



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: June 30, 2016 Released: August 3, 2016

Summary Report - Sales Month Ending June 30, 2016 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	1,225,247	1,208,078	1.42	11,604,984	12,277,114	-5.47	12,545,641	13,303,362	-5.70
Markets									
Consumer	942,977	935,799	0.77	8,909,932	9,289,290	-4.08	9,610,774	10,053,394	-4.40
Food Service	282,271	272,280	3.67	2,695,051	2,987,823	-9.80	2,934,868	3,249,968	-9.70
Styles									
Whole	618	768	-19.49	9,272	11,320	-18.09	9,893	12,230	-19.11
Pitted	733,822	753,239	-2.58	7,307,126	7,642,697	-4.39	7,863,658	8,241,450	-4.58
Wedged	2,458	2,311	6.34	22,242	23,838	-6.69	24,762	26,073	-5.03
Sliced	462,445	425,733	8.62	4,015,337	4,320,324	-7.06	4,372,564	4,716,184	-7.29
Chopped	23,448	23,393	0.24	229,462	255,539	-10.20	249,479	282,108	-11.57
Broken Pitted	2,456	2,635	-6.79	21,545	23,396	-7.91	25,285	25,317	-0.13
Key Items									
24/300 Pitted	709,862	718,001	-1.13	6,979,778	7,263,903	-3.91	7,502,714	7,833,383	-4.22
6/10 Pitted	22,838	33,972	-32.78	310,123	362,475	-14.44	341,871	390,084	-12.36
6/10 Sliced	254,194	235,244	8.06	2,343,366	2,575,005	-9.00	2,548,001	2,802,725	-9.09
24/300 Whole	433	374	15.78	7,124	9,110	-21.80	7,685	9,722	-20.95
6/10 Whole	185	394	-52.97	2,148	2,210	-2.79	2,208	2,508	-11.97
6/10 Wedged	2,351	2,155	9.08	20,881	22,526	-7.30	23,319	24,581	-5.13
2.25 Sliced	81,894	84,212	-2.75	688,240	761,707	-9.65	748,991	839,994	-10.83
4.25 Chopped	19,946	22,879	-12.82	206,135	225,937	-8.76	225,216	248,043	-9.20

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Summary Report - Packout and Inventory

Month Ending June 30, 2016

Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	1,204,695	591,853	103.55	10,046,375	8,564,176	17.31	7,424,535	8,205,878	-9.52
Markets									
Consumer	1,057,673	399,484	164.76	7,670,579	6,763,798	13.41	5,939,886	6,726,005	-11.69
Food Service	147,022	192,368	-23.57	2,375,796	1,800,378	31.96	1,484,649	1,479,873	0.32
Styles									
Whole	295	0	0.00	114,767	181,225	-36.67	20,162	18,724	7.68
Pitted	798,266	326,265	144.67	6,493,672	5,256,512	23.54	5,219,360	5,830,935	-10.49
Wedged	2,271	30,576	-92.57	11,654	30,576	-61.88	22,240	35,762	-37.81
Sliced	375,290	204,885	83.17	3,245,326	2,897,703	12.00	1,986,168	2,109,561	-5.85
Chopped	23,287	30,126	-22.70	160,150	185,033	-13.45	154,619	183,644	-15.80
Broken Pitted	5,286	0	0.00	20,806	13,127	58.50	21,987	27,252	-19.32
Key Items									
24/300 Pitted	798,266	291,139	174.19	6,072,826	5,080,633	19.53	4,889,231	5,585,395	-12.46
6/10 Pitted	0	35,126	-100.00	389,490	169,424	129.89	299,655	227,222	31.88
6/10 Sliced	144,751	108,840	32.99	1,857,865	1,575,460	17.93	1,130,953	1,183,599	-4.45
24/300 Whole	295	0	0.00	10,533	181,225	-94.19	19,008	16,604	14.48
6/10 Whole	0	0	0.00	104,234	0	0.00	1,154	2,120	-45.58
6/10 Wedged	2,271	28,078	-91.91	11,654	28,078	-58.49	20,981	32,924	-36.27
2.25 Sliced	54,246	0	0.00	538,455	515,206	4.51	300,879	336,755	-10.65
4.25 Chopped	23,287	9,802	137.57	146,810	155,177	-5.39	122,713	146,520	-16.25

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,424,535
Converted Storage	3,381,337
Approximate Supply*	10,805,873

**Storage Report
Month Ending June 30, 2016**

Whole Canning Sizes	
Size	Tons
Small	3,727
Medium	5,993
Large	3,883
Ex. Large	2,413
Ex.Large Sev. "C"	219
Jumbo	769
Colossal	550
Super Colossal	0
Orchard Run	0
Total Canning	17,554
Limited	4,261

