TABLE 8 - SUPPLEMENT: 2010 BRIX ADJUSTMENT FACTORS

The following Brix adjustment factors are on a per degree Brix basis and are normally calculated to a tenth of a degree, and are cumulative unless otherwise indicated. Most processors, however, indicate maximum and/or minimum Brix acceptance limits. Grapes testing above or below these limits may be subject to price renegotiation, acceptance for use other than for table wine, or rejection by the processors. Discounts for high sugar apply to both base price and bonus unless otherwise stated. There are factors other than Brix, such as material other than grapes (MOG), defects, weight loss in late harvest grapes, and sugar/acid ratios that affect grape prices. These were not considered in this presentation, unless otherwise stated, but were considered in arriving at weighted average prices.

Category	Code	Description
PREMIUM OR PEN	000100	No max. or min.
	000300	Min. acceptance 15
	000400	Min. acceptance 16
	000500	Min. acceptance 16.5
	000600	Min. acceptance 17
	000700	Min. acceptance 17.5
	000800	Min. acceptance 18
	000900	Min. acceptance 18.5
	001000	Min. acceptance 19
	001300	Min. acceptance 19.5
	001310	Min. acceptance 19.6
	001400	Min. acceptance 20
	001600	Min. acceptance 20.5
	001620	Min. acceptance 20.7
	001700	Min. acceptance 21
	001800	Min. acceptance 21.5
	001880	Min. acceptance 21.9
	001900	Min. acceptance 22
	001920	Min. acceptance 22.2
	002000	Min. acceptance 22.5
	002100	Min. acceptance 22.8
	002200	Min. acceptance 23
	002300	Min. acceptance 23.5
	002600	Min. acceptance 24
	002800	Min. acceptance 24.4
	003100	Min. acceptance 25
	003400	Min. acceptance 27
	003900	Max. acceptance 23
	004025	Max. acceptance 23.5
	004210	Max. acceptance 26
	004268	Max. acceptance 29
	004270	Max. acceptance 30
	004290	Acceptable limits 11-14
	004495	Acceptable limits 14-16
	004900	Acceptable limits 15-18
	005320	Acceptable limits 16-17.5
	005600	Acceptable limits 16-20
	005700	Acceptable limits 16-22
	006300	Acceptable limits 17-19
	006400	Acceptable limits 17-20
	006700	Acceptable limits 17-22.5
	006800	Acceptable limits 17-23
	007050	Acceptable limits 17.5-19
	007150	Acceptable limits 17.5-21
	007200	Acceptable limits 17.5-22
	007600	Acceptable limits 18-20
	007800	Acceptable limits 18-21
	007900	Acceptable limits 18-22
	008000	Acceptable limits 18-23
	008100	Acceptable limits 18-24
	008200	Acceptable limits 18-25
	008303	Acceptable limits 18-28
	008305	Acceptable limits 18 - 30
	009000	Acceptable limits 19-21
	009150	Acceptable limits 19-22.4
	009300	Acceptable limits 19-23
	009350	Acceptable limits 19-23.5
	009400	Acceptable limits 19-24
	009500	Acceptable limits 19-25
	009520	Acceptable limits 19-26
	009525	Acceptable limits 19-27
	009565	Acceptable limits 19.2 - 22.6
	009900	Acceptable limits 19.5-22.5
