b. Sex of operator . . . . .	1243 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female
c. What was the Operator's age on December 31, 2013? . . . . .	1242 <input type="text"/> years	1262 <input type="text"/> years	1282 <input type="text"/> years
d. In what year did the operator begin to operate ANY farm? . . . . .	1241 <input type="text"/>	1261 <input type="text"/>	1281 <input type="text"/>

**USE OF TIME – For items 10-12, please answer for each of the three-month periods during 2013.**

10. On average, for each of the three-month periods during 2013, how many paid and unpaid hours per week of work and management time did —

a. you (the principal operator) —

	None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
(i) work for this farm/ranch <b>without</b> paying yourself a wage or salary? . . . . .	<input type="checkbox"/>	0480	0481	0482	0483
(ii) work for this farm/ranch for a wage or salary? . . . . .	<input type="checkbox"/>	0484	0485	0486	0487
(iii) operate another business other than this farm/ranch? ( <b>Include</b> operating another farm/ranch. <b>Exclude</b> commuting time.) . . . . .	<input type="checkbox"/>	1091	1092	1093	1094
(iv) work at other employment off this farm/ranch? ( <b>Exclude</b> commuting time.) . . . . .	<input type="checkbox"/>	0488	0489	0490	0491
(v) spend otherwise? . . . . .	<input type="checkbox"/>	0492	0493	0494	0495
<b>TOTAL</b> – Items 10a(i) through 10a(v) should total 168 hours for each three month period.		<b>168</b>	<b>168</b>	<b>168</b>	<b>168</b>

b. your spouse (the principal operator's) —

	None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
(i) work for this farm/ranch <b>without</b> being paid a wage or salary? . . . . .	<input type="checkbox"/>	0580	0581	0582	0583
(ii) work for this farm/ranch for a wage or salary? . . . . .	<input type="checkbox"/>	0584	0585	0586	0587
(iii) operate another business other than this farm/ranch? ( <b>Include</b> operating another farm/ranch. <b>Exclude</b> commuting time.) . . . . .	<input type="checkbox"/>	1095	1096	1097	1098
(iv) work at other employment off this farm/ranch? ( <b>Exclude</b> commuting time.) . . . . .	<input type="checkbox"/>	0588	0589	0590	0591
(v) spend otherwise? . . . . .	<input type="checkbox"/>	0592	0593	0594	0595
<b>TOTAL</b> – Items 10b(i) through 10b(v) should total 168 hours for each three month period.		<b>168</b>	<b>168</b>	<b>168</b>	<b>168</b>

11. On average, for each of the three-month periods during 2013, how many hours per week of work and management time did —

	None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. Other members of your (the operator's) household, and all other operators (excluding the principal operator and spouse) work on this farm/ranch <b>without</b> receiving a wage or salary? . . . . .	<input type="checkbox"/>	1061	1062	1063	1064
b. Other members of your (the operator's) household, and all other operators (excluding the principal operator and spouse) work on this farm/ranch <b>for</b> a wage or salary? . . . . .	<input type="checkbox"/>	1065	1066	1067	1068

(Example: If the operation had 2 other salaried operators who averaged 40 paid hours per week during Jan - Mar, report 80 for column 1 of 11b.)

12. On average, for each of the three-month periods during 2013, how many hours per week did all other not previously reported farm/ranch labor work —

	None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. without receiving a wage or salary? ( <i>Exclude custom hire and contract labor.</i> ) . . . . .	<input type="checkbox"/>	0840	0841	0842	0843
b. for a wage or salary? ( <i>Exclude custom hire and contract labor.</i> ) . . . . .	<input type="checkbox"/>	0859	0860	0861	0862

(Example: If the operation had 10 hired workers (not operators, not household members, not custom or contract labor) who averaged 40 paid hours per week during Jan - Mar, report 400 for column 1 of 12b.)

**INTERNET USE**

13. Did you use the internet in the farm business in 2013?

<sup>1233</sup> 1  **Yes** – Continue                      3  **No** – Go to Item 14

a. Which one of the following was the primary type of Internet connection you used in 2013?

