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Milk Production, Disposition, and Income 2020 Summary

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Summary

Milk production increased 2.2 percent in 2020 to 223 billion pounds. The rate per cow, at 23,777 pounds, was 382 pounds above 2019. The annual average number of milk cows on farms was 9.39 million head, up 51,000 head from 2019.

Cash receipts from marketings of milk during 2020 totaled \$40.5 billion, up slightly from 2019. Producer returns averaged \$18.25 per hundredweight, 2.1 percent below 2019. Marketings totaled 222.1 billion pounds, 2.2 percent above 2019. Marketings include whole milk sold to plants and dealers and milk sold directly to consumers.

An estimated 1.09 billion pounds of milk were used on farms where produced, 6.2 percent more than 2019. Calves were fed 92 percent of this milk, with the remainder consumed in producer households.

Milk Cows and Production of Milk and Milkfat – United States: 2019-2020

Year	Milk cows ¹ (1,000 head)	Production of milk and milkfat ²				
		Per milk cow		All milk percent of fat	Total	
		Milk (pounds)	Milkfat (pounds)		Milk (million pounds)	Milkfat (million pounds)
2019	9,337	23,395	917	3.92	218,441	8,560.4
2020	9,388	23,777	939	3.95	223,220	8,814.3

¹ Average number during year, excluding heifers not yet fresh.

² Excludes milk sucked by calves.

Milk Used and Marketed by Producers – United States: 2019-2020

Year	Milk used where produced			Milk marketed by producers	
	Fed to calves ¹	Milk, cream, and butter	Total	Total ²	Fluid grade ³
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
2019	933	89	1,022	217,419	99
2020	998	87	1,085	222,135	99

¹ Excludes milk sucked by calves.

² Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

³ Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

Milk and Cream Marketings and Income – United States: 2019-2020

Year	Combined marketings of milk and cream			
	Milk utilized	All milk average returns per cwt ¹	Returns per pound of milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
2019	217,419	18.65	4.76	40,546,363
2020	222,135	18.25	4.62	40,547,698

¹ Cash receipts divided by milk or milkfat in combined marketings.

Value of Milk Production – United States: 2019-2020

Year	Combined marketings of milk and cream			
	Used for milk, cream, and butter by producers		Gross producer income ²	Value of milk produced ^{1 3}
	Milk utilized	Value ¹		
(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)	
2019	89	16,867	40,563,230	40,738,333
2020	87	16,066	40,563,764	40,747,534

¹ Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

² Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

³ Includes value of milk fed to calves.

Milk Cows and Production of Milk and Milkfat – States and United States: 2019

[May not add due to rounding]

