



2020 California Farm Production Expenditures



Cooperating with the California Department of Food and Agriculture
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CALIFORNIA PRODUCTION EXPENDITURES

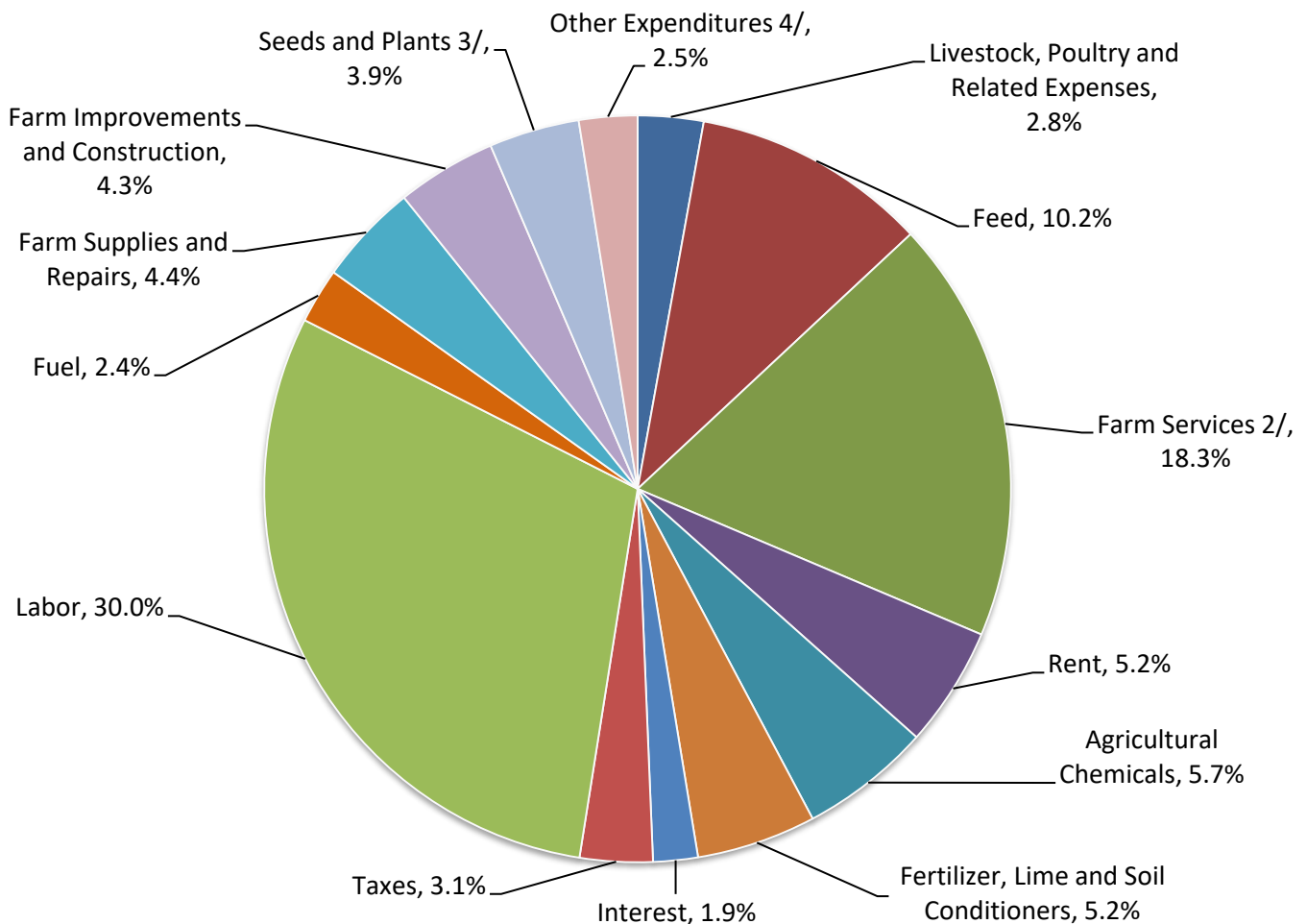
California's total farm production expenditures totaled \$41.9 billion in 2020, a 1.8 percent decrease from the 2019 estimate of \$42.7 billion. At 11.4 percent, California had the largest percentage of the 2020 U.S. total expenditures. Expense items showing the largest increase from the previous year were: Farm Improvements and Construction, up \$650 million; Farm Services, up \$600 million; and Labor, up \$200 million. Expense items showing the largest decrease from the previous year were: Rent, down \$730 million; Feed, down \$420 million; and Farm Supplies and Repairs, down \$370 million. Expenditures per California farm averaged \$602,155 in 2020, compared with \$610,801 in 2019. On average, California producers spent the most on Labor at \$180,460 per farm, Farm Services at \$110,345 and Feed at \$61,494.