- <sup>1234</sup>
- 1  Dial-up                                      4  Wireless
  - 2  DSL    5  Satellite
  - 3  Cable    6  Other

14. Did you use a smart phone (Blackberry, iPhone, etc.) in 2013?

<sup>1235</sup> 1  **Yes** – Continue                      3  **No** – Go to Item 16

15. Thinking of all the time you spent using a smart phone for your farm business in 2013, what percent did you spend on:

	Percent
a. Gathering farm-related information, such as crop reports or USDA program and application information? . . . . .	1236
b. Buying or selling farm goods, commodities, products, or services? . . . . .	1237
c. Communicating with farm business associates such as farm owners, farm managers, business partners, cooperative associations, other farmers, bankers, brokers, etc.? . . . . .	1238

16. Did you use GPS in your on-farm production activities in 2013? . . . . . <sup>1239</sup> 1  **Yes**    3  **No**

**DIRECT SALES**

17. During 2013, did you produce, raise, or grow any commodities for human consumption that this operation sold directly to:

- a. Individual consumers? (*Include sales from roadside stands, farmers markets, pick your own, door to door, Community Supported Agriculture (CSAs). Exclude non-edible products such as Christmas trees and flowers, craft items, and processed products such as jellies, sausages, and hams.*) . . . . . 1151 1  Yes 3  No
- b. Retail outlets and regional distributors that sold directly to individual consumers? (*Include restaurants and local food aggregators.*) . . . . . 1152 1  Yes 3  No
- c. Institutions such as schools and hospitals that provide dining services to consumers? . . . . . 1153 1  Yes 3  No

[If you answered YES to 17a, 17b, or 17c, continue; otherwise go to Item 20.]

18. In 2013, how much was received for the cash market, open market, or marketing contract sales of [column] sold: (*Exclude commodities produced under production contracts.*)

- a. directly to consumers at farmers markets? . . . . .
- b. directly to consumers from on-farm stores, u-pick, road-side stands, CSA's? . . . . .
- c. to a local retail outlet such as a restaurant or grocery store? . . . . .
- d. to a regional distributor such as a food hub? . . . . .
- e. to a local institutional outlet such as a school or hospital? . . . . .

Crop Commodities Dollars	Livestock Products and Livestock Commodities Dollars
1154	1159
1155	1160
1156	1161
1157	1162
1158	1163

19. During 2013 did you produce, raise, or grow any commodities for human consumption under a **production contract** for a local retail outlet or a local institution? (*Include restaurants, grocery stores, schools, hospitals, etc.*) . . . . . 1164 1  Yes 3  No

20. During 2013 did you produce, raise, or grow any commodities **NOT USED FOR HUMAN CONSUMPTION** that this operation sold directly to individual consumers, or retail outlets and regional distributors that sold directly to individual consumers? (*Include hay, nursery commodities, Christmas trees, horses, etc.*)

- 1165 1  **Yes – Continue** 3  **No – Go to Item 22**

Dollars
1166

21. What was the gross value received for the (item 20) nonfood direct sales in 2013? . . . . .

**FARM PLANNING & SUCCESSION**

22. Do you (the principal operator) plan to retire from farm work within the next 5 years?

- 1171 1  **Yes** 3  **No**

23. Do you have a succession plan for your farm operation?

- 1172 1  **Yes – Continue** 3  **No – Go to Item 25**

24. Is the successor in your succession plan:

- a. identified? . . . . . 1173 1  **Yes – Continue** 3  **No – Go to Item 25**
- b. a family member? . . . . . 1174 1  **Yes – Continue** 3  **No – Continue**
- c. currently involved in the farming operation? . . . . . 1175 1  **Yes – Continue** 3  **No – Continue**

25. Which one of the following best describes what you plan on doing with your farm operation after you retire?

- 1176 1  Rent the farm or rangeland to someone else.  
 2  Sell the farm operation including the farm or rangeland.  
 3  Turn management and operation of the farm over to someone else but retain some ownership.

4  Other – Specify:

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## SECTION M FARM OPERATOR & HOUSEHOLD CHARACTERISTICS

[NOTE: Please answer the following questions for yourself (the principal operator) and your spouse, if you reported one in Section L, Item 7.

	Principal Operator	Spouse		
1. Are you and your spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race? .....	1219 <b>Spanish, Hispanic, or Latino origin</b> 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1220 <b>Spanish, Hispanic, or Latino origin</b> 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No		
2. What is your and your spouse's race? .....	<p><b>Mark one or more.</b></p> 1223 <input type="checkbox"/> White 1217 <input type="checkbox"/> Black or African American 1213 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe: <input type="text"/> 1215 <input type="checkbox"/> Asian 1221 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	<p><b>Mark one or more.</b></p> 1224 <input type="checkbox"/> White 1218 <input type="checkbox"/> Black or African American 1214 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe: <input type="text"/> 1216 <input type="checkbox"/> Asian 1222 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander		
3. What is the highest level of formal education you and your spouse have achieved? .....	<p><b>Mark one answer only.</b></p> 1257 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college ( <i>Include associates degree</i> ) 4 <input type="checkbox"/> 4-year college graduate and beyond	<p><b>Mark one answer only.</b></p> 1260 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college ( <i>Include associates degree</i> ) 4 <input type="checkbox"/> 4-year college graduate and beyond		
4. At which occupation did you and your spouse spend the majority (50 percent or more) of your work time in 2013? .....	<p><b>Mark one answer only.</b></p> 1207 1 <input type="checkbox"/> Farm or ranch work, 2 <input type="checkbox"/> Work other than farming/ranching. 3 <input type="checkbox"/> Currently not in the paid workforce.	<p><b>Mark one answer only.</b></p> 1208 1 <input type="checkbox"/> Farm or ranch work, 2 <input type="checkbox"/> Work other than farming/ranching. 3 <input type="checkbox"/> Currently not in the paid workforce.		
5. Do you ( <i>the principal operator</i> ) now consider yourself to be retired from <u>farming/ranching</u> ? .....	1259 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No			
6. How many persons lived in the principal operator's household on December 31, 2013? ( <i>Include operator, spouse, children, and others living in the operator's household.</i> ) .....		<table border="1"> <thead> <tr> <th>Number</th> </tr> </thead> <tbody> <tr> <td>1227</td> </tr> </tbody> </table>	Number	1227
Number				
1227				
7. In 2013, was more than 50% of the ownership interest in this operation held by you ( <i>the principal operator</i> ) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? ( <i>Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.</i> )	1249 1 <input type="checkbox"/> <b>Yes – Continue</b> 3 <input type="checkbox"/> <b>No – Go to Section O</b>			