Total 21,815
Total Converted (*155) 3,381,337

Packout - Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	295	0				295	295
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	295	0				295	
Conv. Total	0	295	0					295
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	4,186	0				4,186	4,186
Medium	0	63,577	0				63,577	63,577
Large	0	227,926	0				227,926	227,926
Ex. Large	0	356,080	0				356,080	356,080
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	66,683	0				66,683	66,683
Colossal	0	63,479	0				63,479	63,479
Sup. Colossal	0	16,335	0				16,335	16,335
Green Ripe Whole	0	0	0				0	0
Total	0	798,266	0				798,266	
Conv. Total	0	798,266	0					798,266
Prior Year	35,126	291,139	0					326,265
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	882	0	0	0	0		882	2,271
Sliced	56,214	79,835	121,178	0	132,308		389,535	375,290
Chopped	0	0	0	30,048	0		30,048	23,287
Total	57,096	79,835	121,178	30,048	132,308		420,465	
Conv. Total	147,022	93,407	82,886	23,287	54,246			400,848
Prior Year	157,242	20,785	75,260	9,802	2,498			265,587
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	5,286					5,286	5,286
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	5,286					5,286	
Conv. Total	0	5,286						5,286
Prior Year	0	0						0

Converted Total 1,204,695

*Conversion factor changed as of December 2008.

Consumer	1,057,673
Food Service	147,022

Cumulative Packout - Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,477	0				1,477	1,477
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	589	1,905	0				2,494	3,159
Colossal	0	3,100	0				3,100	3,100
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48,959	10,533	0				59,492	
Conv. Total	104,234	10,533	0					114,767
Prior Year	0	181,225	0					181,225
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,471	60,353	0				62,824	65,614
Medium	108,871	1,126,443	18,082				1,253,396	1,368,735
Large	19,607	1,746,489	35,887				1,801,983	1,809,083
Ex. Large	16,133	2,604,926	0				2,621,059	2,639,273
Ex. Large Sev "C"	0	311	0				311	311
Jumbo	12,547	227,463	0				240,010	254,176
Colossal	13,036	181,401	0				194,437	209,155
Sup. Colossal	10,280	29,150	0				39,430	51,036
Green Ripe Whole	0	96,290	0				96,290	96,290
Total	182,945	6,072,826	53,969				6,309,740	
Conv. Total	389,490	6,072,826	31,356					6,493,672
Prior Year	169,424	5,080,633	6,455					5,256,512
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,526	0	0	0	0		4,526	11,654
Sliced	721,501	227,402	852,259	0	1,313,306		3,114,468	3,245,326
Chopped	3,274	335	0	189,432	0		193,041	160,150
Total	729,301	227,737	852,259	189,432	1,313,306		3,312,035	
Conv. Total	1,882,072	266,848	582,945	146,810	538,455			3,417,130
Prior Year	1,630,954	374,910	434,567	155,177	517,704			3,113,312
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	20,806					20,806	20,806
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	20,806					20,806	
Conv. Total	0	20,806						20,806
Prior Year	0	13,127						13,127

Converted Total 10,046,375

*Conversion factor changed as of December 2008.

Consumer	7,670,579
Food Service	2,375,796

Inventory - Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	2,095	0				2,095	2,095
Large	0	7,009	0				7,009	7,009
Ex. Large	0	2,089	0				2,089	2,089
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	542	2,679	0				3,221	3,833
Colossal	0	3,974	0				3,974	3,974
Super Colossal	0	841	0				841	841
Green Ripe Whole	0	0	0				0	0
Total	542	19,008	0				19,550	
Conv. Total	1,154	19,008	0					20,162
Prior Year	2,120	16,604	0					18,724
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,064	129,617	0				132,681	136,140
Medium	74,670	712,396	19,080				806,146	882,454
Large	14,065	1,268,542	33,371				1,315,978	1,317,875
Ex. Large	15,039	2,099,299	0				2,114,338	2,131,317
Ex. Large Sev "C"	0	386	0				386	386
Jumbo	13,512	279,840	0				293,352	308,607
Colossal	10,119	229,770	0				239,889	251,313
Sup. Colossal	10,280	40,632	0				50,912	62,518
Green Ripe Whole	0	128,749	0				128,749	128,749
Total	140,749	4,889,231	52,451				5,082,431	
Conv. Total	299,655	4,889,231	30,474					5,219,360
Prior Year	227,222	5,585,395	18,318					5,830,935
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,148	0	0	0	3,070		11,218	22,240
Sliced	439,205	234,543	409,240	0	733,852		1,816,840	1,986,168
Chopped	8,322	0	0	158,339	0		166,661	154,619
Total	455,675	234,543	409,240	158,339	736,922		1,994,719	
Conv. Total	1,183,841	274,415	279,920	122,713	302,138			2,163,027
Prior Year	1,250,530	333,228	259,095	146,520	339,594			2,328,967
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	21,987					21,987	21,987
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	21,987					21,987	
Conv. Total	0	21,987						21,987
Prior Year	0	27,252						27,252

Converted Total 7,424,535

*Conversion factor changed as of December 2008.

