



United States Department of Agriculture
National Agricultural Statistics Service



2011 CALIFORNIA CERTIFIED ORGANIC
PRODUCTION SURVEY

Cooperating with the California Department of Food and Agriculture

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CALIFORNIA LEADS THE COUNTRY IN ORGANIC PRODUCTION IN 2011

California's total gross value of sales of organically produced commodities, at \$1.39 billion dollars, was 39.3 percent of the total gross value of U.S. sales. All organic fruit, excluding berries, totaled \$304 million dollars, compared with the U.S. total of \$495 million dollars. The value of sales for organic tree nuts totaled 85.1 percent of the U.S. total of \$47.0 million dollars. Nearly 70.0 percent of all U.S. organic berry sales, valued at \$125 million dollars, were produced in California. California's organic vegetable total gross value of sales, at \$629 million dollars, was 58.7 percent of all U.S. sales. Organic field crops were valued at \$56.1 million dollars compared with \$465 million dollars nationally. California had the largest organic milk cow herd and chicken laying flock, at 16.5 percent and 13.4 percent of the U.S. inventory, respectively. California also produced the most organic milk and eggs in the U.S., at 469 million pounds and 18.1 million dozens of organic eggs, respectively. Additionally, California had the largest inventory for organic beef cows, other cattle, sheep and lambs, broiler type chickens and turkeys.

The 2011 Certified Organic Production Survey provides acreage, production, and sales data for a variety of certified organic crops and inventory and sales data for certified organic livestock commodities. The 2011 Certified Organic Production Survey includes all known farm operators who produce certified organic crops and/or livestock. This survey was done in conjunction with USDA's Risk Management Agency to aid in improving insurance products for organic agriculture.

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Total Organic Product Sales and Marketing Practices on Certified Organic Farms by Percent of Certified Organic Sales

Sales Outlet	Total Sales (\$1,000)	Consumer Direct Sales	Direct-to-Retail Sales	Wholesale Market Sales
United States	3,531,806			
Farms		2,925	1,632	5,939
Percent of Sales		6	13	81
California	1,388,847			
Farms		461	339	1,278
Percent of Sales		6	12	82
Washington	297,104			
Farms		175	98	301
Percent of Sales		5	17	78
Oregon	233,452			
Farms		149	104	215
Percent of Sales		5	8	87
Texas	165,499			
Farms		31	23	89
Percent of Sales		1	3	96
Wisconsin	132,457			
Farms		226	84	691
Percent of Sales		7	2	91
Pennsylvania	123,152			
Farms		135	51	315
Percent of Sales		6	5	89
New York	106,774			
Farms		214	114	393
Percent of Sales		10	7	83
Michigan	99,206			
Farms		77	38	167
Percent of Sales		4	19	77
Florida	98,608			
Farms		31	26	58
Percent of Sales		1	73	26
Arizona	77,093			
Farms		8	8	18
Percent of Sales		(D)	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations

Organic Fruits and Nuts Harvested and Value of Sales from Certified Organic Farms 2011 1/