State	Milk cows ¹ (1,000 head)	Production of milk and milkfat ²				
		Per milk cow		All milk percent of fat	Total	
		Milk (pounds)	Milkfat (pounds)		Milk (million pounds)	Milkfat (million pounds)
Alabama	5.0	12,000	466	3.88	60.0	2.3
Alaska	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	198.0	24,096	901	3.74	4,771.0	178.4
Arkansas	5.0	13,400	505	3.77	67.0	2.5
California	1,725.0	23,533	913	3.88	40,595.0	1,575.1
Colorado	186.0	25,844	985	3.81	4,807.0	183.1
Connecticut	19.0	22,526	892	3.96	428.0	16.9
Delaware	4.1	17,976	706	3.93	73.7	2.9
Florida	116.0	20,224	740	3.66	2,346.0	85.9
Georgia	82.0	21,598	790	3.66	1,771.0	64.8
Hawaii	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	625.0	25,011	995	3.98	15,632.0	622.2
Illinois	84.0	20,810	820	3.94	1,748.0	68.9
Indiana	178.0	22,899	875	3.82	4,076.0	155.7
Iowa	218.0	24,271	966	3.98	5,291.0	210.6
Kansas	163.0	23,429	925	3.95	3,819.0	150.9
Kentucky	50.0	18,840	718	3.81	942.0	35.9
Louisiana	10.0	13,500	525	3.89	135.0	5.3
Maine	29.0	21,414	837	3.91	621.0	24.3
Maryland	43.0	19,535	758	3.88	840.0	32.6
Massachusetts	10.0	19,300	770	3.99	193.0	7.7
Michigan	426.0	26,725	1,024	3.83	11,385.0	436.0
Minnesota	448.0	22,147	897	4.05	9,922.0	401.8
Mississippi	8.0	15,750	663	4.21	126.0	5.3
Missouri	78.0	14,103	568	4.03	1,100.0	44.3
Montana	12.0	21,583	824	3.82	259.0	9.9
Nebraska	58.0	24,293	933	3.84	1,409.0	54.1
Nevada	33.0	23,091	898	3.89	762.0	29.6
New Hampshire	11.0	21,727	854	3.93	239.0	9.4
New Jersey	5.0	20,000	766	3.83	100.0	3.8
New Mexico	326.0	25,113	947	3.77	8,187.0	308.6
New York	627.0	24,118	938	3.89	15,122.0	588.2
North Carolina	42.0	21,476	816	3.80	902.0	34.3
North Dakota	15.0	21,733	898	4.13	326.0	13.5
Ohio	251.0	21,614	847	3.92	5,425.0	212.7
Oklahoma	41.0	17,829	702	3.94	731.0	28.8
Oregon	126.0	20,913	853	4.08	2,635.0	107.5
Pennsylvania	490.0	20,629	796	3.86	10,108.0	390.2
Rhode Island	0.6	17,667	701	3.97	10.6	0.4
South Carolina	12.0	17,167	647	3.77	206.0	7.8
South Dakota	125.0	22,480	955	4.25	2,810.0	119.4
Tennessee	32.0	17,219	656	3.81	551.0	21.0
Texas	565.0	24,513	1,022	4.17	13,850.0	577.5
Utah	98.0	23,061	906	3.93	2,260.0	88.8
Vermont	126.0	21,405	845	3.95	2,697.0	106.5
Virginia	75.0	19,867	753	3.79	1,490.0	56.5
Washington	280.0	24,225	988	4.08	6,783.0	276.7
West Virginia	6.0	15,000	576	3.84	90.0	3.5
Wisconsin	1,268.0	24,123	941	3.90	30,588.0	1,192.9
Wyoming	6.0	24,433	865	3.54	146.6	5.2
Other States ³	1.1	4,455	171	3.83	4.9	0.2
United States	9,337.0	23,395	917	3.92	218,441.0	8,560.4

(D) Withheld to avoid disclosing data for individual operations.

¹ Average number during year, excluding heifers not yet fresh.

² Excludes milk sucked by calves.

³ Other States includes Alaska and Hawaii.

Milk Used and Marketed by Producers – States and United States: 2019

[May not add due to rounding]

