



California Monthly Olive Report

Cooperating with the California Department of Food and Agriculture
California Field Office · P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (916) 498-5186 Fax · www.nass.usda.gov/ca

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Summary Report - Sales
Month Ending August 31, 2006
Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,380,805	1,232,575	12.03	1,380,805	1,232,575	12.03	15,144,011	15,394,098	-1.62
Markets									
Consumer	914,306	809,696	12.92	914,306	809,696	12.92	10,447,544	10,612,915	-1.56
Food Service	466,499	422,879	10.32	466,499	422,879	10.32	4,696,467	4,781,183	-1.77
Styles									
Whole	3,878	6,012	-35.50	3,878	6,012	-35.50	29,838	47,015	-36.54
Pitted	801,730	715,216	12.10	801,730	715,216	12.10	9,411,309	9,602,051	-1.99
Wedged	6,862	16,378	-58.10	6,862	16,378	-58.10	80,437	193,507	-58.43
Sliced	519,133	455,490	13.97	519,133	455,490	13.97	5,137,733	5,054,346	1.65
Chopped	45,508	35,959	26.56	45,508	35,959	26.56	445,905	443,313	0.58
Broken Pitted	3,695	3,521	4.95	3,695	3,521	4.95	38,788	53,867	-27.99
Key Items									
24/300 Pitted	696,795	616,929	12.95	696,795	616,929	12.95	8,270,394	8,433,962	-1.94
6/10 Pitted	102,088	95,635	6.75	102,088	95,635	6.75	1,104,478	1,121,802	-1.54
6/10 Sliced	348,946	302,544	15.34	348,946	302,544	15.34	3,440,396	3,390,206	1.48
24/300 Whole	1,819	2,743	-33.69	1,819	2,743	-33.69	15,184	27,364	-44.51
6/10 Whole	2,059	3,262	-36.88	2,059	3,262	-36.88	14,635	19,636	-25.47
6/10 Wedged	6,698	16,112	-58.43	6,698	16,112	-58.43	78,223	191,191	-59.09
2.25 Sliced	99,014	77,921	27.07	99,014	77,921	27.07	917,404	908,240	1.01
4.5 Chopped	37,757	30,588	23.44	37,757	30,588	23.44	375,598	376,553	-0.25

VIC TOLOMEO, Director
JACK RUTZ – SARAH HOFFMAN, Deputy Directors

DOUG FLOHR – SUZANNE AVILLA
Statisticians – Estimates Group

Comments or questions should be directed to:

USDA, NASS, California Field Office
P.O. Box 1258, Sacramento, CA 95812
Phone: (916) 498-5161 – Fax: (916) 498-5186

Summary Report - Packout and Inventory
Month Ending August 31, 2006
Converted 24/300 Case Basis

Item	Monthly Packout			Year to Date Packout			Inventory		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,412,743	1,342,185	5.26	1,412,743	1,342,185	5.26	5,924,314	6,792,378	-12.78
Markets									
Consumer	837,698	912,391	-8.19	837,698	912,391	-8.19	4,035,284	5,008,242	-19.43
Food Service	575,044	429,794	33.80	575,044	429,794	33.80	1,889,030	1,784,137	5.88
Styles									
Whole	3,563	1,326	168.61	3,563	1,326	168.61	20,292	26,382	-23.08
Pitted	738,102	812,150	-9.12	738,102	812,150	-9.12	3,912,073	4,609,594	-15.13
Wedged	0	24,756	-100.00	0	24,756	-100.00	24,066	52,746	-54.37
Sliced	645,269	462,145	39.62	645,269	462,145	39.62	1,548,680	1,680,496	-7.84
Chopped	24,517	26,338	-6.91	24,517	26,338	-6.91	315,374	300,168	5.07
Broken Pitt	1,292	15,470	-91.65	1,292	15,470	-91.65	103,829	122,992	-15.58
Key Items									
24/300 Pitt	630,795	710,505	-11.22	630,795	710,505	-11.22	3,173,276	3,875,712	-18.12
6/10 Pitt	103,921	101,645	2.24	103,921	101,645	2.24	690,350	709,202	-2.66
6/10 Sliced	464,404	300,907	54.33	464,404	300,907	54.33	1,130,160	992,745	13.84
24/300 Whole	2,130	0	0.00	2,130	0	0.00	13,849	16,159	-14.30
6/10 Whole	1,433	1,326	8.03	1,433	1,326	8.03	6,421	10,149	-36.73
6/10 Wedged	0	24,756	-100.00	0	24,756	-100.00	23,059	51,523	-55.25
2.25 Sliced	145,823	96,947	50.42	145,823	96,947	50.42	175,753	327,278	-46.30
4.5 Chopped	17,317	26,338	-34.25	17,317	26,338	-34.25	273,425	274,930	-0.55