	010345	Acceptable limits 19.7 - 22.4
	010650	Acceptable limits 20-21.5
	010700	Acceptable limits 20-22
	010800	Acceptable limits 20-22.5
	010900	Acceptable limits 20-23
	011000	Acceptable limits 20-23.5
	011100	Acceptable limits 20-24
	011300	Acceptable limits 20-25
	011400	Acceptable limits 20-26
	011500	Acceptable limits 20-27
	011600	Acceptable limits 20-28
	011700	Acceptable limits 20-29
	011800	Acceptable limits 20-30
	012175	Acceptable limits 20.5-21.5
	012300	Acceptable limits 20.5-22.5
	012800	Acceptable limits 20.8-25.7
	012900	Acceptable limits 21-22
	013100	Acceptable limits 21-23
	013200	Acceptable limits 21-23.5
	013400	Acceptable limits 21-24
	013410	Acceptable limits 21-24.1
	013500	Acceptable limits 21-24.5
	013600	Acceptable limits 21-25
	013700	Acceptable limits 21-25.5
	013800	Acceptable limits 21-26
	013900	Acceptable limits 21-26.5
	014000	Acceptable limits 21-27
	014100	Acceptable limits 21-28
	014400	Acceptable limits 21-29
	014500	Acceptable limits 21-30
	014550	Acceptable limits 21-31
	015200	Acceptable limits 21.5-22.5
	015300	Acceptable limits 21.5-23
	015500	Acceptable limits 21.5-23.5
	015700	Acceptable limits 21.5-24
	015800	Acceptable limits 21.5-24.5
	015900	Acceptable limits 21.5-25
	016000	Acceptable limits 21.5-25.5
	016100	Acceptable limits 21.5-26
	016140	Acceptable limits 21.5-26.5
	016310	Acceptable limits 21.5-27.5
	016340	Acceptable limits 21.5-28.5
	016600	Acceptable limits 21.7-24
	016800	Acceptable limits 22-23
	017000	Acceptable limits 22-24
	017100	Acceptable limits 22-24.5
	017150	Acceptable limits 22-24.8
	017200	Acceptable limits 22-25
	017220	Acceptable limits 22-25.2
	017300	Acceptable limits 22-25.5
	017400	Acceptable limits 22-26
	017410	Acceptable limits 22-26.1
	017500	Acceptable limits 22-26.5
	017600	Acceptable limits 22-27
	017700	Acceptable limits 22-27.5
	017800	Acceptable limits 22-28
	017900	Acceptable limits 22-29
	018000	Acceptable limits 22-30
	018050	Acceptable limits 22-32
	018800	Acceptable limits 22.5-23.5
	018900	Acceptable limits 22.5-24
	019000	Acceptable limits 22.5-24.5
	019100	Acceptable limits 22.5-25
	019200	Acceptable limits 22.5-25.5
	019300	Acceptable limits 22.5-26
	019400	Acceptable limits 22.5-26.5
	019500	Acceptable limits 22.5-27
	019550	Acceptable limits 22.5-27.5
	019600	Acceptable limits 22.5-28
	019625	Acceptable limits 22.5-28.5
	019700	Acceptable limits 22.5-30
	019910	Acceptable limits 22.7-24
	020150	Acceptable limits 22.8-24.5
	020400	Acceptable limits 22.8-26
	020600	Acceptable limits 23-24
	020700	Acceptable limits 23-24.5
	020800	Acceptable limits 23-25
	020900	Acceptable limits 23-25.5
	020950	Acceptable limits 23-25.8
	021000	Acceptable limits 23-26
	021100	Acceptable limits 23-26.5
	021200	Acceptable limits 23-27
	021300	Acceptable limits 23-27.5