State	Milk used where produced			Milk marketed by producers	
	Fed to calves ¹	Milk, cream, and butter	Total	Total ²	Fluid grade ³
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
Alabama	0.7	0.3	1.0	59.0	100
Alaska	(D)	(D)	(D)	(D)	(D)
Arizona	13.0	1.0	14.0	4,757.0	100
Arkansas	1.7	0.3	2.0	65.0	100
California	26.0	4.0	30.0	40,565.0	97
Colorado	21.0	1.0	22.0	4,785.0	100
Connecticut	2.5	0.5	3.0	425.0	100
Delaware	0.9	0.1	1.0	72.7	100
Florida	4.0	1.0	5.0	2,341.0	100
Georgia	7.0	1.0	8.0	1,763.0	100
Hawaii	(D)	(D)	(D)	(D)	(D)
Idaho	34.0	1.0	35.0	15,597.0	100
Illinois	10.0	2.0	12.0	1,736.0	98
Indiana	23.0	4.0	27.0	4,049.0	100
Iowa	15.0	1.0	16.0	5,275.0	100
Kansas	13.0	1.0	14.0	3,805.0	100
Kentucky	5.0	1.0	6.0	936.0	100
Louisiana	2.0	1.0	3.0	132.0	100
Maine	3.0	1.0	4.0	617.0	100
Maryland	7.0	1.0	8.0	832.0	100
Massachusetts	2.5	0.5	3.0	190.0	100
Michigan	34.0	2.0	36.0	11,349.0	100
Minnesota	95.0	4.0	99.0	9,823.0	99
Mississippi	1.0	1.0	2.0	124.0	100
Missouri	16.0	4.0	20.0	1,080.0	97
Montana	3.0	2.0	5.0	254.0	100
Nebraska	6.5	0.5	7.0	1,402.0	100
Nevada	5.0	1.0	6.0	756.0	100
New Hampshire	1.5	0.5	2.0	237.0	100
New Jersey	1.5	0.5	2.0	98.0	100
New Mexico	64.0	3.0	67.0	8,120.0	100
New York	55.0	3.0	58.0	15,064.0	100
North Carolina	5.0	1.0	6.0	896.0	100
North Dakota	4.5	0.5	5.0	321.0	99
Ohio	24.0	5.0	29.0	5,396.0	97
Oklahoma	6.0	1.0	7.0	724.0	100
Oregon	20.0	1.0	21.0	2,614.0	100
Pennsylvania	65.0	12.0	77.0	10,031.0	100
Rhode Island	0.1	-	0.1	10.5	100
South Carolina	2.0	1.0	3.0	203.0	100
South Dakota	7.0	1.0	8.0	2,802.0	100
Tennessee	4.0	1.0	5.0	546.0	100
Texas	26.0	1.0	27.0	13,823.0	100
Utah	13.0	1.0	14.0	2,246.0	100
Vermont	14.0	2.0	16.0	2,681.0	100
Virginia	8.0	2.0	10.0	1,480.0	100
Washington	18.0	1.0	19.0	6,764.0	100
West Virginia	1.0	1.0	2.0	88.0	100
Wisconsin	240.0	13.0	253.0	30,335.0	99
Wyoming	1.3	0.2	1.5	145.1	100
Other States ⁴	0.3	0.3	0.6	4.3	100
United States	933.0	89.0	1,022.0	217,419.0	99

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

¹ Excludes milk sucked by calves.

² Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

³ Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

⁴ Other States includes Alaska and Hawaii.

Milk and Cream Marketings and Income – States and United States: 2019

[May not add due to rounding]