Crop	Unit	Harvested			Sales	
		Farms	Acres	Production	Total Gross Value of Sales	
					Quantity	Dollars
All Fruit Excluding Berries						
United States		1,713	75,486	(X)	(X)	494,831,251
California		1,083	52,173	(X)	(X)	304,158,757
Apples	pounds	108	2,389	29,555,310	28,241,631	12,413,102
Avocados	tons	201	3,533	7,875	6,756	20,101,828
Cherries, Sweet	tons	29	633	2,094	2,037	11,272,140
Dates	tons	9	342	1,332	1,332	8,803,461
Figs	tons	36	1,447	2,737	2,736	5,447,370
Grapefruit	tons	88	609	5,927	(D)	(D)
Grapes	tons	395	27,779	155,101	147,527	150,656,438
Lemons	tons	121	1,719	14,991	(D)	13,425,944
Oranges, All	tons	195	4,530	37,991	34,308	20,977,357
Peaches, All	tons	89	1,809	18,024	17,646	13,873,925
Pears, All	tons	48	368	5,526	(D)	3,850,279
Plums & Prunes	tons	88	2,108	(D)	7,761	10,835,842
Tangerines	tons	59	574	3,622	(D)	(D)
Other Fruits Excluding Berries	pounds	222	4,333	38,332,618	37,840,676	27,976,850
Tree Nuts						
United States		315	17,478	(X)	(X)	47,038,920
California		249	11,562	(X)	(X)	40,039,167
Almonds	pounds	74	5,196	8,170,219	8,135,068	21,122,790
Pecans	pounds	4	61	32,607	27,809	103,045
Pistachios	pounds	16	1,140	2,947,022	2,947,022	8,835,538
Walnuts, English	tons	159	5,139	3,658	3,641	9,959,164
Other Tree Nuts	pounds	10	26	10,453	10,445	18,630
All Berries						
United States		745	6,051	(X)	(X)	125,250,030
California		154	2,558	(X)	(X)	87,632,421
Blackberries & Dewberries	pounds	31	226	1,700,479	1,690,164	4,477,925
Blueberries, Tame	pounds	31	472	3,082,023	3,082,023	10,660,559
Raspberries	pounds	42	418	3,803,168	3,537,926	8,982,069
Strawberries	cwt	95	1,436	367,544	366,149	63,509,695
Other Berries	pounds	5	6	1,338	1,332	2,173

1/ This includes all utilization types

(D) Withheld to avoid disclosing data for individual operations

(X) Not Applicable

Organic Vegetables Harvested and Value of Sales from Certified Organic Farms 2011 1/

Crop	Unit	Harvested			Sales	
		Farms	Acres	Production	Quantity	Dollars
United States		1,998	118,071	(X)	(X)	1,071,694,396
California		360	66,119	(X)	(X)	629,090,448
Artichokes	cwt	31	306	27,977	27,776	(D)
Beans, Snap	cwt	82	1,008	95,508	98,317	8,341,677
Broccoli	cwt	73	5,719	685,273	683,855	42,126,662
Cabbage, All	cwt	53	545	131,510	130,356	(D)
Cantaloupes & Muskmelons	cwt	48	885	220,760	(D)	4,660,637
Carrots	cwt	75	8,174	1,009,228	1,007,504	38,761,947
Cauliflower	cwt	40	1,534	149,710	136,119	11,396,737
Celery	cwt	31	1,278	497,642	497,642	43,568,120
Garlic	cwt	50	547	59,522	48,323	4,307,077
Herbs, Fresh Cut	pounds	53	1,693	11,512,545	11,500,998	31,916,416
Honeydew Melons	cwt	24	101	27,702	27,680	868,841
Lettuce	cwt	133	18,012	1,997,272	1,888,757	197,456,838
Onions, Dry	cwt	68	1,396	613,420	613,346	25,541,051
Peas, Green	cwt	28	57	981	981	226,243
Peppers, Bell	cwt	75	412	111,485	111,485	7,492,132
Potatoes	cwt	74	2,097	427,126	426,338	9,856,552
Spinach	cwt	57	6,644	377,629	377,274	36,268,670
Squash, All	cwt	158	1,610	258,299	257,489	9,632,711
Sweet Corn	cwt	42	772	(D)	105,629	(D)
Sweet Potatoes	cwt	11	2,708	(D)	(D)	(D)
Tomatoes in the Open	cwt	169	4,779	2,976,446	2,976,216	39,490,753
Watermelon	cwt	39	251	104,778	104,663	2,329,153
Other Vegetables	pounds	163	5,591	65,409,246	65,406,426	80,370,887

1/ This includes all utilization types

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(X) Not Applicable

Organic Field Crops Harvested and Value of Sales from Certified Organic Farms 2011