**SECTION N FARM OPERATOR HOUSEHOLD – INCOME, ASSETS, & DEBT**

1. Which **value code** from the list below represents the total income the household, the principal operator, and spouse received in 2013 from – (**Exclude farm income reported earlier.**)

SOURCE	OPERATOR INCOME (Value Code)	SPOUSE INCOME (Value Code)	TOTAL HOUSEHOLD INCOME (Value Code)
a. all off-farm wages, salaries, and tips before taxes and withholdings? . . . . .	0950	0951	0952
b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a <b>negative sign</b> ). . . . .	0955	0956	0957
c. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a <b>negative sign</b> ). . . . .	0958	0959	0960
d. net cash income from renting farmland to others, <b>excluding</b> land rented to others from <u>this</u> operation? ( <b>Include</b> rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land. <b>Include</b> cash or share-rental income. If a loss was incurred, please indicate with a <b>negative sign</b> ). . . . .			0963
e. interest income? . . . . .			0969
f. dividend income? . . . . .			0966
g. total proceeds from the sale of farm and non-farm capital assets? ( <b>Include</b> operator household's share only.) . . . . .			0978
(i) recognized gain/loss on the sale of capital assets reported above? ( <i>Item 1g</i> ) (if a loss was incurred, please indicate with a <b>negative sign</b> ) . . . . .			0981
h. income from private pensions and private disability payments? . . . . .			0939
i. income from public sources? ( <b>Include</b> Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.) . . . . .			0998
j. other off-farm sources of income? . . . . .			0993

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
None . . . . .	01	\$10,000 – 14,999 . . . . .	10	\$80,000 – 99,999 . . . . .	19	\$1,000,000 – 1,499,999 . . . . .	28
\$1 – 499 . . . . .	02	\$15,000 – 19,999 . . . . .	11	\$100,000 – 124,999 . . . . .	20	\$1,500,000 – 1,999,999 . . . . .	29
\$500 – 999 . . . . .	03	\$20,000 – 24,999 . . . . .	12	\$125,000 – 149,999 . . . . .	21	\$2,000,000 – 2,999,999 . . . . .	30
\$1,000 – 1,999 . . . . .	04	\$25,000 – 29,999 . . . . .	13	\$150,000 – 199,999 . . . . .	22	\$3,000,000 – 4,999,999 . . . . .	31
\$2,000 – 2,999 . . . . .	05	\$30,000 – 34,999 . . . . .	14	\$200,000 – 274,999 . . . . .	23	\$5,000,000 – 7,499,999 . . . . .	32
\$3,000 – 3,999 . . . . .	06	\$35,000 – 39,999 . . . . .	15	\$275,000 – 349,999 . . . . .	24	\$7,500,000 – 9,999,999 . . . . .	33
\$4,000 – 4,999 . . . . .	07	\$40,000 – 49,999 . . . . .	16	\$350,000 – 499,999 . . . . .	25	\$10,000,000 and over . . . . .	34
\$5,000 – 7,499 . . . . .	08	\$50,000 – 59,999 . . . . .	17	\$500,000 – 749,999 . . . . .	26		
\$7,500 – 9,999 . . . . .	09	\$60,000 – 79,999 . . . . .	18	\$750,000 – 999,999 . . . . .	27		

**HOUSEHOLD SPENDING – (Please see VALUE CODES above.)**

2. Which value code from the list above represents how much this household spent in 2013 on –

Value Code
1105
1104
1106
1107
1119

- a. food, including food away from home? . . . . .
- b. rent payments for principal operator's dwelling, if not owned by the household (*Item 3c, on next page*) or farm business (*Section J, Item 1a has a zero value*)? . . . . .
- c. utilities and household supplies? . . . . .
- d. non-farm transportation for the:
  - (i) renting or leasing of vehicles for household use, public transportation expenses, etc.? . . . . .
  - (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles? . . . . .