State	Milk utilized	All milk average returns per cwt ¹	Returns per pound of milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
Alabama	59.0	18.60	4.79	10,974
Alaska	(D)	(D)	(D)	(D)
Arizona	4,757.0	17.90	4.79	851,503
Arkansas	65.0	18.50	4.91	12,025
California	40,565.0	18.20	4.69	7,382,830
Colorado	4,785.0	18.80	4.93	899,580
Connecticut	425.0	19.20	4.85	81,600
Delaware	72.7	18.30	4.66	13,304
Florida	2,341.0	21.90	5.98	512,679
Georgia	1,763.0	20.00	5.46	352,600
Hawaii	(D)	(D)	(D)	(D)
Idaho	15,597.0	18.30	4.60	2,854,251
Illinois	1,736.0	18.70	4.75	324,632
Indiana	4,049.0	18.20	4.76	736,918
Iowa	5,275.0	19.40	4.87	1,023,350
Kansas	3,805.0	17.50	4.43	665,875
Kentucky	936.0	19.50	5.12	182,520
Louisiana	132.0	19.10	4.91	25,212
Maine	617.0	19.90	5.09	122,783
Maryland	832.0	18.40	4.74	153,088
Massachusetts	190.0	19.50	4.89	37,050
Michigan	11,349.0	17.30	4.52	1,963,377
Minnesota	9,823.0	19.30	4.77	1,895,839
Mississippi	124.0	19.60	4.66	24,304
Missouri	1,080.0	19.00	4.71	205,200
Montana	254.0	18.30	4.79	46,482
Nebraska	1,402.0	18.40	4.79	257,968
Nevada	756.0	18.60	4.78	140,616
New Hampshire	237.0	19.20	4.89	45,504
New Jersey	98.0	18.30	4.78	17,934
New Mexico	8,120.0	17.00	4.51	1,380,400
New York	15,064.0	18.90	4.86	2,847,096
North Carolina	896.0	19.30	5.08	172,928
North Dakota	321.0	19.50	4.72	62,595
Ohio	5,396.0	18.70	4.77	1,009,052
Oklahoma	724.0	20.20	5.13	146,248
Oregon	2,614.0	21.30	5.22	556,782
Pennsylvania	10,031.0	19.30	5.00	1,935,983
Rhode Island	10.5	19.10	4.81	2,006
South Carolina	203.0	19.10	5.07	38,773
South Dakota	2,802.0	20.10	4.73	563,202
Tennessee	546.0	19.40	5.09	105,924
Texas	13,823.0	19.10	4.58	2,640,193
Utah	2,246.0	18.50	4.71	415,510
Vermont	2,681.0	19.20	4.86	514,752
Virginia	1,480.0	19.60	5.17	290,080
Washington	6,764.0	18.90	4.63	1,278,396
West Virginia	88.0	18.40	4.79	16,192
Wisconsin	30,335.0	18.80	4.82	5,702,980
Wyoming	145.1	18.00	5.08	26,118
Other States ²	4.3	26.90	7.02	1,157
United States	217,419.0	18.65	4.76	40,546,363

(D) Withheld to avoid disclosing data for individual operations.

¹ Cash receipts divided by milk or milkfat in combined marketings.

² Other States includes Alaska and Hawaii.

Value of Milk Production – States and United States: 2019

[May not add due to rounding]

State	Used for milk, cream, and butter by producers		Gross producer income ²	Value of milk produced ^{1 3}
	Milk utilized	Value ¹		
	(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)
Alabama	0.3	56	11,030	11,160
Alaska	(D)	(D)	(D)	(D)
Arizona	1.0	179	851,682	854,009
Arkansas	0.3	56	12,081	12,395
California	4.0	728	7,383,558	7,388,290
Colorado	1.0	188	899,768	903,716
Connecticut	0.5	96	81,696	82,176
Delaware	0.1	18	13,322	13,487
Florida	1.0	219	512,898	513,774
Georgia	1.0	200	352,800	354,200
Hawaii	(D)	(D)	(D)	(D)
Idaho	1.0	183	2,854,434	2,860,656
Illinois	2.0	374	325,006	326,876
Indiana	4.0	728	737,646	741,832
Iowa	1.0	194	1,023,544	1,026,454
Kansas	1.0	175	666,050	668,325
Kentucky	1.0	195	182,715	183,690
Louisiana	1.0	191	25,403	25,785
Maine	1.0	199	122,982	123,579
Maryland	1.0	184	153,272	154,560
Massachusetts	0.5	98	37,148	37,635
Michigan	2.0	346	1,963,723	1,969,605
Minnesota	4.0	772	1,896,611	1,914,946
Mississippi	1.0	196	24,500	24,696
Missouri	4.0	760	205,960	209,000
Montana	2.0	366	46,848	47,397
Nebraska	0.5	92	258,060	259,256
Nevada	1.0	186	140,802	141,732
New Hampshire	0.5	96	45,600	45,888
New Jersey	0.5	92	18,026	18,300
New Mexico	3.0	510	1,380,910	1,391,790
New York	3.0	567	2,847,663	2,858,058
North Carolina	1.0	193	173,121	174,086
North Dakota	0.5	98	62,693	63,570
Ohio	5.0	935	1,009,987	1,014,475
Oklahoma	1.0	202	146,450	147,662
Oregon	1.0	213	556,995	561,255
Pennsylvania	12.0	2,316	1,938,299	1,950,844
Rhode Island	-	-	2,006	2,025
South Carolina	1.0	191	38,964	39,346
South Dakota	1.0	201	563,403	564,810
Tennessee	1.0	194	106,118	106,894
Texas	1.0	191	2,640,384	2,645,350
Utah	1.0	185	415,695	418,100
Vermont	2.0	384	515,136	517,824
Virginia	2.0	392	290,472	292,040
Washington	1.0	189	1,278,585	1,281,987
West Virginia	1.0	184	16,376	16,560
Wisconsin	13.0	2,444	5,705,424	5,750,544
Wyoming	0.2	36	26,154	26,388
Other States ⁴	0.3	75	1,230	1,306
United States	89.0	16,867	40,563,230	40,738,333

