



2021 California Farm Production Expenditures



Cooperating with the California Department of Food and Agriculture
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CALIFORNIA PRODUCTION EXPENDITURES

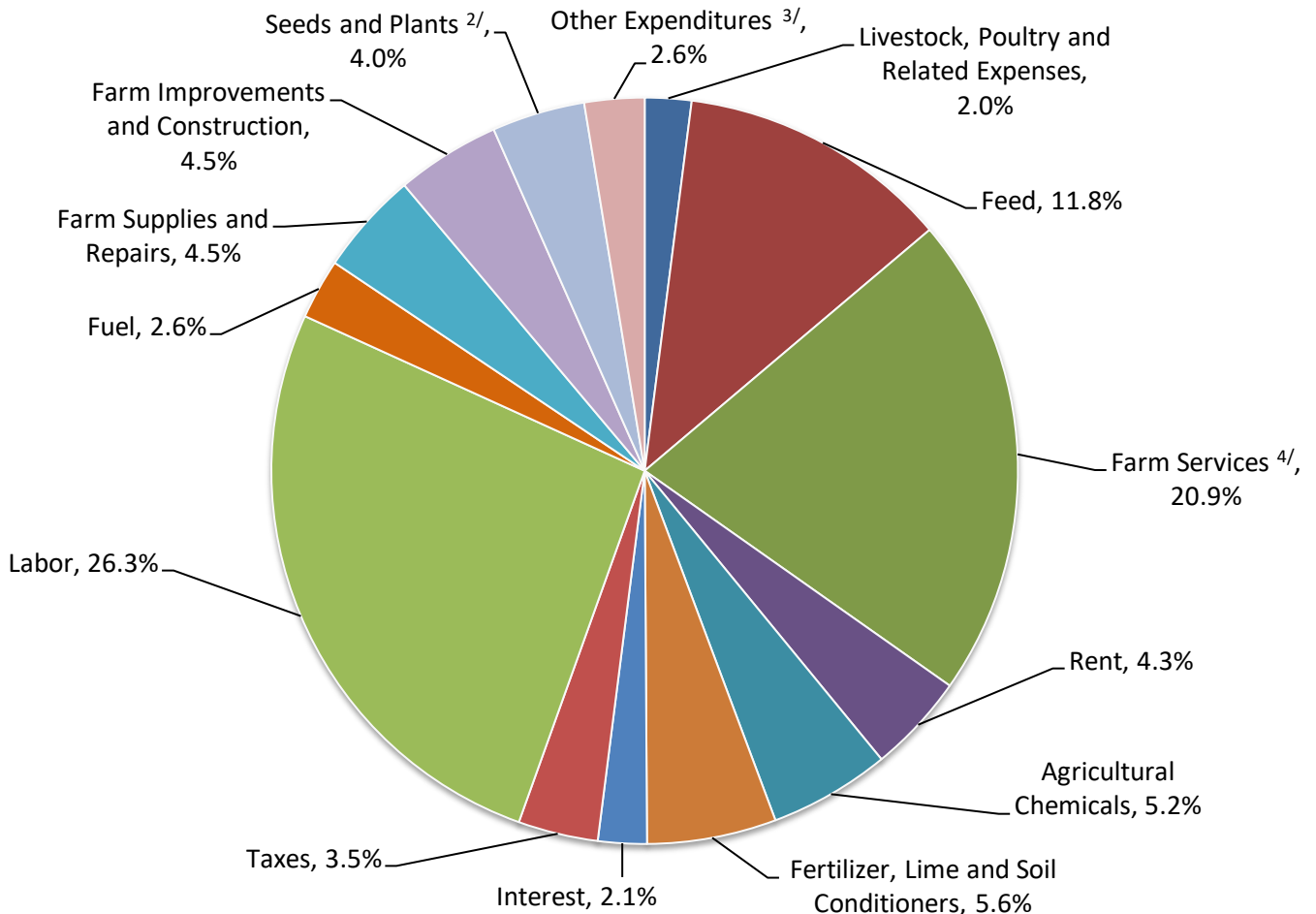
California's total farm production expenditures totaled \$42.2 billion in 2021, a 0.6 percent increase from the 2020 estimate of \$41.9 billion. At 10.7 percent, California had the largest percentage of the 2021 U.S. total expenditures. Expense items showing the largest increase from the previous year were: Farm Services, up \$1.150 billion; Feed, up \$700 million; and Fertilizer, Lime and Soil Conditioners, up \$190 million. Expense items showing the largest decrease from the previous year were: Labor, down \$1.46 billion; Rent, down \$370 million; and Livestock, Poultry and Related Expense, down \$340 million. Expenditures per California farm averaged \$611,087 in 2021, compared with \$602,155 in 2020. On average, California producers spent the most on Labor at \$160,870 per farm, Farm Services at \$127,971 and Feed at \$72,174.