**HOUSEHOLD SPENDING** – (Please see **VALUE CODES** on page 22.)

	Value Code
e. health and medical expenses:	
(i) health and/or dental insurance costs? (costs not covered by the farm operation or an off-farm employer) . . . . .	1108
(ii) out of pocket expenses for health and medical needs? (Include co-payments, co-insurance, deductibles, etc.) . . . . .	1112
f. contributions to personal insurance (including life, disability, and liability insurance but not including health, homeowner or vehicle insurance) and retirement plans including pensions and Social Security? . . . . .	1109
g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions? . . . . .	1110
h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal.) . . . . .	1120
i. property taxes for operators who live in a dwelling owned by the household and not the operation? . . . . .	1121
j. all other family living expenses, such as non-farm household insurance payments, clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)? . . . . .	1118

**OFF-FARM ASSETS** – (Please see **VALUE CODES** on page 22.)

3. Which value code on page 22 represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator’s household on December 31, 2013, for – (Exclude assets of this operation, reported in Section J.)

	Value Code
a. financial assets held in non-retirement accounts? (Include cash, checking, savings, money market accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.) . . . . .	0953
b. retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts) . . . . .	0954
c. operator’s dwelling, if not owned by the operation? (not reported in Section J, Item 1a). . . . .	0984
d. real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate). . . . .	0985
e. business not part of this farm? . . . . .	0986
f. all household vehicles? (including household share of vehicles partly owned by the operation) . . . . .	0982
g. other assets not reported elsewhere? . . . . .	0987

**OFF-FARM DEBT** – (Please see **VALUE CODES** on page 22.)

4. Which value code represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator’s household on December 31, 2013, for – (Include off-farm debt secured with farm assets. Exclude any debt – household debt, credit cards, etc. – reported in Section K, Farm Debt.)

**[NOTE: If mortgage debt on the operator dwelling was reported earlier in Section K, Item 5, then skip Item 4a and continue with 4b. If mortgage debt on the operator dwelling was NOT reported in Section K, Item 5, then continue with Item 4a.]**

	Value Code
a. mortgages on operator’s dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credit secured by the operator’s dwelling.) . . . . .	0988
b. mortgages on other real estate and other personal (second) homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.) . . . . .	0989
c. loans on businesses that are not a part of this farm operation? . . . . .	1101

**OFF-FARM DEBT** – (Please see **VALUE CODES** on page 22.)

Value Code
1102
0983
1117

d. personal loans? (**Include** credit cards, auto loans, unpaid taxes, and medical bills.) . . . . .

e. all other off-farm debt owed by the operator or household? . . . . .

5. Which value code on page 22 represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets? . . . . .

**2012 INCOME & EXPENSES**

Value Code
1113
1114
1115

6. Which value code on page 22 represents the total farm sales last year (**2012**)? (*Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.*) . . . . .

7. Which value code on page 22 represents the net operating income for this operation in the previous year (**2012**)? (*cash income from all farm sources minus production costs and depreciation; if negative net operating income, please indicate with a **negative sign** before the value code*) . . . . .

8. Which value code on page 22 represents the total off-farm income in the previous year (**2012**)? (*wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, please indicate with a **negative sign** before the value code*) . . . . .

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**SECTION O CONCLUSION**

1. To receive the complete results of this survey on the release date, go to [www.usda.gov/results/](http://www.usda.gov/results/).

Would you rather have a brief summary mailed to you at a later date? . . . . . 0099 1  Yes 3  No

**(Thank You for Your Participation)**

2. In case we have questions, please provide your contact information.

<b>Reported By:</b>

<b>Telephone:</b>
(     )

<b>Date Completed (MM-DD-YY):</b>
9910     ___ / ___ / 14

Office Use Only		
<b>Ending Time (Military)</b>	<b>OR</b>	<b>Time in Hours</b>
0005		0008
_____		_____
		<b>Reason Code</b>
		0092

Office Use Only										
Response		Respondent		Mode		Enum	Eval	Dublication Adjustor	Field Office Use	Optional
1-Comp	9901	1-Op / Mgr	9902	1-Mail	9903	0098	0100	0922	0093	0003
2-R		2-Sp		2-Tel						
3-Inac		3-Acct / Bkpr		3-Face-to-Face						
		4-Partner								
		9-Other								
									<b>Office Use for POID</b>	
									0789	
									_____ - _____ - _____	
Name										