U.S. PRODUCTION EXPENDITURES

U.S. total farm production expenditures were \$366.2 billion for 2020, up from \$357.8 billion in 2019. The 2020 total farm production expenditures are up 2.3 percent compared with 2019 total farm production expenditures. Of the 17 expense items surveyed, thirteen showed an increase from the previous year, while four showed a decrease.

The four largest expenditures at the U.S. level total \$177.8 billion and account for 48.5 percent of total expenditures in 2020. These include Feed, 15.5 percent, Farm Services, 12.2 percent, Livestock, Poultry and Related Expenses, 10.8 percent, and Labor, 10.0 percent.

CALIFORNIA FARM EXPENDITURES AS A PERCENT OF TOTAL FARM EXPENDITURES, 2020 ^{1/}



^{1/} Figures may not add due to rounding. Includes operator, landlord and contractor share of farm production expenses.
^{2/} Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.
^{3/} Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.
^{4/} Includes tractors and self-propelled farm machinery, other farm machinery, trucks and autos, and miscellaneous capital expenses.

FIND MORE DATA

This report contains some of the results of the **2020 Agricultural Resource Management Survey (ARMS)**.

More results, including data for the Western region, can be found at:

<http://www.nass.usda.gov/Publications> and <http://www.ers.usda.gov/data-products/arms-farm-financial-and-crop-production-practices.aspx>

The Pacific Regional Office would like to thank all of the participants in the Agricultural Resource Management Survey. Their help made this publication possible.

California Farm Production Expenditures by Farms Reporting, Average per Farm, and Total, 2019-20 ^{1/}

Expenditure ^{2/}	Farms Reporting		Average per Farm ^{3/}		Total Expenditures	
	2019	2020	2019	2020	2019	2020
	<i>(percent)</i>		<i>(dollars)</i>		<i>(million dollars)</i>	
Livestock, Poultry and Related Expenses	24.6	23.6	17,167	17,098	1,200	1,190
Feed	36.9	30.3	67,239	61,494	4,700	4,280
Farm Services ^{4/}	99.1	93.9	101,288	110,345	7,080	7,680
Rent	18.9	24.7	41,631	31,322	2,910	2,180
Agricultural Chemicals	51.2	48.9	34,764	34,052	2,430	2,370
Fertilizer, Lime and Soil Conditioners	54.9	54.3	32,618	31,178	2,280	2,170
Interest	24.3	25.8	13,305	11,638	930	810
Taxes	100.0	100.0	18,598	18,966	1,300	1,320
Labor	56.8	55.0	176,824	180,460	12,360	12,560
Fuel	78.4	81.6	18,670	14,368	1,305	1,000
Farm Supplies and Repairs	70.6	83.1	31,617	26,437	2,210	1,840
Farm Improvements and Construction	36.5	47.4	16,595	26,006	1,160	1,810
Tractors and Self-Propelled Farm Machinery	8.4	13.4	8,155	8,046	570	560
Other Farm Machinery	7.8	8.8	2,718	3,017	190	210
Seeds and Plants ^{5/}	30.1	32.2	25,179	23,563	1,760	1,640
Trucks and Autos	12.1	10.3	4,292	3,592	300	250
Miscellaneous Capital Expenses	2.3	6.7	143	575	10	40
Total Farm Production Expenditures	100.0	100.0	610,801	602,155	42,695	41,910

^{1/}Totals may not add due to rounding.

^{2/}Includes the operator, landlord and contractor shares of farm production expenses.

^{3/}Computed by dividing the line-item total expense by the total number of farms at that level.

^{4/}Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.

^{5/}Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.

California Farm Production Expenditures, Total and Average per Farm by Year: 2011-2020