TABLE 8 - SUPPLEMENT: 2010 BRIX ADJUSTMENT FACTORS

The following Brix adjustment factors are on a per degree Brix basis and are normally calculated to a tenth of a degree, and are cumulative unless otherwise indicated. Most processors, however, indicate maximum and/or minimum Brix acceptance limits. Grapes testing above or below these limits may be subject to price renegotiation, acceptance for use other than for table wine, or rejection by the processors. Discounts for high sugar apply to both base price and bonus unless otherwise stated. There are factors other than Brix, such as material other than grapes (MOG), defects, weight loss in late harvest grapes, and sugar/acid ratios that affect grape prices. These were not considered in this presentation, unless otherwise stated, but were considered in arriving at weighted average prices.

Category	Code	Description
PREMIUM OR PEN (Cont'd)		
	021500	Acceptable limits 23-28
	021550	Acceptable limits 23-28.5
	021600	Acceptable limits 23-29
	021800	Acceptable limits 23-30
	021825	Acceptable limits 23-30.5
	021850	Acceptable limits 23-31
	022125	Acceptable limits 23 - 38
	022468	Acceptable limits 23.4 - 24.5
	022600	Acceptable limits 23.5-24.5
	022605	Acceptable limits 23.5 - 24.6
	022700	Acceptable limits 23.5-25
	022800	Acceptable limits 23.5-25.5
	022900	Acceptable limits 23.5-26
	023000	Acceptable limits 23.5-26.5
	023100	Acceptable limits 23.5-27
	023400	Acceptable limits 23.5-28
	023500	Acceptable limits 23.5-28.5
	023600	Acceptable limits 23.5-29
	023720	Acceptable limits 23.5-30.5
	023725	Acceptable limits 23.6 - 23.8
	024050	Acceptable limits 23.8-27
	024052	Acceptable limits 23.8 - 27.5
	024085	Acceptable limits 23.8-29.7
	024300	Acceptable limits 24-25
	024400	Acceptable limits 24-25.5
	024500	Acceptable limits 24-26
	024600	Acceptable limits 24-26.5
	024800	Acceptable limits 24-27
	024850	Acceptable limits 24-27.1
	024920	Acceptable limits 24-27.3
	025100	Acceptable limits 24-28
	025300	Acceptable limits 24-29
	025400	Acceptable limits 24-30
	025430	Acceptable limits 24-31
	025450	Acceptable limits 24-32
	025705	Acceptable limits 24.1 - 24.8
	026400	Acceptable limits 24.5-25
	026500	Acceptable limits 24.5-25.5
	026700	Acceptable limits 24.5-26
	026800	Acceptable limits 24.5-26.5
	026900	Acceptable limits 24.5-27
	027000	Acceptable limits 24.5-27.5
	027100	Acceptable limits 24.5-28
	027120	Acceptable limits 24.5-29
	027150	Acceptable limits 24.5-30
	027290	Acceptable limits 24.8 - 25.5
	027500	Acceptable limits 25-26
	027600	Acceptable limits 25-27
	027800	Acceptable limits 25-28
	028000	Acceptable limits 25-29
	028100	Acceptable limits 25-30
	028200	Acceptable limits 25-31
	028490	Acceptable limits 25.2 - 26.9
	029125	Acceptable limits 26-28
	029200	Acceptable limits 26-29
	029300	Acceptable limits 26-30
	029800	Acceptable limits 27-29
	030050	Acceptable limits 27-32
	030600	Acceptable limits 28-35
	030870	Acceptable limits 30-33
	030900	Acceptable limits 30-35
	030955	Acceptable limits 30 - 60
SPECIAL CLASS	032200	Per degree brix
	032500	Per degree brix, max. 23
16 BRIX	033100	No premium; -15%, min. 15
16-17 BRIX	033280	No premium; -10% below