Approximate Supply in Converted Cases

Total Inventory	5,924,314
Converted Storage	7,562,571
Approximate Supply	13,486,885

Storage Report
Month Ending August 31, 2006

Whole Canning Sizes	
Size	Tons
Small	7,184
Medium	12,356
Large	4,841
Ex. Large	4,978
Ex.Large Sev. "C"	1,077
Jumbo	1,820
Colossal	1,844
Super Colossal	633
Orchard Run	0
Total Canning	34,733
Limited	14,058
Total	48,791
Total Converted (*155)	7,562,571

Packout - Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	2,130	0			2,130	2,130
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	673	0	0			673	1,433
Colossal	0	0	0			0	0
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	673	2,130	0			2,803	
Conv. Total	1,433	2,130	0				3,563
Prior Year	1,326	0	0				1,326
RIPE PITTED							
Small	2,064	74,072	2,713			78,849	80,043
Medium	11,622	52,395	0			64,017	77,138
Large	5,244	288,698	3,115			297,057	301,672
Ex. Large	20,481	132,429	0			152,910	176,033
Ex. Large Sev "C"	5,520	0	0			5,520	11,752
Jumbo	3,881	23,263	0			27,144	31,526
Colossal	0	56,248	0			56,248	56,248
Sup. Colossal	0	3,562	0			3,562	3,562
Green Ripe Whole	0	128	0			128	128
Total	48,812	630,795	5,828			685,435	
Conv. Total	103,921	630,795	3,386				738,102
Prior Year	101,645	710,505	0				812,150
LIMITED							
Segmented	0	0	0	0	0	0	0
Sliced	180,351	0	51,231	0	355,666	587,248	645,269
Chopped	1,379	0	1,555	22,345	0	25,279	24,517
Total	181,730	0	52,786	22,345	355,666	612,527	
Conv. Total	469,691	0	36,955	17,317	145,823		669,786
Prior Year	325,663	13,898	50,393	26,338	96,947		513,238
BROKEN PITTED							
Bkn. Pitted	0	1,292				1,292	1,292
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	1,292				1,292	
Conv. Total	0	1,292					1,292
Prior Year	1,160	14,310					15,470

Converted Total

1,412,743

Cumulative Packout - Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	2,130	0			2,130	2,130
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	673	0	0			673	1,433
Colossal	0	0	0			0	0
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	673	2,130	0			2,803	
Conv. Total	1,433	2,130	0				3,563
Prior Year	1,326	0	0				1,326
RIPE PITTED							
Small	2,064	74,072	2,713			78,849	80,043
Medium	11,622	52,395	0			64,017	77,138
Large	5,244	288,698	3,115			297,057	301,672
Ex. Large	20,481	132,429	0			152,910	176,033
Ex. Large Sev "C"	5,520	0	0			5,520	11,752
Jumbo	3,881	23,263	0			27,144	31,526
Colossal	0	56,248	0			56,248	56,248
Sup. Colossal	0	3,562	0			3,562	3,562
Green Ripe Whole	0	128	0			128	128
Total	48,812	630,795	5,828			685,435	
Conv. Total	103,921	630,795	3,386				738,102
Prior Year	101,645	710,505	0				812,150
LIMITED							
Segmented	0	0	0	0	0	0	0
Sliced	180,351	0	51,231	0	355,666	587,248	645,269
Chopped	1,379	0	1,555	22,345	0	25,279	24,517
Total	181,730	0	52,786	22,345	355,666	612,527	
Conv. Total	469,691	0	36,955	17,317	145,823		669,786
Prior Year	325,663	13,898	50,393	26,338	96,947		513,238
BROKEN PITTED							
Bkn. Pitted	0	1,292				1,292	1,292
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	1,292				1,292	
Conv. Total	0	1,292					1,292
Prior Year	1,160	14,310					15,470