Crop	Unit	Harvested			Sales	
		Farms	Acres	Production	Total Gross Value of Sales	
					Quantity	Dollars
United States		4,920	1,288,637	(X)	(X)	464,884,421
California		246	91,230	(X)	(X)	56,111,219
Alfalfa & Alfalfa Mixtures for Dry Hay	tons	53	11,826	49,023	43,562	9,277,542
Barley for Grain or Seed	bushels	14	3,489	170,022	167,567	1,362,694
Beans, All Dry Edible, Including Limas	cwt	6	673	11,079	10,633	662,952
Corn for Grain or Seed	bushels	12	1,370	160,461	66,021	702,773
Corn for Silage or Greenchop	tons	11	832	17,888	2,929	161,103
Hay, All other Dry	tons	74	15,563	45,218	24,012	3,875,648
Haylage, Other Silage or Greenchop	tons	40	9,761	108,080	25,641	730,016
Herbs, dried	pounds	6	(D)	118,224	112,289	(D)
Oats	bushels	12	1,623	83,476	42,260	298,474
Rice, All	cwt	50	16,160	898,124	776,504	22,466,350
Safflower	pounds	5	(D)	(D)	793,235	(D)
Wheat, Durum for Grain or Seed	bushels	4	6,145	274,980	273,445	1,790,571
Wheat, Other Spring for Grain or Seed	bushels	4	233	(D)	(D)	(D)
Wheat, Winter for Grain or Seed	bushels	35	16,785	1,283,431	1,255,178	9,583,498
Other Field Crops	pounds	21	4,183	8,374,965	6,955,437	3,360,379

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(X) Not Applicable

Organic Livestock and Poultry Inventory and Value of Sales from Certified Organic Farms 2011

Livestock	Inventory			Sales	
	Farms	Peak	Dec. 31,2011	Total Gross Value of Sales	
				Quantity	Dollars
Milk Cows					
United States	1,848	213,376	199,737	44,762	39,197,435
California	73	33,813	32,939	(D)	5,662,724
Beef Cows					
United States	488	35,367	32,180	6,015	7,893,654
California	38	6,031	5,727	1,039	1,355,914
Other Cattle & Calves					
United States	2,180	199,354	166,992	100,330	71,949,473
California	108	35,007	23,694	20,309	19,042,527
Hogs & Pigs					
United States	97	12,125	9,624	13,502	4,614,707
California	6	648	584	1,003	(D)
Sheep & Lambs					
United States	49	5,741	3,944	2,357	500,321
California	12	762	527	260	(D)
Goats & Kids					
United States	58	4,414	3,101	1,296	226,230
California	10	606	(D)	136	38,877
Chickens - Layers					
United States	413	6,739,949	6,278,647	3,085,820	2,632,846
California	39	954,529	841,038	205,410	63,726
Chickens - Broilers					
United States	153	4,212,752	2,838,649	19,654,307	115,268,622
California	9	2,410,396	1,363,771	11,674,568	67,968,910
Turkeys					
United States	70	497,891	(D)	791,488	22,626,354
California	10	226,307	21,936	437,782	12,892,765

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Organic Livestock Products and Poultry Products and Value of Sales from Certified Organic Farms 2011

Product	Sales			
	Unit	Farms	Total Gross Value of Sales	
			Quantity	Dollars
Milk from Cows				
United States	pounds	1,823	2,797,845,926	764,685,911
California	pounds	72	469,147,296	127,201,275
Chicken Eggs				
United States	dozens	384	134,303,771	275,777,722
California	dozens	35	18,080,225	(D)

(D) Withheld to avoid disclosing data for individual operations

Organic Grapes Value of Sales from Certified Organic Farms 2011

Utilization	Unit	Sales		
		Total Gross Value of Sales		
		Farms	Quantity	Dollars
All Grapes				
United States	tons	483	160,247	160,624,499
California	tons	374	147,527	150,656,438
Fresh, Table Use				
United States	tons	88	30,821	64,690,489
California	tons	45	30,672	64,438,988
Wine Production				
United States	tons	313	43,181	59,929,026
California	tons	259	39,574	53,665,226
Juice Production				
United States	tons	38	(D)	(D)
California	tons	8	(D)	3,537,104
Raisins				
United States	tons	80	66,861	29,028,862
California	tons	78	(D)	29,015,120

(D) Withheld to avoid disclosing data for individual operations

FOR MORE INFORMATION

The 2011 certified organic production data were published October 4, 2012, and the complete U.S. report is available at:

<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1859>

Information on survey methods can be found by selecting Methodology at:

http://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

To access the database directly, go to <http://quickstats.nass.usda.gov>

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