

## Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed, and seed plus change in stored quantity (inventory). On the other hand,

value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

### Cash Receipts: All Commodities 1/

Commodity	1997	1998	1999	2000	2001
	----- 1,000 Dollars -----				
Cotton lint, all	253,462	256,628	172,388	132,632	110,714
Cottonseed	34,330	34,527	30,010	30,427	27,550
Hay	88,293	80,335	81,311	91,539	98,574
Wheat	30,609	42,650	19,791	21,116	23,278
Barley	13,409	11,161	10,957	7,937	8,432
Corn, grain	16,524	10,822	9,888	11,164	12,525
Sorghum, grain	3,145	2,099	528	688	1,168
Silage, corn & sorghum	17,246	17,147	14,073	19,150	26,244
Oil crops	3,583	3,206	2,003	1,917	860
Potatoes	15,706	25,289	27,014	26,500	34,007
Lettuce, Head & Other	204,466	299,644	188,694	237,376	338,740
Lettuce, Leaf	49,706	41,391	40,219	32,665	75,455
Lettuce, Romaine	51,168	67,140	46,523	79,296	96,469
Onions	9,400	17,978	9,042	7,981	10,320
Cauliflower	25,896	32,701	43,641	32,248	26,100
Broccoli	48,400	55,060	83,106	60,342	66,080
Carrots	8,818	7,813	9,500	3,937	NA
Honeydews	13,283	16,968	19,757	13,230	8,359
Cantaloupes	86,669	64,288	73,402	65,719	58,736
Watermelons	17,343	18,240	16,940	18,108	28,230
Spinach	NA	NA	NA	24,164	11,160
Cabbage	NA	NA	NA	10,346	12,528
Peppers, chile	NA	NA	NA	6,848	4,874
Misc. vegetables	91,864	90,429	88,841	90,810	91,181
Grapefruit	2,463	3,477	4,605	1,059	1,267
Oranges	5,843	13,882	4,911	6,923	3,911
Lemons	21,894	38,453	33,963	37,253	25,761
Tangerines	8,914	7,581	16,691	9,674	8,539
Apples	4,724	6,628	4,054	6,971	316
Grapes	14,694	17,276	16,821	14,369	8,291
Pecans	23,125	20,670	27,132	18,995	19,800
Misc. fruits & nuts	7,106	4,270	8,834	6,476	8,132
All other crops	105,526	116,959	120,233	99,195	100,086
<b>Crops</b>	<b>1,277,610</b>	<b>1,424,711</b>	<b>1,224,870</b>	<b>1,227,055</b>	<b>1,347,686</b>
Cattle and calves	441,403	455,225	522,199	626,200	683,361
Hogs	45,659	21,162	18,252	36,874	14,453
Sheep and lambs	10,092	5,829	6,505	8,014	6,601
Dairy products	344,890	389,528	399,766	359,261	423,654
Poultry/eggs	3,497	4,335	9,477	11,193	13,537
Honey	2,419	2,112	1,999	1,723	1,979
Wool/Mohair	719	535	607	490	481
Other livestock	43,595	42,098	31,844	26,618	21,585
<b>Livestock and products</b>	<b>892,274</b>	<b>920,824</b>	<b>990,649</b>	<b>1,070,373</b>	<b>1,165,651</b>
<b>All commodities</b>	<b>2,169,884</b>	<b>2,345,535</b>	<b>2,215,519</b>	<b>2,297,428</b>	<b>2,513,337</b>
<b>Gov't Payments</b>	<b>46,575</b>	<b>78,743</b>	<b>108,030</b>	<b>106,525</b>	<b>95,783</b>
<b>Total Cash Receipts</b>	<b>2,216,459</b>	<b>2,424,278</b>	<b>2,323,549</b>	<b>2,403,953</b>	<b>2,609,120</b>

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.