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

¹ Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

² Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

³ Includes value of milk fed to calves.

⁴ Other States includes Alaska and Hawaii.

Milk Cows and Production of Milk and Milkfat – States and United States: 2020

[May not add due to rounding]

State	Milk cows ¹ (1,000 head)	Production of milk and milkfat ²				
		Per milk cow		All milk percent of fat	Total	
		Milk (pounds)	Milkfat (pounds)		Milk (million pounds)	Milkfat (million pounds)
Alabama	3.0	15,000	582	3.88	45.0	1.7
Alaska	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	199.0	24,568	921	3.75	4,889.0	183.3
Arkansas	5.0	12,800	492	3.84	64.0	2.5
California	1,721.0	23,987	933	3.89	41,282.0	1,605.9
Colorado	197.0	26,142	1,001	3.83	5,150.0	197.2
Connecticut	19.0	23,053	908	3.94	438.0	17.3
Delaware	3.8	18,553	738	3.98	70.5	2.8
Florida	113.0	20,257	750	3.70	2,289.0	84.7
Georgia	81.0	21,877	812	3.71	1,772.0	65.7
Hawaii	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	645.0	25,180	1,022	4.06	16,241.0	659.4
Illinois	83.0	21,530	846	3.93	1,787.0	70.2
Indiana	183.0	23,661	925	3.91	4,330.0	169.3
Iowa	218.0	24,651	993	4.03	5,374.0	216.6
Kansas	170.0	23,694	950	4.01	4,028.0	161.5
Kentucky	48.0	19,542	752	3.85	938.0	36.1
Louisiana	10.0	13,400	527	3.93	134.0	5.3
Maine	27.0	21,963	872	3.97	593.0	23.5
Maryland	42.0	20,905	822	3.93	878.0	34.5
Massachusetts	10.0	19,900	790	3.97	199.0	7.9
Michigan	430.0	27,170	1,041	3.83	11,683.0	447.5
Minnesota	447.0	22,705	929	4.09	10,149.0	415.1
Mississippi	8.0	16,375	681	4.16	131.0	5.4
Missouri	76.0	14,276	574	4.02	1,085.0	43.6
Montana	12.0	21,167	815	3.85	254.0	9.8
Nebraska	59.0	24,746	970	3.92	1,460.0	57.2
Nevada	31.0	24,677	982	3.98	765.0	30.4
New Hampshire	11.0	21,273	842	3.96	234.0	9.3
New Jersey	5.0	19,800	764	3.86	99.0	3.8
New Mexico	330.0	24,755	941	3.80	8,169.0	310.4
New York	626.0	24,500	960	3.92	15,337.0	601.2
North Carolina	41.0	21,829	843	3.86	895.0	34.5
North Dakota	15.0	21,867	903	4.13	328.0	13.5
Ohio	254.0	22,118	865	3.91	5,618.0	219.7
Oklahoma	42.0	17,452	691	3.96	733.0	29.0
Oregon	125.0	21,032	856	4.07	2,629.0	107.0
Pennsylvania	482.0	21,320	838	3.93	10,276.0	403.8
Rhode Island	0.5	21,800	846	3.88	10.9	0.4
South Carolina	10.0	18,900	748	3.96	189.0	7.5
South Dakota	135.0	23,111	989	4.28	3,120.0	133.5
Tennessee	30.0	18,067	696	3.85	542.0	20.9
Texas	595.0	24,926	1,047	4.20	14,831.0	622.9
Utah	96.0	23,198	921	3.97	2,227.0	88.4
Vermont	122.0	21,328	842	3.95	2,602.0	102.8
Virginia	75.0	20,293	783	3.86	1,522.0	58.7
Washington	280.0	24,346	991	4.07	6,817.0	277.5
West Virginia	6.0	14,833	576	3.88	89.0	3.5
Wisconsin	1,259.0	24,408	957	3.92	30,730.0	1,204.6
Wyoming	7.5	25,173	909	3.61	188.8	6.8
Other States ³	0.9	5,333	210	3.94	4.8	0.2
United States	9,388.0	23,777	939	3.95	223,220.0	8,814.3