Converted Total

1,412,743

Inventory - Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	2,078	0			2,078	2,078
Large	0	5,274	0			5,274	5,274
Ex. Large	0	402	38			440	424
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	2,067	1,062	0			3,129	5,463
Colossal	949	3,165	0			4,114	5,185
Super Colossal	0	1,868	0			1,868	1,868
Green Ripe Whole	0	0	0			0	0
Total	3,016	13,849	38			16,903	
Conv. Total	6,421	13,849	22				20,292
Prior Year	10,149	16,159	74				26,382
RIPE PITTED							
Small	6,887	346,769	7,328			360,984	365,689
Medium	131,235	797,973	31,908			961,116	1,095,911
Large	73,398	1,076,260	44,151			1,193,809	1,258,176
Ex. Large	66,500	614,453	0			680,953	756,032
Ex. Large Sev "C"	4,649	17	0			4,666	9,915
Jumbo	32,449	190,323	0			222,772	259,407
Colossal	6,589	134,185	0			140,774	148,213
Sup. Colossal	0	9,730	0			9,730	9,730
Green Ripe Whole	2,553	3,566	0			6,119	9,001
Total	324,260	3,173,276	83,387			3,580,923	
Conv. Total	690,350	3,173,276	48,448				3,912,073
Prior Year	709,202	3,875,712	24,680				4,609,594
LIMITED							
Segmented	8,955	0	0	0	2,455	11,410	24,066
Sliced	438,897	47,165	274,247	0	428,665	1,188,974	1,548,680
Chopped	9,930	348	2,487	352,807	0	365,572	315,374
Total	457,782	47,513	276,734	352,807	431,120	1,565,956	
Conv. Total	1,191,291	56,001	190,644	273,425	176,759		1,888,120
Prior Year	1,063,185	81,327	285,468	274,930	328,500		2,033,410
BROKEN PITTED							
Bkn. Pitted	455	102,860				103,315	103,829
Bkn. Pitted Green Ripe	0	0				0	0
Total	455	102,860				103,315	
Conv. Total	969	102,860					103,829
Prior Year	1,601	121,391					122,992

Converted Total

5,924,314

Sales - Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	5	0			5	5
Large	0	779	0			779	779
Ex. Large	0	68	0			68	68
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	917	581	0			1,498	2,533
Colossal	50	303	0			353	409
Super Colossal	0	83	0			83	83
Green Ripe Whole	0	0	0			0	0
Total	967	1,819	0			2,786	
Conv. Total	2,059	1,819	0				3,878
Prior Year	3,262	2,743	8				6,012
RIPE PITTED							
Small	877	81,060	680			82,617	83,322
Medium	20,755	178,199	2,521			201,475	223,851
Large	4,327	263,048	1,699			269,074	273,247
Ex. Large	12,811	94,674	0			107,485	121,949
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	7,451	59,153	0			66,604	75,016
Colossal	1,730	16,203	0			17,933	19,886
Sup. Colossal	0	3,081	0			3,081	3,081
Green Ripe Whole	0	1,377	0			1,377	1,377
Total	47,951	696,795	4,900			749,646	
Conv. Total	102,088	696,795	2,847				801,730
Prior Year	95,635	616,929	2,652				715,216
LIMITED							
Segmented	2,601	0	0	0	400	3,001	6,862
Sliced	135,513	8,298	89,860	0	241,498	475,169	519,133
Chopped	1,750	292	289	48,719	0	51,050	45,508
Total	139,864	8,590	90,149	48,719	241,898	529,220	
Conv. Total	362,353	10,395	61,820	37,757	99,178		571,503
Prior Year	323,855	11,300	63,917	30,588	78,167		507,826
BROKEN PITTED							
Bkn. Pitted	0	3,695				3,695	3,695
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	3,695				3,695	
Conv. Total	0	3,695					3,695
Prior Year	128	3,393					3,521