16-18 BRIX	033290	No premium; -10% below
16-19 BRIX	033295	No premium; -10% below
16.5 BRIX	033625	-10% below, +10% above to 17.5, min. 15.5
	033660	-10% below, +10% above to 18, acceptable limits 15-20
	033670	-15% below, +15% above to 18, acceptable limits 15-20
17 BRIX	033970	-$15 below, +$15 above
17-18 BRIX	033980	No premium; -10% below
17-20 BRIX	034050	No premium; -10% below
17.5-18.5 BRIX	034142	-$15 below, +$15 above
17.5-19 BRIX	034145	No premium; -10% below
18 BRIX	034600	No premium; -10% below
18-20 BRIX	034990	No premium; -10% below
	035400	No premium; -15% above, max. 21
18.5 BRIX	036505	No premium; -10% below, min. 18
	036520	+$15 above
18.5-20 BRIX	036650	No premium; -10% below, min. 18
19 BRIX	037402	+1% above
	037405	+$20 above
	037412	-$20 below, +$20 above
19-20 BRIX	037430	No premium; -10% below
19-22 BRIX	037450	No premium; -10% below
19.5 BRIX	037700	No premium, -10% below
	037750	No premium; -15% below, min. 19
19.5-20.5 BRIX	037780	No premium; -10% below, min. 19
19.5-21.5 BRIX	038205	No premium; -15% below, min. 19
19.5-22 BRIX	038210	No premium; -10% below
	038215	No premium; -15% below, min. 19
20 BRIX	033350	No premium; -15% above, acceptable limits 18 - 21
	038300	No premium; -5% below
	038700	No premium; -10% below
	039670	-$15 below, +$15 above
20-21 BRIX	039695	No premium; -10% below
20-22 BRIX	039785	No premium; -10% below
20.5-21.5 BRIX	040490	No premium; -10% below
20.5-22 BRIX	040740	No premium; -10% below
	040750	-$15 below, +$15 above
20.5-22.5 BRIX	040780	No premium; -10% below
	041150	-$15 below, +$15 above
21 BRIX	041500	No premium; -5% below
	041700	No premium; -10% below
	042130	No premium; -10% below, max. 23
	042433	+$15 above
	042437	-$20 below
	042438	-$20 below, +$20 above
21-22 BRIX	042470	No premium; -10% below
21-22.5 BRIX	042550	No premium; -10% below
21-23 BRIX	042700	No premium; -10% below
21-24 BRIX	043240	No premium; -10% below
21.5 BRIX	043900	No premium; -10% below
21.5-22.5 BRIX	044280	No premium; -10% below
21.5-23 BRIX	044450	No premium; -10% below
21.5-23.5 BRIX	044490	No premium; -10% below
21.5-24 BRIX	045250	No premium; -10% below
21.5-25 BRIX	045390	No premium; -10% below
21.7 BRIX	045490	No premium; -10% below
22 BRIX	045600	No premium; -5% below
	046000	No premium; -10% below
	046200	No premium; -10% below, min. 21
	046300	No premium; -10%, min. 21.5
	048030	-5% below, +$25 above 23
22-23 BRIX	048180	No premium; -10% below
22-23.5 BRIX	048470	No premium; -10% below
22-24 BRIX	048600	No premium; -10% below
	049000	No premium; -10% above or below
	050150	-$30 below, +$30 above
22-25 BRIX	050780	No premium; -10% below
22.5 BRIX	052500	No premium; -10% below
	052970	No premium; -10% below, acceptable limits 22 - 24
	053910	No premium; -15% below, min. 22
	054465	+$1.75 above
	054473	+$15 above
22.5-23.5 BRIX	054495	No premium; -10% below
	054496	No premium; -10% below, min. 22
	054505	-$15 below, +$15 above
22.5-24 BRIX	054575	No premium; -10% below
22.5-24.5 BRIX	055310	No premium; -10% above or below
23 BRIX	056850	No premium; -5.75% below
	056900	No premium; -10% below
	057700	No premium; -10% below, acceptable limits 22.5-25
	058678	+$40 above, -$40 below