(D) Withheld to avoid disclosing data for individual operations.

¹ Average number during year, excluding heifers not yet fresh.

² Excludes milk sucked by calves.

³ Other States includes Alaska and Hawaii.

Milk Used and Marketed by Producers – States and United States: 2020

[May not add due to rounding]

State	Milk used where produced			Milk marketed by producers	
	Fed to calves ¹	Milk, cream, and butter	Total	Total ²	Fluid grade ³
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
Alabama	0.7	0.3	1.0	44.0	100
Alaska	(D)	(D)	(D)	(D)	(D)
Arizona	13.0	1.0	14.0	4,875.0	100
Arkansas	1.7	0.3	2.0	62.0	100
California	26.0	4.0	30.0	41,252.0	97
Colorado	22.0	1.0	23.0	5,127.0	100
Connecticut	3.5	0.5	4.0	434.0	100
Delaware	0.9	0.1	1.0	69.5	100
Florida	4.0	1.0	5.0	2,284.0	100
Georgia	7.0	1.0	8.0	1,764.0	100
Hawaii	(D)	(D)	(D)	(D)	(D)
Idaho	48.0	1.0	49.0	16,192.0	100
Illinois	10.0	2.0	12.0	1,775.0	98
Indiana	26.0	4.0	30.0	4,300.0	100
Iowa	17.0	1.0	18.0	5,356.0	100
Kansas	12.0	1.0	13.0	4,015.0	100
Kentucky	6.0	1.0	7.0	931.0	100
Louisiana	2.0	1.0	3.0	131.0	100
Maine	3.0	1.0	4.0	589.0	100
Maryland	7.0	1.0	8.0	870.0	100
Massachusetts	2.5	0.5	3.0	196.0	100
Michigan	36.0	2.0	38.0	11,645.0	100
Minnesota	97.0	4.0	101.0	10,048.0	100
Mississippi	1.0	1.0	2.0	129.0	100
Missouri	18.0	3.0	21.0	1,064.0	97
Montana	4.0	2.0	6.0	248.0	100
Nebraska	6.5	0.5	7.0	1,453.0	100
Nevada	5.0	1.0	6.0	759.0	100
New Hampshire	1.5	0.5	2.0	232.0	100
New Jersey	2.5	0.5	3.0	96.0	100
New Mexico	68.0	3.0	71.0	8,098.0	100
New York	60.0	3.0	63.0	15,274.0	100
North Carolina	5.0	1.0	6.0	889.0	100
North Dakota	4.5	0.5	5.0	323.0	99
Ohio	28.0	5.0	33.0	5,585.0	97
Oklahoma	6.0	1.0	7.0	726.0	100
Oregon	21.0	1.0	22.0	2,607.0	100
Pennsylvania	75.0	12.0	87.0	10,189.0	100
Rhode Island	0.1	-	0.1	10.8	100
South Carolina	2.0	1.0	3.0	186.0	100
South Dakota	7.0	1.0	8.0	3,112.0	100
Tennessee	5.0	1.0	6.0	536.0	100
Texas	28.0	1.0	29.0	14,802.0	100
Utah	16.0	1.0	17.0	2,210.0	100
Vermont	15.0	2.0	17.0	2,585.0	100
Virginia	9.0	2.0	11.0	1,511.0	100
Washington	19.0	1.0	20.0	6,797.0	100
West Virginia	1.0	1.0	2.0	87.0	100
Wisconsin	243.0	12.0	255.0	30,475.0	99
Wyoming	1.3	0.1	1.4	187.4	100
Other States ⁴	0.3	0.4	0.7	4.1	104
United States	998.0	87.2	1,085.0	222,135.0	99