Converted Total

1,380,805

Cumulative Sales - Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	5	0			5	5
Large	0	779	0			779	779
Ex. Large	0	68	0			68	68
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	917	581	0			1,498	2,533
Colossal	50	303	0			353	409
Super Colossal	0	83	0			83	83
Green Ripe Whole	0	0	0			0	0
Total	967	1,819	0			2,786	
Conv. Total	2,059	1,819	0				3,878
Prior Year	3,262	2,743	8				6,012
RIPE PITTED							
Small	877	81,060	680			82,617	83,322
Medium	20,755	178,199	2,521			201,475	223,851
Large	4,327	263,048	1,699			269,074	273,247
Ex. Large	12,811	94,674	0			107,485	121,949
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	7,451	59,153	0			66,604	75,016
Colossal	1,730	16,203	0			17,933	19,886
Sup. Colossal	0	3,081	0			3,081	3,081
Green Ripe Whole	0	1,377	0			1,377	1,377
Total	47,951	696,795	4,900			749,646	
Conv. Total	102,088	696,795	2,847				801,730
Prior Year	95,635	616,929	2,652				715,216
LIMITED							
Segmented	2,601	0	0	0	400	3,001	6,862
Sliced	135,513	8,298	89,860	0	241,498	475,169	519,133
Chopped	1,750	292	289	48,719	0	51,050	45,508
Total	139,864	8,590	90,149	48,719	241,898	529,220	
Conv. Total	362,353	10,395	61,820	37,757	99,178		571,503
Prior Year	323,855	11,300	63,917	30,588	78,167		507,826
BROKEN PITTED							
Bkn. Pitted	0	3,695				3,695	3,695
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	3,695				3,695	
Conv. Total	0	3,695					3,695
Prior Year	128	3,393					3,521

Converted Total

1,380,805

Consecutive Sales - 12 Months Month Ending August 31, 2006

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	102	0			102	102
Medium	0	823	0			823	823
Large	0	7,331	0			7,331	7,331
Ex. Large	0	1,521	33			1,554	1,540
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,408	3,027	0			9,435	16,670
Colossal	466	1,534	0			2,000	2,526
Super Colossal	0	846	0			846	846
Green Ripe Whole	0	0	0			0	0
Total	6,874	15,184	33			22,091	
Conv. Total	14,635	15,184	19				29,838
Prior Year	19,636	27,364	15				47,015
RIPE PITTED							
Small	8,759	910,662	8,456			927,877	934,223
Medium	207,617	2,192,184	30,977			2,430,778	2,652,198
Large	46,204	3,136,481	23,281			3,205,966	3,248,376
Ex. Large	158,572	1,085,052	0			1,243,624	1,422,652
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	79,015	646,598	0			725,613	814,821
Colossal	18,608	221,414	0			240,022	261,030
Sup. Colossal	0	41,443	0			41,443	41,443
Green Ripe Whole	3	36,560	0			36,563	36,566
Total	518,778	8,270,394	62,714			8,851,886	
Conv. Total	1,104,478	8,270,394	36,437				9,411,309
Prior Year	1,121,802	8,433,962	46,288				9,602,051
LIMITED							
Segmented	30,378	0	0	0	5,400	35,778	80,437
Sliced	1,336,076	103,323	963,517	0	2,237,571	4,640,487	5,137,733
Chopped	15,173	2,215	5,633	484,643	0	507,664	445,905
Total	1,381,627	105,538	969,150	484,643	2,242,971	5,183,929	
Conv. Total	3,576,792	126,093	665,974	375,598	919,618		5,664,076
Prior Year	3,638,842	124,203	641,031	376,553	910,536		5,691,165
BROKEN PITTED							
Bkn. Pitted	264	38,226				38,490	38,788
Bkn. Pitted Green Ripe	0	0				0	0
Total	264	38,226				38,490	
Conv. Total	562	38,226					38,788
Prior Year	903	52,964					53,867

Converted Total

15,144,011