Consumer	5,939,886
Food Service	1,484,649

Sales - Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	280	0				280	280
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	87	0	0				87	185
Colossal	0	0	0				0	0
Super Colossal	0	153	0				153	153
Green Ripe Whole	0	0	0				0	0
Total	87	433	0				520	
Conv. Total	185	433	0					618
Prior Year	394	374	0					768
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	320	50,246	100				50,666	50,985
Medium	4,625	178,241	687				183,553	188,487
Large	1,505	299,816	1,145				302,466	303,685
Ex. Large	2,835	133,895	0				136,730	139,931
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	867	23,833	0				24,700	25,679
Colossal	575	8,747	0				9,322	9,971
Sup. Colossal	0	906	0				906	906
Green Ripe Whole	0	14,178	0				14,178	14,178
Total	10,727	709,862	1,932				722,521	
Conv. Total	22,838	709,862	1,122					733,822
Prior Year	33,972	718,001	1,265					753,239
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	913	0	0	0	260		1,173	2,458
Sliced	98,716	38,946	118,115	0	199,741		455,518	462,445
Chopped	705	340	0	25,737	0		26,782	23,448
Total	100,334	39,286	118,115	25,737	200,001		483,473	
Conv. Total	259,248	46,366	80,791	19,946	82,000			488,351
Prior Year	237,913	35,426	70,850	22,879	84,368			451,437
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	2,456					2,456	2,456
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	2,456					2,456	
Conv. Total	0	2,456						2,456
Prior Year	0	2,635						2,635

Converted Total 1,225,247

Consumer 942,977
Food Service 282,271

Cumulative Sales - Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	3,334	0				3,334	3,334
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,009	1,122	0				2,131	3,270
Colossal	0	1,091	0				1,091	1,091
Super Colossal	0	319	0				319	319
Green Ripe Whole	0	0	0				0	0
Total	1,009	7,124	0				8,133	
Conv. Total	2,148	7,124	0					9,272
Prior Year	2,210	9,110	0					11,320
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	5,328	522,856	5,061				533,245	537,140
Medium	79,495	1,778,146	8,789				1,866,430	1,952,497
Large	16,025	3,133,344	15,797				3,165,166	3,176,639
Ex. Large	31,568	1,037,479	0				1,069,047	1,104,687
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	8,938	269,941	0				278,879	288,970
Colossal	4,312	85,409	0				89,721	94,589
Sup. Colossal	0	4,082	0				4,082	4,082
Green Ripe Whole	0	148,521	0				148,521	148,521
Total	145,666	6,979,778	29,647				7,155,091	
Conv. Total	310,123	6,979,778	17,225					7,307,126
Prior Year	362,475	7,263,903	16,319					7,642,697
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,109	0	0	0	3,320		11,429	22,242
Sliced	910,045	297,454	929,400	0	1,678,634		3,815,533	4,015,337
Chopped	4,834	2,040	0	265,980	0		272,854	229,462
Total	922,988	299,494	929,400	265,980	1,681,954		4,099,816	
Conv. Total	2,382,780	352,815	635,710	206,135	689,601			4,267,041
Prior Year	2,623,139	343,889	643,718	225,937	763,019			4,599,701
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	21,545					21,545	21,545
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	21,545					21,545	
Conv. Total	0	21,545						21,545
Prior Year	0	23,396						23,396

Converted Total 11,604,984

Consumer 8,909,932
Food Service 2,695,051

Consecutive Sales - 12 Months Month Ending June 30, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,088	0				1,088	1,088
Large	0	3,555	0				3,555	3,555
Ex. Large	0	510	0				510	510
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,037	1,122	0				2,159	3,330
Colossal	0	1,091	0				1,091	1,091
Super Colossal	0	319	0				319	319
Green Ripe Whole	0	0	0				0	0
Total	1,037	7,685	0				8,722	
Conv. Total	2,208	7,685	0					9,893
Prior Year	2,508	9,722	0					12,230
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	7,602	571,623	6,061				585,286	591,329
Medium	86,730	1,918,320	9,232				2,014,282	2,108,332
Large	17,548	3,340,806	17,536				3,375,890	3,388,354
Ex. Large	34,079	1,127,648	0				1,161,727	1,200,202
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,765	286,404	0				296,169	307,194
Colossal	4,854	91,196	0				96,050	101,530
Sup. Colossal	0	4,240	0				4,240	4,240
Green Ripe Whole	0	162,477	0				162,477	162,477
Total	160,578	7,502,714	32,829				7,696,121	
Conv. Total	341,871	7,502,714	19,074					7,863,658
Prior Year	390,084	7,833,383	17,983					8,241,450
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,056	0	0	0	3,520		12,576	24,762
Sliced	989,515	322,412	1,020,979	0	1,826,808		4,159,714	4,372,564
Chopped	5,078	2,040	0	290,601	0		297,719	249,479
Total	1,003,649	324,452	1,020,979	290,601	1,830,328		4,470,009	
Conv. Total	2,590,789	382,016	698,350	225,216	750,434			4,646,805
Prior Year	2,857,376	370,058	707,402	248,043	841,486			5,024,365
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,285					25,285	25,285
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	25,285					25,285	
Conv. Total	0	25,285						25,285
Prior Year	0	25,317						25,317

Converted Total 12,545,641

Consumer 9,610,774
Food Service 2,934,868