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

¹ Excludes milk sucked by calves.

² Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

³ Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

⁴ Other States includes Alaska and Hawaii.

Milk and Cream Marketings and Income – States and United States: 2020

[May not add due to rounding]

State	Milk utilized	All milk average returns per cwt ¹	Returns per pound of milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
Alabama	44.0	18.30	4.72	8,052
Alaska	(D)	(D)	(D)	(D)
Arizona	4,875.0	16.20	4.32	789,750
Arkansas	62.0	17.90	4.66	11,098
California	41,252.0	18.10	4.65	7,466,612
Colorado	5,127.0	17.40	4.54	892,098
Connecticut	434.0	18.00	4.57	78,120
Delaware	69.5	17.10	4.30	11,885
Florida	2,284.0	21.30	5.76	486,492
Georgia	1,764.0	19.80	5.34	349,272
Hawaii	(D)	(D)	(D)	(D)
Idaho	16,192.0	18.40	4.53	2,979,328
Illinois	1,775.0	17.90	4.55	317,725
Indiana	4,300.0	17.40	4.45	748,200
Iowa	5,356.0	19.50	4.84	1,044,420
Kansas	4,015.0	17.10	4.26	686,565
Kentucky	931.0	18.70	4.86	174,097
Louisiana	131.0	18.60	4.73	24,366
Maine	589.0	19.40	4.89	114,266
Maryland	870.0	17.30	4.40	150,510
Massachusetts	196.0	18.30	4.61	35,868
Michigan	11,645.0	16.40	4.28	1,909,780
Minnesota	10,048.0	20.10	4.91	2,019,648
Mississippi	129.0	19.30	4.64	24,897
Missouri	1,064.0	17.90	4.45	190,456
Montana	248.0	18.60	4.83	46,128
Nebraska	1,453.0	18.20	4.64	264,446
Nevada	759.0	18.50	4.65	140,415
New Hampshire	232.0	18.00	4.55	41,760
New Jersey	96.0	17.20	4.46	16,512
New Mexico	8,098.0	16.30	4.29	1,319,974
New York	15,274.0	17.70	4.52	2,703,498
North Carolina	889.0	18.80	4.87	167,132
North Dakota	323.0	19.90	4.82	64,277
Ohio	5,585.0	18.30	4.68	1,022,055
Oklahoma	726.0	19.00	4.80	137,940
Oregon	2,607.0	21.20	5.21	552,684
Pennsylvania	10,189.0	18.20	4.63	1,854,398
Rhode Island	10.8	17.50	4.51	1,890
South Carolina	186.0	19.30	4.87	35,898
South Dakota	3,112.0	20.60	4.81	641,072
Tennessee	536.0	18.80	4.88	100,768
Texas	14,802.0	18.60	4.43	2,753,172
Utah	2,210.0	18.20	4.58	402,220
Vermont	2,585.0	18.30	4.63	473,055
Virginia	1,511.0	19.70	5.10	297,667
Washington	6,797.0	17.50	4.30	1,189,475
West Virginia	87.0	17.50	4.51	15,225
Wisconsin	30,475.0	18.90	4.82	5,759,775
Wyoming	187.4	16.90	4.68	31,671
Other States ²	4.1	26.50	6.73	1,087
United States	222,135.0	18.25	4.62	40,547,698

(D) Withheld to avoid disclosing data for individual operations.