TABLE 8 - SUPPLEMENT: 2010 BRIX ADJUSTMENT FACTORS

The following Brix adjustment factors are on a per degree Brix basis and are normally calculated to a tenth of a degree, and are cumulative unless otherwise indicated. Most processors, however, indicate maximum and/or minimum Brix acceptance limits. Grapes testing above or below these limits may be subject to price renegotiation, acceptance for use other than for table wine, or rejection by the processors. Discounts for high sugar apply to both base price and bonus unless otherwise stated. There are factors other than Brix, such as material other than grapes (MOG), defects, weight loss in late harvest grapes, and sugar/acid ratios that affect grape prices. These were not considered in this presentation, unless otherwise stated, but were considered in arriving at weighted average prices.

Category	Code	Description
23 BRIX (Cont'd)		
	058685	-$167 below
23-24 BRIX	058780	No premium; -10% below
	059523	+5% above to 26, min. 23
	059525	+5% above to 26, -5% below, min. 22
	059532	+5% above to 26, -10% below
	059534	+5% above, -10% below
23-24.5 BRIX	059535	+5% above to 26, -10% below, min. 22.5
	059590	No premium; -10% below
23-25 BRIX	059697	No premium; -9% below
	059700	No premium; -10% below
	059705	No premium; -10% above or below
	060200	No premium; -15% below
23-25.5 BRIX	058705	+4% above to 25.5
23-26 BRIX	060500	No premium; -10% below
23-27 BRIX	060895	No premium; -10% below
	060908	No premium; -12% below
23.5 BRIX	061300	No premium; -10% below
	061800	No premium; -10% below, min. 23.0
	062405	No premium; -15% below, min. 23
	062428	+$2 above, -10% below
	062442	+$15 above
	062444	+$20 above
	062446	+$25 above
23.5-24 BRIX	062525	No premium; -10% below
	062575	+5% above to 26, -5% below, min. 23
	062583	+5% above to 26, -10% below
23.5-24.5 BRIX	062590	No premium; -10% below
	062700	No premium; -15% below
	062800	No premium; -15% below, min. 23
	063430	-$15 below, +$15 above
23.5-25 BRIX	063600	No premium; -10% below
	063800	No premium; -10% below, min. 23.0
	063850	No premium; -15% below, min. 23
	064010	+$40 above, -$40 below
23.5-25.5 BRIX	064170	No premium; -10% below
	064175	No premium; -10% above or below
23.5-26 BRIX	064410	+1.3% above
23.8 - 24 BRIX	064750	+5% above, -10% below
23.8-25.2 BRIX	064780	No premium; -10% below
24 BRIX	064785	No premium; -3% below, min. 23.5
	064800	No premium; -10% below
	065250	No premium; -10% below, min. 23.5
	066050	No premium; -15% below, min. 23.5
	066121	+5% above, -10% below
	066122	+5% above
	066123	+5% above to 26
	066124	+5% above to 26.5
	066151	+5% above to 26, -10% below, min 23.5
	066152	+5% above to 26, -10% below, min. 24
	066153	+5% above to 26, -5% below, min. 23.5
	066155	+5% above to 26, -15% below
	066160	+5% above to 26, min. 23
	066163	+5% above to 26, min. 23.5
	066166	+5% above to 26, -15% below, min. 23.5
	066170	+5% above, min. 23.5
	066190	+7% above to 26, -10% below
	066340	+$30 above
24-24.5 BRIX	066510	+5% above to 26.5, -10% below
24-25 BRIX	066540	No premium; -10% below
	066545	No premium; -10% below, min. 23.5
	067160	+5% above to 27, -10% below
24-25.5 BRIX	067190	No premium; -10% below, min 23.5
	067225	No premium; -15% below, min. 23.5
	067410	+5% above to 26.5
	067415	+5% above to 26.5, -5% below
24-26 BRIX	067525	No premium; -10% below, min 23.5
	067550	No premium; -10% below
	067900	No premium; -10% above or below
	067950	+10% above, -10% below
24-27 BRIX	067959	No premium; -10% below
	067962	No premium; -10% below, max 28
	067963	No premium; -10% above or below, acceptable limits 23-28
24-30 BRIX	068001	No premium; -5% above or below

Category	Code	Description
24.5 - 25 BRIX		
	069220	+5% above to 27, -10% below
24.5 BRIX	069125	+5% above to 26.5, min. 24
	069150	+5% above to 26.5, -15% below, min 24
	069215	+$225 per .5 degree to 27, min 22.5
24.5-26.5 BRIX	069479	+10% above, min. 24
25 BRIX	069590	+5% above, min. 24
	069625	+5% above to 27, -15% below, min. 24
	069655	+5% above to 27, min. 24
25-26 BRIX	070400	No premium; -15% below, min. 24
25-26.5 BRIX	070420	+10% above, min. 24
26 BRIX	070551	+$100 above, acceptable limits 25-29
26.1	070554	No premium; -10% below
27 BRIX	070608	No premium; -10% below
	070620	+4% above, acceptable limits 24-30
	070625	+4% above, acceptable limits 24.5-30
	070630	+4% above, acceptable limits 25-32
	070651	+3% above, acceptable limits 24-40
	070658	+35% above
27-27.9 BRIX	070655	+$50, acceptable limits 22-28
28-32 BRIX	070800	+20% over base
28.0 BRIX	070680	No premium; -10% below
	070740	+$100 per ton, acceptable limits 22-28
28.9 BRIX	070900	No premium; -10% below

Table 9 appears in the Final Grape Crush Report, and not in this Preliminary Report.

Table 10 begins on the following page.