U.S. PRODUCTION EXPENDITURES

U.S. total farm production expenditures were estimated at \$392.9 billion for 2021, up from \$366.2 billion in 2020. The 2021 total farm production expenditures are up 7.3 percent compared with 2020 total farm production expenditures. For the 17 expense items, fifteen showed an increase from the previous year, while two showed a decrease.

The four largest expenditures at the U.S. level total \$189.4 billion and account for 48.3 percent of total expenditures in 2021. These include Feed, 16.6 percent, Farm Services, 11.5 percent, Livestock, Poultry and Related Expenses, 10.8 percent, and Labor, 9.4 percent.

CALIFORNIA FARM EXPENDITURES AS A PERCENT OF TOTAL FARM EXPENDITURES, 2021 ^{1/}



^{1/} Figures may not add due to rounding. Includes operator, landlord and contractor share of farm production expenses.

^{2/} Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.

^{3/} Includes tractors and self-propelled farm machinery, other farm machinery, trucks and autos, and miscellaneous capital expenses.

^{4/} Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.

FIND MORE DATA

This report contains some of the results of the **2021 Agricultural Resource Management Survey (ARMS)**.

More results, including data for the Western region, can be found at:

<http://www.nass.usda.gov/Publications> and <http://www.ers.usda.gov/data-products/arms-farm-financial-and-crop-production-practices.aspx>

The Pacific Regional Office would like to thank all the participants in the Agricultural Resource Management Survey. Their help made this publication possible.

California Farm Production Expenditures by Farms Reporting, Average per Farm, and Total, 2020-21 ^{1/}

Expenditure ^{2/}	Farms Reporting		Average per Farm ^{3/}		Total Expenditures	
	2020	2021	2020	2021	2020	2021
	<i>(percent)</i>		<i>(dollars)</i>		<i>(million dollars)</i>	
Livestock, Poultry and Related Expenses	23.6	19.2	17,098	12,319	1,190	850
Feed	30.3	24.6	61,494	72,174	4,280	4,980
Farm Services ^{4/}	93.9	95.5	110,345	127,971	7,680	8,830
Rent	24.7	18.8	31,322	26,232	2,180	1,810
Agricultural Chemicals	48.9	49.1	34,052	32,029	2,370	2,210
Fertilizer, Lime and Soil Conditioners	54.3	62.0	31,178	34,203	2,170	2,360
Interest	25.8	23.6	11,638	12,899	810	890
Taxes	100.0	100.0	18,966	21,259	1,320	1,460
Labor	55.0	50.4	180,460	160,870	12,560	11,100
Fuel	81.6	80.0	14,368	15,942	1,000	1,100
Farm Supplies and Repairs	83.1	78.3	26,437	27,246	1,840	1,880
Farm Improvements and Construction	47.4	39.3	26,006	27,536	1,810	1,900
Tractors and Self-Propelled Farm Machinery	13.4	10.0	8,046	8,986	560	620
Other Farm Machinery	8.8	11.3	3,017	2,754	210	190
Seeds and Plants ^{5/}	32.2	33.5	23,563	24,638	1,640	1,700
Trucks and Autos	10.3	9.4	3,592	3,261	250	225
Miscellaneous Capital Expenses	6.7	7.3	575	870	40	60
Total Farm Production Expenditures	100.0	100.0	602,155	611,087	41,910	42,165

^{1/} Totals may not add due to rounding.

^{2/} Includes the operator, landlord and contractor shares of farm production expenses.

^{3/} Computed by dividing the line-item total expense by the total number of farms at that level.

^{4/} Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.

^{5/} Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.

California Farm Production Expenditures, Total and Average per Farm by Year: 2012-2021