¹ Cash receipts divided by milk or milkfat in combined marketings.

² Other States includes Alaska and Hawaii.

Value of Milk Production – States and United States: 2020

[May not add due to rounding]

State	Used for milk, cream, and butter by producers		Gross producer income ²	Value of milk produced ^{1 3}
	Milk utilized	Value ¹		
	(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)
Alabama	0.3	55	8,107	8,235
Alaska	(D)	(D)	(D)	(D)
Arizona	1.0	162	789,912	792,018
Arkansas	0.3	54	11,152	11,456
California	4.0	724	7,467,336	7,472,042
Colorado	1.0	174	892,272	896,100
Connecticut	0.5	90	78,210	78,840
Delaware	0.1	17	11,902	12,056
Florida	1.0	213	486,705	487,557
Georgia	1.0	198	349,470	350,856
Hawaii	(D)	(D)	(D)	(D)
Idaho	1.0	184	2,979,512	2,988,344
Illinois	2.0	358	318,083	319,873
Indiana	4.0	696	748,896	753,420
Iowa	1.0	195	1,044,615	1,047,930
Kansas	1.0	171	686,736	688,788
Kentucky	1.0	187	174,284	175,406
Louisiana	1.0	186	24,552	24,924
Maine	1.0	194	114,460	115,042
Maryland	1.0	173	150,683	151,894
Massachusetts	0.5	92	35,960	36,417
Michigan	2.0	328	1,910,108	1,916,012
Minnesota	4.0	804	2,020,452	2,039,949
Mississippi	1.0	193	25,090	25,283
Missouri	3.0	537	190,993	194,215
Montana	2.0	372	46,500	47,244
Nebraska	0.5	91	264,537	265,720
Nevada	1.0	185	140,600	141,525
New Hampshire	0.5	90	41,850	42,120
New Jersey	0.5	86	16,598	17,028
New Mexico	3.0	489	1,320,463	1,331,547
New York	3.0	531	2,704,029	2,714,649
North Carolina	1.0	188	167,320	168,260
North Dakota	0.5	100	64,377	65,272
Ohio	5.0	915	1,022,970	1,028,094
Oklahoma	1.0	190	138,130	139,270
Oregon	1.0	212	552,896	557,348
Pennsylvania	12.0	2,184	1,856,582	1,870,232
Rhode Island	-	-	1,890	1,908
South Carolina	1.0	193	36,091	36,477
South Dakota	1.0	206	641,278	642,720
Tennessee	1.0	188	100,956	101,896
Texas	1.0	186	2,753,358	2,758,566
Utah	1.0	182	402,402	405,314
Vermont	2.0	366	473,421	476,166
Virginia	2.0	394	298,061	299,834
Washington	1.0	175	1,189,650	1,192,975
West Virginia	1.0	175	15,400	15,575
Wisconsin	12.0	2,268	5,762,043	5,807,970
Wyoming	0.1	17	31,688	31,907
Other States ⁴	0.4	98	1,184	1,260
United States	87.2	16,066	40,563,764	40,747,534

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

¹ Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

² Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

³ Includes value of milk fed to calves.

⁴ Other States includes Alaska and Hawaii.

Statistical Methodology

Survey Procedures: These estimates are based on inventory and price estimates as published in NASS milk production and agricultural prices reports, as well as information obtained from federal market milk orders and other sources. Readers are referred to the Survey Procedures section in NASS' monthly *Milk Production* and monthly *Agricultural Prices* publications.

Estimation Procedures: Estimation procedures for prices and milk production estimates are defined in the Estimation Procedures section of the reports referenced above.

Revision Policy: Revisions to previous estimates are made to improve current estimates. Previous year estimates of milk production are subject to revision when the current year estimates are made. Estimates are also reviewed after data from the Department of Agriculture five-year Census of Agriculture are available. No revisions are made after that date.

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